

# Third Quarter of Fiscal Year 2024 Summary Result Presentation

February 7, 2024  
Komori Corporation

( 100 million ¥ )

Nine Month Results		FY2024 3Q	FY2023 3Q	Change	vs. FY2023 3Q
Order intake		706	739	-33	96%
Net sales		693	665	28	104%
Operating income		7	27	-19	27%
Ordinary income		22	36	-14	61%
Profit attributable to owners of parent		13	28	-16	45%
FOREX :	USD	142.76	135.40	/	
Average (Yen)	EUR	155.19	140.42		
FOREX :	USD	141.83	132.70		
End of term (Yen)	EUR	157.12	141.47		

( 100 million ¥ )

	Dec. 31, 2023	Mar. 31, 2023	Change
Cash, deposits and securities	473	634	-160
Notes and account receivable – trade	182	196	-14
Inventories	463	374	89
Breakdown: Merchandise and finished goods	222	164	58
Property, plant and equipment	180	180	-0
Intangible assets	28	33	-5
Other assets	288	238	49
<b>Total assets</b>	<b>1,614</b>	<b>1,655</b>	<b>-41</b>
Notes and account payable – trade	172	208	-37
Short-term loans payable	9	4	6
Bonds payable	100	100	0
Long-term loans payable	2	2	-0
Other liabilities	257	269	-13
<b>Total liabilities</b>	<b>540</b>	<b>584</b>	<b>-44</b>
<b>Net assets</b>	<b>1,074</b>	<b>1,071</b>	<b>3</b>
<b>Total liabilities and net assets</b>	<b>1,614</b>	<b>1,655</b>	<b>-41</b>

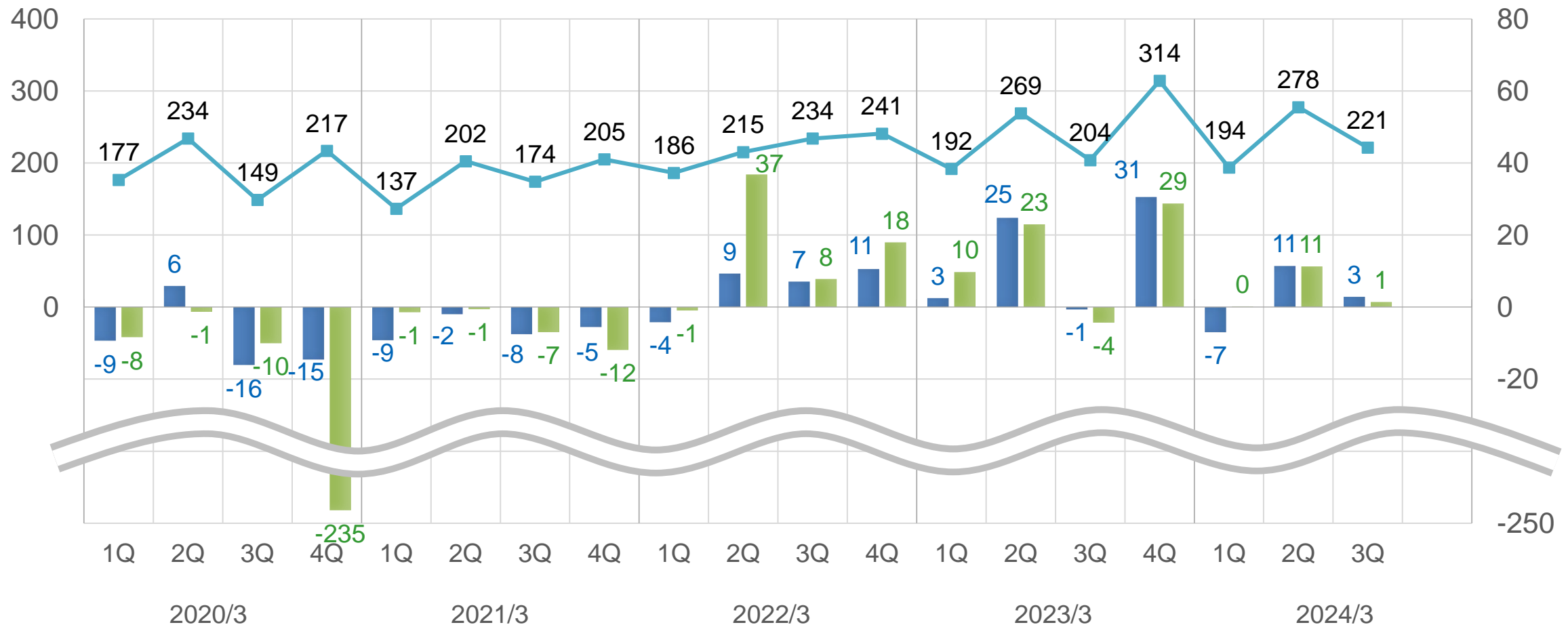
# Net Sales, Operating Income and Profit attributable to owners of parent



■ Net sales (left axis)   
 ■ Operating income (right axis)   
 ■ Profit attributable to owners of parent (right axis)

( 100 million ¥ )

( 100 million ¥ )



