MONEX GROUP

TSE Prime: 8698

Monex Group Financial Results for 3Q of Fiscal Year Ending March 31, 2024

January 31, 2024

Corporate Philosophy

Always a step ahead of the "Y" in "MONEY," our name MONEX expresses our desire to embrace all people who are engaged at the forefront of our future.

With state-of-the-art IT technology, globally universal values and a sense of professionalism, Monex Group designs innovative ways of managing money and realizing individual self-fulfillment for an ever-changing future. Our ultimate goal is to optimize each person's lifetime balance sheet.

Revised on Apr. 1st, 2021

MONEX GROUP

Corporate Philosophy

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This is an English translation of Japanese presentation materials prepared in connection with the disclosure of the financial results of Monex Group, Inc. It includes information derived from the consolidated financial statements of Monex Group, Inc. which are prepared in accordance with International Financial Reporting Standards ("IFRSs"). This material is not intended to recommend or conduct solicitation for any product or service, etc.

<Forward-looking Statements>

This presentation material contains forward-looking statements that are based on our current expectations, assumptions, estimates and projections about our industry and us. These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of terms such as "may" "will" "expect" "anticipate" "estimate" "plan" and other similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of our financial condition and state other "forward-looking" information. Our operations are subject to risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in any forward-looking statement

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I. Highlights

Strategy Overview of Monex Group

Through business alliances, Monex Securities is promoting the nationwide trend of democratizing asset formation. Monex Group will foster the growth strategy of each group company and strengthen the Company's growth investments to further enhance its enterprise value.



New Alliance

Existing Businesses

Growth Investments



Accelerating a nationwide flow shift from savings to investments by partnering with platforms rooted in daily-life infrastructure



Growth strategy focusing on active customer



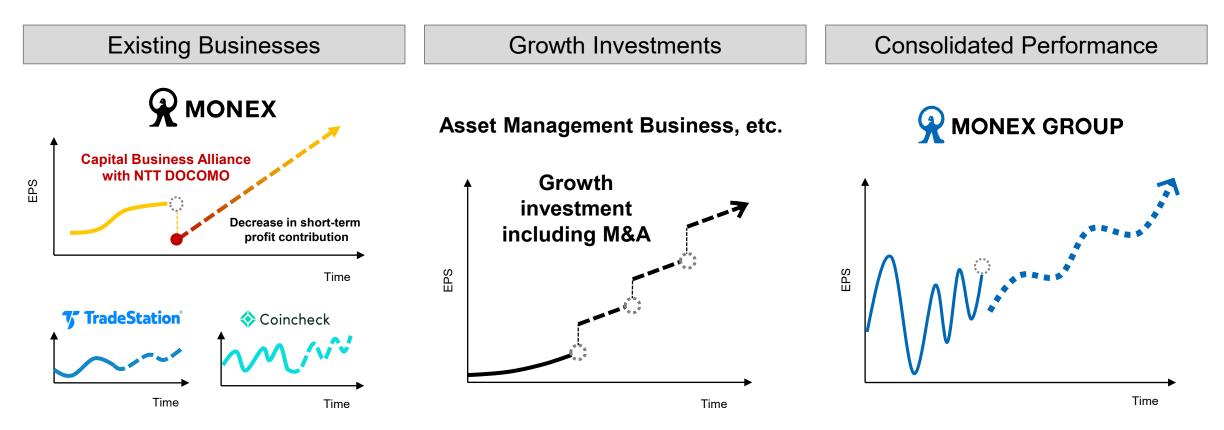
Global expansion strategy

Asset management business, etc.

Businesses that contribute to the expansion of a stable revenue base and the creation of new value

Impact of Capital Business Alliance with NTT DOCOMO

With the Capital Business Alliance with NTT DOCOMO, Monex Securities will acquire a drastic growth opportunity. The Company intends to use a portion of the funds obtained from the sale of shares for growth investment, aiming to achieve stable growth in EPS*.



Transaction Overview MONEX GROUP

By utilizing the funds from the partial transfer to NTT DOCOMO of shares in the intermediate holding company established through the alliance, Monex Group plans to increase enterprise value through growth investments and enhance shareholder returns

Funds acquired through the alliance and their use

1 Terms and condition	Valuation of intermediate holding company (100%)	Appx. 97 billion JPY				
	Sales amount of transfer (48.0%) (before considering tax and tax effect)	Appx. 46.6 billion JPY				
	Newly issued shares of intermediate holding company have been allotted to NTT DOCOMO	Appx. 2 billion JPY				
2 Use of cash	 Double the minimum amount of annual dividend per share (See P8 for more details) Accelerate investments for growth in asset management business and other strategic areas 					
3 PL impact (Consolidated basis and	· Gain on the sales of shares	Appx. 18.8 billion JPY*1				
before tax and tax effect)	 Valuation gain from the application of the equity method 	Appx. 15.8 billion JPY*1				

^{**1} To be recorded in 4Q of FYE Mar. 2024. For more details, please refer to our press release dated on Jan. 31, 2024:

döcomo MONEX GROUP (Holding company) 50.95% 49.05% **Docomo Monex** Holdings NTT DOCOMO will have the right to appoint a majority of its directors 100%

Capital relationship*2

[&]quot;Notice regarding the Recording of a Fair Value Valuation Gains, etc. from the Application of the Equity Method"

2 Docomo Monex Holdings, Inc. and Monex, Inc. will become consolidated subsidiaries of NTT DOCOMO based on the effective control standard, and will become equity method affiliates of the Company.

Change in Shareholder Distribution Policy on and after Jan. 4, 2024*1. While continuing to pay stable dividends to shareholders, the Company will accelerate its growth strategy.

- Double the minimum amount of annual dividend per share <u>from JPY15 to JPY30.</u>
- Launch <u>share buyback program flexibly</u> based on the management discretion.
- Accelerate investments for growth in asset management business and other strategic areas, while optimizing the Company's business portfolio in light of investment profitability and capital efficiency.
- Enhance asset gathering model and business expansion, aiming to achieve a leap in profit growth in the mid- to long-term.
- Commit to pay out at least 50% of the profit*2, in case 50% of profit exceeds the total minimum dividend payment*3.
- Continue to improve TSR (Total Shareholder Return) through stable dividend distribution and growth investments.

BEFORE

Minimum Annual
Dividend Per Share

JPY 15

Flexible Share Buybacks



Minimum Annual
Dividend Per Share

JPY 30

AFTER (effective on Jan. 4, 2024)

Pay out at least 50% of profit*2 per share in case 50% of annual profit per share exceeds JPY 30*3

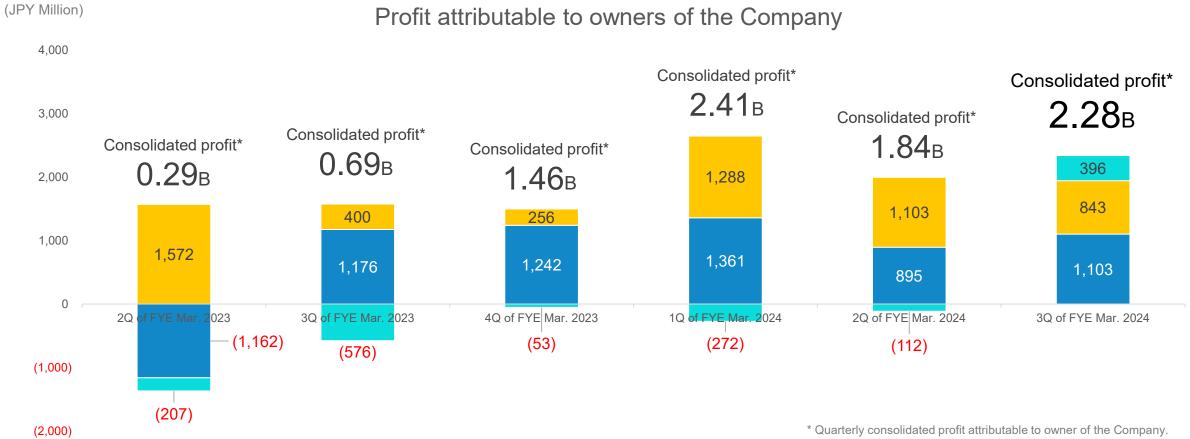
Flexible Share Buybacks

^{*1} Closing date when the alliance with NTT DOCOMO became effective. *2 Profit attributable to owners of the Company

^{*3} In calculating profit attributable to owners of the Company per share, the profit from selling the shares in the intermediate holding company to NTT DOCOMO will be excluded.

Consolidated and Segment Profit Attributable to Owners of the Company

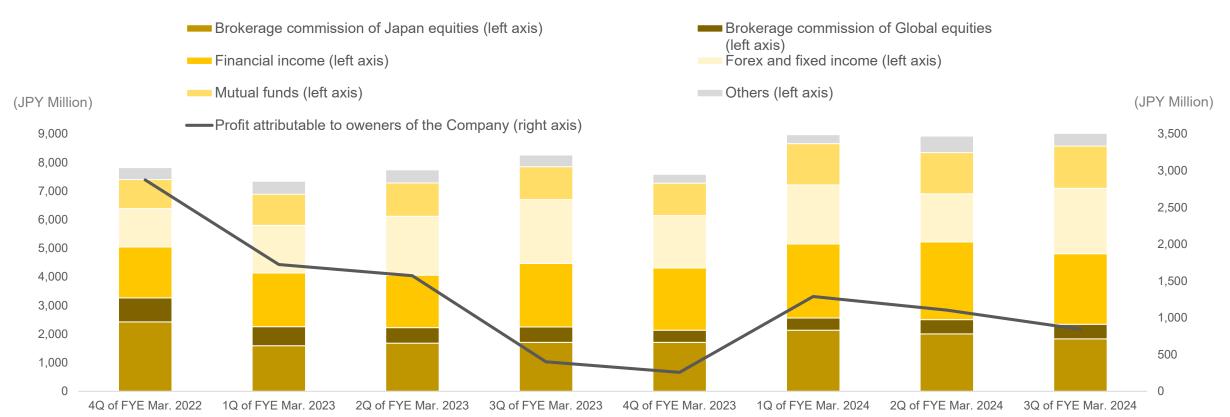
Stable business foundation of the Japan segment, strong performance of the US segment, and a return to profitability of the Crypto Asset segment resulted in significant growth in the consolidated quarterly profit attributable to owners of the Company.



Business Performance of the Japan Segment

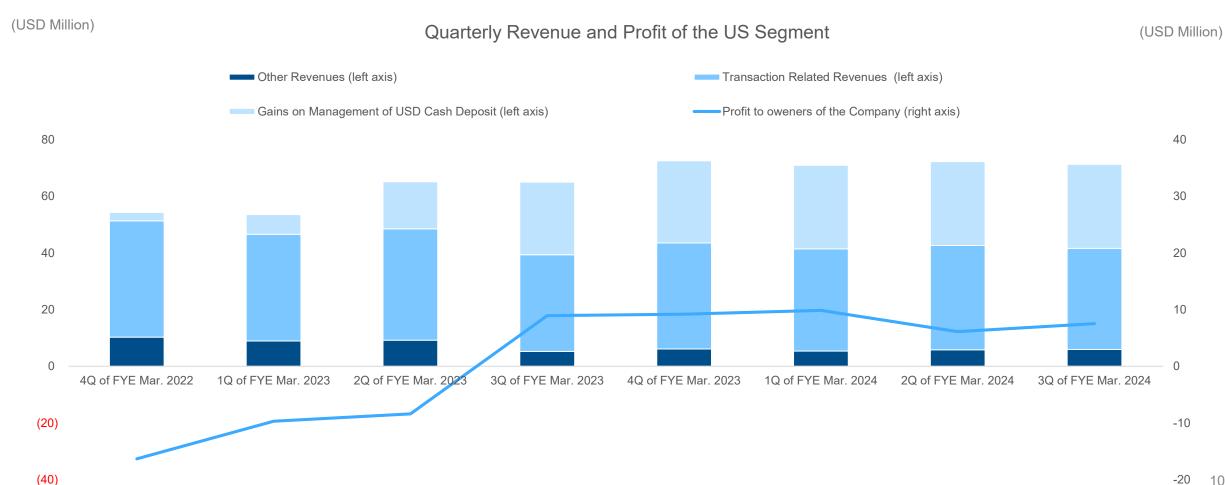
Steady growth in net financial income and mutual fund related revenues that is linked to client deposits. Diverse product offerings generate complementary revenues and stable profits even in various market environments.

