

SAKATA INX CORP.

Supplemental Information for the Consolidated Financial Results for the 3rd Quarter ended September 30, 2023 (FY2023 3rd Quarter)

November 10, 2023

The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.

FY2023 3rd Quarter (Accumulated) Consolidated Financial Results Highlights

※There is no change in the FY2023 (Forecast) from the August 10, 2023 announcement.

(Unit : million yen)

	FY2022 3Q	FY2023 3Q				FY2023 (Forecast)
	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount
Net sales	159,849	168,634	8,785	5.5	0.8	226,000
Operating income	3,270	8,525	5,254	160.7	147.2	10,000
Ordinary income	3,696	10,116	6,419	173.7	162.0	12,100
Net income attributable to owners of parent	3,090	6,637	3,547	114.8	104.4	7,900
Average rate (USD/YEN)	¥128.05	¥138.11				¥135.00

	FY2022 3Q	FY2023 3Q	FY2023 (Forecast)
Operating income margin	2.0 %	5.1 %	4.4 %
Ordinary income margin	2.3 %	6.0 %	5.4 %
Net income attributable to owners of parent margin	1.9 %	3.9 %	3.5 %
Earnings per share	¥56.98	¥132.65	¥157.87

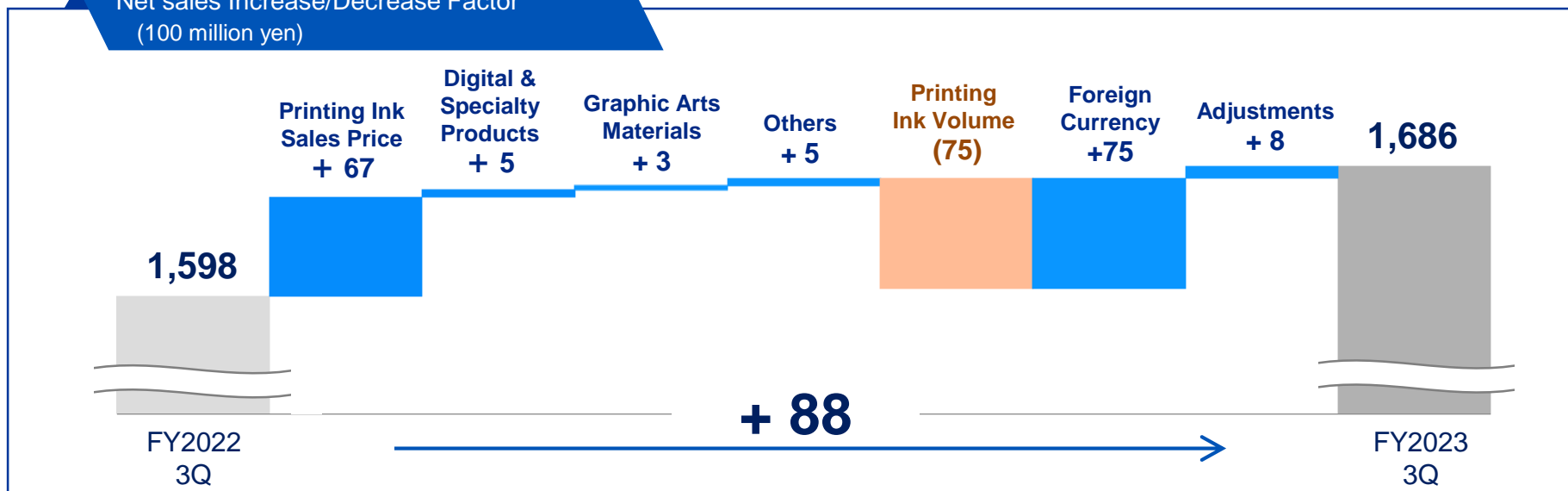
FY2023 3rd Quarter (3 months & Accumulated) Net sales & Operating income by Reportable Segment

(Unit : million yen)