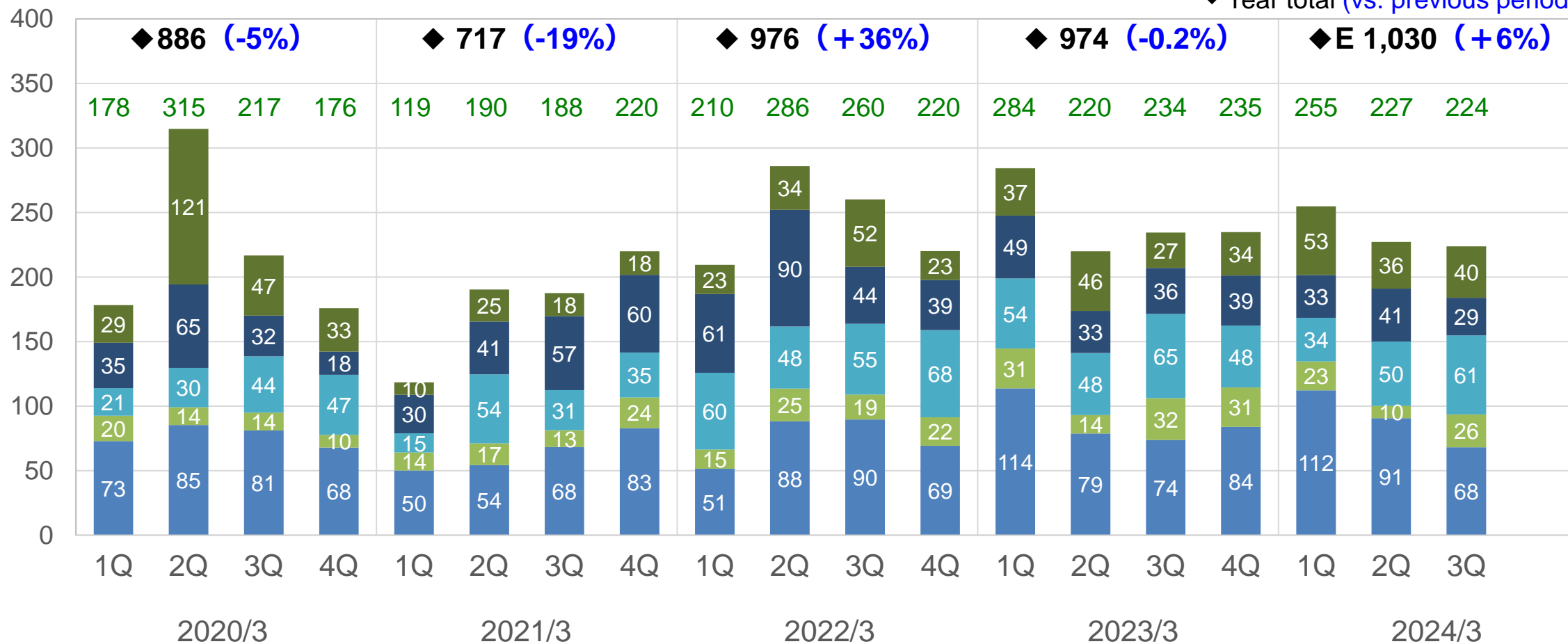
( 100 million ¥ )

Nine Month Results		FY2024 3Q	FY2023 3Q	vs. FY2023 3Q
Japan		271	266	102%
North-America		58	78	74%
	(million USD)	(40)	(57)	(70%)
Europe		145	168	86%
	(million EUR)	(93)	(119)	(78%)
Greater China		103	117	88%
Other Regions		129	110	117%
Total		706	739	96%

# Order Intake by Region

( 100 million ¥ )    ■ Japan    ■ North-America    ■ Europe    ■ Greater China    ■ Other Regions

◆ Year total (vs. previous period)