Quarterly Revenue and Profit of the Japan Segment



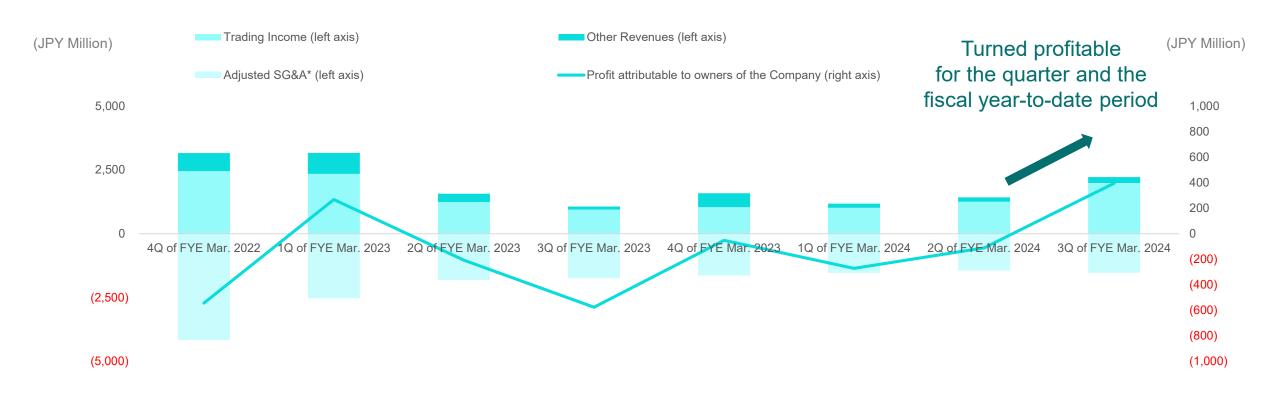
Business Performance of the US Segment

Segment profit remained strong due to the steady trading from active traders, who are the main focus of TradeStation, and the favorable gains on management of cash deposits driven by higher rates.



Returned to profitability for the 3 months(Oct. 2023- Dec. 2023) and the 9 months (Apr. 2023- Dec. 2023) due to the cost controls implemented by Management and the recovery of the crypto asset market.





Announced the acquisition of a Canadian crypto asset management company, 3iQ Digital Holdings Inc. Aims to capture the crypto asset management needs of institutional investors and exchanges around the world, which are expected to grow in the future.

3iQ 3iQ Digital Holdings Inc.

Pioneer in crypto asset management with a license as a crypto asset manager in Ontario, Canada.

Business Overview

- BTC^{*1} & ETH^{*1} ETFs listed on the Toronto Stock Exchange
- Also provides an investment platform that allows for diversification into crypto asset funds
- C\$854 million (USD 644M) under management as of Dec. 31, 2023

Synergy among group

- The Company plans to leverage 3iQ's crypto-asset related product creation capabilities to maximize synergies among its group companies

Products

Legacy **Products** **QBTC**: The Bitcoin Fund*2

QETH: The Ethereum Fund*2

QGCF: The Global Crypto Asset Fund

BTCQ: 3iQ Bitcoin ETF

ETHQ: 3iQ Ethereum ETF

For Institutional Investors

QMAP: 3iQ Managed Account Platform

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II. Consolidated Performance

The Japan segment generated stable revenue due to a growth in recurring revenues and the US segment continued to perform well. The Crypto Asset segment returned to profitability, resulting in a consolidated quarterly profit* of **\(\frac{\frac{\frac{2.3B}}{2.3B}}\)**.

Japan

Revenue increased due to strong growth in margin interest and stock lending revenues. Quarterly profit* was **¥0.8B**, despite higher advertising expenses driven by strengthened digital marketing.

US

In addition to favorable transaction-related revenues, gains on customer cash deposit investments remained strong due to high interest rates. Expenses decreased QoQ, resulting in a quarterly profit* of \(\frac{\frac{1.1B}}{1.1B}\).

Crypto Asset

The crypto asset market recovered, and trading volume picked up due to growing expectations for Bitcoin ETF approval in the US. Quarterly profit* was **¥0.4B**. Coincheck also achieved a profit for the current year-to-date period.

Asia Pacific

Subdued transaction volume mainly in Hong Kong and US equities.

Quarterly loss* was **¥35M**.

Investment

Quarterly loss* was ¥14M primarily due to valuation loss of portfolio companies.

QoQ Comparison (3 months) Consolidated Performance

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(JPY million)	FYE Mar. 2023 2Q (Jul. 2023– Sep. 2023)	FYE Mar. 2024 3Q (Oct. 2023– Dec. 2023)	Variance	Rate of change	Reference
Total operating revenue after deducting financial expenses and cost of sales	20,749	21,369	+620	+3%	P17: Analysis of Japan segment P19: Analysis of US segment (USD) P21: Analysis of Crypto Asset segment
SG&A	17,882	18,410	+528	+3%	P18: Analysis of Japan segment P20: Analysis of US segment (USD) P22: Analysis of Crypto Asset segment
Advertisement expenses	1,603	1,704	+100	+6%	
The amount equivalent to operating income	2,867	2,959	+92	+3%	
Other income / expenses (net)	-210	273	+482	-	
Quarterly profit before income taxes	2,657	3,231	+574	+22%	
Quarterly profit attributable to owners of the Company	1,844	2,284	+441	+24%	
EBITDA	5,921	6,116	+195	+3%	

QoQ Comparison (3 months) Segment Performance

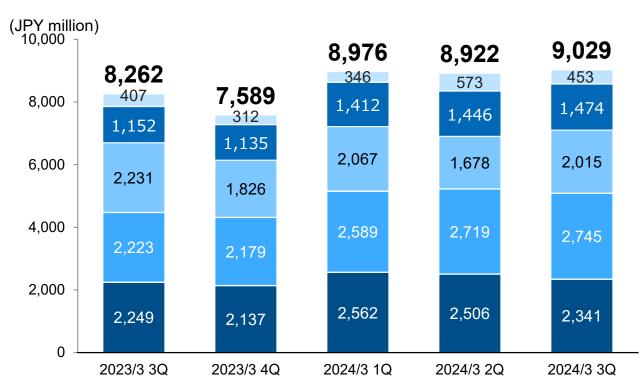
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	Jap	Japan		US		Crypto Asset		Asia Pacific		Investment	
(JPY million)	2024/3 2Q	2024/3 3Q	2024/3 2Q	2024/3 3Q	2024/3 2Q	2024/3 3Q	2024/3 2Q	2024/3 3Q	2024/3 2Q	2024/3 3Q	
Total operating revenue after deducting financial expenses and cost of sales	8,922	9,029	10,440	10,438	1,419	2,214	240	208	-43	-38	
SG&A	7,617	7,829	8,845	8,936	1,505	1,642	267	247	24	30	
Advertisement Expenses	552	612	903	960	140	126	13	12	2		
The amount equivalent to operating income	1,305	1,200	1,595	1,502	-86	573	-27	-39	-67	-68	
Other income / expenses (net)	319	111	-340	-90	-73	16	34	1	4	34	
Quarterly profit before income Taxes	1,625	1,311	1,255	1,412	-160	589	7	-38	-64	-34	
Quarterly profit attributable to owners of the Company	1,103	843	895	1,103	-112	396	7	-35	-44	-14	
EBITDA	2,348	2,290	3,414	3,422	135	798	1	-6	-67	-68	
Note	See P17 "total revenue after of financial exper more details See P18 "SG8 details	deducting nses" for	revenue after of financial exper of sales" for m			deducting					

QoQ Comparison (3 months) Analysis: Operating Revenue

Japan: Recurring revenues, such as margin interest, stock lending revenue and mutual fund related revenues, increased. Fixed income revenues via IFAs and FX revenue were also brisk, leading to growth in total revenues.

■ Total operating revenue after deducting financial expenses and cost of sales



^{*} Differences of the figures above from the financial accounting: (1) Gains/losses related to point services recorded in "brokerage commissions" are reclassified to "other." (2) Foreign exchange gains/losses recorded in financial income are reclassified to FX & fixed income.

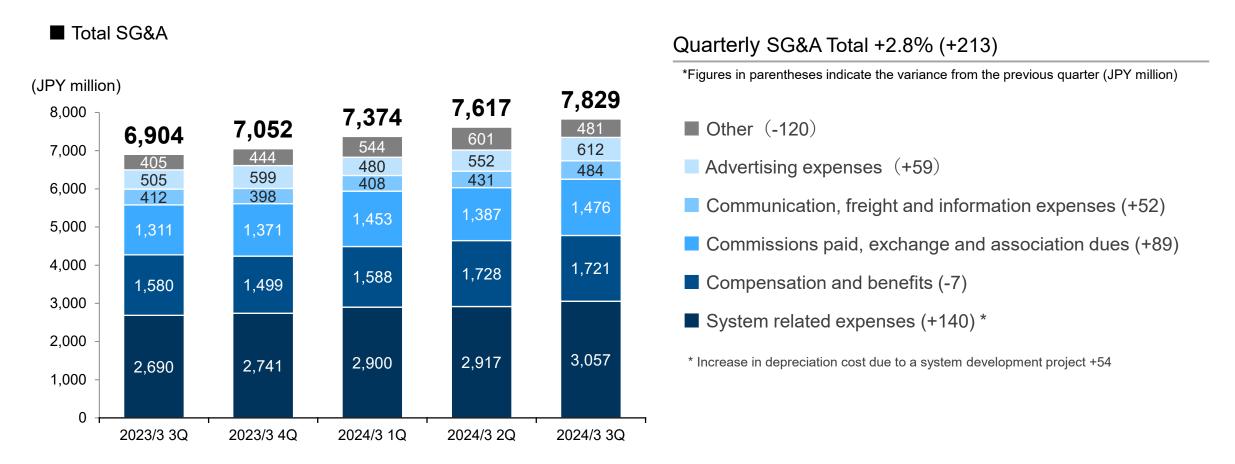
Quarterly total operating revenue after deducting financial expenses and cost of sales +1.2% (+108)

- Other (-119)
- Mutual funds related revenues (+28)
- FX & fixed income (+338)*1
- Net financial income (+26)*2
- Brokerage commissions (-164)*3
- *1 Fixed income revenue via IFA, etc. +165, FX revenues +70, Gain on exchange and currency swap of US dollar cash deposit -26
- *2 Net financial income of margin trading +55, Net financial income of stock lending +27 (dividend received +136), Financial income from time deposit of U.S dollar cash -44
- *3 Brokerage commissions from Japanese equities -170 Brokerage commissions from US equities +10

^{*} Figures in parentheses indicate the variance from the previous guarter (JPY million)

QoQ Comparison (3 months) Analysis: SG&A

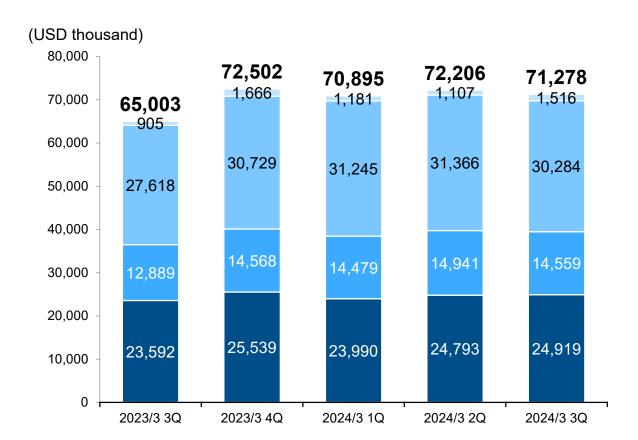
Japan: System-related expenses increased, partially driven by higher depreciation costs due to an ongoing system development project. Advertising expenses rose due to the strengthening of digital marketing.



