

November 27, 2023

Company name Name of Representative

Contact

**Telephone Number** 

Open Up Group Inc. Yutaka Nishida Chairman and Representative Director, CEO (Code: 2154 Prime Market of TSE) Hiroshi Sato Board Director, CFO +81-3-6672-4181

# Announcement Regarding Personnel Changes in Consolidated Subsidiaries (Stock Transfer) and Acquisition of Shares (Subsidiarization)

Our company, at the Board of Directors meeting held on November 27, 2023, has resolved to transfer all shares of our consolidated subsidiary, BeNEXT Partners Inc. (hereinafter 'BeNEXT Partners'), to UT Group Co., Ltd. (hereinafter 'UT Group'), and to acquire all shares of UT Construction Co., Ltd. (hereinafter 'UT Construction') and UT Technology Co., Ltd. (hereinafter 'UT Technology') from UT Group, thereby making them our subsidiaries. We hereby make this announcement.

#### I. Reason for the Transfer and Acquisition of Shares

Under the purpose of 'realizing a society that opens up the potential of each individual through fulfilling work,' our company has achieved high growth in the technical staffing industry through our unique business model of training inexperienced individuals into skilled engineers.

Our company has three business segments: technical staffing, manufacturing staffing, and overseas operations. While we have focused on technical staffing so far, to further optimize our business portfolio, we have been engaging in strategic discussions with UT Group, a leading company that has long been at the forefront of the manufacturing staffing industry. Believing that concentrating on each other's areas of expertise will lead to further efficiency and growth in our businesses, we have agreed to acquire UT Group's technical staffing business and transfer our manufacturing staffing business to UT Group.

UT Group operates under the purpose of 'providing equal opportunities for skill development and career formation to all those who are willing to work, aiming for a society where everyone is treated fairly.' Both companies are focused on enhancing the value of 'working people' and are committed to employee development. The business transfer between our companies, which share common values, is expected to progress in a favorable direction.

#### II. About the Share Transfer

#### Overview of the Subsidiary Undergoing Transfer (BeNEXT Partners)

(1)	Name	BeNEXT Partners Inc.
(2)	Location	2-14-1 Higashishinbashi, Minato-ku, Tokyo
(3)	) Position and Name of Representative director and President, Seiki Haruta	
(4)	Business Content	Outsourcing services and worker dispatch services related to manufacturing operations
(5)	Capital	235 million yen
(6)	Date of Establishment	January 15, 2009
(7)	Major Shareholder and Shareholding Ratio	Open Up Group Inc. 100.0%

		Capital Relationship	Our co subsidia	1 /	he issued shares of the
(8)	Relationship between the Listed Company and	Personal Relationship	Officers subsidia		serve as officers of the
	the Subsidiary	Trading Relationship		easing contracts betweer	related to borrowing and n our company and the
(9)	Business Performance and	Financial Position	of the Su	bsidiary for the Last Three	Years
	Fiscal Year	FY2021, ended i	n June	FY2022, ended in June	FY2023, ended in June
Net	Assets	803mil	lion yen	1,136million yen	1,399million yen
Tota	al Assets	1,968mil	lion yen	2,370million yen	2,756million yen
Net Assets per Share		87,3	316 yen	123,513 yen	152,157.2 yen
Sale	es Revenue	8,662mil	lion yen	9,682million yen	10,997million yen
Ope	erating Profit	550mil	lion yen	547million yen	588million yen
Ord	inary Profit	470mil	lion yen	454million yen	388million yen
Net	Income	320mil	lion yen	333million yen	263million yen
Net	Income per Share	34,8	868 yen	36,237 yen	28,610 yen
Dividend per Share		141,3	305 yen	0 yen	0 yen