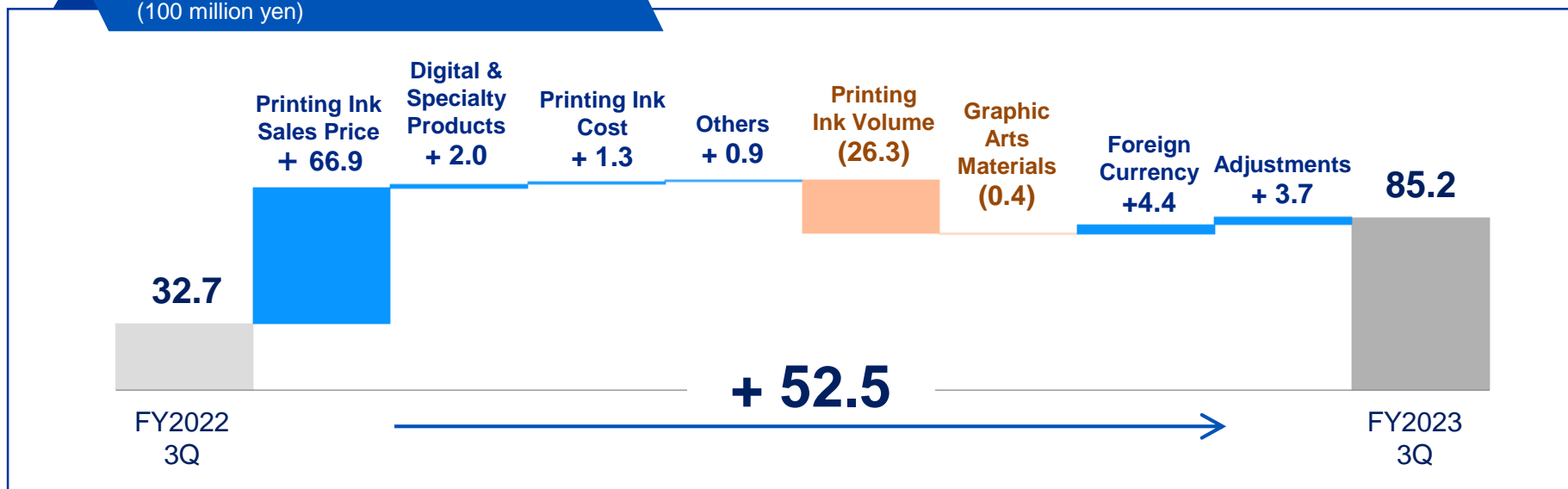
		FY2022 3Q (3 months)	FY2023 3Q (3 months)			FY2022 3Q	FY2023 3Q		
		Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %
NET SALES	Printing inks and graphic arts materials (Japan)	12,990	12,597	(3.0)	(3.0)	37,909	38,328	1.1	1.1
	Printing inks (Asia)	12,992	13,904	7.0	4.8	35,233	38,017	7.9	3.7
	Printing inks (Americas)	19,943	20,427	2.4	(2.6)	55,433	58,580	5.7	(2.2)
	Printing inks (Europe)	5,030	5,186	3.1	(8.8)	14,403	14,723	2.2	(6.7)
	Digital & Specialty products	3,668	4,181	14.0	10.5	11,437	12,352	8.0	4.1
	Reportable Segment Total	54,625	56,296	3.1	(0.6)	154,417	162,002	4.9	(0.0)
	Other businesses	3,396	3,653	7.5	7.5	10,595	11,072	4.5	4.5
	Adjustments	(1,706)	(1,467)	-	-	(5,163)	(4,440)	-	-
	Total	56,315	58,482	3.8	0.3	159,849	168,634	5.5	0.8
OPERATING INCOME	Printing inks and graphic arts materials (Japan)	177	202	13.8	13.8	342	324	(5.2)	(5.2)
	Printing inks (Asia)	484	1,341	176.7	168.6	987	2,931	196.8	181.3
	Printing inks (Americas)	147	1,250	745.8	702.2	807	3,571	342.4	308.2
	Printing inks (Europe)	5	(113)	-	-	(341)	(496)	-	-
	Digital & Specialty products	321	428	33.1	29.7	1,169	1,404	20.1	17.2
	Reportable Segment Total	1,138	3,108	173.1	164.9	2,965	7,735	160.9	146.6
	Other businesses	71	111	56.2	56.2	258	349	35.2	35.2
	Adjustments	32	259	-	-	46	439	-	-
	Total	1,241	3,479	180.2	172.3	3,270	8,525	160.7	147.2