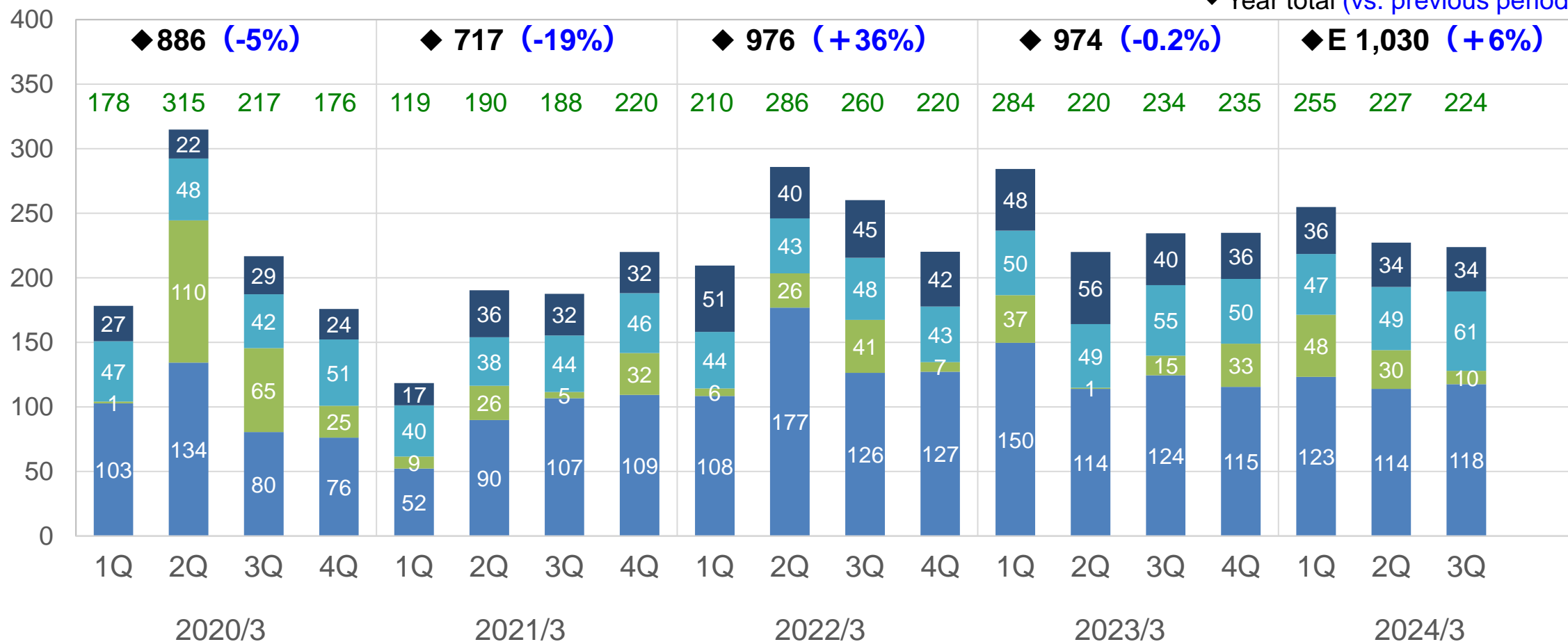
( 100 million ¥ )

Nine Month Results	FY2024 3Q	FY2023 3Q	vs. FY2023 3Q
Sheet-fed offset presses	355	388	91%
Web offset presses & Security presses	89	53	167%
Used presses, Service & Repair	157	154	102%
DPS, PE & Others	105	144	73%
Total	706	739	96%

# Order Intake by Model

( 100 million ¥ ) ■ Sheet-fed offset presses ■ Web offset presses & Security presses ■ Used presses, Service & Repair ■ DPS, PE & Others

◆ Year total (vs. previous period)





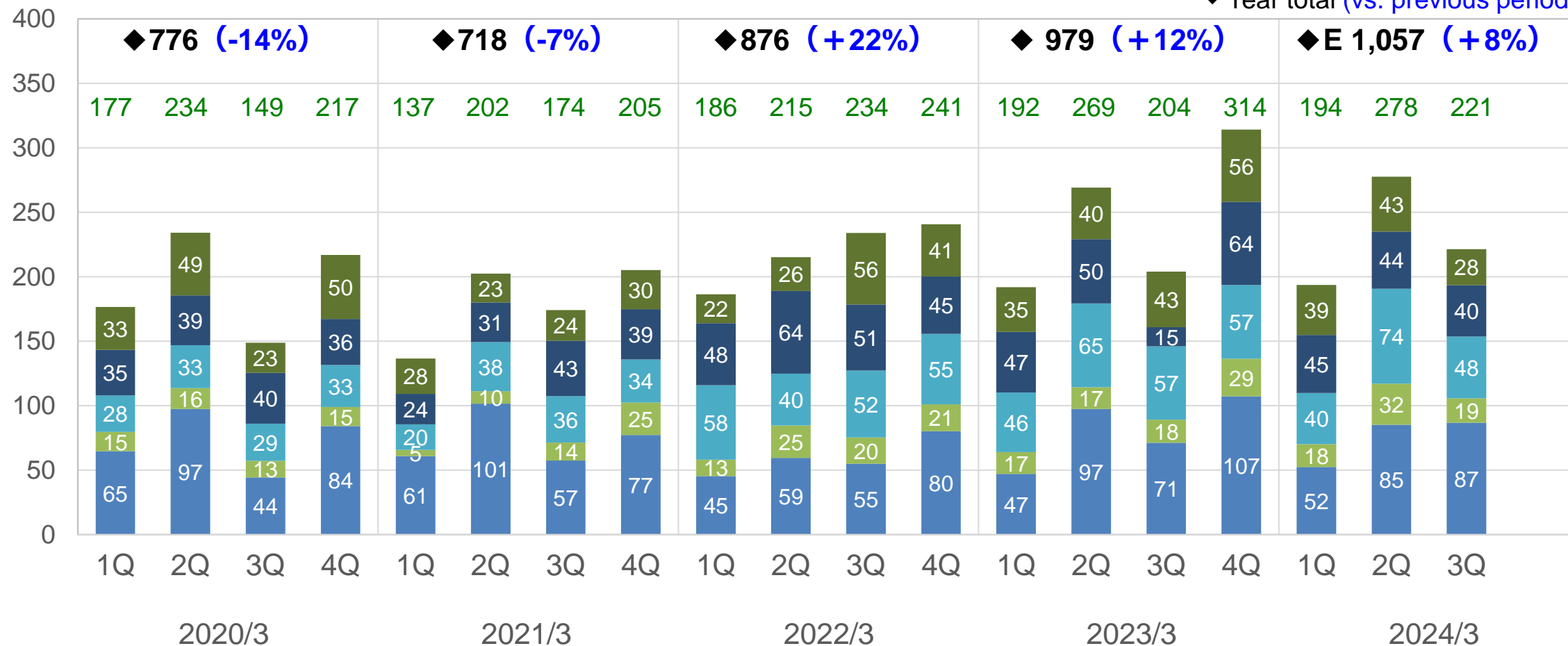
( 100 million ¥ )

