Translation

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## Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Based on Japanese GAAP)

February 7, 2024

Company name: RICOH LEASING COMPANY, LTD.

Stock exchange listing: Tokyo

Stock code: 8566 URL https://www.r-lease.co.jp/

Representative: President and Chief Executive Officer Tokuharu Nakamura

Managing Executive Officer and General Inquiries:

Hiroshi Osawa

Manager of Corporate Management Division

Scheduled date to file Quarterly Securities Report: February 9, 2024

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

TEL 050-1702-4203

1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                     | Net sales       |       | Operating pr    | g profit Ordinary profit |                 | Profit attributable to owners of parent |                 |        |
|-------------------------------------|-----------------|-------|-----------------|--------------------------|-----------------|---|-----------------|--------|
|                                     | Millions of yen | %     | Millions of yen | %                        | Millions of yen | %                                       | Millions of yen | %      |
| Nine months ended December 31, 2023 | 234,998         | 4.6   | 17,015          | (3.4)                    | 17,292          | (3.5)                                   | 8,272           | (33.0) |
| Nine months ended December 31, 2022 | 224,683         | (2.8) | 17,620          | 2.7                      | 17,920          | 3.7                                     | 12,338          | 3.3    |

|                                     | Earnings per share | Diluted earnings per share |
|-------------------------------------|--------------------|----------------------------|
|                                     | Yen                | Yen                        |
| Nine months ended December 31, 2023 | 268.39             | _                          |
| Nine months ended December 31, 2022 | 400.29             | _                          |

(2) Consolidated financial position

|                         | Total assets    | Net assets      | Equity ratio | Net assets per share |
|-------------------------|-----------------|-----------------|--------------|----------------------|
|                         | Millions of yen | Millions of yen | %            | Yen                  |
| As of December 31, 2023 | 1,229,403       | 217,716         | 17.7         | 7,063.06             |
| As of March 31, 2023    | 1,236,921       | 211,701         | 17.1         | 6,867.91             |

#### 2. Cash dividends

|                                       |                 | Annual dividends per share |                 |                 |        |  |
|---------------------------------------|-----------------|----------------------------|-----------------|-----------------|--------|--|
|                                       | 1st quarter-end | 2nd quarter-end            | 3rd quarter-end | Fiscal year-end | Total  |  |
|                                       | Yen             | Yen                        | Yen             | Yen             | Yen    |  |
| Year ended March 31, 2023             | -               | 65.00                      | _               | 80.00           | 145.00 |  |
| Year ending March 31, 2024            | -               | 75.00                      |                 |                 |        |  |
| Year ending March 31, 2024 (Forecast) |                 |                            | _               | 75.00           | 150.00 |  |

#### 3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

|           | Net sales       |     | Operating pr    | ofit  | Ordinary profit |       | Profit attributa<br>owners of pa |       | Earnings per share |
|-----------|-----------------|-----|-----------------|-------|-----------------|-------|----------------------------------|-------|--------------------|
|           | Millions of yen | %   | Millions of yen | %     | Millions of yen | %     | Millions of yen                  | %     | Yen                |
| Full year | 306,000         | 2.4 | 20,600          | (3.0) | 20,700          | (4.0) | 14,400                           | (3.2) | 467.16             |

#### 4. Notes

(1) Changes in significant subsidiaries during the nine months ended December 31, 2023

(changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

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(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Changes in accounting policies due to other reasons: No No

Changes in accounting policies due to other reasons: Changes in accounting estimates:

3.7

Restatement of prior period financial statements:

No No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| -   |   | the period (morading treas             |                                     |                   |  |
|---|---|--|-------------------------------------|-------------------|--|
|   | As of December 31, 2023                     | 31,243,223 shares As of March 31, 2023 |                                     | 31,243,223 shares |  |
| N   | Number of treasury shares at the end of the | period                                 |                                     |                   |  |
|   | As of December 31, 2023                     | 418,575 shares                         | As of March 31, 2023                | 418,481 shares    |  |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) |   |  |                                     |                   |  |
|   | Nine months ended December 31, 2023         | 30,824,709 shares                      | Nine months ended December 31, 2022 | 30,824,880 shares |  |

## **Quarterly consolidated financial statements Consolidated balance sheets**

(Millions of yen)

|  |                      | (Millions of yen)       |
|--|----------------------|-------------------------|
|  | As of March 31, 2023 | As of December 31, 2023 |
| Assets   |                      |                         |
| Current assets                                 |                      |                         |
| Cash and deposits                              | 14,119               | 6,956                   |
| Notes and accounts receivable - trade          | 242                  | 240                     |
| Installment receivables                        | 181,611              | 171,435                 |
| Lease payments receivable                      | 27,369               | 25,185                  |
| Lease receivables and investments in leases    | 509,737              | 499,214                 |
| Accounts receivable - operating loans          | 253,706              | 256,008                 |
| Accounts receivable - other loans to customers | 31,198               | 16,715                  |
| Other operating assets                         | 12,528               | 12,491                  |
| Accounts receivable - lease                    | 13,406               | 9,427                   |
| Other current assets                           | 45,537               | 53,134                  |
| Allowance for doubtful accounts                | (12,338)             | (6,551)                 |
| Total current assets                           | 1,077,120            | 1,044,260               |
| Non-current assets                             |                      |                         |
| Property, plant and equipment                  |                      |                         |
| Assets for lease                               | 69,141               | 84,494                  |
| Own-used assets                                | 36,952               | 39,407                  |
| Total property, plant and equipment            | 106,094              | 123,901                 |
| Intangible assets                              |                      |                         |
| Assets for lease                               | 42                   | 39                      |
| Other intangible assets                        | 7,014                | 9,212                   |
| Total intangible assets                        | 7,057                | 9,252                   |
| Investments and other assets                   |                      |                         |
| Investment securities                          | 31,234               | 30,171                  |
| Distressed receivables                         | 602                  | 6,079                   |
| Other  | 15,403               | 21,405                  |
| Allowance for doubtful accounts                | (592)                | (5,667                  |
| Total investments and other assets             | 46,649               | 51,989                  |
| Total non-current assets                       | 159,800              | 185,143                 |
| Total assets                                   | 1,236,921            | 1,229,403               |

