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Consolidated Financial Results for the First Quarter of the Fiscal Year Ending June 30, 2024 [Under Japanese GAAP]



November 13, 2023

Company name: Cross Marketing Group Inc.
 Stock exchange listing: Tokyo Stock Exchange
 Code number: 3675
 URL: <https://www.cm-group.co.jp>
 Representative: Miki Igarashi, President & CEO
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Scheduled date of filing marketable securities reports: November 13, 2023
 Availability of supplementary briefing material on financial results: Available
 Schedule of financial results briefing session: Available

(Amounts less than one million yen are rounded to the nearest million yen)

1. Consolidated Financial Results for the Three Months Ended September 30, 2023 (July 1, 2023 to September 30, 2023)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three Months ended September 30, 2023	5,629	(7.8)	(17)	—	(57)	—	(135)	—
September 30, 2022	6,102	14.1	510	5.0	535	18.5	327	22.3

(Note) Comprehensive income: Three Months Ended September 30, 2023: ¥(80) million [—%]
 Three Months Ended September 30, 2022: ¥407 million [45.6%]

	Basic earnings per share	Diluted earnings per share
Three Months ended September 30, 2023	Yen (7.08)	Yen —
September 30, 2022	16.53	16.38

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
As of	Million yen	Million yen	%
September 30, 2023	13,420	5,841	42.9
June 30, 2023	14,308	6,089	42.0

(Reference) Equity: As of September 30, 2023: ¥5,756 million
 As of June 30, 2023: ¥6,002 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ended June 30, 2023	Yen —	Yen 6.00	Yen —	Yen 6.00	Yen 12.00
Fiscal year ending June 30, 2024	—				
Fiscal year ending June 30, 2024 (Forecast)		6.50	—	6.50	13.00

(Note) Revision to the most recently announced of dividends: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending June 30, 2024 (July 1, 2023 to June 30, 2024)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	30,000	19.5	3,000	53.8	2,900	54.3	1,800	78.7	90.13

(Note) Revision to the consolidated financial results forecast announced most recently: No

* Notes:

- (1) Changes in significant subsidiaries during the first quarter of the fiscal year ending June 30, 2024 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1 above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):
 - September 30, 2023: 19,970,464 shares
 - June 30, 2023: 19,970,464 shares
 - 2) Total number of treasury shares at the end of the period:
 - September 30, 2023: 855,498 shares
 - June 30, 2023: 792,498 shares
 - 3) Average number of shares during the period:
 - Three months ended September 30, 2023: 19,117,372 shares
 - Three months ended September 30, 2022: 19,792,771 shares

* Presentation regarding the auditing status of the fiscal year review procedures

These fiscal year financial results are outside the scope of fiscal year review procedures under the Financial Instruments and Exchange Act.

* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on data currently available to Cross Marketing Group Inc. (CMG) and its reasonable assumption. Actual results may differ significantly from these forecasts due to various factors.