

Note) This is an English translation of summarized Consolidated Financial Report prepared for readers' convenience. Should there be any inconsistency between the translation and the original Japanese text, the latter shall prevail.



## [Summary] Consolidated Financial Report for the Third Quarter of Fiscal Year Ending March 31, 2024 [IFRS]

February 1, 2024

### BIPROGY Inc.

Stock Listing:	Tokyo Stock Exchange, Prime Market
Stock Code:	8056
URL:	<a href="https://www.biprogy.com/e/">https://www.biprogy.com/e/</a>
Representative:	Akiyoshi Hiraoka, Representative Director, President & CEO
Scheduled Submission Date for Quarterly Report:	February 9, 2024
Scheduled Starting Date for Dividend Payment:	—
Earnings Supplementary Explanatory Documents:	yes
Earnings Results Briefing:	yes (for institutional investors and analysts)

(Amounts are rounded down to the nearest million yen.)

### 1. Consolidated Financial Results for FY2024 Q3(from April 1, 2023 to December 31, 2023)

#### (1) Consolidated Results of Operations

(Percentage below represents increase (decrease) from previous year)

	Revenue		Operating profit		Profit before tax		Profit attributable to owners of parent		Comprehensive income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
<b>FY2024 Q3</b>	258,875	12.6	24,134	22.9	24,486	22.7	18,156	33.8	21,187	60.1
<b>FY2023 Q3</b>	229,976	5.6	19,633	4.5	19,952	(0.9)	13,570	(0.5)	13,235	(9.8)

(Note) Adjusted operating profit FY2024 Q3 : 23,648 Million Yen (22.6%) FY2023 Q3 : 19,282 Million Yen (3.5%)

Adjusted operating profit is the result obtained after deducting cost of sales and selling, general and administrative expenses from revenue.

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
<b>FY2024 Q3</b>	180.63	180.13
<b>FY2023 Q3</b>	135.06	134.66

#### (2) Consolidated Financial Position

	Total assets	Total equity	Equity attributable to owners of parent	Ratio of equity attributable to owners of parent to total assets
	Millions of Yen	Millions of Yen	Millions of Yen	%
<b>FY2024 Q3</b>	282,518	154,248	152,516	54.0%
<b>FY2023</b>	280,396	141,597	139,887	49.9%

### 2. Dividends

	Dividends Per Share				
	End of Q1	End of Q2	End of Q3	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
<b>FY2023</b>	—	40.00	—	40.00	80.00
<b>FY2024</b>	—	45.00	—		
<b>FY2024 (Forecast)</b>				50.00	95.00

(Note) Revisions to the latest forecast of dividends: Yes

### 3. Consolidated Earnings Forecast for FY2024(from April 1, 2023 to March 31, 2024)

(Percentage below represents increase (decrease) from previous year)

	Revenue		Operating profit		Profit before tax		Profit attributable to owners of parent		Basic earnings per share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
<b>FY2024</b>	368,000	8.3	34,000	14.6	34,000	13.3	23,500	16.3	233.88

(Note1) Revisions to the latest forecast of consolidated earnings: Yes

(Note2) Adjusted operating profit (Full Year) 34,000 Million Yen (15.7%)

\* Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in change in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates and restatement of corrections

1. Changes in accounting policies as required by IFRS : Yes

2. Other changes in accounting policies: No

3. Changes in accounting estimates: No

(3) Number of shares outstanding (common stock)

(shares)

1. Number of shares outstanding (including treasury shares)

FY2024 Q3	109,663,524	FY2023	109,663,524
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2. Number of shares of treasury stock

FY2024 Q3	9,126,457	FY2023	9,161,560
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3. Average number of shares outstanding (during the period)

FY2024 Q3	100,519,734	FY2023 Q3	100,475,046
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\* This Consolidated Financial Report is not subject to quarterly review procedures.

\* Comments regarding appropriate usage of earnings forecast, and other special notes

The forward-looking statements such as earnings forecasts contained in this document are based on the information currently available to the Company and certain assumptions which are regarded as legitimate. The Company makes no warranty as to the achievability of what is described in the statements. Actual results may differ from these forecasts due to various factors.

