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November 8, 2023

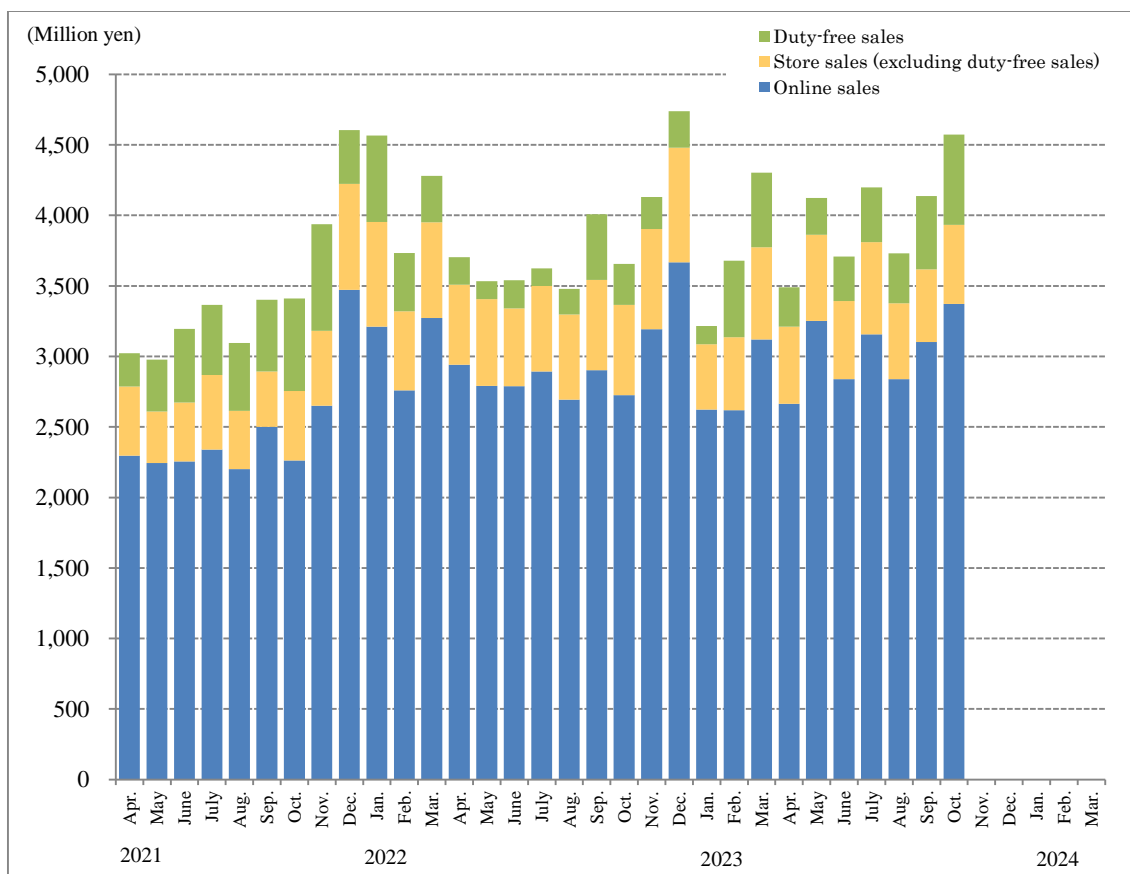
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### Notice of Monthly Information for October 2023

This is to announce the monthly information for October 2023 as follows.

	October 2023	YoY / MoM Change (Note 1)
Net Sales	4,572million yen	125.0%
Online Sales	3,373million yen	123.8%
October of Online Members	647,377	+3,878

In October, cameras and watches saw a significant double-digit increase in net sales year-on-year.  
 Their online sales also saw double-digit year-on-year growth. Especially in the watch business, online sales have significantly increased, and the unit sales price has also risen.  
 Duty-Free sales also experienced double-digit year-on-year growth.  
 The number of new online members continued to increase.



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Trend of monthly sales and No. of members.

FY ending March	Net Sales (Million yen)		Online Sales (Million yen)		No. of Online Members	
<b>FY ending March 2023</b>						
April 2022	3,703	123.5%	2,941	129.5%	573,472	+4,659
May 2022	3,534	118.7%	2,792	124.5%	577,884	+4,412
June 2022	3,539	110.9%	2,789	123.6%	582,252	+4,368
July 2022	3,624	107.8%	2,892	123.6%	586,482	+4,230
August 2022	3,478	112.4%	2,693	122.3%	590,604	+4,122
September 2022	4,008	118.0%	2,902	116.2%	594,588	+3,984
October 2022	3,657	107.2%	2,724	120.4%	598,797	+4,209
November 2022	4,739	102.9%	3,668	105.7%	607,628	+4,535
December 2022	4,739	102.9%	3,668	105.7%	607,628	+4,535
January 2023	3,215	70.5%	2,622	81.8%	611,915	+4,287
February 2023	3,679	98.5%	2,618	94.8%	615,668	+3,753
March 2023	4,303	100.5%	3,119	95.3%	619,993	+4,325
<b>FY ending March 2024</b>						
April 2023	3,490	94.2%	2,664	90.6%	623,450	+3,457
May 2023	4,122	116.6%	3,252	116.4%	627,172	+3,722
June 2023	3,707	104.7%	2,839	101.8%	631,348	+4,176
July 2023	4,197	115.8%	3,157	109.1%	635,576	+4,228
August 2023	3,730	107.1%	2,838	105.3%	639,266	+3,690
September 2023	4,136	103.2%	3,102	106.9%	643,499	+4,230
October 2023	4,572	125.0%	3,373	123.8%	647,377	+3,878
November 2023						
December 2023						
January 2024						
February 2024						
March 2024						

(Notes)

1. The changes in net sales and online sales are on a year-on-year basis, while the changes in the number of online members are on a month-on-month basis.
2. The figures announced in the notice of net sales are provisional, and may be subject to revision when a future update is made. This material is not audited by any audit corporation.
3. The cumulative total of net sales for individual months is not identical to the net sales figure included in the financial results due to the quarterly adjustments of financial accounts.
4. A notice of monthly information is announced on the fifth business day of the month after the month concerned, excluding Saturdays, Sundays, and national holidays. The timing of the announcement is subject to change without prior notice.