|   | A CM 1 21 2022       | (Willions of yell)      |
|---|----------------------|-------------------------|
| 71192   | As of March 31, 2023 | As of December 31, 2023 |
| Liabilities   |                      |                         |
| Current liabilities   | 10.005               | 12.002                  |
| Notes and accounts payable - trade Short-term borrowings                            | 19,995               | 12,093<br>2,500         |
| Current portion of bonds payable  | 30,000               | 45,000                  |
| Current portion of long-term borrowings   | 103,000              | 131,700                 |
| Current portion of long-term payables under securitization                          | 103,000              | 131,700                 |
| of lease receivables  | 14,577               | 11,998                  |
|   | 26,000               | 20,000                  |
| Commercial papers   | 36,000               | 30,000                  |
| Income taxes payable  | 4,308                | 2,280                   |
| Deferred profit on installment sales Provision for bonuses                          | 24,033               | 24,383                  |
|   | 1,364                | 851                     |
| Provision for bonuses for directors (and other officers)  Other current liabilities | 65                   | -<br>54 202             |
| <del>-</del>  | 60,379               | 54,383                  |
| Total current liabilities   | 293,724              | 315,191                 |
| Non-current liabilities   |                      |                         |
| Bonds payable   | 85,000               | 85,000                  |
| Long-term borrowings  | 612,000              | 585,300                 |
| Long-term payables under securitization of lease                                    | 21,017               | 12,196                  |
| receivables   | ,                    |                         |
| Retirement benefit liability  | 764                  | 742                     |
| Asset retirement obligations  | 1,132                | 1,513                   |
| Other noncurrent liabilities  | 11,580               | 11,744                  |
| Total non-current liabilities   | 731,495              | 696,496                 |
| Total liabilities   | 1,025,219            | 1,011,687               |
| Net assets  |                      |                         |
| Shareholders' equity  |                      |                         |
| Share capital   | 7,896                | 7,896                   |
| Capital surplus   | 10,159               | 10,159                  |
| Retained earnings   | 195,040              | 198,535                 |
| Treasury shares   | (1,680)              | (1,673)                 |
| Total shareholders' equity  | 211,416              | 214,918                 |
| Accumulated other comprehensive income  |                      |                         |
| Valuation difference on available-for-sale securities                               | (253)                | 2,519                   |
| Deferred gains or losses on hedges  | 640                  | 410                     |
| Remeasurements of defined benefit plans   | (102)                | (131)                   |
| Total accumulated other comprehensive income  | 285                  | 2,798                   |
| Total net assets  | 211,701              | 217,716                 |
| Total liabilities and net assets  | 1,236,921            | 1,229,403               |
| <del>-</del>  | -,,                  | -,,                     |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

### **Consolidated statements of income (cumulative)**

|  |                   | (Millions of yen) |
|--|-------------------|-------------------|
|  | Nine months ended | Nine months ended |
|  | December 31, 2022 | December 31, 2023 |
| Net sales  | 224,683           | 234,998           |
| Cost of sales                                    | 192,311           | 200,477           |
| Gross profit                                     | 32,371            | 34,520            |
| Selling, general and administrative expenses     | 14,750            | 17,504            |
| Operating profit                                 | 17,620            | 17,015            |
| Non-operating income                             |                   |                   |
| Interest income                                  | 50                | 68                |
| Dividend income                                  | 211               | 293               |
| Gain on investments in investment partnerships   | 85                | 148               |
| Other  | 23                | 21                |
| Total non-operating income                       | 371               | 531               |
| Non-operating expenses                           |                   |                   |
| Interest expenses                                | 34                | 46                |
| Commission expenses                              | 10                | =                 |
| Bond issuance costs                              | _                 | 160               |
| Other  | 26                | 47                |
| Total non-operating expenses                     | 71                | 254               |
| Ordinary profit                                  | 17,920            | 17,292            |
| Extraordinary losses                             |                   |                   |
| Loss on valuation of investment securities       |                   | 5,248             |
| Total extraordinary losses                       |                   | 5,248             |
| Profit before income taxes                       | 17,920            | 12,044            |
| Income taxes - current                           | 6,109             | 5,718             |
| Income taxes - deferred                          | (527)             | (1,946)           |
| Total income taxes                               | 5,581             | 3,711             |
| Profit   | 12,338            | 8,272             |
| Profit attributable to non-controlling interests |                   | _                 |
| Profit attributable to owners of parent          | 12,338            | 8,272             |

## $Consolidated \ statements \ of \ comprehensive \ income \ (cumulative)$

(Millions of yen)

|                   | (Willions of yell)   |
|-------------------|--|
| Nine months ended | Nine months ended  |
| December 31, 2022 | December 31, 2023  |
| 12,338            | 8,272  |
|                   |  |
| (1,298)           | 2,772  |
| 813               | (230)  |
| (37)              | (29)   |
| (523)             | 2,513  |
| 11,815            | 10,786   |
|                   |  |
| 11,815            | 10,786   |
|                   |  |
| _                 | _  |
|                   | December 31, 2022  12,338  (1,298)  813  (37)  (523)  11,815 |