## 2. Condensed Quarterly Consolidated Financial Statements

### (1) Condensed Quarterly Consolidated Statements of Financial Position

(Millions of Yen)

	FY2023	FY2024 Q3
	(As of March 31, 2023)	(As of December 31, 2023)
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	43,645	54,788
Trade and other receivables	84,695	64,050
Contract assets	11,742	13,408
Inventories	10,166	14,703
Other financial assets	587	787
Other current assets	13,813	18,588
<b>Total current assets</b>	<b>164,650</b>	<b>166,326</b>
<b>Non-current assets</b>		
Property, plant and equipment	12,663	13,140
Right-of-use assets	16,110	12,905
Goodwill	1,906	2,707
Intangible assets	27,256	30,734
Investments accounted for using equity method	4,281	5,793
Other financial assets	43,385	39,639
Deferred tax assets	2,011	2,125
Retirement benefit asset	1,748	1,763
Other non-current assets	6,383	7,382
<b>Total non-current assets</b>	<b>115,745</b>	<b>116,192</b>
<b>Total assets</b>	<b>280,396</b>	<b>282,518</b>

(Millions of Yen)

	FY2023 (As of March 31, 2023)	FY2024 Q3 (As of December 31, 2023)
<b>Liabilities and equity</b>		
<b>Liabilities</b>		
<b>Current liabilities</b>		
Trade and other payables	30,962	24,043
Contract liabilities	22,041	26,778
Borrowings	2,400	2,400
Lease liabilities	8,153	7,318
Other financial liabilities	2,264	5,750
Income taxes payable	5,731	3,856
Provisions	76	312
Other current liabilities	27,309	20,118
<b>Total current liabilities</b>	<b>98,940</b>	<b>90,578</b>
<b>Non-current liabilities</b>		
Borrowings	18,325	18,325
Lease liabilities	9,126	6,808
Other financial liabilities	265	258
Retirement benefit liability	8,398	7,079
Provisions	3,048	4,504
Deferred tax liabilities	679	710
Other non-current liabilities	15	4
<b>Total non-current liabilities</b>	<b>39,858</b>	<b>37,691</b>
<b>Total liabilities</b>	<b>138,798</b>	<b>128,269</b>
<b>Equity</b>		
Share capital	5,483	5,483
Capital surplus	14,955	15,009
Treasury shares	(13,315)	(13,263)
Other components of equity	8,302	7,531
Retained earnings	124,460	137,755
<b>Total equity attributable to owners of parent</b>	<b>139,887</b>	<b>152,516</b>
<b>Non-controlling interests</b>	<b>1,710</b>	<b>1,731</b>
<b>Total equity</b>	<b>141,597</b>	<b>154,248</b>
<b>Total liabilities and equity</b>	<b>280,396</b>	<b>282,518</b>

(2) Condensed Quarterly Consolidated Statements of Profit or Loss and Comprehensive Income

(Condensed Quarterly Consolidated Statements of Profit or Loss)

(Millions of Yen)

	FY2023 Q3 (Nine months ended December 31, 2022)	FY2024 Q3 (Nine months ended December 31, 2023)
<b>Revenue</b>	<b>229,976</b>	<b>258,875</b>
<b>Cost of sales</b>	<b>168,319</b>	<b>190,222</b>
<b>Gross profit</b>	<b>61,656</b>	<b>68,652</b>
<b>Selling, general and administrative expenses</b>	<b>42,373</b>	<b>45,004</b>
<b>Share of profit (loss) of investments accounted for using equity method</b>	<b>381</b>	<b>385</b>
<b>Other income</b>	<b>131</b>	<b>241</b>
<b>Other expenses</b>	<b>162</b>	<b>141</b>
<b>Operating profit</b>	<b>19,633</b>	<b>24,134</b>
<b>Finance income</b>	<b>742</b>	<b>474</b>
<b>Finance costs</b>	<b>423</b>	<b>121</b>
<b>Profit before tax</b>	<b>19,952</b>	<b>24,486</b>
<b>Income tax expense</b>	<b>6,368</b>	<b>6,236</b>
<b>Profit</b>	<b>13,584</b>	<b>18,250</b>
<b>Profit attributable to</b>		
Owners of parent	13,570	18,156
Non-controlling interests	14	93
Profit	13,584	18,250
<b>Earnings per share</b>		
Basic earnings per share (Yen)	135.06	180.63
Diluted earnings per share (Yen)	134.66	180.13

## (Condensed Quarterly Consolidated Statements of Comprehensive Income)

(Millions of Yen)