Nine Month Results		FY2024 3Q	FY2023 3Q	vs. FY2023 3Q
Japan		224	216	104%
North-America		68	52	132%
	(million USD)	(48)	(38)	(125%)
Europe		161	168	96%
	(million EUR)	(104)	(120)	(87%)
Greater China		129	112	116%
Other Regions		109	118	93%
Total		693	665	104%

# Net Sales by Region

( 100 million ¥ )    ■ Japan    ■ North-America    ■ Europe    ■ Greater China    ■ Other Regions

◆ Year total (vs. previous period)



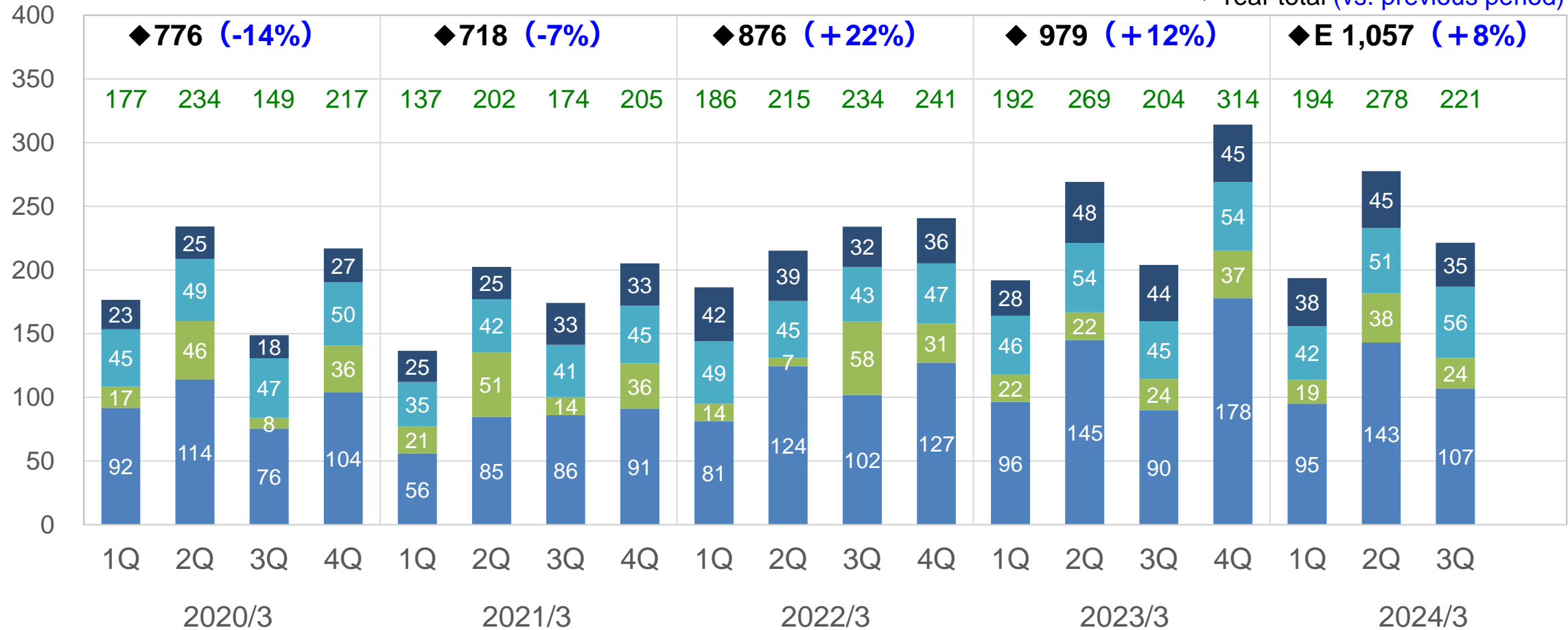
( 100 million ¥ )

Nine Month Results	FY2024 3Q	FY2023 3Q	vs. FY2023 3Q
Sheet-fed offset presses	345	331	104%
Web offset presses & Security presses	81	68	119%
Used presses, Service & Repair	149	146	102%
DPS, PE & Others	117	120	98%
Total	693	665	104%

# Net Sales by Model

( 100 million ¥ ) ■ Sheet-fed offset presses ■ Web offset presses & Security presses ■ Used presses, Service & Repair ■ DPS, PE & Others