QoQ Comparison (3 months) Analysis: Operating Revenue (USD)

US: Total revenue declined slightly from the previous quarter. Commissions remained steady and net financial income on client cash was strong as US interest rates stayed at elevated levels, though down from the previous quarter due to weaker demand for securities lending.

■ Total operating revenue after deducting financial expenses and cost of sales



Quarterly total operating revenue after deducting financial expenses and cost of sales -1.3% (-929)

- Other (+409)
- Net financial income (-1,082)
- Other commissions (-382)*1
- Brokerage commissions (+126)*1

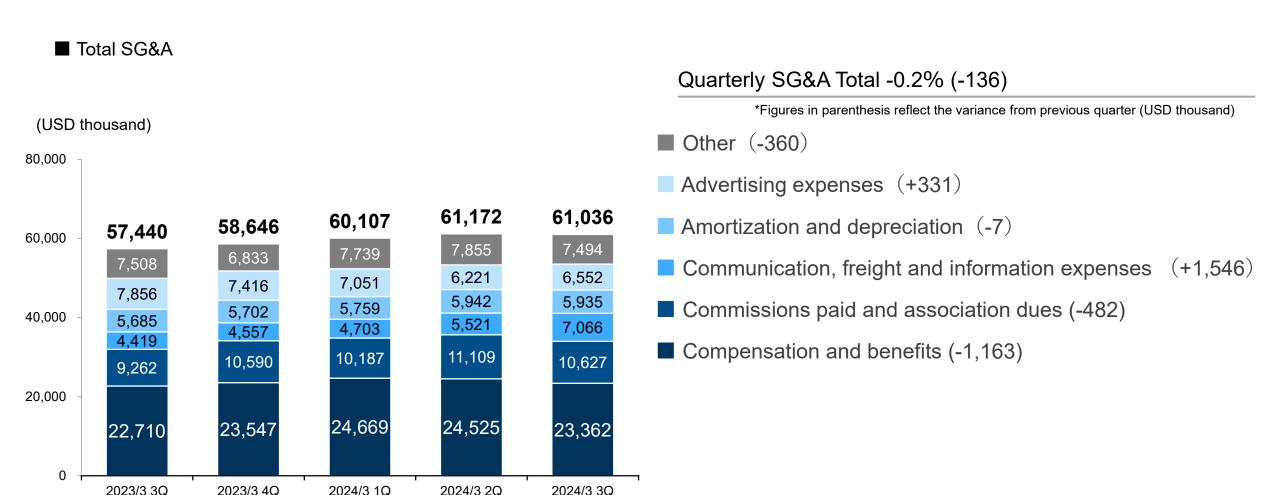
*1 Average VIX QoQ: 15.1 → 15.3 (+0.2ppt) DARTs QoQ: 212,364 → 195,341(-8%)

DARTs QoQ(Equities): -12%
DARTs QoQ(Options): -7%
DARTs QoQ(Futures): -2%

^{*}Figures in parenthesis reflect the variance from previous quarter (USD thousand)

QoQ Comparison (3 months) Analysis: SG&A (USD)

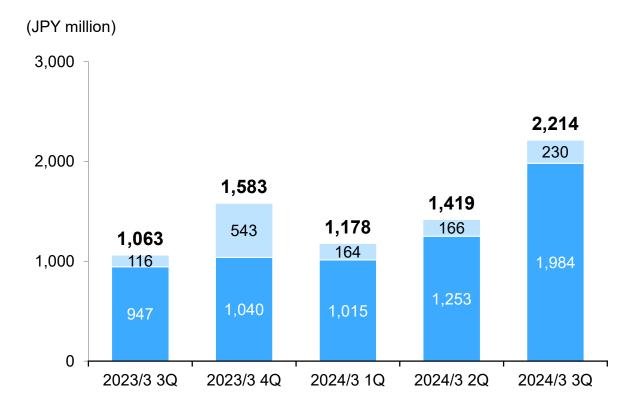
US: Total expenses decreased QoQ due to a decline in bonus expense, despite an increase in communication expenses from one-time market data fees paid to NYSE.



QoQ Comparison (3 months) Analysis: Operating Revenue

Crypto: Higher crypto asset values driving an increase in volume and net trading income.

■ Total operating revenue after deducting financial expenses and cost of sales



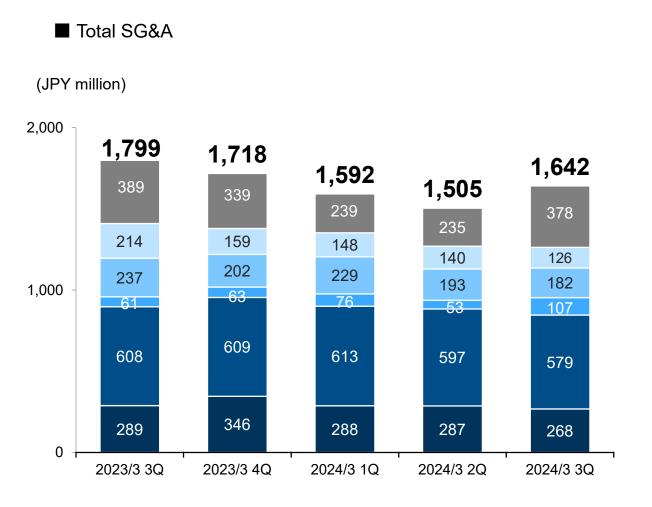
Quarterly total operating revenue after deducting financial expenses and cost of sales +56.0% (+795)

*Figures in parentheses indicate the variance from the previous quarter (JPY million)

- Other (+64)
- Net trading income (+731)*1

1	Trading value at marketplace	
	2Q of FYE Mar. 31, 2024	¥34.6B
	3Q of FYE Mar. 31, 2024	¥58.7B

Crypto: Continued SG&A cost discipline through the reduction of the fixed cost base.



Total SG&A +9.1% (+136)

*Figures in parentheses indicate the variance from the previous quarter (JPY million)

- Other (+144)*1
- Advertising expenses (-14)
- Communication, freight and information expenses (-11)
- Commissions paid (+55)
- Compensation and benefits (-18)
- System related expenses (-19)
- *1 Professional fees related to De-SPAC: ¥162M (+59)

YoY Comparison (9 months) Consolidated Performance

MONEX GROUP

(JPY million)	3Q of FYE Mar. 2023 (Apr. 2022 – Dec. 2022)	3Q of FYE Mar. 2024 (Apr. 2023 – Dec. 2023)	Variance	Rate of change	Reference
Total operating revenue after deducting financial expenses and cost of sales	54,283	62,320	+8,038	+15%	P25: Analysis of Japan segment P27: Analysis of US segment (USD) P29: Analysis of Crypto Asset segment
SG&A	51,884	53,606	+1,722	+3%	P26: Analysis of Japan segment P28: Analysis of US segment (USD) P30: Analysis of Crypto Asset segment
Advertisement expenses	6,729	4,924	-1,805	-27%	
The amount equivalent to operating ncome	2,398	8,714	+6,316	+263%	
Other income / expenses (net)	60	27	-33	-55%	
Quarterly profit before income taxes	2,458	8,741	+6,283	+256%	
Quarterly profit attributable to owners of the Company	1,934	6,542	+4,608	+238%	
EBITDA	9,672	17,706	+8,034	+83%	

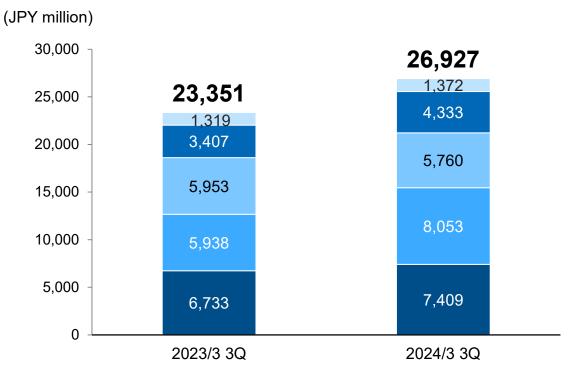
YoY Comparison (9 months) Segment Performance

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	 Jap	an	U	S	Crypto Asset Asia Pacific		acific	Investment		
(JPY million)	2023/3 3Q	2024/3 3Q	2023/3 3Q	2024/3 3Q	2023/3 3Q	2024/3 3Q	2023/3 3Q	2024/3 3Q	2023/3 3Q	2024/3 3Q
Total operating revenue after deducting financial expenses and cost of sales	23,351	26,927	24,828	30,674	5,787	4,811	805	676	100	130
SG&A	20,093	22,819	25,370	26,086	6,372	4,739	913	777	71	80
Advertisement Expenses	1,263	1,644	4,164	2,836	1,187	415	135	41	0	5
The amount equivalent to operating income	3,258	4,107	-542	4,588	-585	72	-108	-102	29	50
Other income / expenses (net)	2,118	602	-1,547	-547	-139	-40	-20	26	0	43
Quarterly profit before income taxes	5,376	4,709	-2,089	4,041	-724	33	-128	-75	29	93
Quarterly profit attributable to owners of the Company	3,697	3,234	-1,241	3,360	-516	12	-130	-71	130	67
EBITDA	6,331	7,275	3,221	9,889	41	741	-12	-9	29	50
Note	See P25 "total revenue after financial exper more details See P26 "SG8 details	deducting nses" for	See P27 "total operating revenue after deducting financial expenses and cost of sales" for more details See P28 "SG&A" for more details		See P29 "total operating revenue after deducting financial expenses" for more details See P30 "SG&A" for more details					

Japan: Progress in the asset management model led to higher recurring revenues, which is linked to the customers' assets in custody. Brokerage commissions also increased due to an active Japanese equities market.

■ Total operating revenue after deducting financial expenses and cost of sales



^{*} Differences of the figures above from the financial accounting: (1) Gains/losses related to point services recorded in "brokerage commissions" are reclassified to "other." (2) Foreign exchange gains/losses recorded in financial income are reclassified to FX & fixed income.

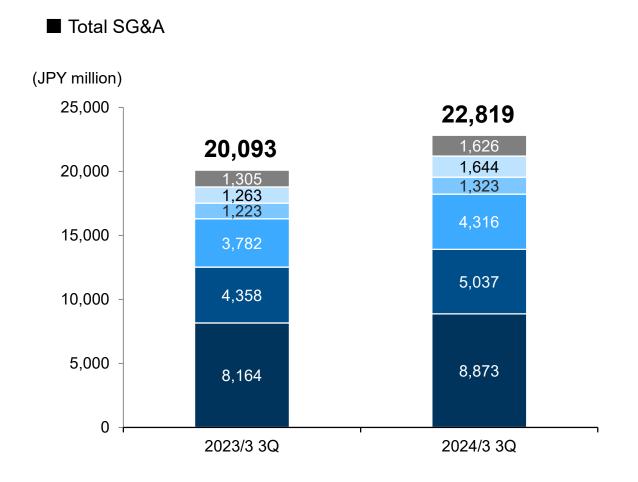
Total operating revenue after deducting financial expenses and cost of sales +15.3% (+3,576)

*Figures in parentheses indicate the variance from the previous year (JPY million) [reflecting the comparison of results for the 9 months ended Dec. 31 YoY]

- Other (+52)
- Mutual funds related revenues (+925)*1
- FX & fixed income (-192)*2
- Net financial income (+2,115)*3
- Brokerage commissions (+676)*4
- *1 Mutual funds agency commissions and management/success fees from wealth management business including Robo-advisors and Monex Activist Fund.

