

Presentation of Third Quarter Results for the Year Ending March 31, 2024

MACNICA

January 29, 2024

The statements contained in this document that are not purely historical are forward-looking statements based on our company's expectations or plans regarding the future. These forward-looking statements involve factors such as risks and uncertainties, which could cause actual results and earnings performances to differ materially from those projected.

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1. Consolidated Statements Income for FY2023 3Q

(Units: Millions of Yen, %)

	Fiscal Year 2023																	
	1Q			2Q			Mid-term			3Q			1Q-3Q			Full-term(2023/7/31Forecast)		
	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
Net sales	278,562	100.0%	15.4%	268,399	100.0%	6.8%	546,961	100.0%	11.0%	253,342	100.0%	-8.0%	800,303	100.0%	4.2%	1,100,000	100.0%	6.9%
IC, electronic devices and others	250,127	89.8%	14.1%	242,417	90.3%	6.8%	492,544	90.1%	10.4%	221,086	87.3%	-11.9%	713,630	89.2%	2.3%	984,815	89.5%	6.0%
Network Business	28,434	10.2%	29.1%	25,982	9.7%	7.2%	54,416	9.9%	17.6%	32,256	12.7%	32.1%	86,673	10.8%	22.6%	115,185	10.5%	14.9%
Cost of sales	241,959	86.9%	13.1%	234,036	87.2%	5.9%	475,995	87.0%	9.4%	222,956	88.0%	-7.5%	698,951	87.3%	3.4%	966,000	87.8%	6.9%
Gross profit	36,602	13.1%	33.8%	34,364	12.8%	13.8%	70,966	13.0%	23.3%	30,386	12.0%	-11.8%	101,352	12.7%	10.1%	134,000	12.2%	6.4%
SG&A Expenses	15,949	5.7%	5.7%	17,017	6.3%	8.7%	32,966	6.0%	7.2%	17,075	6.7%	6.9%	50,041	6.3%	7.1%	68,000	6.2%	5.8%
Selling expenses	399	0.1%	14.3%	440	0.2%	15.5%	839	0.2%	14.9%	533	0.2%	33.3%	1,372	0.2%	21.3%	1,793	0.2%	15.5%
Personnel expenses	9,831	3.5%	-0.9%	10,646	4.0%	1.8%	20,477	3.7%	0.5%	10,653	4.2%	3.4%	31,130	3.9%	1.5%	44,099	4.0%	5.1%
Depreciation	775	0.3%	18.7%	785	0.3%	2.7%	1,560	0.3%	10.1%	784	0.3%	3.2%	2,345	0.3%	7.7%	3,280	0.3%	8.9%
Development expenses	63	0.0%	-4.5%	66	0.0%	-25.0%	129	0.0%	-16.2%	78	0.0%	-10.3%	207	0.0%	-14.1%	326	0.0%	0.0%
Other	4,879	1.8%	19.0%	5,080	1.9%	27.8%	9,959	1.8%	23.3%	5,024	2.0%	13.8%	14,984	1.9%	20.0%	18,502	1.7%	6.3%
Operating income	20,653	7.4%	68.4%	17,347	6.5%	19.3%	38,000	6.9%	41.8%	13,310	5.3%	-28.0%	51,310	6.4%	13.3%	66,000	6.0%	7.1%
Non-operating income	129	0.0%	-40.6%	251	0.1%	0.0%	380	0.1%	-18.8%	139	0.1%	-38.8%	520	0.1%	-25.2%	823	0.1%	-26.5%
Non-operating expenses	1,171	0.4%	-2.7%	541	0.2%	-77.1%	1,712	0.3%	-51.9%	1,324	0.5%	-17.1%	3,037	0.4%	-41.1%	4,023	0.4%	-32.2%
Ordinary income	19,611	7.0%	73.9%	17,056	6.4%	37.2%	36,667	6.7%	54.7%	12,125	4.8%	-29.2%	48,793	6.1%	19.5%	62,800	5.7%	10.5%
Extraordinary income	4	0.0%	-99.3%	780	0.3%	-1.8%	784	0.1%	-42.8%	1,039	0.4%	30.2%	1,824	0.2%	-15.9%	5	0.0%	-99.8%
Extraordinary losses	136	0.0%	-2.2%	289	0.1%	1505.6%	425	0.1%	170.7%	13	0.0%	-98.0%	439	0.1%	-46.5%	805	0.1%	-5.6%
Income before income taxes	19,479	7.0%	66.2%	17,547	6.5%	32.9%	37,026	6.8%	48.6%	13,151	5.2%	-23.8%	50,178	6.3%	19.0%	62,000	5.6%	6.6%
Corporate, inhabitant and enterprise taxes	5,735	2.1%	71.2%	5,160	1.9%	47.3%	10,895	2.0%	59.0%	3,695	1.5%	-17.1%	14,590	1.8%	29.0%	18,066	1.6%	17.8%
Net income	13,744	4.9%	64.3%	12,387	4.6%	27.7%	26,131	4.8%	44.6%	9,455	3.7%	-26.1%	35,587	4.4%	15.3%	43,934	4.0%	2.6%
Net income attributable to non-controlling interests	164	0.1%	-67.8%	102	0.0%	-86.1%	266	0.0%	-78.7%	162	0.1%	-50.8%	428	0.1%	-72.8%	1,734	0.2%	-2.5%
Net income attributable to the shareholders of the parent	13,580	4.9%	72.8%	12,284	4.6%	37.0%	25,864	4.7%	53.8%	9,293	3.7%	-25.5%	35,158	4.4%	20.0%	42,200	3.8%	2.9%