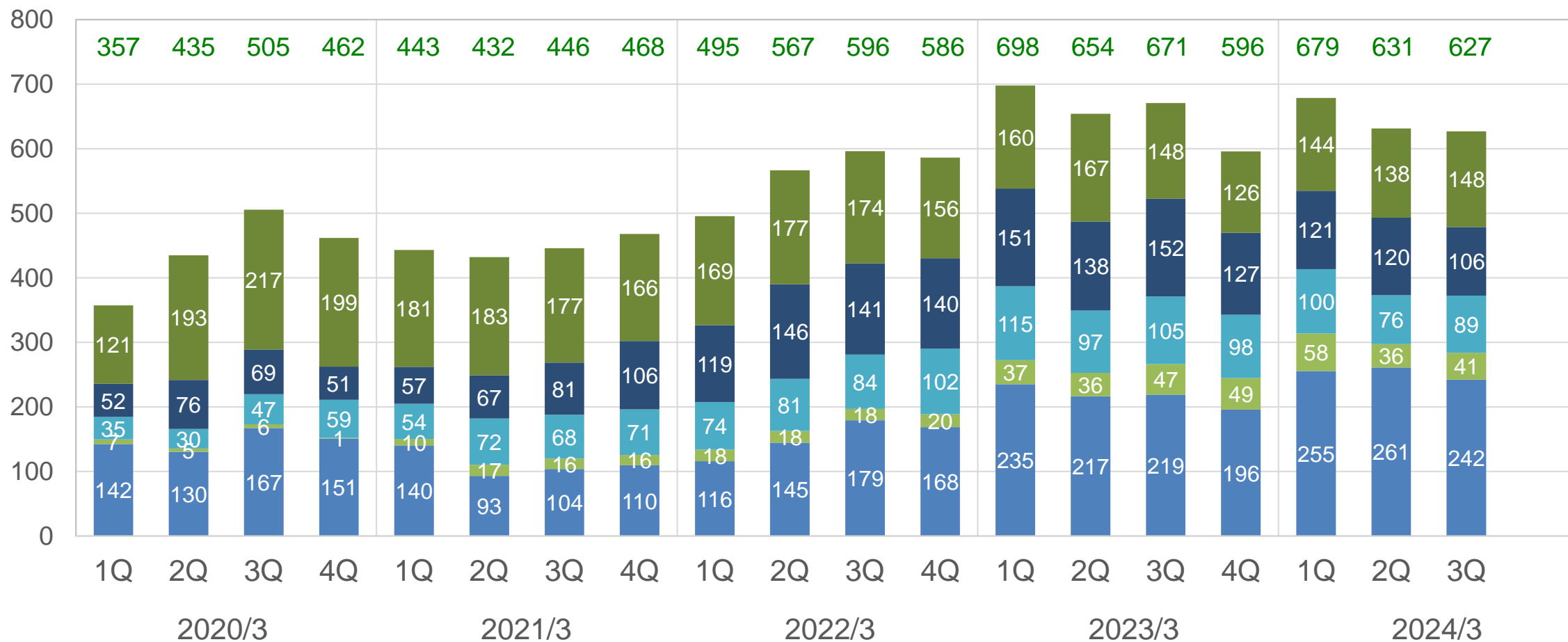
◆ Year total (vs. previous period)



# Order Backlog

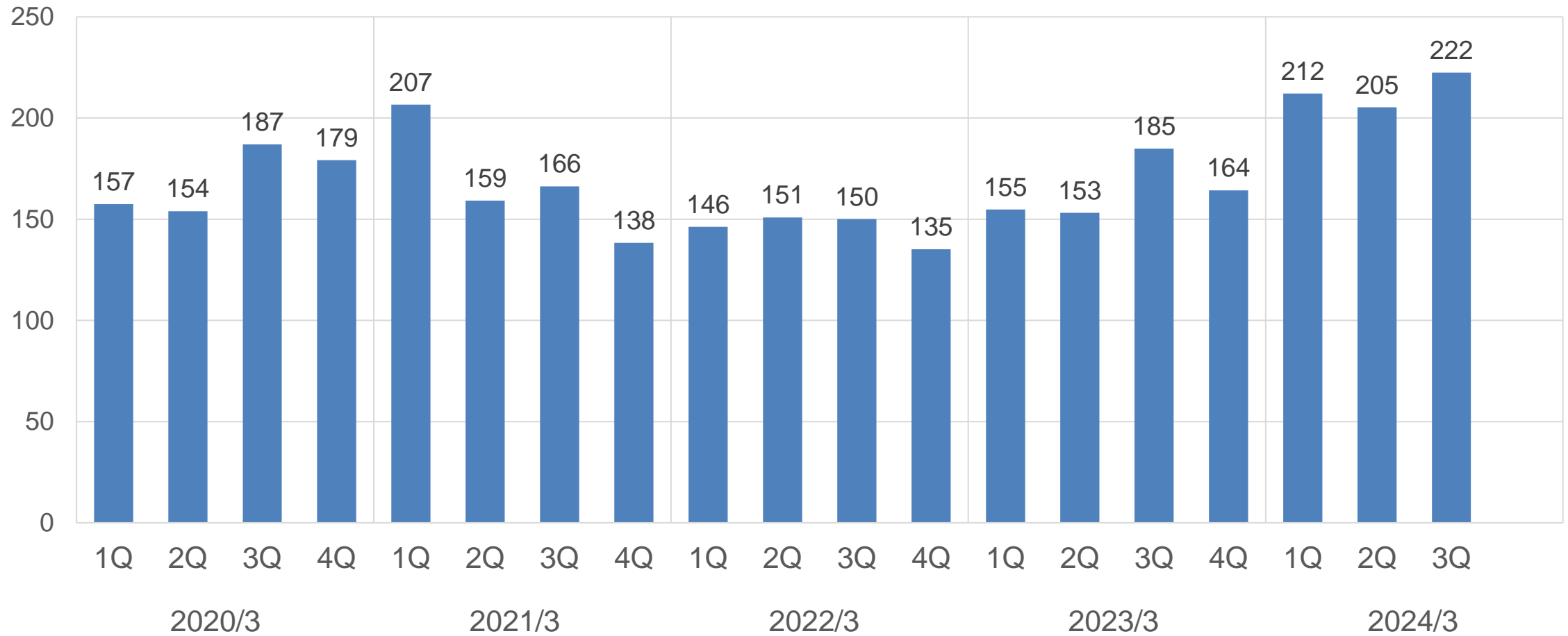
( 100 million ¥ )