 Mutual funds agency commissions +697, Management/Success fee +228
- *2 FX revenues -571, Fixed income revenue via IFA, etc. +243
 Gain on exchange and currency swap of US dollar cash deposit +50
- *3 Net financial income of margin trading +501, Net financial income of stock lending +782 (excluding dividend received +779), Financial income from time deposit of U.S dollar cash +757
- *4 Brokerage commissions from Japanese equities +997 Brokerage commissions from US equities -371

Japan: Personnel expenses rose due to base-pay increases. System-related expenses increased due to the launch of US equities margin trading and business alliances with partner companies.



SG&A Total +13.6% (+2,726)

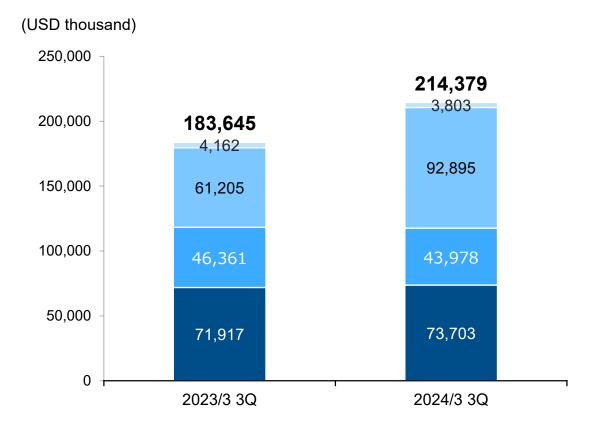
*Figures in parentheses indicate the variance from the previous year (JPY million) [reflecting the comparison of results for the 9 months ended Dec. 31 YoY]

- Other (+322)
- Advertising expenses (+382)
- Communication, freight and information expenses (+101)
- Commissions paid, exchange and association dues (+533)
- Compensation and benefits (+679)
- System related expenses (+709)*1
- *1 Rental expenses +191
 Data processing +197
 Depreciation expenses +321

YoY Comparison (9 months) Analysis: Operating Revenue (USD)

US: Total revenue increased 16.7% YoY due to a significant increase in net financial income driven by higher interest rates. DARTs declined 5% despite a 10 ppt decline in volatility.

■ Total operating revenue after deducting financial expenses and cost of sales



Total operating revenue after deducting financial expenses and cost of sales +16.7% (+30,735)

*Figures in parentheses indicate the variance from the previous year (USD thousand) [reflecting the comparison of results for the 9 months ended Dec. 31 YoY]

- Other (-358)
- Net financial income (+31,690)
- Other commissions (-2,383)*1
- Brokerage commissions (+1,786)*1

*1 Average VIX : 25.7→ 15.6 (-10.1ppt) DARTs YoY : 214,002 → 203,995(-5%)

DARTs YoY(Equities): -8%

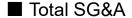
DARTs YoY(Options): -4%

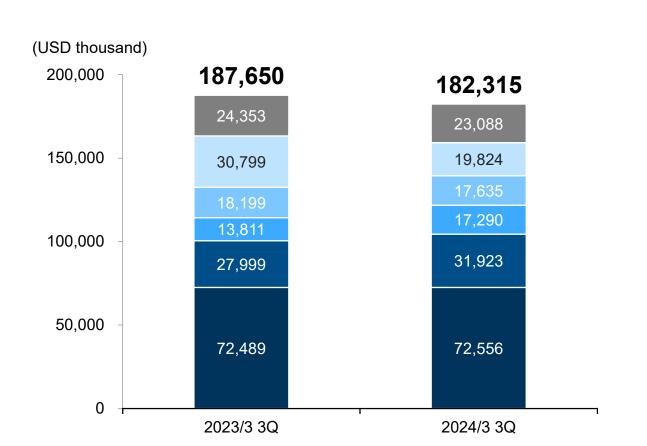
DARTs YoY(Futures): -0%

YoY Comparison (9 months) Analysis: SG&A (USD)

US: Significantly reduced advertising expenses as part of the re-focus strategy on the active traders.

Commissions paid and association dues increased because of a higher mix of futures volumes traded driving higher futures clearing and exchange fees. Communication, freight and information expenses increased due to higher market data costs.





Total SG&A -2.8% (-5,335)

*Figures in parentheses indicate the variance from the previous year (USD thousand) [reflecting the comparison of results for the 9 months ended Dec. 31 YoY]

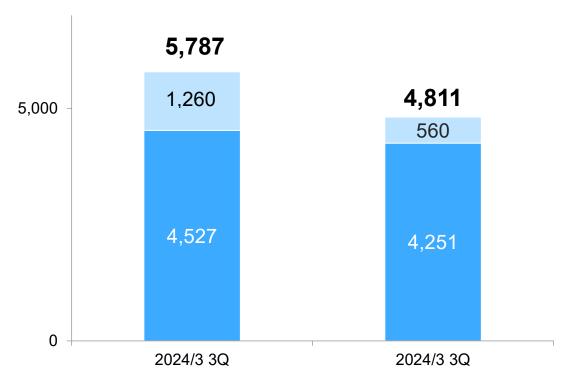
- Other (-1,265)
- Advertising expenses (-10,975)
- Amortization and depreciation (-564)
- Communication, freight and information expenses (+3,479)
- Commissions paid and association dues (+3,924)
- Compensation and benefits (+66)

YoY Comparison (9 months) Analysis: Operating Revenue

Crypto: Despite a decline in NFT-related revenues, the value of crypto asset transactions recovered to about the same level as the corresponding period of the previous year.

■ Total operating revenue after deducting financial expenses and cost of sales

(JPY million)



Total operating revenue after deducting financial expenses and cost of sales -16.9% (-975)

*Figures in parentheses indicate the variance from the previous year (JPY million) [reflecting the comparison of results for the 9 months ended Dec. 31 YoY]

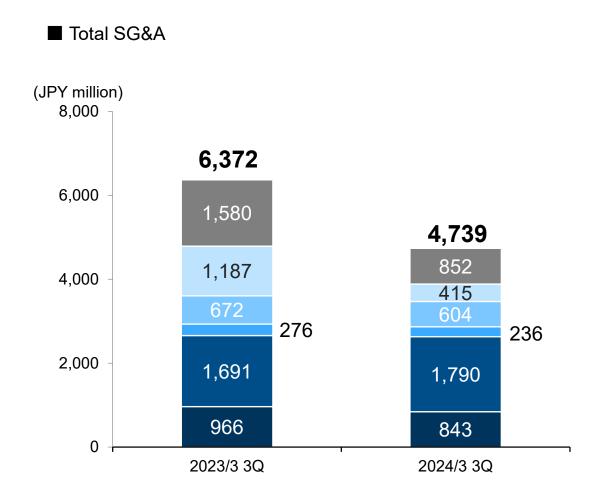
- Other (-700)
- Net trading income (-276)*1

Trading value at marketplace

3Q of FYE Mar. 31, 2023 ¥126.8B

3Q of FYE Mar. 31, 2024 ¥123.5B

Crypto: Reduction of advertising expenses by 65% compared to the same period last year, through a dynamic management approach in response to market conditions.



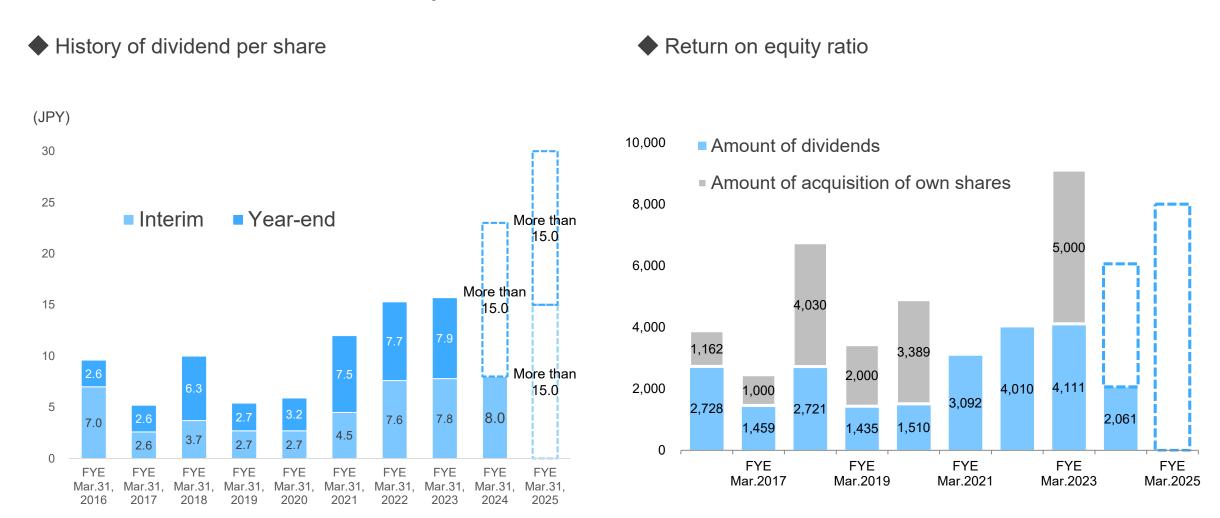
Total SG&A -25.6% (-1,633)

*Figures in parentheses indicate the variance from the previous year (JPY million) [reflecting the comparison of results for the 9 months ended Dec. 31 YoY]

- Other (-728)*1
- Advertising expenses (-772)
- Communication, freight and information expenses (-68)
- Commissions paid (-40)
- Compensation and benefits (+98)
- System related expenses (-123)
- *1 Other includes professional fees related to De-SPAC ¥377M(-564) for 3Q of FYE Mar. 31, 2024.

Shareholder Distribution

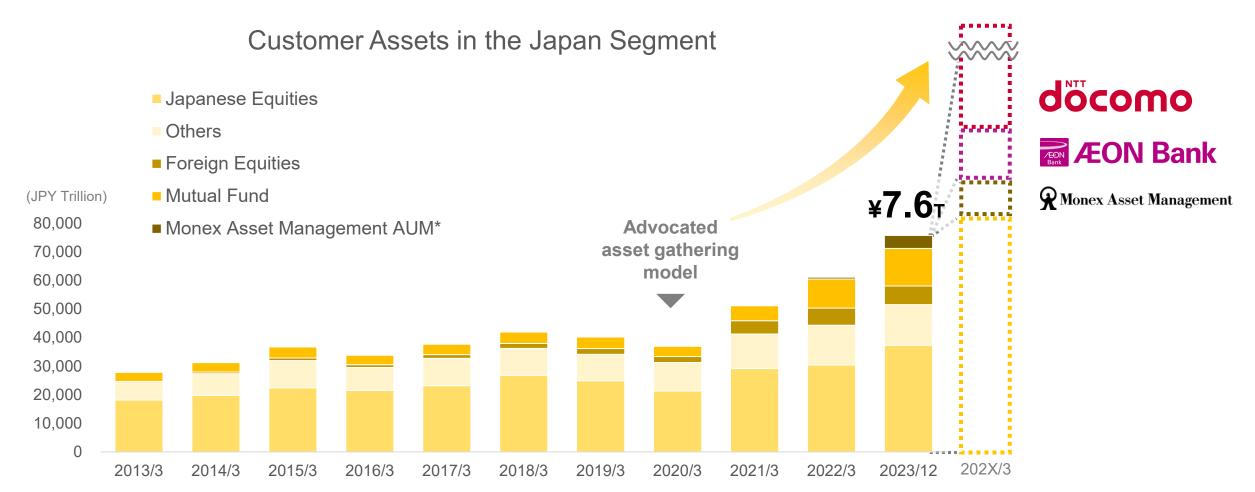
The interim dividend for this fiscal year was 8.0 yen per share. New Shareholder Distribution Policy became effective on Jan. 4, 2024.