FY2022 Quarterly Breakdown

(Units: Millions of Yen, %)

	Fiscal Year 2022													
	1Q		2Q		Mid-term		3Q		1Q-3Q		4Q		Full-term	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Net sales	241,320	100.0%	251,242	100.0%	492,562	100.0%	275,442	100.0%	768,004	100.0%	261,258	100.0%	1,029,263	100.0%
IC, electronic devices and others	219,303	90.9%	227,002	90.4%	446,305	90.6%	251,017	91.1%	697,323	90.8%	231,697	88.7%	929,020	90.3%
Network Business	22,017	9.1%	24,239	9.6%	46,256	9.4%	24,424	8.9%	70,681	9.2%	29,561	11.3%	100,242	9.7%
Cost of sales	213,961	88.7%	221,045	88.0%	435,006	88.3%	240,980	87.5%	675,986	88.0%	227,373	87.0%	903,359	87.8%
Gross profit	27,359	11.3%	30,197	12.0%	57,556	11.7%	34,462	12.5%	92,018	12.0%	33,884	13.0%	125,903	12.2%
SG&A Expenses	15,093	6.3%	15,661	6.2%	30,754	6.2%	15,968	5.8%	46,723	6.1%	17,532	6.7%	64,256	6.2%
Selling expenses	349	0.1%	381	0.2%	730	0.1%	400	0.1%	1,131	0.1%	420	0.2%	1,552	0.2%
Personnel expenses	9,921	4.1%	10,456	4.2%	20,377	4.1%	10,306	3.7%	30,683	4.0%	11,274	4.3%	41,958	4.1%
Depreciation	653	0.3%	764	0.3%	1,417	0.3%	760	0.3%	2,177	0.3%	834	0.3%	3,012	0.3%
Development expenses	66	0.0%	88	0.0%	154	0.0%	87	0.0%	241	0.0%	84	0.0%	326	0.0%
Other	4,100	1.7%	3,975	1.6%	8,075	1.6%	4,414	1.6%	12,489	1.6%	4,917	1.9%	17,407	1.7%
Operating income	12,265	5.1%	14,536	5.8%	26,801	5.4%	18,493	6.7%	45,294	5.9%	16,351	6.3%	61,646	6.0%
Non-operating income	217	0.1%	251	0.1%	468	0.1%	227	0.1%	695	0.1%	424	0.2%	1,119	0.1%
Non-operating expenses	1,203	0.5%	2,359	0.9%	3,562	0.7%	1,598	0.6%	5,160	0.7%	773	0.3%	5,933	0.6%
Ordinary income	11,280	4.7%	12,427	4.9%	23,707	4.8%	17,122	6.2%	40,829	5.3%	16,002	6.1%	56,832	5.5%
Extraordinary income	577	0.2%	794	0.3%	1,371	0.3%	798	0.3%	2,170	0.3%	0	0.0%	2,170	0.2%
Extraordinary losses	139	0.1%	18	0.0%	157	0.0%	664	0.2%	821	0.1%	32	0.0%	853	0.1%
Income before income taxes	11,718	4.9%	13,204	5.3%	24,922	5.1%	17,256	6.3%	42,178	5.5%	15,970	6.1%	58,149	5.6%
Corporate, inhabitant and enterprise taxes	3,350	1.4%	3,504	1.4%	6,854	1.4%	4,458	1.6%	11,312	1.5%	4,027	1.5%	15,339	1.5%
Net income	8,367	3.5%	9,701	3.9%	18,068	3.7%	12,798	4.6%	30,866	4.0%	11,943	4.6%	42,809	4.2%
Net income attributable to non-controlling interests	510	0.2%	736	0.3%	1,246	0.3%	329	0.1%	1,576	0.2%	202	0.1%	1,779	0.2%
Net income attributable to the shareholders of the parent	7,857	3.3%	8,964	3.6%	16,821	3.4%	12,468	4.5%	29,289	3.8%	11,740	4.5%	41,030	4.0%