■ Japan   ■ North America   ■ Europe   ■ Greater China   ■ Other Regions



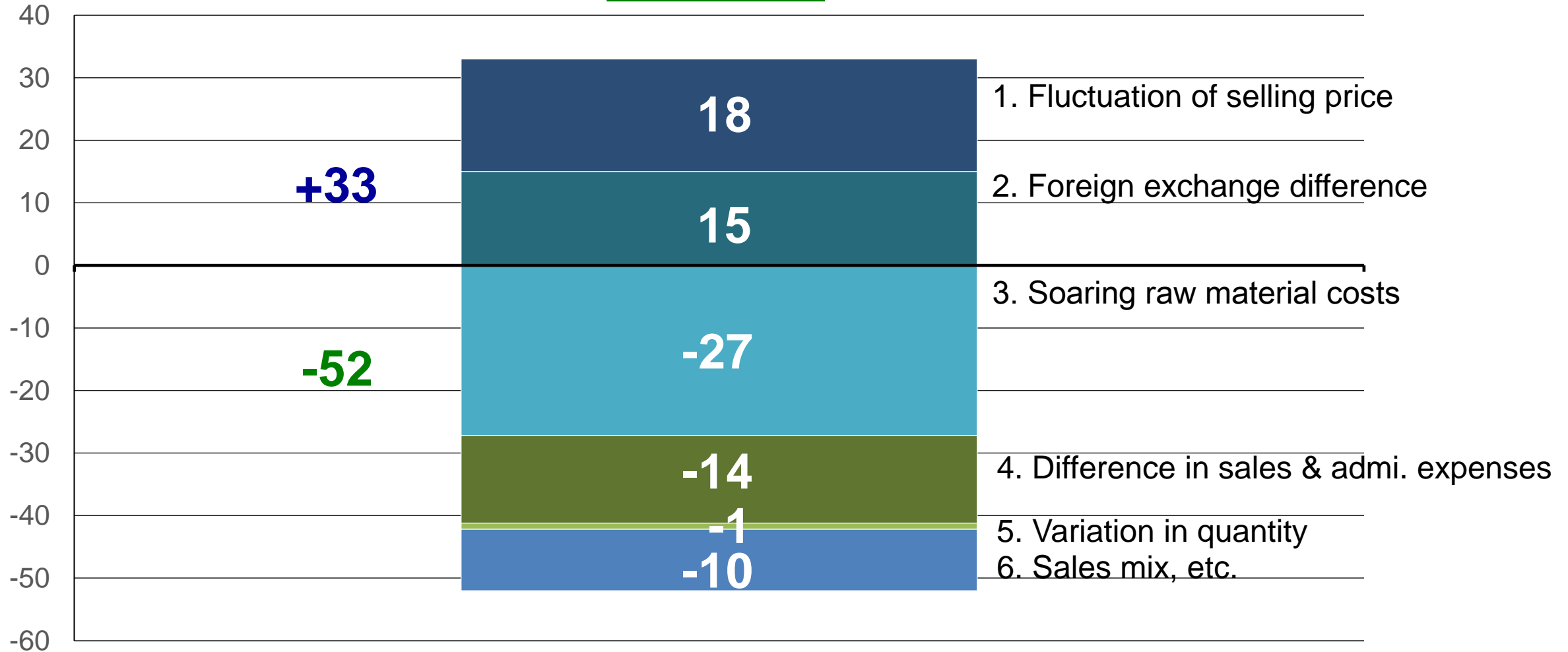
# Inventories (Finished Goods, Cost of Sales)

( 100 million ¥ )



( 100 million ¥ )

**Total -19**



# Forecast of result of operations for FY2024

( 100 million ¥ )

