

January 29, 2024

Benesse Holdings, Inc.

Notice of Revision of Full-Year Consolidated Financial Results Forecast

Benesse Holdings, Inc. (hereinafter, “the Company”) has revised its forecast for FY2023(April 1, 2023 – March 31, 2024) consolidated financial results, previously announced on May 12, 2023.

Details are as follows.

1. Revised Forecast for FY2023 (April 1, 2023 – March 31, 2024) Consolidated Financial Results

	Net Sales	Operating Income	Ordinary income	Net Income attributable to owners of the parent	Net income per share
Previous Forecast (A)	Million yen 423,000	Million yen 21,500	Million yen 16,000	Million yen 11,500	Yen 119.24
New forecast (B)	412,000	20,000	14,400	7,500	77.74
Change (B – A)	(11,000)	(1,500)	(1,600)	(4,000)	
% Change	(2.6%)	(7.0%)	(10.0%)	(34.8%)	
(Ref.) FY2022 results	411,876	20,620	15,896	11,353	117.73

2. Reasons for the revision

Net sales are expected to fall below the previously announced forecast. This is mainly due to a decrease in cumulative enrollments in Shinkenzemi as well as Kodomo Challenge in Japan and China, though partially offset by an expected increase in net sales of the University & Working Adult Business thanks to higher orders received.

Operating income is expected to fall below the previously announced forecast. This is mainly due to additional investment in marketing expenses for Shinkenzemi as well as a decrease in profit resulting from the lower net sales, though partially offset by an increase in profit mainly through a review of operating costs in each business.

Ordinary income is expected to fall below the previously announced forecast mainly due to a decrease in operating income.

Net income attributable to owners of the parent is expected to fall below the previously announced forecast mainly due to the posting of loss on liquidation of business in the Taiwan Business and the incurrence of expenses associated with the tender offer as announced on November 10, 2023 as well as a decrease in ordinary income.

Note: Financial results forecasts are based on information currently available to the Company and on certain assumptions considered reasonable. Actual results may differ substantially from forecasts for any number of reasons.