2. Consolidated Balance Sheets for FY2023 3Q

(Units:Millions of yen, %)

	Mar-23		Sep-23		Dec-23		Change
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
Total assets	517,620	100.0%	551,041	100.0%	516,847	100.0%	-34,194
Total current assets	491,080	94.9%	521,554	94.6%	487,253	94.3%	-34,301
Cash and deposits	37,571	7.3%	32,783	5.9%	28,868	5.6%	-3,915
Trade notes and accounts receivable	203,640	39.3%	230,572	41.8%	204,590	39.6%	-25,982
Inventories	218,905	42.3%	223,859	40.6%	220,041	42.6%	-3,818
Other current assets	31,541	6.1%	35,050	6.4%	34,339	6.6%	-711
Allowance for doubtful accounts	-578	-0.1%	-709	-0.1%	-586	-0.1%	123
Total fixed assets	26,540	5.1%	29,486	5.4%	29,594	5.7%	108
Property, equipment, at cost	8,027	1.6%	8,507	1.5%	8,436	1.6%	-71
Intangible fixed assets	7,983	1.5%	7,336	1.3%	6,947	1.3%	-389
Investments and other assets	10,529	2.0%	13,642	2.5%	14,210	2.7%	568
Total liabilities	309,858	59.9%	311,834	56.6%	277,236	53.6%	-34,598
Total current liabilities	298,764	57.7%	300,951	54.6%	266,370	51.5%	-34,581
Notes and accounts payable	186,838	36.1%	192,544	34.9%	175,625	34.0%	-16,919
Short-term borrowings	46,039	8.9%	28,018	5.1%	16,568	3.2%	-11,450
Accrued bonus	7,481	1.4%	5,221	0.9%	3,926	0.8%	-1,295
Other current liabilities	58,404	11.3%	75,166	13.6%	70,249	13.6%	-4,917
Long-term liabilities	11,094	2.1%	10,883	2.0%	10,866	2.1%	-17
Long-term debt	8,000	1.5%	8,000	1.5%	8,000	1.5%	0
Liability for retirement benefits	1,410	0.3%	1,419	0.3%	1,413	0.3%	-6
Other	1,684	0.3%	1,463	0.3%	1,452	0.3%	-11
Net assets	207,762	40.1%	239,207	43.4%	239,611	46.4%	404
Stockholders' Equity	183,091	35.4%	204,724	37.2%	208,759	40.4%	4,035
Paid-in capital	14,040	2.7%	14,040	2.5%	14,040	2.7%	0
Additional paid-in capital surplus	37,066	7.2%	37,216	6.8%	36,807	7.1%	-409
Consolidated retained earnings	132,857	25.7%	154,180	28.0%	158,626	30.7%	4,446
Treasury stock	-872	-0.2%	-712	-0.1%	-714	-0.1%	-2
Other comprehensive income	16,701	3.2%	25,769	4.7%	22,413	4.3%	-3,356
Unrealized holding gains on other securities	333	0.1%	470	0.1%	432	0.1%	-38
Gain on deferred hedge	38	0.0%	-339	-0.1%	98	0.0%	437
Foreign currency translation adjustments	16,329	3.2%	25,638	4.7%	21,882	4.2%	-3,756
Non-controlling interests	7,969	1.5%	8,712	1.6%	8,438	1.6%	-274

