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February 7, 2024

Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2024 (Japanese GAAP, Consolidated)

Company name: Ad-sol Nissin Corporation
 Listing: Tokyo Stock Exchange
 Securities code: 3837
 URL: <https://www.adniss.jp/en/>
 Representative: Tomizo Ueda, Chairman and CEO
 Inquiries: Norikazu Teramura, Director, General Manager of Administrative Dept
 Telephone: +81-3-5796-3131
 Scheduled date to file quarterly securities report: February 8, 2024
 Scheduled date to commence dividend payments: -
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated Operating Results for the First Nine Months of FY'24/3 (from April 1, 2023 to December 31, 2023)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
First Nine months of FY'24/3	10,359	9.5	1,151	23.3	1,180	24.0	779	22.8
of FY'23/3	9,463	2.8	933	7.3	952	6.9	634	2.7

Note: Comprehensive income First nine months of FY'24/3: ¥756 million [1.6%]
 First nine months of FY'23/3: ¥743 million [(5.9)%]

	Net income per share	Diluted net income per share
First Nine months of FY'24/3	Yen 83.66	Yen 82.58
of FY'23/3	68.19	67.37

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' Equity Ratio
As of	Millions of yen	Millions of yen	%
December 31, 2023	9,418	7,116	74.0
March 31, 2023	9,338	6,676	70.2

Reference: Equity
 As of December 31, 2023: ¥6,973 million
 As of March 31, 2023: ¥6,556 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
FY'23/3	-	18.00	-	20.00	38.00
FY'24/3	-	19.00	-		
FY'24/3 (Forecast)				23.00	42.00

Note: Revisions to the forecast of cash dividends most recently announced: Yes

3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Percentages indicate year-on-year changes.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	14,000	9.0	1,430	18.1	1,476	18.6	961	14.2	103.15

Note: Revisions to the forecast of financial results most recently announced: Yes

*** Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- 2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: Yes
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None

(4) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	9,394,965 shares
As of March 31, 2023	9,390,189 shares

- (ii) Number of treasury shares at the end of the period

As of December 31, 2023	76,899 shares
As of March 31, 2023	76,817 shares

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Q3 FY'24/3	9,316,506 shares
Q3 FY'23/3	9,304,299 shares

* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

* Proper use of earnings forecasts, and other special matters

The forward-looking statements regarding future performance in this material are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. Therefore, the Company does not make promises about the achievements. Actual results December differ significantly from the forecasts due to various factors.

Quarterly Consolidated Financial Statements

(1) Consolidated Balance Sheet

(Thousands of yen)

	FY'23/3 As of March 31, 2023	Q3 FY'24/3 As of December 31, 2023
Assets		
Current assets		
Cash and deposits	3,391,266	3,503,124
Notes and accounts receivable - trade, and contract assets	2,576,083	2,743,460
Electronically recorded monetary claims - operating	44,160	53,292
Merchandise and finished goods	764	764
Work in process	135,660	6,560
Raw materials and supplies	6,409	6,306
Other	90,284	112,502
Allowance for doubtful accounts	(500)	(600)
Total current assets	6,244,129	6,425,411
Non-current assets		
Property, plant and equipment		
Land	371,169	371,169
Other, net	240,674	229,841
Total property, plant and equipment	611,843	601,010
Intangible assets	534,247	456,098
Investments and other assets		
Investment securities	1,508,809	1,478,437
Other	439,052	457,864
Total investments and other assets	1,947,861	1,936,301
Total non-current assets	3,093,952	2,993,410
Total assets	9,338,082	9,418,821

(Thousands of yen)

	FY'23/3 As of March 31, 2023	Q3 FY'24/3 As of December 31, 2023
Liabilities		
Current liabilities		
Accounts payable - trade	554,665	586,411
Accounts payable - other	346,469	352,262
Income taxes payable	303,082	211,359
Provision for bonuses	394,639	162,449
Other	346,927	255,416
Total current liabilities	1,945,784	1,567,898
Non-current liabilities		
Retirement benefit liability	704,460	722,693
Other	11,480	11,580
Total non-current liabilities	715,940	734,273
Total liabilities	2,661,724	2,302,172
Net assets		
Shareholders' equity		
Share capital	571,538	575,681
Capital surplus	433,303	437,446
Retained earnings	5,085,834	5,517,793
Treasury shares	(41,612)	(41,710)
Total shareholders' equity	6,049,064	6,489,211
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	507,303	483,994
Total accumulated other comprehensive income	507,303	483,994
Share acquisition rights	119,990	143,442
Total net assets	6,676,357	7,116,648
Total liabilities and net assets	9,338,082	9,418,821

(2) Consolidated Statements of Income and Comprehensive Income
Consolidated Statement of Income

	(Thousands of yen)	
	First nine months of FY'23/3 (April 1, 2022– December 31, 2022)	First nine months of FY'24/3 (April 1, 2023– December 31, 2023)
Net sales	9,463,017	10,359,185
Cost of sales	6,929,539	7,502,390
Gross profit	2,533,478	2,856,794
Selling, general and administrative expenses	1,599,595	1,705,602
Operating income	933,882	1,151,192
Non-operating income		
Interest income	12	1
Commission for insurance office work	601	589
Dividend income	18,257	19,329
Subsidy income	-	9,150
Foreign exchange gains	25	-
Miscellaneous income	1,065	1,786
Total non-operating income	19,962	30,857
Non-operating expenses		
Commitment fees	1,048	1,150
Foreign exchange losses	-	188
Miscellaneous losses	426	16
Total non-operating expenses	1,474	1,355
Ordinary income	952,370	1,180,694
Extraordinary losses		
Loss on retirement of non-current assets	3,327	-
Total extraordinary losses	3,327	-
Income before income taxes	949,043	1,180,694
Income taxes	314,525	401,230
Net income	634,517	779,464
Net income attributable to non-controlling interests	-	-
Net income attributable to owners of parent	634,517	779,464

Consolidated Statement of Comprehensive Income

(Thousands of yen)

	First nine months of FY'23/3 (April 1, 2022– December 31, 2022)	First nine months of FY'24/3 (April 1, 2023– December 31, 2023)
Net income	634,517	779,464
Other comprehensive income		
Valuation difference on available-for-sale securities	109,449	(23,308)
Total other comprehensive income	109,449	(23,308)
Comprehensive income	743,967	756,155
(Breakdown)		
Comprehensive income attributable to owners of parent	743,967	756,155
Comprehensive income attributable to non-controlling interests	-	-