### 2. Overview of the Counterparty in the Share Transfer

(1)	Name	UT Group Co., Ltd.		
(2)	Location	1-11-15 Higashi-Gotanda, Shinagawa-ku, Tokyo		
(3)	Position and Name of Representative	Representative director, President and CEO Yoichi Wakayama		
(4)	Business Content	Indefinite employment staffing in manufacturing, design, development, and construction fields		
(5)	Capital	680 million yen (as of the $\epsilon$	end of July 2023)	
(6)	Date of Establishment	April 2, 2007		
(7)	Net Assets	29,928 million yen (as of the end of March 2023)		
(8)	Total Assets	71,630 million yen (as of the end of March 2023)		
(9)	Major Shareholder and Shareholding Ratio	Yoichi Wakayama 22.38% Japan Master Trust Bank (Trust Account) 10.75% The Bank of Japan Custody Bank (Trust Account) 10.63%		
		Capital Relationship	Not applicable	
(10)	Relationship with Listed Companies	Personnel Relationship	Not applicable	
(10)		Trading Relationship	Not applicable	
		Related Party Status	Not applicable	

### 3. Number of Transferred Shares, Transfer Price, and Status of Owned Shares Before and After the Change

(1)	Number of Owned Shares Before the Change	9,200 shares (Voting Rights Ownership Ratio: 100.0%)
(2)	Number of Transferred Shares	9,200 shares
(3)	Transfer Price	3,185 million yen (Estimated amount)
(4)	Number of Owned Shares After the Change	0 shares (Voting Rights Ownership Ratio: 0.0%)

#### 4. Schedule

(1)	Date of contract determination	November 27, 2023
(2)	Date of Contract Conclusion	November 27, 2023
(3)	Date of Stock Transfer Execution	April 1, 2024 (planned)

### III. About the Acquisition of Shares

### **1.** Overview of the Subsidiary to be Acquired

#### 1 UT Construction

(1)NameUT Construction Co., Ltd.(2)Location2-14-1 Higashi-Shinbashi, Minato-ku, Tokyo(3)Position and Name of RepresentativePresident and Representative Director: Hiroshi Hokari(4)BusinessDispatching of construction technicians, paid professional placement(5)Capital40 million yen(6)Date of EstablishmentApril 17, 2012(7)Major Shareholder and Shareholding RatioUT Group Co., Ltd. 100%	t services	
(3)   Position and Name of Representative   President and Representative Director: Hiroshi Hokari     (4)   Business   Dispatching of construction technicians, paid professional placement     (5)   Capital   40 million yen     (6)   Date of Establishment   April 17, 2012     (7)   Major Shareholder and   UT Group Co., Ltd. 100%	t services	
(3)   Representative   President and Representative Director Prior Notation Notation     (4)   Business   Dispatching of construction technicians, paid professional placement     (5)   Capital   40 million yen     (6)   Date of Establishment   April 17, 2012     (7)   Major Shareholder and   UT Group Co., Ltd. 100%	t services	
(5) Capital 40 million yen   (6) Date of Establishment April 17, 2012   (7) Major Shareholder and UT Group Co., Ltd. 100%	t services	
(6) Date of Establishment April 17, 2012 (7) Major Shareholder and UT Group Co. Ltd. 100%		
(7) Major Shareholder and UT Group Co. Ltd 100%		
Capital Relationship Not applicable		
(8) Relationship with Listed Companies Personnel Relationship Not applicable	Not applicable	
Trading Relationship     Not applicable		
(9) Business Performance and Financial Position of the Company for the Last Three Years		
Fiscal Year FY2021, ended in March FY2022, ended in March FY2023, end	ded in March	
Net Assets401million yen314 million yen49	0 million yen	
Total Assets1,247 million yen1,097 million yen1,30	6 million yen	
Net Assets per Share501,737yen392,688yen	612,690yen	
Sales Revenue4,583 million yen4,922 million yen5,26	53 million yen	
Operating Profit 440 million yen 301 million yen 53	6 million yen	
Ordinary Profit 442 million yen 304 million yen 53	5 million yen	
Net Income290 million yen202 million yen35	0 million yen	
Net Income per Share     363,548yen     253,451yen	437,502yen	