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Ⅲ. Business Update

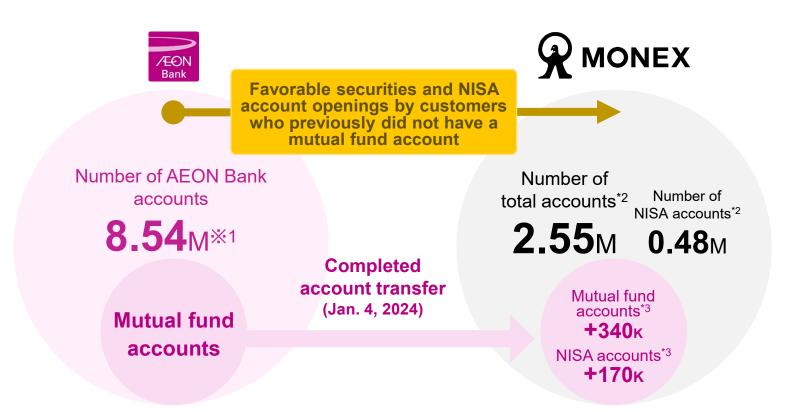
The alliance with nationwide partners and the reinforced asset management business drive rapid growth in the customer assets and steady progress of the asset gathering model.



Business Update Japan Segment 2/5



The transfer of mutual fund accounts from AEON Bank has been completed. Since Jan. 2024, there has been strong performance in terms of the openings of general securities accounts and NISA accounts by AEON Bank customers who previously did not have a mutual account.



Website image of AEON Bank customers



- New NISA account opening campaign underway
- Seminars by Monex lecturers also held at AEON Bank branches



Aiming to make investment a part of people's daily lives by combining NTT DOCOMO's service platforms and customer base with Monex Securities' product and services.

FYE Mar. 2024

FYE Mar. 2025 or later

- Promotional activities (underway)
- Campaign to award d-Points for account openings, etc.
- Referring customers from Docomo Shops.
- Investment education (underway)

Simultaneous distribution of educational content on each company's owned media.

Promotional activities (underway)

Began creating online leads to attract customers to open accounts, etc. on each of NTT Docomo's platforms.

Service linkage example



¥=

Creating online leads to attract customers from the d-Barai app.

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Redirecting customers to Monex Securities' account opening page.

d CARD installment service

Allowing periodic investments of mutual funds using d CARD.

2 d POINT linkage

Awarding d POINTs based on transactions and enabling the purchase of mutual funds with d POINTs.

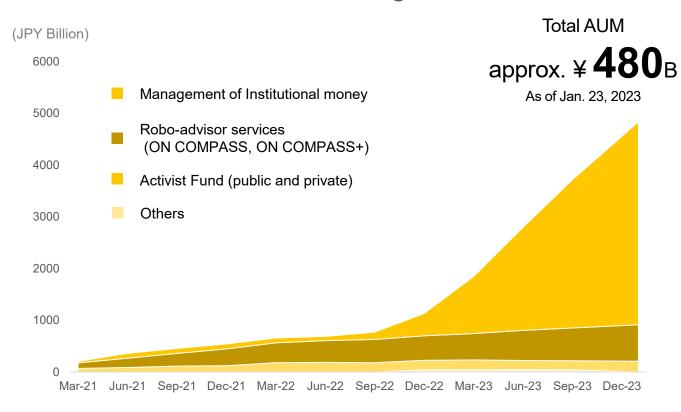
3 d-Barai App linkage

Asset building services for beginners through the d-Barai app.

Asset under management (AUM) of Monex Asset Management exceeded ¥480B.

Robo-advisor service series, ON COMPASS+, become available under the new NISA program

Asset Under Management



Robo-advisor services

ON COMPASS 1



Ranked No.1 in Sharpe Ratio and returns for the past three and five years in the "2022 Fund Wrap Performance Net of Expenses" report*. "ON COMPASS" will become available under the NISA program soon.

ON COMPASS+ (2)



ON COMPASS+, a hybrid face-to-face investment service, ranked No.2 in investment performance net of expenses for the past three years in terms of sharpe ratio and return. Note that ON COMPASS+ has been in service for three years.

Management of Institutional Money

Monex Asset Management collects and manages institutional money from regional banks and other institutional investors. Rapid growth in AUM of private mutual fund balance.

Mutual fund balances expanded by the completion of accounts transfer from AEON Bank. Independent Financial Advisors (IFA) and wealth management (WM) businesses are steadily growing.

Mutual Funds

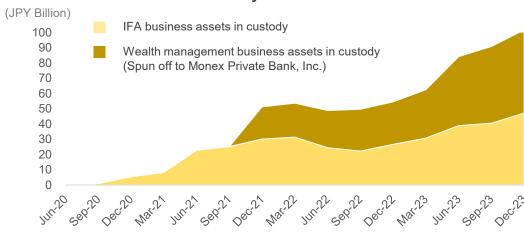
- Mutual fund balance surpassed ¥1.5T driven by account and asset transfers from AEON Bank. With many new account openings from AEON Bank customers, the Company will aim to further enhance the alliance to acquire more mutual fund accounts.
- Plan to offer a mutual fund periodic investment service using d CARD in the next fiscal year.

Periodic Investment Plan (Accounts (JPY Billion) Thousand) Monthly Investment Amount *1 (left) Accounts for Periodic Investment *2 (right) 12 160 140 10 120 100 80 40 20 Jun-22 Sep-22 Dec-22 Mar-23 Jun-23 Sep-23 Dec-23

IFA / WM Business

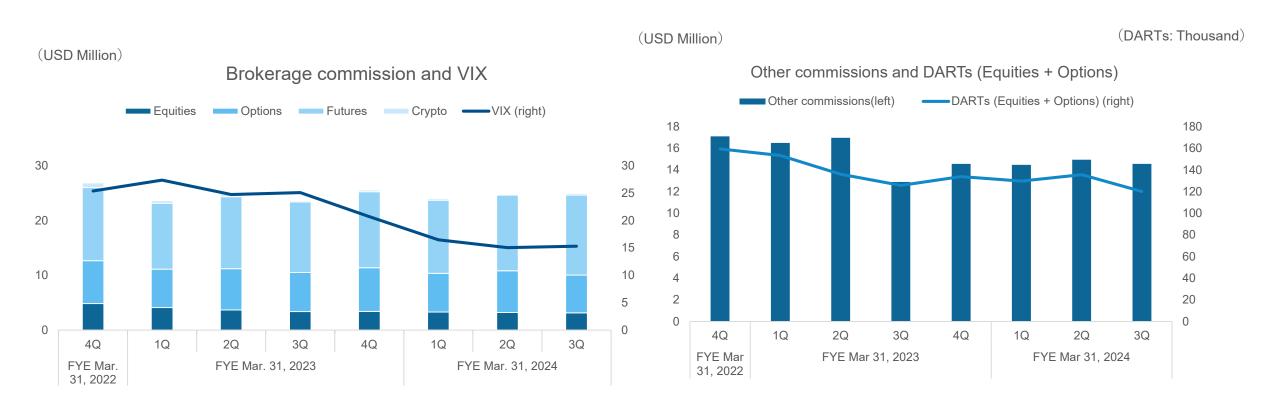
- Launched an IFA business in 2020 and a wealth management business in 2021. Total assets in custody of both businesses have increased to approx. ¥100B.
- Monex Private Bank, Inc. opened offices in Nagoya, Osaka, and Fukuoka.

Assets in Custody of IFA and WM Business



Commissions stayed strong as trading from active customers remained steady.

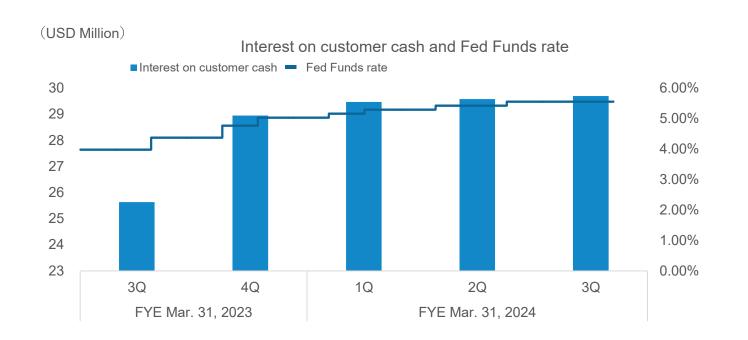
Brokerage commissions and other commissions



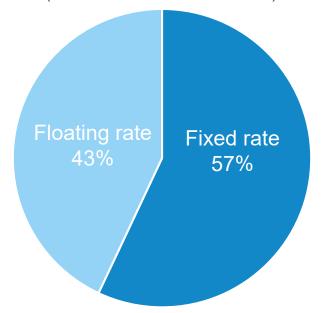
Net interest income from customer deposits increased as US interest rates continued to climb.

Interest on customer cash

Interest income from customer cash deposits (\$2.7 B as of the end of Dec. 2023) belongs to TradeStation and is recorded as net financial income. About 50% of customer cash invested at fixed rates to prepare for potential decline in US interest rates in the future.



The percentage of floating rate and fixed rate on investment of customer cash (As of the end of Dec. 2023)

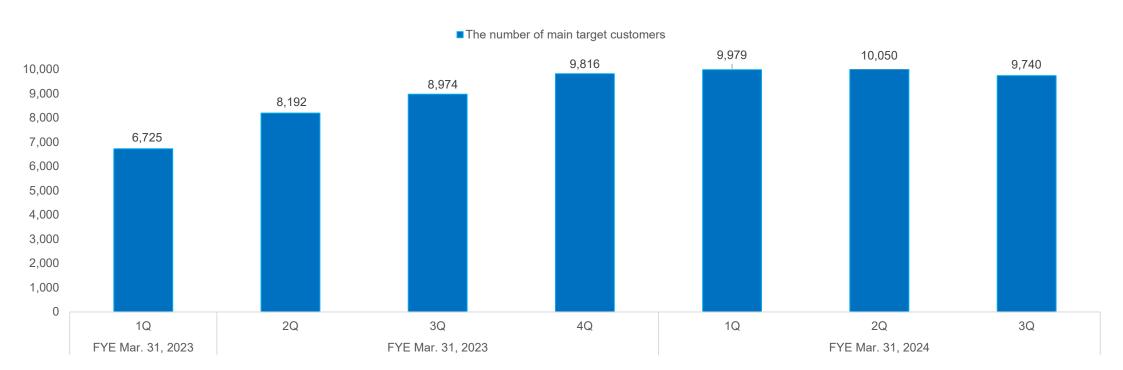


The number of target customers* continues to be closely monitored, although it is declined QoQ due to seasonality.

The number of target customers

Continuing to increase the target customers by growing them by 9% from the same quarter previous year.