3. Sales and Gross Profit by Product and Quarter (Consolidated)

◆ FY2023

(Units:Millions of yen, %)

	1Q				2Q				3Q				1Q-3Q		
	Amount	Ratio	Y/Y Change	vs. latest results	Amount	Ratio	Y/Y Change	vs. latest results	Amount	Ratio	Y/Y Change	vs. latest results	Amount	Ratio	Y/Y Change
Sales	278,562	100.0%	15.4%	6.6%	268,399	100.0%	6.8%	-3.6%	253,342	100.0%	-8.0%	-5.6%	800,303	100.0%	4.2%
Semiconductors	228,323	82.0%	13.2%	6.9%	213,607	79.6%	3.6%	-6.4%	203,363	80.3%	-11.3%	-4.8%	645,294	80.6%	1.3%
Electronic devices	15,092	5.4%	11.3%	17.3%	13,092	4.9%	-19.8%	-13.3%	11,547	4.6%	-26.5%	-11.8%	39,732	5.0%	-12.9%
Other	6,710	2.4%	66.8%	29.1%	15,719	5.9%	245.2%	134.3%	6,174	2.4%	1.6%	-60.7%	28,603	3.6%	95.2%
Network-related products	28,434	10.2%	29.1%	-3.8%	25,982	9.7%	7.2%	-8.6%	32,256	12.7%	32.1%	24.1%	86,673	10.8%	22.6%

(Units:Millions of yen, %)

	1Q		2Q		3Q		1Q-3Q	
	Amount	GP rate	Amount	GP rate	Amount	GP rate	Amount	GP rate
Gross Profit	36,602	13.1%	34,364	12.8%	30,386	12.0%	101,352	12.7%
Semiconductors	27,068	11.9%	25,401	11.9%	21,321	10.5%	73,791	11.4%
Electronic devices	2,037	13.5%	1,600	12.2%	1,556	13.5%	5,194	13.1%
Other	1,305	19.4%	2,033	12.9%	1,459	23.6%	4,798	16.8%
Network-related products	6,191	21.8%	5,329	20.5%	6,047	18.7%	17,567	20.3%

◆ FY2022

(Units:Millions of yen, %)

	1Q		2Q		3Q		1Q-3Q		4Q		Full term	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Sales	241,320	100.0%	251,242	100.0%	275,442	100.0%	768,004	100.0%	261,258	100.0%	1,029,263	100.0%
Semiconductors	201,720	83.6%	206,122	82.0%	229,230	83.2%	637,073	83.0%	213,627	81.8%	850,700	82.7%
Electronic devices	13,559	5.6%	16,327	6.5%	15,708	5.7%	45,594	5.9%	12,870	4.9%	58,465	5.7%
Other	4,023	1.7%	4,554	1.8%	6,077	2.2%	14,654	1.9%	5,199	2.0%	19,854	1.9%
Network-related products	22,017	9.1%	24,239	9.6%	24,424	8.9%	70,681	9.2%	29,561	11.3%	100,242	9.7%

(Units:Millions of yen, %)

