

Treasure Factory Announces Monthly Sales Summary (November 2023) (Non-Consolidated)

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)
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		Net Sales (%)		No. of Stores		
		All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
	Mar. 2023	122.7	113.6	1	0	172 (4)
	Apr. 2023	124.0	114.0	3	0	175 (4)
	May 2023	116.2	107.6	1	0	176 (4)
	Jun. 2023	119.0	108.6	3	0	179 (4)
	Jul. 2023	126.2	113.5	2	0	181 (4)
	Aug. 2023	123.5	111.6	0	0	181 (4)
	First Half Total	121.8	111.5	10	0	181 (4)
	Sep. 2023	117.7	107.8	1	0	182 (4)
	Oct. 2023	113.9	104.2	1	0	183 (4)
	Nov. 2023	121.1	111.2	2	0	185 (4)
	Dec. 2023					
	Jan. 2024					
Feb. 2024						
Second Half Total						
Fiscal Year Total						

*Figures for net sales indicate the year-on-year comparison.

*Figures in parentheses indicate the number of franchise stores.

[Monthly comment]

In November, net sales totaled 111.2% for existing stores compared with the previous year and 121.1% for all stores.

Due to factors including promotion of sales campaigns in the first half of the month, favorable sales of winter apparel and winter home appliances given low temperatures from middle of the month and favorable sales of brand items with the increased inbound customers, sales for both existing stores and all stores increased year on year.

[Information on opening and closing stores]

Treasure Factory (general): One store opened in Shimonagaya, Yokohama, on November 22.

Brand Collect (brand): One store opened in Shibuya on November 25.

*One UseLet store in Kuki (fashion outlet reuse, closed on October 29) relocated and reopened on November 11.

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