#### **②** UT Construction

(1)	Name	UT Technology Co., Ltd.		
(2)	Location	1-11-15 Higashi-Gotanda, Shinagawa-ku, Tokyo		
(3)	Position and Name of Representative	President and Representative Director: Reiko Fumura		
(4)	Business	On-site contracting services and outsourced development in technology development, etc.		
(5)	Capital	45 million yen		
(6)	Date of Establishment	September 30, 2005		
(7)	Major Shareholder and Shareholding Ratio	UT Group Co., Ltd. 100%		
(9)	Relationship with Listed Companies	Capital Relationship	Not applicable	
(8)		Personnel Relationship	Not applicable	

	Trading Relationship	Not applicable	
(9) Business Performance and Financial Position of the Company for the Last Three Years			'ears
Fiscal Year	FY2021, ended in March	FY2022, ended in March	FY2023, ended in March
Net Assets	469 million yen	448 million yen	564 million yen
Total Assets	1,916 million yen	981 million yen	1,277 million yen
Net Assets per Share	551,749yen	526,517yen	663,534yen
Sales Revenue	3,873 million yen	3,010 million yen	3,772 million yen
Operating Profit	366 million yen	223 million yen	392 million yen
Ordinary Profit	365 million yen	229 million yen	391 million yen
Net Income	208 million yen	148 million yen	259 million yen
Net Income per Share	244,815yen	174,533yen	305,054yen

### 2. Overview of the Party from Whom Shares are Acquired

(1)	Name	UT Group Co., Ltd.		
(2)	Location	1-11-15 Higashi-Gotanda, Shinagawa-ku, Tokyo		
(3)	Position and Name of Representative	Representative director, President and CEO Yoichi Wakayama		
(4)	Business Content	Indefinite employment staffing in manufacturing, design, development, and construction fields		
(5)	Capital	680 million yen (as of the e	end of July 2023)	
(6)	Date of Establishment	April 2, 2007		
(7)	Net Assets	29,928 million yen (as of the end of March 2023)		
(8)	Total Assets	71,630 million yen (as of the end of March 2023)		
(9)	Major Shareholder and Shareholding Ratio	Yoichi Wakayama 22.38% Japan Master Trust Bank (Trust Account) 10.75% The Bank of Japan Custody Bank (Trust Account) 10.63%		
		Capital Relationship	Not applicable	
(10)	Relationship with Listed Companies	Personnel Relationship	Not applicable	
(10)		Trading Relationship	Not applicable	
		Related Party Status	Not applicable	

## 3. Number of Shares Acquired, Acquisition Cost, and Ownership Status of Shares Before and After Acquisition

(1)	Number of shares owned before the change	UT Technology: 0 shares (Number of voting rights: 0) (Voting rights ownership percentage: 0.0%) UT Construction: 0 shares (Number of voting rights: 0) (Voting rights ownership percentage: 0.0%)
(2)	Number of shares acquired	UT Technology: 851 shares (Voting rights ownership percentage: 100%) UT Construction: 800 shares (Voting rights ownership percentage: 100%)
(3)	Acquisition cost	Total ordinary shares of both companies (approximate amount): 7,372 million yen Advisory fees related to acquisition and transfer (approximate amount): 27 million yen
(4)	Number of shares owned after the change	UT Technology: 851 shares (Voting rights ownership percentage: 100%) UT Construction: 800 shares (Voting rights ownership percentage: 100%)

### 4. Schedule

(1)	Date of contract	November 27, 2023 (Conditional approval at the counterparty's board of
	decision	directors meeting)
(2)	Contract signing date	November 27, 2023
(3)	Share transfer execution date	April 1, 2024 (planned)

### **IV. Future Outlook**

The impact of this share transfer and acquisition on our consolidated financial forecasts for the fiscal year ending June 2024 is currently under review. Should any matters requiring disclosure arise, we will promptly make an announcement.