Target customers



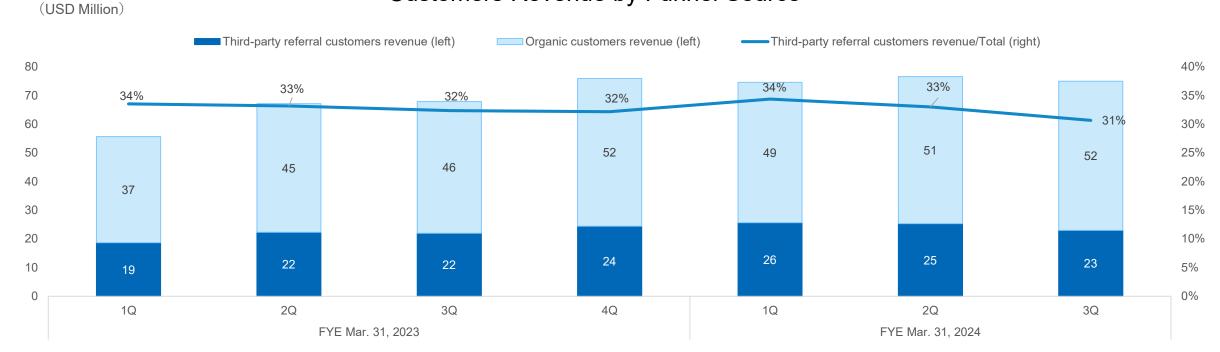
^{*} Sophisticated and active customers whose monthly revenue is \$500 or more

TradeStation captures active traders through organic marketing and third-party referral partners.

Customers Revenue* by Funnel Source

- · Revenues from both organic customers and third-party referral customers have remained steady despite an extended period of low volatility.
- Third-party referral customers revenue as a percentage of total revenue approximates 31%.

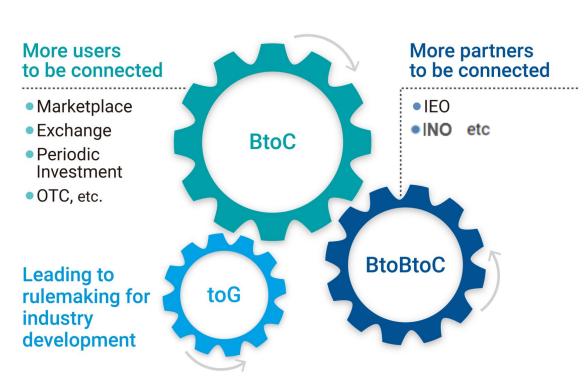
Customers Revenue by Funnel Source



*Financial income including interest on customer cash is included.

Expanding the institutional business through leveraging the strong retail customer base.

More users will be connected to Coincheck with a growing institutional business



Exchange/Marketplace

Possess a solid industry position and a large retail customer base as a leading crypto assets trading platform.

Coincheck IEO*1 & Coincheck for Business

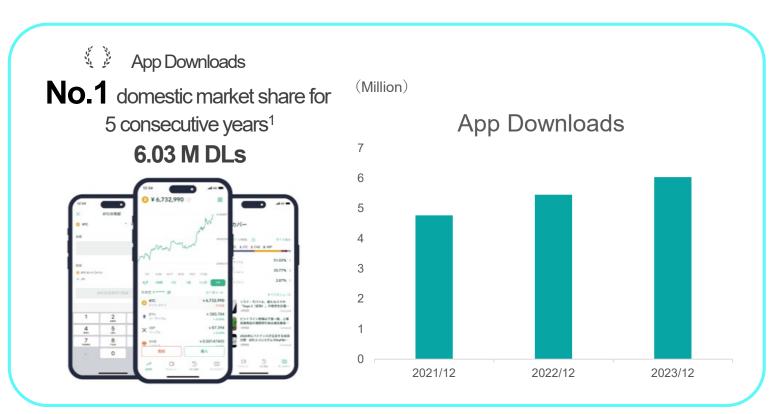
- Announced the third IEO plan handled by Coincheck, which has the largest number of IEO achievements in Japan.
- Opened a dedicated consulting service for corporate clients in response to their various crypto related needs (e.g. purchasing/selling crypto asset and NFTs, accounting, IEO, etc.)
- Decided to sell the business of its virtual shareholders' meeting support service "Sharely", in order to focus more on the expansion of crypto-asset related business*2

Coincheck NFT*3

Continued to leverage the customer base of Coincheck and offer a wide range of NFTs.

Coincheck is Japan's premier and most trusted crypto assets trading platform.

Crypto asset exchange and marketplace



Leading market share with 22%*2 share of verified accounts

1.9M accounts (+0.03M QoQ)

Number of tokens supported by Coincheck trading platform*3

29coins (+3 QoQ)

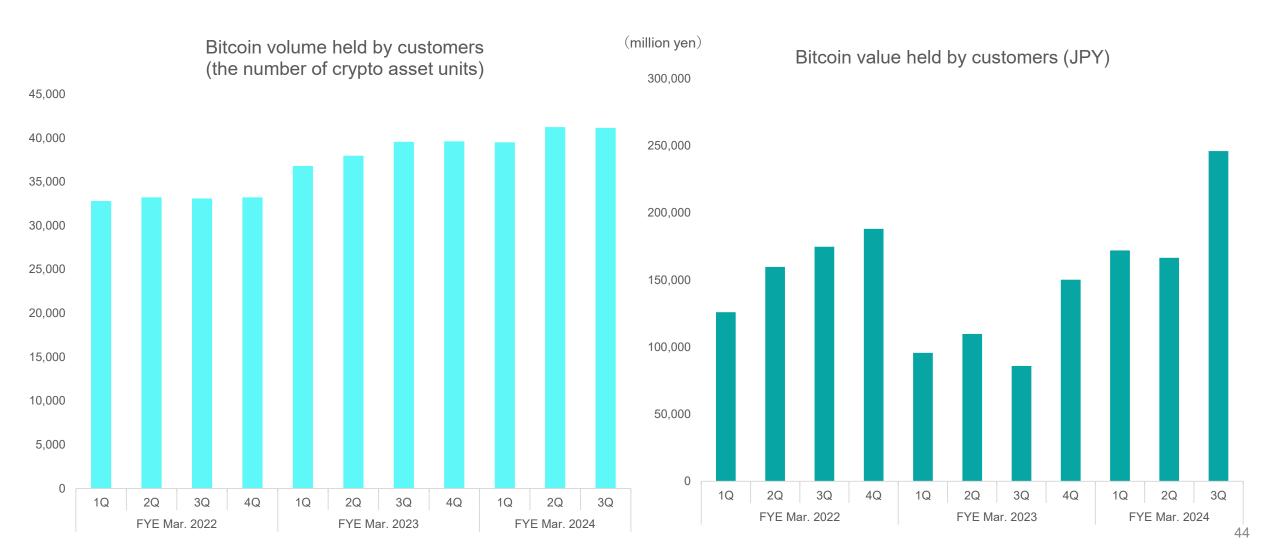
^{*1} Among Japanese crypto asset exchange apps. Term: 2019-2023. Data source: AppTweak

^{*2} Monthly crypto asset trading status table of JVCEA. As of Nov. 30, 2023. Data source: https://jvcea.or.jp/about/statistics/

^{*3} As of Jan. 31, 2024

Business Update Crypto Asset Segment 3/6

Bitcoin prices rose on rising expectations for Bitcoin ETF approval in the US. Bitcoin held by Coincheck customers increased in both the number of crypto asset units and value



Business Update Crypto Asset Segment 4/6

Diversifying earnings into new products through our strong reputation and large customer base.

Coincheck Initial Exchange Offering (IEO)

Coincheck is the leading player in the Japanese IEO market, completing the largest number of IEOs Progress has been made in IEO regulations, such as taxation clarity and approach for auditing of IEO issuers.

1st IEO - PLT



Achieved 1st IEO in Japan.

2nd IEO - FNCT



The 2nd IEO ultimately created demand of +20 billion yen, ~19x the target of 1.1 billion yen.

3rd IEO (scheduled)



- Coincheck and COLOPL Group's Brilliantcrypto entered into an agreement for an IEO
- This partnership aims to create a new gaming experience in the blockchain gaming markets.

Coincheck is supporting the blockchain community through the introduction of Coincheck INO.

INO (NFT to be sold for the first time)

Coincheck started "Coincheck INO" in which NFT collections are to be sold for the first time. Coincheck handled the 2nd INO "CEREZO OSAKA SUPPORTERS NFT" as the official club NFT coming from the professional soccer club "CEREZO OSAKA."

NFT started to be used as a tool for supporters to support professional soccer clubs.

Coincheck INO



1st INO "Adventurer Genesis Collection"



2nd INO "CEREZO OSAKA SUPPORTERS NFT"



Coincheck Group (CCG)*1 is proceeding with listing procedures.

We plan to be listed on Nasdaq to secure global talent and business opportunities.

- After the proposed business combination with Nasdaq-listed SPAC, Thunder Bridge Capital Partners IV, Inc. (THCP), CCG will be a public company listed on the Nasdaq exchange in the US (Extended*2 the termination date of Business Combination Agreement*3 to Jul. 2, 2024 following the approval at the special meeting of stockholders of THCP.)
- Working together with THCP, CCG aims to become a public company on the US Nasdaq to gain exposure to global investors and utilize Nasdaq-listed shares as global and effective currency to recruit global talent and acquire companies, thereby further expanding its crypto asset business.

^{*1} Coincheck Group will be the holding company for Coincheck, Inc.

^{*2} Extension of the termination date of Business Combination Agreement: https://www.monexgroup.jp/en/news_release/irnews/auto_20230623509260/pdfFile.pdf

Business Update Asia Pacific and Investment Segment

The Social Impact Investment Fund received funding with a total of ¥4.0B under management. The fund is in its investment phase.

Asia Pacific Segment

Monex Boom Securities (H.K.) Limited

- One of Asia's earliest online securities firms, providing equities and futures trading services to clients primarily in Asia.
- Hong Kong government is now building the framework of laws and regulations to become a center of web3 domain in Asia. Monex Boom Securities is exploring business opportunities related to crypto assets by leveraging its securities license.

Investment Segment

Social Impact Investment Fund (2023)

In Sep. 2022, Monex Ventures was selected as an operator of the "Social Impact Investment Fund" under the Tokyo Metropolitan Government's "Global Financial City: Tokyo" Vision 2.0 in recognition of its multiple EXIT records and proactive support of invested companies.

- A cumulative ¥4.0B investment, with offerings from companies including Meiji Yasuda Life Insurance, SCSK, TODA CORPORATION and Sumitomo Mitsui Trust Bank, Limited.
- Keep seeking for additional LP investors.

AFRICA Fintech Fund (2024)

Plans to launch an investment fund for Fintech startups in Africa in 2024. Plans to start working with local VCs to select investment targets in Kenya, South Africa, Nigeria, Egypt, etc.

Business Update New Businesses (Japan segment)

Promote new businesses based on a corporate philosophy that aims to optimize an individual's lifetime balance sheet.

STEAM / Bilingual Education Business

Viling, Inc.







Viling, Inc. operates classrooms to offer STEAM education.



Officially launched "Al Therapist, co-mii"

Officially released on Oct. 1, 2023, "Al Therapist, *co-mii*," is a service that performs "diagnosis of developmental characteristics," "automatic issuance of individual support plans," and "presentation of support menus" for afterschool day care services and child development support.

Genome Platform Business

New business alliances with partner companies

- TAUNS Laboratories, Inc.

Formed a strategic capital and business alliance with an investment from Tauns, who has knowledge and data on diagnostics and testing. Aiming to develop new diagnostic technologies with Tauns.

- TIS, Inc.