	1Q		2Q		3Q		1Q-3Q		4Q		Full term	
	Amount	GP rate	Amount	GP rate	Amount	GP rate	Amount	GP rate	Amount	GP rate	Amount	GP rate
Gross Profit	27,359	11.3%	30,197	12.0%	34,462	12.5%	92,018	12.0%	33,884	13.0%	125,903	12.2%
Semiconductors	19,924	9.9%	22,506	10.9%	26,226	11.4%	68,657	10.8%	25,537	12.0%	94,194	11.1%
Electronic devices	1,692	12.5%	1,994	12.2%	1,863	11.9%	5,549	12.2%	1,595	12.4%	7,145	12.2%
Other	695	17.3%	624	13.7%	917	15.1%	2,236	15.3%	1,029	19.8%	3,265	16.4%
Network-related products	5,046	22.9%	5,073	20.9%	5,454	22.3%	15,574	22.0%	5,723	19.4%	21,297	21.2%

4. Sales by Product and Quarter (Consolidated)

◆ FY2023

(Units:Millions of yen, %)

	1Q				2Q				3Q				1Q-3Q		
	Amount	Ratio	Y/Y Change	vs. latest results	Amount	Ratio	Y/Y Change	vs. latest results	Amount	Ratio	Y/Y Change	vs. latest results	Amount	Ratio	Y/Y Change
Semiconductors	228,323	82.0%	13.2%	6.9%	213,607	79.6%	3.6%	-6.4%	203,363	80.3%	-11.3%	-4.8%	645,294	80.6%	1.3%
PLD	31,310	11.2%	37.7%	0.0%	32,912	12.3%	47.8%	5.1%	23,951	9.5%	-20.3%	-27.2%	88,173	11.0%	17.5%
ASIC	7,648	2.7%	24.8%	34.8%	3,546	1.3%	-38.3%	-53.6%	4,074	1.6%	-24.0%	14.9%	15,268	1.9%	-11.4%
ASSP	33,234	11.9%	8.2%	1.4%	31,980	11.9%	-2.9%	-3.8%	33,680	13.3%	-5.9%	5.3%	98,894	12.4%	-0.5%
Analog IC	71,784	25.8%	19.1%	-2.8%	63,566	23.7%	-6.8%	-11.4%	58,708	23.2%	-20.8%	-7.6%	194,058	24.2%	-4.2%
Memories	13,923	5.0%	-60.2%	-6.2%	11,271	4.2%	-54.9%	-19.0%	11,465	4.5%	-57.2%	1.7%	36,660	4.6%	-57.8%
Other	70,423	25.3%	50.2%	27.7%	70,332	26.2%	35.3%	-0.1%	71,483	28.2%	25.2%	1.6%	212,238	26.5%	36.1%
Electronic devices	15,092	5.4%	11.3%	17.3%	13,092	4.9%	-19.8%	-13.3%	11,547	4.6%	-26.5%	-11.8%	39,732	5.0%	-12.9%
Other	6,710	2.4%	66.8%	29.1%	15,719	5.9%	245.2%	134.3%	6,174	2.4%	1.6%	-60.7%	28,603	3.6%	95.2%
Network-related products	28,434	10.2%	29.1%	-3.8%	25,982	9.7%	7.2%	-8.6%	32,256	12.7%	32.1%	24.1%	86,673	10.8%	22.6%
Hardware	3,741	1.3%	-22.8%	-5.1%	3,496	1.3%	-13.1%	-6.5%	4,280	1.7%	8.4%	22.4%	11,517	1.4%	-10.2%
Software	20,330	7.3%	56.9%	-2.9%	18,118	6.8%	15.1%	-10.9%	23,249	9.2%	44.8%	28.3%	61,697	7.7%	37.8%
Services	4,363	1.6%	3.5%	-6.7%	4,368	1.6%	-2.3%	0.1%	4,727	1.9%	7.1%	8.2%	13,458	1.7%	2.7%
Total	278,562	100.0%	15.4%	6.6%	268,399	100.0%	6.8%	-3.6%	253,342	100.0%	-8.0%	-5.6%	800,303	100.0%	4.2%