FY2023 3rd Quarter (Accumulated) Net sales & Operating income Increase/Decrease Factor

Net sales Increase/Decrease Factor (100 million yen)



Operating income Increase/Decrease Factor (100 million yen)



FY2023 3rd Quarter Consolidated Financial Results Highlights

(Unit : 100 million yen)

	As of December 31, 2022	As of September 30, 2023	Increase/ Decrease
Current assets	1,011	1,113	101
Non-current assets	762	859	96
Total assets	1,774	1,972	198
Current liabilities	591	609	18
Non-current liabilities	253	277	23
Total liabilities	844	886	42
Equity ※	862	1,008	145
Non-controlling interests	66	77	10
Total net assets	929	1,085	156
Total liabilities and net assets	1,774	1,972	198

Closing rate (USD/YEN) ¥132.70 **¥149.58**

※ Equity = Total shareholders' equity +
Total accumulated other comprehensive income

	As of December 31, 2022	As of September 30, 2023	Increase/ Decrease
Net assets per share	¥1,724.45	¥2,014.44	¥289.99

Interest-bearing liabilities

(Unit : 100 million yen)

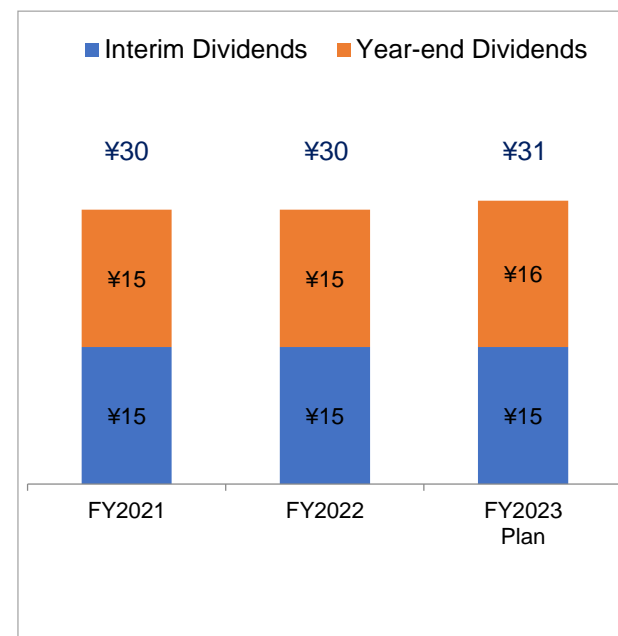
End of December 2022 278

End of September 2023 284

Equity Ratio

End of December 2022 48.6 %

End of September 2023 51.1 %



FY2023 Financial Forecast

※There is no change in the FY2023 (Forecast) from the August 10, 2023 announcement.

(Unit : million yen)

	FY2021	FY2022	FY2023 (Forecast)		
	Amount	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %
Net sales	181,487	215,531	226,000	10,468	4.9
Operating income	7,414	4,125	10,000	5,874	142.4
Ordinary income	8,506	4,961	12,100	7,138	143.9
Net income attributable to owners of parent	4,933	4,555	7,900	3,344	73.4
Average rate (USD/YEN)	¥109.80	¥131.43	¥135.00		

	FY2021	FY2022	FY2023 (Forecast)
Operating income margin	4.1 %	1.9 %	4.4 %
Ordinary income margin	4.7 %	2.3 %	5.4 %
Net income attributable to owners of parent margin	2.7 %	2.1 %	3.5 %
Earnings per share	¥84.43	¥85.52	¥157.87

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Visual Communication Technology



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