TIS invested in Genex to expand its network of personal health records to provide optimal prevention and treatment for individuals.

- Juntendo University

Started providing analysis software for gene panel tests for intractable diseases. Extracts candidate variants for detection that meet the criteria specified by Juntendo University from the vast amount of data generated by the next-generation sequencer, and prepares draft test result reports.

Business Update ESG and Sustainability

Enhanced disclosures related to human capital.

Monex Group and Monex Securities have received the "D&I Award" for three consecutive years.

Initiatives to strengthens human capital

Enhanced disclosure of human capital-related initiatives

- Introduced initiatives related to capacity development support, voluntary learning support, and various career support systems in light of the establishment of the human resources development policy and the results of engagement scores.
- Introduced an environment that embraces diverse work styles for diverse human resources, including an environment that allows employees to work without time or location restrictions, and a system to provide support for life's major events

Received the D&I Award for 3 consecutive years

Monex Group and Monex Securities have received the D&I Award 2023 for Best Workplace for three consecutive years*.

Riverbed cleanup activities (5 consecutive years)

Aiming to preserve biodiversity and strengthening teamwork among group companies, the Japan offices conduct annual riverbed cleanup activities.



Nov. 2023 Arakawa River cleanup activities: A total of 61 people from five Japan-based group companies participated

MONEX GROUP

Appendix: Group Overview

Toward more customer-centric and tailor-made financial services.



Market presence in online broker securities industry

- High public awareness and brand recognition
- Financial innovation

Product/service offering to meet diverse needs

- Diverse product line-up (new NISA, Japanese equity, off-shore equity)
- Plenty of supporting tools for asset management, transaction apps)

Wide variety of investment information and educational contents

 High quality investment information and educational contents

Key Activities



Provide easy and simple asset building services for investment beginners

Offer easy and simple services as a full-scale portal for new customers targeting growing demand under new NISA



Investment info/ educational services

Support customers to improve commission per customer







Next-gen financial products

Develop and launch advanced financial product (e.g. ST*) through collaboration of Monex Group and NTT DOCOMO group

Monex Group

Docomo Group



ment advice

Investment advice accessible at all hours

Customer support services by Al



Best service at the best timing to each individual

Financial CRM

docomo

d POINT membership

- Offer d POINT as part of royalty program for 97 million members
- Collaborate with d CARD and d-Barai apps

Digital and real customer touchpoint

 Utilize NTT DOCOMO's digital media and Docomo Shop

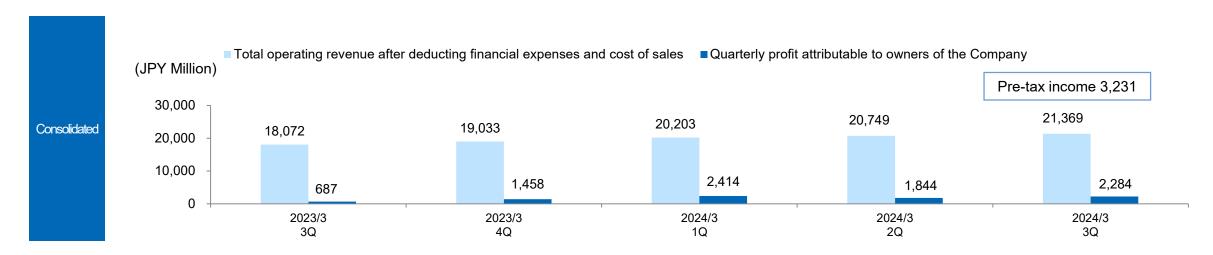
Rich and diverse customer data

 Visualize customer needs based on lifestyle/events and promote marketing

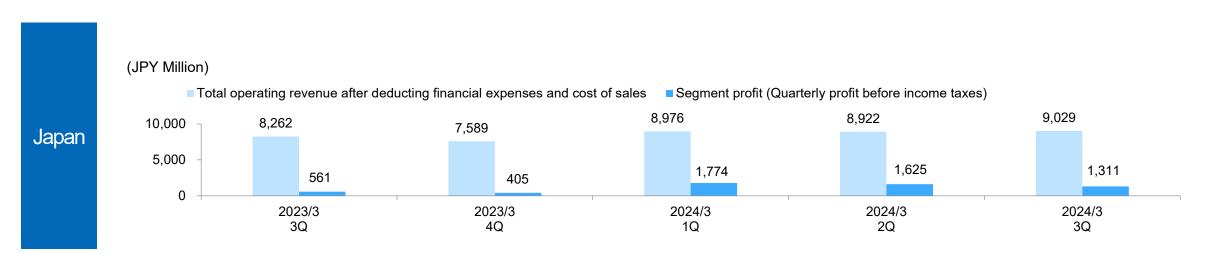
*Security token

Appendix: Highlights 3Q of FYE Mar. 2024 (3 months) 1/3

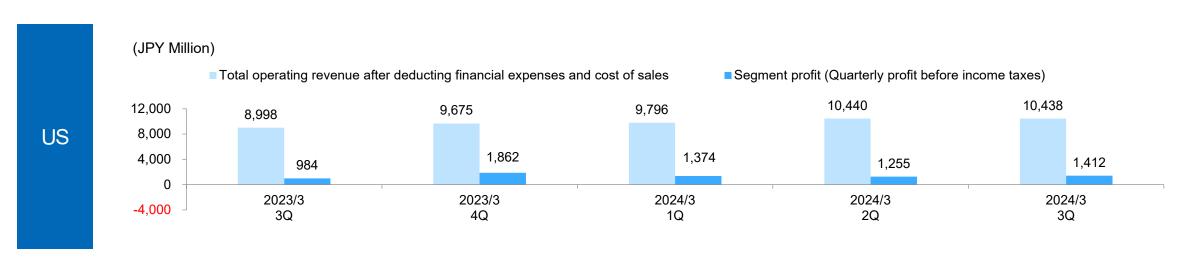
◆Total operating revenue after deducting financial expenses and cost of sales, and quarterly profit attributable to owners of the Company

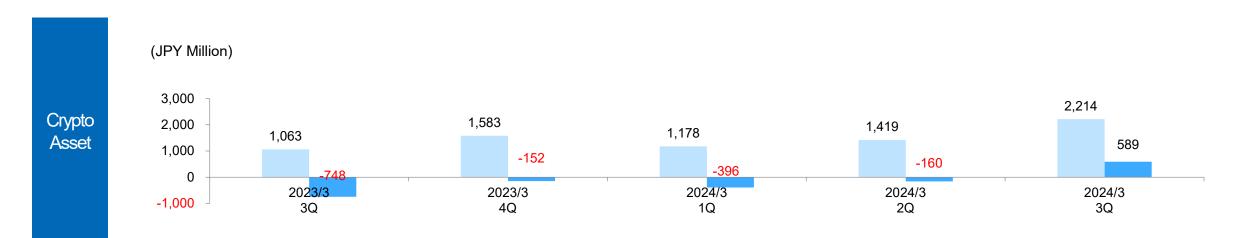


◆Total operating revenue after deducting financial expenses and cost of sales, and Segment profit

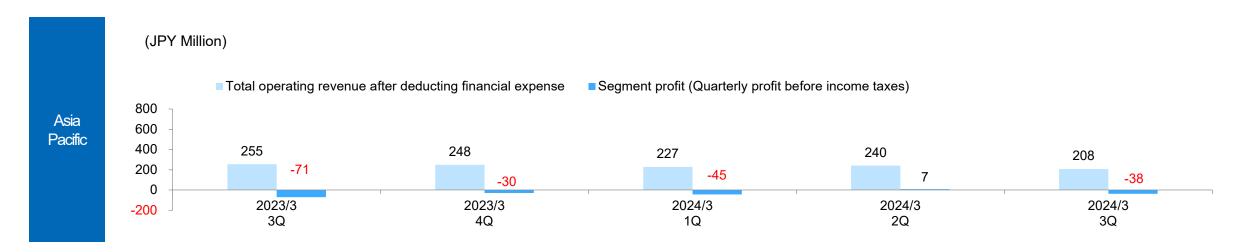


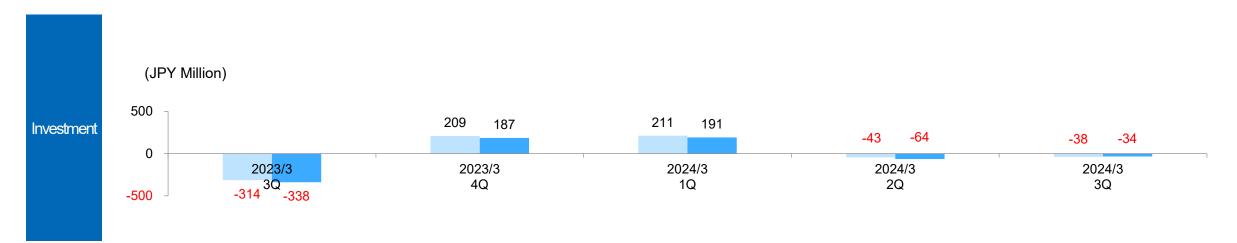
◆Total operating revenue after deducting financial expenses and cost of sales, and Segment profit





◆Total operating revenue after deducting financial expenses, and Segment profit





Key points of Monex Group's consolidated balance sheet of Monex

- Actual net debt is ¥8.6B for the holding company Monex Group, Inc., which does not engage in securities transactions, etc.
- Trust assets, which are segregated deposits received from customers and guarantee deposits received, account for more than half of the total assets.
- Since the balance of assets and liabilities related to securities transactions, etc., changes depending on customer transaction trends, securities companies secures sufficient liquidity by raising funds through bonds and loans payable.
- Fixed assets are about half of the total equity. Low fixed ratio and high financial soundness.

		(Unit: JPY Billion)
8.3	Bonds and loans payable (held by the holding company)	16.9
904.7	Deposits received · guarantee deposits received (Mainly deposits from customers and others)	1,003.5
333.5	Liabilities related to securities transactions, etc. (Loans payable secured by securities and others)	155.0
26.0	Crypto asset related liabilities (deposits received and borrowing of crypto assets for customer transactions)	25.8
174.7	Bonds and loans payable (Subsidiaries)	223.2
35.6	Other liabilities	21.2
68.8	Total equity	105.9
1 551 5	Total liabilities and equity	1,551.5
	904.7 333.5 26.0 174.7 35.6	customers and others) 333.5 Liabilities related to securities transactions, etc. (Loans payable secured by securities and others) Crypto asset related liabilities (deposits received and borrowing of crypto assets for customer transactions)

^{*} Property and equipment +Intangible assets + Equity method investments + Investments in securities Level 3 (unlisted stocks, etc.)

Corporate Governance

Established global-standard corporate governance practices and emphasis on dialogue with retail/institutional investors.

Adoption of "company with three committees" structure - highly effective executive management monitoring system

- Adopted "company with committees" structure in June 2013.
- Became a company with a nominating committee, etc. on May. 2015, in accordance with the revision of the Companies Act
- Each of the three committees is chaired by an independent and outside director.

Directors with various backgrounds

- Independent and outside directors accounts for approx. 60% of the board of directors.
- Appointed a lead outside director. Actively exchanges opinions at meetings led by the lead outside director and composed mainly by independent and outside directors.
- Various backgrounds: Management experience (current/former CEOs of listed companies or global companies), expertise (lawyer, CPA, patent attorney), business experience (finance, IT, global business), culture and society (gender, country of residence, age).

Fair disclosure and dialogue for retail/institutional investors

- Timely and fair information disclosure both in Japanese and English simultaneously.
- Active dialogue with shareholders: CEO holds quarterly presentation sessions for retail shareholders.
- Annual general meeting of shareholders is held on weekend so that retail shareholders can attend the meeting, and stopped to ask the questioner to disclose his/her name or the shareholder number at its Q&A session.