◆ FY2022

(Units:Millions of yen, %)

	1Q		2Q		3Q		1Q-3Q		4Q		Full-term	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Semiconductors	201,720	83.6%	206,122	82.0%	229,230	83.2%	637,073	83.0%	213,627	81.8%	850,700	82.7%
PLD	22,738	9.4%	22,264	8.9%	30,035	10.9%	75,037	9.8%	31,313	12.0%	106,351	10.3%
ASIC	6,130	2.5%	5,743	2.3%	5,361	1.9%	17,234	2.2%	5,672	2.2%	22,907	2.2%
ASSP	30,703	12.7%	32,943	13.1%	35,787	13.0%	99,433	12.9%	32,768	12.5%	132,201	12.8%
Analog IC	60,248	25.0%	68,191	27.1%	74,152	26.9%	202,592	26.4%	73,859	28.3%	276,451	26.9%
Memories	35,015	14.5%	25,000	10.0%	26,776	9.7%	86,792	11.3%	14,845	5.7%	101,638	9.9%
Other	46,883	19.4%	51,982	20.7%	57,117	20.7%	155,982	20.3%	55,167	21.1%	211,149	20.5%
Electronic devices	13,559	5.6%	16,327	6.5%	15,708	5.7%	45,594	5.9%	12,870	4.9%	58,465	5.7%
Other	4,023	1.7%	4,554	1.8%	6,077	2.2%	14,654	1.9%	5,199	2.0%	19,854	1.9%
Network-related products	22,017	9.1%	24,239	9.6%	24,424	8.9%	70,681	9.2%	29,561	11.3%	100,242	9.7%
Hardware	4,847	2.0%	4,025	1.6%	3,949	1.4%	12,822	1.7%	3,940	1.5%	16,763	1.6%
Software	12,955	5.4%	15,745	6.3%	16,059	5.8%	44,760	5.8%	20,944	8.0%	65,704	6.4%
Services	4,214	1.7%	4,469	1.8%	4,415	1.6%	13,098	1.7%	4,676	1.8%	17,775	1.7%
Total	241,320	100.0%	251,242	100.0%	275,442	100.0%	768,004	100.0%	261,258	100.0%	1,029,263	100.0%

5. Net Sales by Segment and Quarter (Consolidated)

◆ FY2023

(Units:Millions of yen, %)

Segment	1Q					2Q					3Q					1Q-3Q			
	Amount	Ratio1	Ratio2	Y/Y Change	vs. latest results	Amount	Ratio1	Ratio2	Y/Y Change	vs. latest results	Amount	Ratio1	Ratio2	Y/Y Change	vs. latest results	Amount	Ratio1	Ratio2	Y/Y Change
IC, electronic devices and others	250,130	100.0%	89.8%	14.1%	8.0%	242,410	100.0%	90.3%	6.8%	-3.1%	221,090	100.0%	87.3%	-11.9%	-8.8%	713,630	100.0%	89.2%	2.3%
Communication	30,740	12.3%	11.0%	-32.8%	6.2%	22,450	9.3%	8.4%	-29.9%	-27.0%	23,660	10.7%	9.3%	-40.0%	5.4%	76,850	10.8%	9.6%	-34.4%
Communication Terminals	7,510	3.0%	2.7%	12.1%	15.7%	5,860	2.4%	2.2%	-13.8%	-22.0%	5,460	2.5%	2.2%	-21.8%	-6.8%	18,830	2.6%	2.4%	-8.1%
Communications Infrastructure	23,230	9.3%	8.3%	-40.5%	3.5%	16,590	6.8%	6.2%	-34.2%	-28.6%	18,200	8.2%	7.2%	-43.9%	9.7%	58,020	8.1%	7.2%	-40.0%
OA, Peripherals	9,520	3.8%	3.4%	0.6%	-1.0%	8,100	3.3%	3.0%	-19.0%	-14.9%	7,370	3.3%	2.9%	-31.9%	-9.0%	24,990	3.5%	3.1%	-17.5%
Computers	17,490	7.0%	6.3%	-11.9%	15.4%	24,060	9.9%	9.0%	7.0%	37.6%	14,280	6.5%	5.6%	-29.2%	-40.6%	55,830	7.8%	7.0%	-10.7%
Consumer Products	18,850	7.5%	6.8%	18.6%	7.4%	19,140	7.9%	7.1%	2.2%	1.5%	15,900	7.2%	6.3%	-16.4%	-16.9%	53,890	7.6%	6.7%	0.4%
Automotive	45,720	18.3%	16.4%	30.5%	7.3%	51,600	21.3%	19.2%	23.8%	12.9%	56,550	25.6%	22.3%	19.1%	9.6%	153,870	21.6%	19.2%	23.9%
Industrial Equipment	127,810	51.1%	45.9%	37.0%	8.5%	117,060	48.3%	43.6%	14.7%	-8.4%	103,330	46.7%	40.8%	-9.4%	-11.7%	348,200	48.8%	43.5%	12.5%
Network Business	28,430	-	10.2%	29.1%	-3.8%	25,990	-	9.7%	7.2%	-8.6%	32,250	-	12.7%	32.1%	24.1%	86,670	-	10.8%	22.6%
Total	278,560	-	100.0%	15.4%	6.6%	268,400	-	100.0%	6.8%	-3.6%	253,340	-	100.0%	-8.0%	-5.6%	800,300	-	100.0%	4.2%