	FY2023 Q3 (Nine months ended December 31, 2022)	FY2024 Q3 (Nine months ended December 31, 2023)
<b>Profit</b>	<b>13,584</b>	<b>18,250</b>
<b>Other comprehensive income</b>		
<b>Items that will not be reclassified to profit or loss</b>		
Net change in fair value of equity instruments designated as measured at fair value through other comprehensive income	(695)	2,452
Total of items that will not be reclassified to profit or loss	(695)	2,452
<b>Items that may be reclassified to profit or loss</b>		
Exchange differences on translation of foreign operations	346	366
Share of other comprehensive income of investments accounted for using equity method	(0)	117
Total of items that may be reclassified to profit or loss	346	484
Other comprehensive income, net of tax	(349)	2,936
<b>Comprehensive income</b>	<b>13,235</b>	<b>21,187</b>
<b>Comprehensive income attributable to</b>		
Owners of parent	13,217	21,081
Non-controlling interests	17	106
Comprehensive income	13,235	21,187

(3) Condensed Quarterly Consolidated Statements of Changes in Equity  
FY2023 Q3 (Nine months ended December 31, 2022)

(Millions of Yen)

	Equity attributable to owners of parent					
	Share capital	Capital surplus	Treasury shares	Other components of equity		
				Financial assets measured at fair value through other comprehensive income	Share acquisition rights	Share of other comprehensive income of investments accounted for using equity method
<b>As of April 1, 2022</b>	<b>5,483</b>	<b>14,944</b>	<b>(13,400)</b>	<b>7,698</b>	<b>485</b>	<b>3</b>
Profit						
Other comprehensive income				(695)		(0)
<b>Comprehensive income</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>(695)</b>	<b>—</b>	<b>(0)</b>
Dividends of surplus						
Purchase of treasury shares			(0)			
Disposal of treasury shares		(9)	28		(18)	
Share-based payment transactions		37	40			
Changes in ownership interest in subsidiaries		(9)				
Transfer from other components of equity to retained earnings				(525)		
Other						
<b>Total transactions with owners</b>	<b>—</b>	<b>17</b>	<b>68</b>	<b>(525)</b>	<b>(18)</b>	<b>—</b>
<b>As of December 31, 2022</b>	<b>5,483</b>	<b>14,962</b>	<b>(13,332)</b>	<b>6,477</b>	<b>466</b>	<b>2</b>

	Equity attributable to owners of parent					
	Other components of equity			Total	Non-controlling interests	Total equity
	Exchange differences on translation of foreign operations	Total	Retained earnings			
<b>As of April 1, 2022</b>	<b>104</b>	<b>8,290</b>	<b>113,599</b>	<b>128,917</b>	<b>1,757</b>	<b>130,674</b>
Profit			13,570	13,570	14	13,584
Other comprehensive income	343	(352)		(352)	3	(349)
<b>Comprehensive income</b>	<b>343</b>	<b>(352)</b>	<b>13,570</b>	<b>13,217</b>	<b>17</b>	<b>13,235</b>
Dividends of surplus			(9,041)	(9,041)	(145)	(9,187)
Purchase of treasury shares				(0)		(0)
Disposal of treasury shares		(18)		0		0
Share-based payment transactions				78		78
Changes in ownership interest in subsidiaries				(9)	(42)	(52)
Transfer from other components of equity to retained earnings		(525)	525			—
Other			3	3		3
<b>Total transactions with owners</b>	<b>—</b>	<b>(543)</b>	<b>(8,513)</b>	<b>(8,970)</b>	<b>(187)</b>	<b>(9,158)</b>
<b>As of December 31, 2022</b>	<b>447</b>	<b>7,394</b>	<b>118,655</b>	<b>133,163</b>	<b>1,587</b>	<b>134,751</b>

	Equity attributable to owners of parent					
	Share capital	Capital surplus	Treasury shares	Other components of equity		
				Financial assets measured at fair value through other comprehensive income	Share acquisition rights	Share of other comprehensive income of investments accounted for using equity method
<b>As of April 1, 2023</b>	<b>5,483</b>	<b>14,955</b>	<b>(13,315)</b>	<b>7,447</b>	<b>456</b>	<b>18</b>
Profit						
Other comprehensive income				2,452		117
<b>Comprehensive income</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>2,452</b>	<b>—</b>	<b>117</b>
Dividends of surplus						
Purchase of treasury shares			(1)			
Disposal of treasury shares		(1)	13		(11)	
Share-based payment transactions		55	40			
Obtaining of control of subsidiaries						
Loss of control of subsidiaries						
Transfer from other components of equity to retained earnings				(3,685)		
Other						
<b>Total transactions with owners</b>	<b>—</b>	<b>53</b>	<b>52</b>	<b>(3,685)</b>	<b>(11)</b>	<b>—</b>
<b>As of December 31, 2023</b>	<b>5,483</b>	<b>15,009</b>	<b>(13,263)</b>	<b>6,215</b>	<b>444</b>	<b>136</b>