Overview of Monex Group and Main Subsidiaries

MONEX GROUP

■ Monex, Inc. (Tokyo, Japan)

One of the major online brokerage firms in Japan

- President : Yuko Seimei
- Founded in 1999
- Aims to provide retail investors the level of creative products and services offered to institutional investors
- Products and services: Equities (Japan, US, China), futures and options,
 FX, mutual funds, bonds, cryptocurrency CFD, etc.
- # of total accounts: 2.25 million
- Customer assets held in custody: JPY 7.1 trillion

■ TradeStation Group, Inc. (Florida, US)

Online securities group with award-winning trading technology development capabilities

- President and CEO: John Bartleman
- Founded in 1982, joined Monex Group in Jun. 2011
- An award-winning TradeStation platform recognized and highly regarded by active traders. Executes and clears US equities for group's securities companies
- Products and services: Equities, options, futures and crypto asset, etc.
- # of total accounts: 181 thousand
- · Customer assets held in custody: USD 10.5 billion

■ Monex Ventures, Inc. (Tokyo, Japan)

Venture capital

- · President: Seiichiro Wada
- Founded in 2005
- Investment size of a flagship fund "MV I Investment Limited Partnership": JPY 2.65 billion

■ Coincheck, Inc. (Tokyo, Japan)

Crypto asset Exchange/Marketplace agency that is ranked No.1 in crypto asset trading app downloads in Japan for 4 consecutive years.

- · President: Satoshi Hasuo
- Founded in 2012, joined Monex Group in Apr. 2018
- Cryptocurrencies available: Bitcoin (BTC), Ethereum (ETH), Ethereum Classic (ETC), Ripple (XRP), NEM (XEM), etc.
- # of verified users: 1.90 million
- Customer assets held in custody: JPY 448.2 billion

■ Monex Boom Securities (H.K.) Limited (Hong Kong)

First online stockbroker for retail investors in Asia Pacific

- COO: Ivan Law
- Founded in 1997, joined Monex Group in Dec. 2010
- Products and services: Equities (16 markets such as Hong Kong, US, Japan, etc.), Futures, and Trades available in 6 currencies in a single trading account
- # of accounts with balance: 21 thousand
- Customer assets held in custody: JPY 224.7 billion

■ Monex Asset Management, Inc.

Investment management service

- President: Katsuki Mandai
- Founded in 2015

■ Japan Catalyst, Inc.

Investment Advisory Business

- President: Taro Hirano
- Founded in 2019

Listed Holding Company

Monex Group, Inc.

[Japan Segment]

Online Brokerage



Monex, Inc.

Comprehensive investment service provider

Asset Management

Japan Catalyst, Inc.

Japan Catalyst, Inc.
Investment Advisory and Agency Business

Wealth Management

Monex Private Bank, Inc.

Private banking services for high net worth clients

Education



Viling, Inc. Education

Genome Platform

GENEX

Genex, Inc.

Whole genome information platform where patients utilize one's data with security

Asset Management

Monex Asset Management

Monex Asset Management, Inc.

Small-lot and low-cost discretionary investment management wrap service

Custodial Trust



Monex SP Trust, Inc.

Manages and disposes trust properties such as securities/cash under instructions

Marketing DX



Crafter, Inc.

Automated-chatbot system provider

[Investment Business Segment]

Investment and incubation



Monex Ventures, Inc.
Venture capitalist

[US Segment]



TradeStation Group, Inc.

Intermediate Holding Company (US)

Online Brokerage

TradeStation Securities, Inc.

Brokerage firm catering to active traders (US)

Online Brokerage

TradeStation International Ltd

Crypto Asset Exchange Agency

TradeStation Crypto, Inc.

Technology Support

TradeStation Technologies, Inc.

TradeStation Global Services, S.A. (Costa Rica)

[Crypto Asset Segment]

Crypto Asset Exchange Agency



Coincheck, Inc.

Offering Coincheck, a crypto asset exchange

[Asia Pacific Segment]

Monex International Limited

Intermediate holding company

Online Brokerage

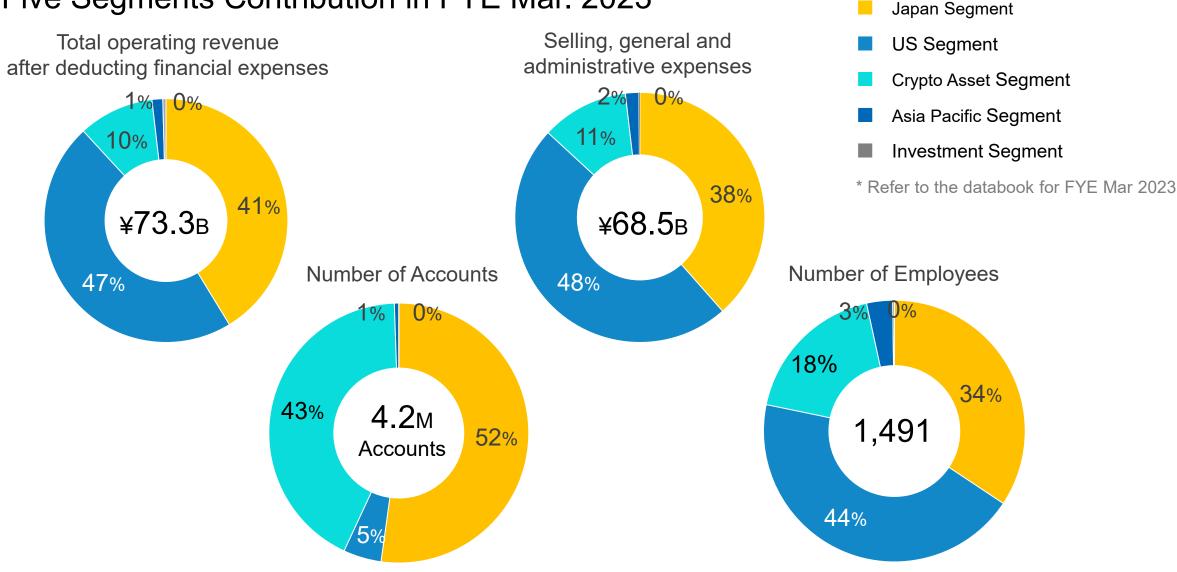


Monex Boom Securities (H.K.) Limited (HK)

Technology Support

Cherry Technology Co., Ltd [Equity method affiliates]

Five Segments Contribution in FYE Mar. 2023



◆ Monex Ventures, Inc.































◆ MONEX EDISON Investment Limited Partnership









PARONYM

◆ MV I Investment Limited Partnership

RICHKA











GRACIA











農業技術の集会所 PGRS











































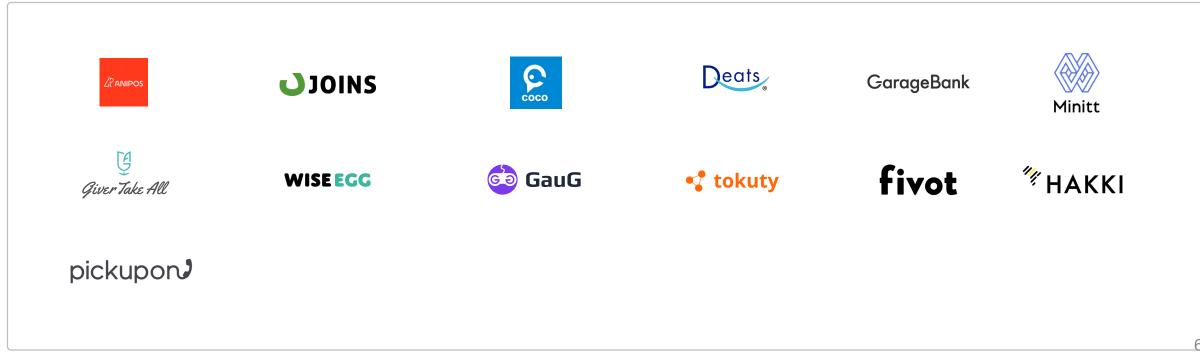




◆ MV I Investment Limited Partnership



◆ MV II Investment Limited Partnership



♦ Social Impact Investment Fund

CaTe inc. QAillis MELON



Disclaimer

MONEX GROUP

About Coincheck

Important Information About the Business Combination and Where to Find It

In connection with the proposed business combination in connection with to the business combination agreement among Coincheck, Inc. ("Coincheck"), Coincheck Group B.V. ("CCG"), Thunder Bridge Capital Partners IV, Inc. ("THCP") and others, CCG intends to file a registration statement on Form F-4 that will include a preliminary proxy statement to be distributed to stockholders of THCP in connection with THCP's solicitation of proxies for the vote by its stockholders with respect to the proposed business combination. After the registration statement has been filed and declared effective by the US Securities and Exchange Commission ("SEC"), THCP will mail a definitive proxy statement / prospectus to its stockholders as of the record date established for voting on the proposed business combination and the other proposals regarding the proposed business combination. Before making any investment or voting decision, stockholders and other interested persons are advised to read, when available, the registration statement and preliminary proxy statement / prospectus and any amendments thereto, and the definitive proxy statement / prospectus in connection with THCP's solicitation of proxies for the special meeting to be held to approve the transactions contemplated by the proposed business combination because these materials will contain important information about CCG, Coincheck, THCP and the proposed transaction. Stockholders will also be able to obtain a copy of the preliminary proxy statement / prospectus and the definitive proxy statement / prospectus once they are available, without charge, at the SEC's website at www.sec.gov, or by directing a request to: Thunder Bridge Capital Partners IV, Inc., 9912 Georgetown Pike, Suite D203, Great Falls, VA 22066.

Participants in the Solicitation

CCG, Coincheck and THCP and their respective directors and officers may be deemed participants in the solicitation of proxies of THCP's stockholders in connection with the proposed business combination. THCP's stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of Coincheck and THCP at Coincheck's website at corporate.coincheck.com, or in THCP's registration statement on Form S-1 filed on June 21, 2021, respectively.

Information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of proxies to THCP's stockholders in connection with the proposed transaction will be set forth in the proxy statement / prospectus for the transaction when available. Additional information regarding the interests of participants in the solicitation of proxies in connection with the proposed transaction will be included in the proxy statement / prospectus filed with the SEC in connection with the proposed business combination.

Forward-Looking Statement

This presentation includes "forward looking statements" within the meaning of the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995, that reflects the current views with respect to, among other things, the future operations and financial performance of the Company, THCP, Coincheck and CCG. Forward-looking statements may be identified by the use of words such as "forecast," "intend," "seek," "target," "anticipate," "eselieve," "could," "continue," "expect," "estimate," "may," "plan," "outlook," "future," and "project" and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. Such forward looking statements include, but not limited to, estimated financial information. Such forward looking statements with respect to revenues, earnings, performance, strategies, prospects and other aspects of the businesses of the Company, THCP, Coincheck, or CCG after completion of the proposed business combination are based on current expectations that are subject to risks and uncertainties. No assurance can be given that future developments affecting Company, THCP, Coincheck or CCG will be those that are anticipated. Actual results may differ materially from current expectations due to changes in global, regional or local economic, business, competitive, market, regulatory and other factors, many of which are beyond the control of the Company, CCG, THCP and Coincheck. Should no or or more of these risks or uncertainties materialize, or should any of the assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements. A number of factors could cause actual results or outcomes to differ materially from those indicated by such forward looking statements. These factors include, but are not limited to: (1) the occurrence of any event, change or other circumstances that could give rise to the termination of the Business Combination Agreement, (a) the abili

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