		FY2024 3Q	FY2023 3Q	Change	vs. FY2023 3Q	Forecast FY2024 year total	FY2023 year total	Change	vs. FY2023 year total
Order intake		706	739	-33	96%	1,030	974	56	106%
Net sales		693	665	28	104%	1,057	979	78	108%
Operating income		7	27	-19	27%	33	57	-24	58%
Ordinary income		22	36	-14	61%	45	66	-21	68%
Profit attributable to owners of parent		13	28	-16	45%	31	57	-26	54%
FOREX : Average (Yen)	USD	142.76	135.40	/	/	138.40	134.95	/	/
	EUR	155.19	140.42			149.58	141.24		
FOREX : End of term (Yen)	USD	141.83	132.70			135.00	133.53		
	EUR	157.12	141.47			145.00	145.72		



# Forecast of Order Intake by Region

( 100 million ¥ )

	FY2024 3Q	Forecast FY2024 year total	FY2023 year total	Change	vs. FY2023 year total
Japan	271	319	350	-32	91%
North-America	58	90	108	-19	83%
(million USD)	(40)	(65)	(80)	(-15)	(81%)
Europe	145	213	216	-3	99%
(million EUR)	(93)	(142)	(153)	(-11)	(93%)
Greater China	103	188	155	32	121%
Other Regions	129	222	144	77	154%
Total	706	1,030	974	56	106%

( 100 million ¥ )

	FY2024 3Q	Forecast FY2024 year total	FY2023 year total	Change	vs. FY2023 year total
Sheet-fed offset presses	355	478	503	-26	95%
Web offset presses & Security presses	89	189	87	102	218%
Used presses, Service & Repair	157	204	204	0	100%
DPS, PE & Others	105	159	179	-20	89%
Total	706	1,030	974	56	106%

# Forecast of Net Sales by Region

( 100 million ¥ )

	FY2024 3Q	Forecast FY2024 year total	FY2023 year total	Change	vs. FY2023 year total
Japan	224	347	323	24	107%
North-America	68	106	81	26	132%
(million USD)	(48)	(77)	(60)	(17)	(128%)
Europe	161	237	225	11	105%
(million EUR)	(104)	(158)	(160)	(-2)	(99%)
Greater China	129	186	176	10	105%
Other Regions	109	181	174	8	104%
Total	693	1,057	979	78	108%

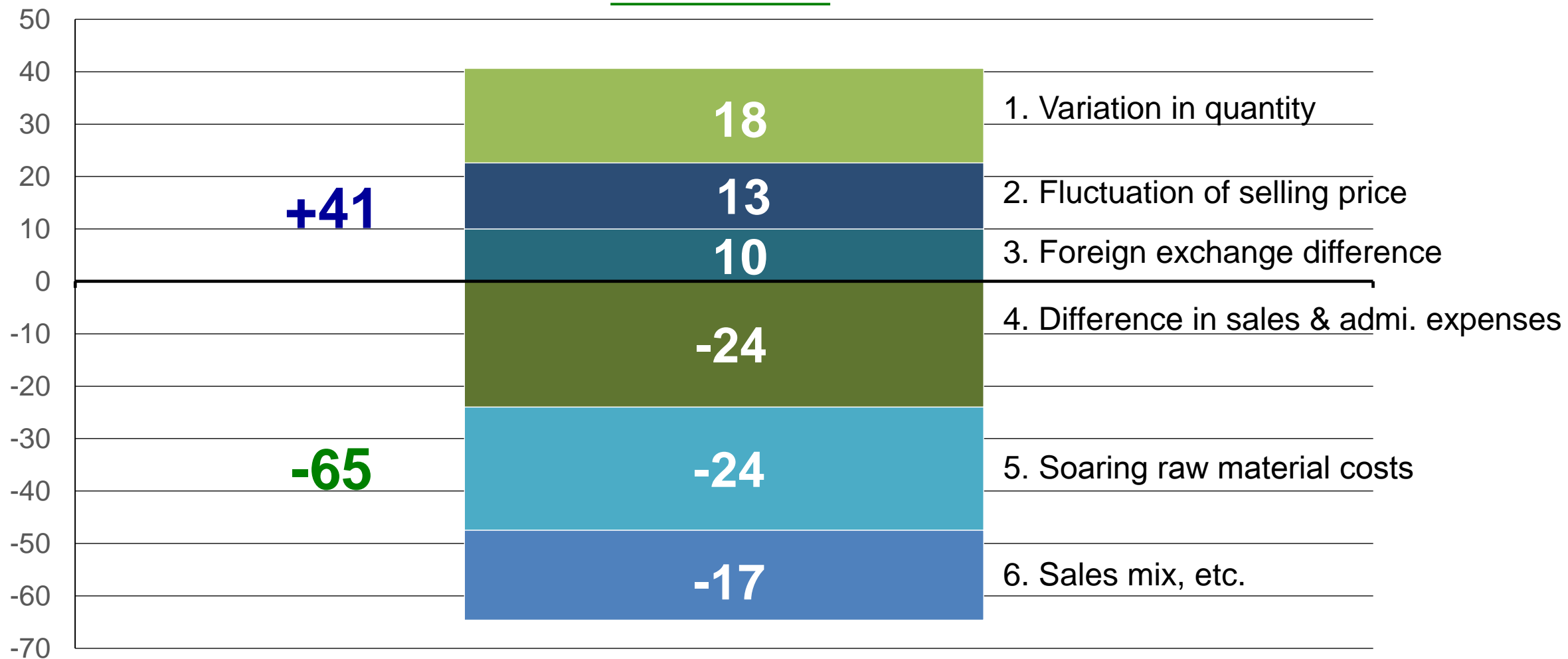
# Forecast of Net Sales by Model

( 100 million ¥ )