	Equity attributable to owners of parent					
	Other components of equity			Total	Non-controlling interests	Total equity
	Exchange differences on translation of foreign operations	Total	Retained earnings			
<b>As of April 1, 2023</b>	<b>381</b>	<b>8,302</b>	<b>124,460</b>	<b>139,887</b>	<b>1,710</b>	<b>141,597</b>
Profit			18,156	18,156	93	18,250
Other comprehensive income	354	2,924		2,924	12	2,936
<b>Comprehensive income</b>	<b>354</b>	<b>2,924</b>	<b>18,156</b>	<b>21,081</b>	<b>106</b>	<b>21,187</b>
Dividends of surplus			(8,544)	(8,544)	(145)	(8,689)
Purchase of treasury shares				(1)		(1)
Disposal of treasury shares		(11)		0		0
Share-based payment transactions				95		95
Obtaining of control of subsidiaries					136	136
Loss of control of subsidiaries					(76)	(76)
Transfer from other components of equity to retained earnings		(3,685)	3,685			—
Other			(2)	(2)		(2)
<b>Total transactions with owners</b>	<b>—</b>	<b>(3,696)</b>	<b>(4,861)</b>	<b>(8,451)</b>	<b>(84)</b>	<b>(8,536)</b>
<b>As of December 31, 2023</b>	<b>735</b>	<b>7,531</b>	<b>137,755</b>	<b>152,516</b>	<b>1,731</b>	<b>154,248</b>



## (4) Condensed Quarterly Consolidated Statements of Cash Flows

(Millions of Yen)

	FY2023 Q3 (Nine months ended December 31, 2022)	FY2024 Q3 (Nine months ended December 31, 2023)
<b>Cash flows from operating activities</b>		
Profit before tax	19,952	24,486
Depreciation and amortization	12,000	13,270
Impairment losses	88	1
Interest and dividend income	(385)	(390)
Interest expenses	109	105
Share of loss (profit) of investments accounted for using equity method	(381)	(385)
Decrease (increase) in trade and other receivables	24,303	20,875
Decrease (increase) in contract assets	(5,240)	(1,665)
Decrease (increase) in inventories	(6,629)	(4,536)
Increase (decrease) in trade and other payables	(6,611)	(7,106)
Increase (decrease) in contract liabilities	2,398	4,238
Increase or decrease in retirement benefit asset or liability	(769)	(1,333)
Other	(8,672)	(7,060)
<b>Subtotal</b>	<b>30,163</b>	<b>40,499</b>
Interest and dividends received	386	391
Interest paid	(98)	(92)
Income taxes paid	(10,306)	(9,562)
<b>Net cash provided by (used in) operating activities</b>	<b>20,145</b>	<b>31,234</b>
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(1,913)	(1,421)
Proceeds from sale of property, plant and equipment	0	0
Purchase of intangible assets	(9,234)	(8,188)
Purchase of investment securities	(2,440)	(1,420)
Proceeds from sale of investment securities	1,228	7,471
Payments for acquisition of subsidiaries	—	(930)
Purchase of investments accounted for using equity method	(499)	(744)
Other	86	318
<b>Net cash provided by (used in) investing activities</b>	<b>(12,770)</b>	<b>(4,915)</b>

(Millions of Yen)

	FY2023 Q3	FY2024 Q3
	(Nine months ended December 31, 2022)	(Nine months ended December 31, 2023)
<b>Cash flows from financing activities</b>		
Proceeds from long-term borrowings	350	—
Repayments of long-term borrowings	(350)	—
Repayments of lease liabilities	(6,470)	(6,735)
Dividends paid	(9,031)	(8,534)
Dividends paid to non-controlling interests	(145)	(145)
Other	(151)	114
<b>Net cash provided by (used in) financing activities</b>	<b>(15,797)</b>	<b>(15,300)</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>137</b>	<b>124</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(8,286)</b>	<b>11,143</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>48,703</b>	<b>43,645</b>
<b>Cash and cash equivalents at end of period</b>	<b>40,416</b>	<b>54,788</b>