

This English translation is provided for information purposes only. If any discrepancy is identified between this translation and the Japanese original, the Japanese original shall prevail.

January 23, 2024

REIT Issuer:

Japan Hotel REIT Investment Corporation (TSE code: 8985)
Kaname Masuda, Executive Director

Asset Management Company:

Japan Hotel REIT Advisors Co., Ltd.
Hisashi Furukawa, President and CEO

Contact:

Makoto Hanamura
Director of the Board, Managing Director
Head of Finance and Planning Division
TEL: +81-3-6422-0530

Announcement of Monthly Disclosure for December 2023

With respect to the business performance of the hotels owned by Japan Hotel REIT Investment Corporation (hereinafter called “JHR”) for December 2023, JHR informs you of the monthly sales, occupancy rates, ADR, and RevPAR of rooms department of the 25 Hotels with Variable Rent, etc. (Note 1) as below. For each hotel’s track record of hotel operations, please check JHR’s website (Note 2).

JHR continues to announce monthly disclosure of hotels from which JHR receives variable rent or income from management contracts and whose lessees, etc., have agreed with the monthly disclosure.

Hotel/Item		December	Fluctuation compared with the same month of 2022 (Note 9)	Change in fluctuation compared with the same month of 2022	Cumulative total (Note 10)	Fluctuation of the cumulative total compared with 2022 (Note 11)	Change in fluctuation of the cumulative total compared with 2022	[Reference]	
								Change in fluctuation compared with same month of 2019 (Note 12)	Change in fluctuation of the cumulative total compared with 2019 (Note 12)
Total of the 25 Hotels with Variable Rent, etc.	Occupancy rate	80.2%	(0.4%)	(0.5%)	78.4%	13.4%	20.6%	(5.7%)	(9.2%)
	ADR (JPY)	19,648	3,457	21.3%	18,234	4,979	37.6%	26.1%	11.6%
	RevPAR (JPY)	15,757	2,705	20.7%	14,305	5,682	65.9%	18.8%	1.4%
	Sales (JPY MM)	5,521	232	4.4%	58,432	19,332	49.4%	5.0%	(4.9%)
The 16 HMJ Hotels	Occupancy rate	80.6%	1.1%	1.4%	78.7%	14.6%	22.7%	(5.4%)	(9.7%)
	ADR (JPY)	22,219	3,647	19.6%	20,558	5,437	36.0%	27.4%	13.8%
	RevPAR (JPY)	17,918	3,151	21.3%	16,179	6,484	66.9%	20.6%	2.7%
	Sales (JPY MM)	4,876	130	2.7%	51,503	16,751	48.2%	5.1%	(4.5%)

*As the impact of COVID-19 has been significant since February 2020, the change in fluctuation compared with 2019 is also stated.

<Special Items>

In December 2023, the number of inbound visitors to Japan was +8.2% compared to the same month in 2019, led by inbound visitors from several countries and regions, including South Korea, Taiwan, the United States, and Australia. The domestic leisure demand also remains solid.

In the same month, the RevPAR of the 25 Hotels with Variable Rent owned by JHR was +18.8% compared to the same month in 2019, driven by ADR growth due to the continuous high unit-price sales strategy.

JHR will continue to aim for RevPAR growth for 2024 by further strengthening revenue management centered on each hotel’s high unit-price sales strategy, as the strong accommodation market is expected with solid domestic demand and active inbound demand.

- (Note 1) The 25 Hotels with Variable Rent, etc., refers to 25 hotels, which are The 16 HMJ Hotels plus ibis Styles Kyoto Station, ibis Styles Sapporo, Mercure Sapporo, Mercure Okinawa Naha, Mercure Yokosuka, the b ikebukuro, the b hachioji, the b hakata and the b suidobashi. The 16 HMJ Hotels refers to 16 hotels, which are Kobe Meriken Park Oriental Hotel, Oriental Hotel Tokyo Bay, Namba Oriental Hotel, Hotel Nikko Alivila, Oriental Hotel Hiroshima, Oriental Hotel Okinawa Resort & Spa, ACTIVE-INTER CITY HIROSHIMA (Sheraton Grand Hiroshima Hotel), Oriental Hotel Fukuoka Hakata Station, Holiday Inn Osaka Namba, Hilton Tokyo Narita Airport, International Garden Hotel Narita, Hotel Nikko Nara, Hotel Oriental Express Osaka Shinsaibashi, Hilton Tokyo Odaiba, Hotel Oriental Express Fukuoka Tenjin and Oriental Hotel Universal City.
- (Note 2) Please check JHR's website below for each hotel's track record of hotel operations.
<https://www.jhrth.co.jp/en/portfolio/review.html>
- (Note 3) The numbers and comments above have been prepared based on information the asset management company had obtained from the lessees, etc., and are only provided as a reference of general trends.
- (Note 4) Numbers for each month and numbers and information shown in the comments have not been audited, nor have they been the subject of the independent verification of the asset management company. Therefore, no guarantee is made as to the accuracy or completeness of the numbers and information. Also, the sales for each month and the total of each month may be different from the total sales for the six-month or full year stated in the annual securities report, etc., to be submitted later.
- (Note 5) Occupancy rate: The number of rooms sold during the period is divided by the number of rooms available during the same period.
- (Note 6) ADR (Average Daily Rate): Total room revenue for a certain period (excluding service charges) is divided by the total number of rooms sold during the period.
- (Note 7) RevPAR (Revenue Per Available Room): Total room revenue for a certain period (excluding service charges) is divided by the total number of available rooms during the period.
- (Note 8) The occupancy rate is rounded off to the first decimal place. ADR and RevPAR are rounded off to the nearest whole number. Sales are rounded off to the nearest million yen.
- (Note 9) Fluctuation compared with the same month of 2022 means the fluctuation between the month subject to disclosure in this notice and the same month of 2022.
- (Note 10) The cumulative total is the cumulative total from the beginning of the fiscal year (January) to the month subject to disclosure in this notice.
- (Note 11) Fluctuation of the cumulative total compared with 2022 means the fluctuation between the cumulative total from the beginning of the fiscal year (January) to the month subject to disclosure in this notice and the cumulative total from the beginning of 2022 (January) to the same month in 2022.
- (Note 12) The change in fluctuation compared with 2019 means the fluctuation between the month subject to disclosure in this notice and the same month in 2019. The change in the fluctuation of the cumulative total compared with 2019 means the fluctuation between the cumulative total from the beginning of the fiscal year (January) to the month subject to disclosure in this notice and the same period of 2019.
- (Note 13) Sales are only from hotels and exclude rent from non-hotel tenants.

*Website of Japan Hotel REIT Investment Corporation: <https://www.jhrth.co.jp/en/>