

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Based on Japanese GAAP)

January 30, 2024

Company name: MITANI SANGYO CO., LTD.
 Stock exchange listing: Tokyo, Nagoya
 Stock code: 8285 URL <https://www.mitani.co.jp/>
 Representative: President & CEO Tadateru Mitani
 Inquiries: Director & CFO Daigou Uchida TEL 076-233-2151
 Scheduled date to file Quarterly Securities Report: February 6, 2024
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2023	69,561	5.4	1,278	474.9	1,945	122.3	1,835	337.6
Nine months ended December 31, 2022	66,024	9.3	222	16.4	875	10.4	419	45.7

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2023	29.80		–	
Nine months ended December 31, 2022	6.81		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of December 31, 2023	92,161	45,689	49.4	739.83
As of March 31, 2023	86,309	41,612	48.1	673.81

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2023	–	4.50	–	4.50	9.00
Year ending March 31, 2024	–	4.50	–		
Year ending March 31, 2024 (Forecast)				4.50	9.00

3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	94,700	4.7	1,550	58.4	2,150	25.3	1,850	92.6	30.05

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2023
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	61,772,500 shares	As of March 31, 2023	61,772,500 shares
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Number of treasury shares at the end of the period

As of December 31, 2023	202,097 shares	As of March 31, 2023	202,055 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2023	61,570,431 shares	Nine months ended December 31, 2022	61,570,471 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	7,531	7,208
Notes and accounts receivable - trade	16,399	17,302
Electronically recorded monetary claims - operating	3,151	4,253
Accounts receivable from completed construction contracts	6,974	7,224
Merchandise and finished goods	3,834	3,802
Work in process	631	540
Costs on construction contracts in progress	135	182
Raw materials and supplies	1,518	1,600
Other	2,141	2,669
Allowance for doubtful accounts	(22)	(29)
Total current assets	42,296	44,754
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	9,554	9,544
Land	4,041	3,953
Other, net	2,713	2,498
Total property, plant and equipment	16,310	15,995
Intangible assets		
Software	707	666
Other	395	428
Total intangible assets	1,103	1,094
Investments and other assets		
Investment securities	24,014	27,833
Other	2,651	2,548
Allowance for doubtful accounts	(65)	(65)
Total investments and other assets	26,599	30,316
Total non-current assets	44,013	47,406
Total assets	86,309	92,161

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
Liabilities		
Current liabilities		
Notes and accounts payable - trade	9,925	10,654
Electronically recorded obligations - operating	1,693	2,324
Accounts payable for construction contracts	2,276	1,846
Short-term borrowings	14,971	14,710
Income taxes payable	367	548
Provision for bonuses for directors (and other officers)	128	99
Provision for loss on orders received	11	10
Provision for warranties for completed construction	19	24
Provision for shareholder benefit program	63	–
Other	4,385	5,073
Total current liabilities	33,842	35,293
Non-current liabilities		
Long-term borrowings	5,104	4,222
Provision for retirement benefits for directors (and other officers)	508	500
Retirement benefit liability	395	461
Asset retirement obligations	273	275
Other	4,572	5,717
Total non-current liabilities	10,853	11,177
Total liabilities	44,696	46,471
Net assets		
Shareholders' equity		
Share capital	4,808	4,808
Capital surplus	3,357	3,357
Retained earnings	24,760	26,040
Treasury shares	(42)	(42)
Total shareholders' equity	32,882	34,163
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	8,246	10,895
Deferred gains or losses on hedges	8	3
Foreign currency translation adjustment	336	475
Remeasurements of defined benefit plans	13	12
Total accumulated other comprehensive income	8,604	11,387
Non-controlling interests	125	138
Total net assets	41,612	45,689
Total liabilities and net assets	86,309	92,161

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net sales	66,024	69,561
Cost of sales	54,254	56,262
Gross profit	11,770	13,298
Selling, general and administrative expenses	11,548	12,020
Operating profit	222	1,278
Non-operating income		
Interest income	20	29
Dividend income	367	445
Share of profit of entities accounted for using equity method	199	190
Rent income on real estate and facilities	120	118
Foreign exchange gains	8	33
Other	175	135
Total non-operating income	891	953
Non-operating expenses		
Interest expenses	105	146
Rent expenses on real estate and facilities	81	84
Other	50	55
Total non-operating expenses	238	286
Ordinary profit	875	1,945
Extraordinary income		
Gain on sale of non-current assets	2	149
Gain on sale of investment securities	42	451
Compensation income	–	335
Total extraordinary income	45	935
Extraordinary losses		
Loss on sale of non-current assets	1	1
Loss on retirement of non-current assets	11	102
Impairment losses	–	34
Loss on sale of investment securities	30	4
Loss on valuation of investment securities	12	12
Office relocation expenses	–	8
Loss on liquidation of subsidiaries and associates	–	5
Total extraordinary losses	55	170
Profit before income taxes	865	2,711
Income taxes	437	863
Profit	427	1,847
Profit attributable to non-controlling interests	8	12
Profit attributable to owners of parent	419	1,835

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Profit	427	1,847
Other comprehensive income		
Valuation difference on available-for-sale securities	(611)	2,621
Deferred gains or losses on hedges	(16)	(4)
Foreign currency translation adjustment	282	139
Share of other comprehensive income of entities accounted for using equity method	5	27
Total other comprehensive income	(340)	2,783
Comprehensive income	87	4,631
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	78	4,618
Comprehensive income attributable to non-controlling interests	8	12