◆ FY2022

(Units:Millions of yen, %)

Segment	1Q			2Q			3Q			1Q-3Q			4Q			Full-term		
	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2
IC, electronic devices and others	219,300	100.0%	90.9%	227,000	100.0%	90.4%	251,020	100.0%	91.1%	697,320	100.0%	90.8%	231,700	100.0%	88.7%	929,020	100.0%	90.3%
Communication	45,770	20.9%	19.0%	32,010	14.1%	12.7%	39,420	15.7%	14.3%	117,200	16.8%	15.3%	28,940	12.5%	11.1%	146,140	15.7%	14.2%
Communication Terminals	6,700	3.1%	2.8%	6,800	3.0%	2.7%	6,980	2.8%	2.5%	20,480	2.9%	2.7%	6,490	2.8%	2.5%	26,970	2.9%	2.6%
Communications Infrastructure	39,070	17.8%	16.2%	25,210	11.1%	10.0%	32,440	12.9%	11.8%	96,720	13.9%	12.6%	22,450	9.7%	8.6%	119,170	12.8%	11.6%
OA, Peripherals	9,460	4.3%	3.9%	10,000	4.4%	4.0%	10,830	4.3%	3.9%	30,290	4.3%	3.9%	9,620	4.2%	3.7%	39,910	4.3%	3.9%
Computers	19,860	9.1%	8.2%	22,490	9.9%	9.0%	20,160	8.0%	7.3%	62,510	9.0%	8.1%	15,160	6.5%	5.8%	77,670	8.4%	7.5%
Consumer Products	15,900	7.3%	6.6%	18,730	8.3%	7.5%	19,030	7.6%	6.9%	53,660	7.7%	7.0%	17,550	7.6%	6.7%	71,210	7.7%	6.9%
Automotive	35,040	16.0%	14.5%	41,680	18.4%	16.6%	47,500	18.9%	17.2%	124,220	17.8%	16.2%	42,620	18.4%	16.3%	166,840	18.0%	16.2%
Industrial Equipment	93,270	42.5%	38.6%	102,090	45.0%	40.6%	114,080	45.4%	41.4%	309,440	44.4%	40.3%	117,810	50.8%	45.1%	427,250	46.0%	41.5%
Network Business	22,020	-	9.1%	24,240	-	9.6%	24,420	-	9.9%	70,680	-	9.2%	29,560	-	11.3%	100,240	-	9.7%
Total	241,320	-	100.0%	251,240	-	100.0%	275,440	-	100.0%	768,000	-	100.0%	261,260	-	100.0%	1,029,260	-	100.0%