	FY2024 3Q	Forecast FY2024 year total	FY2023 year total	Change	vs. FY2023 year total
Sheet-fed offset presses	345	551	509	42	108%
Web offset presses & Security presses	81	129	106	23	122%
Used presses, Service & Repair	149	201	200	1	101%
DPS, PE & Others	117	177	165	12	107%
Total	693	1,057	979	78	108%

( 100 million ¥ )

**Total -24**



( million ¥ )

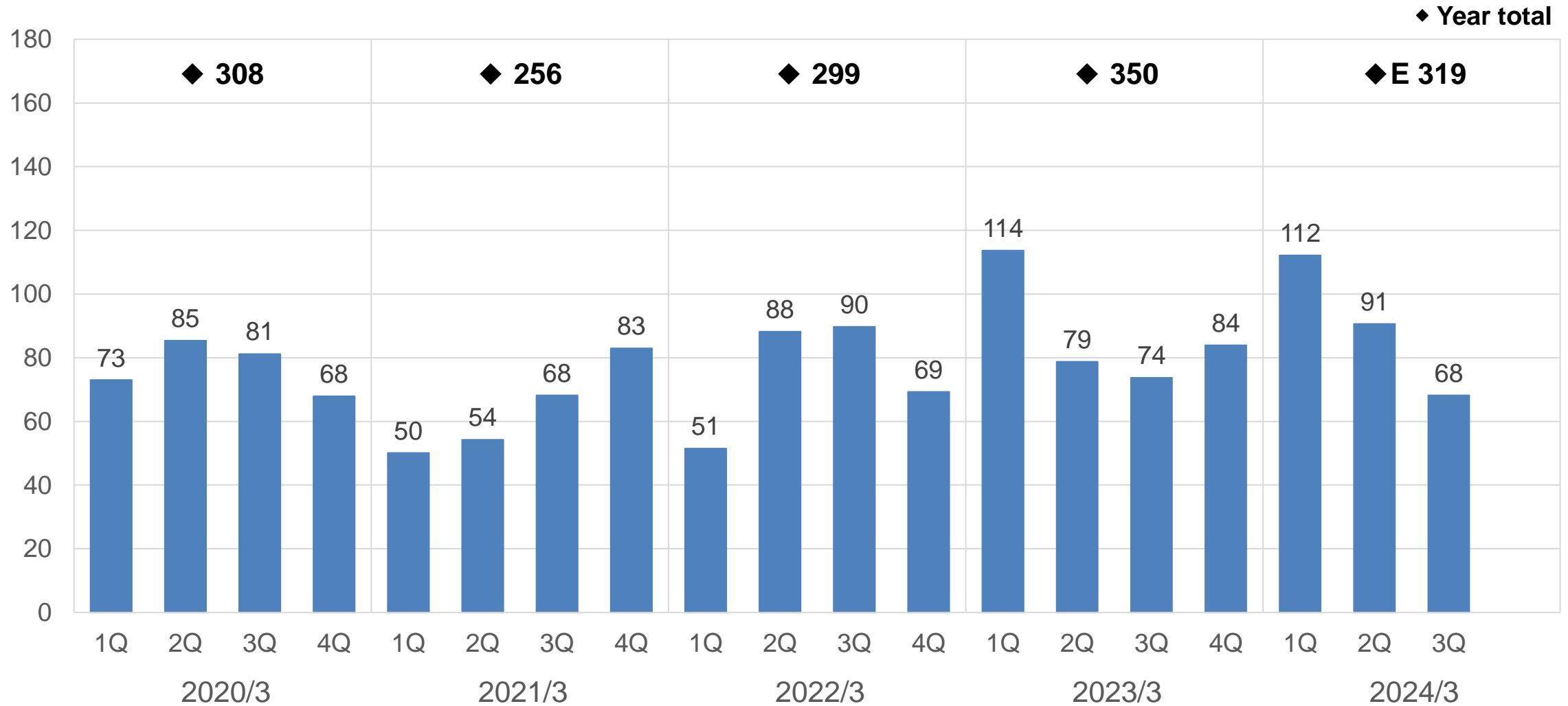
	FY2020	FY2021	FY2022	FY2023	FY2024 3Q	FY2024 Forecast
Number of employees	2,363	2,686	2,613	2,567	2,588	2,620
Personnel expenses	20,386	20,199	22,122	23,246	18,423	24,200
Capital expenditures	1,678	1,394	2,371	2,303	1,220	3,900
Depreciation and amortization	2,304	1,604	1,877	1,896	1,459	2,000
R&D expenses	4,899	4,002	4,050	3,654	3,107	4,100
(% to net sales )	(6.3%)	(5.6%)	(4.6%)	(3.7%)	(4.5%)	(3.9%)

# Order Intake in Japanese Market

Appendix: Detailed Order Intake and Net Sales by Region

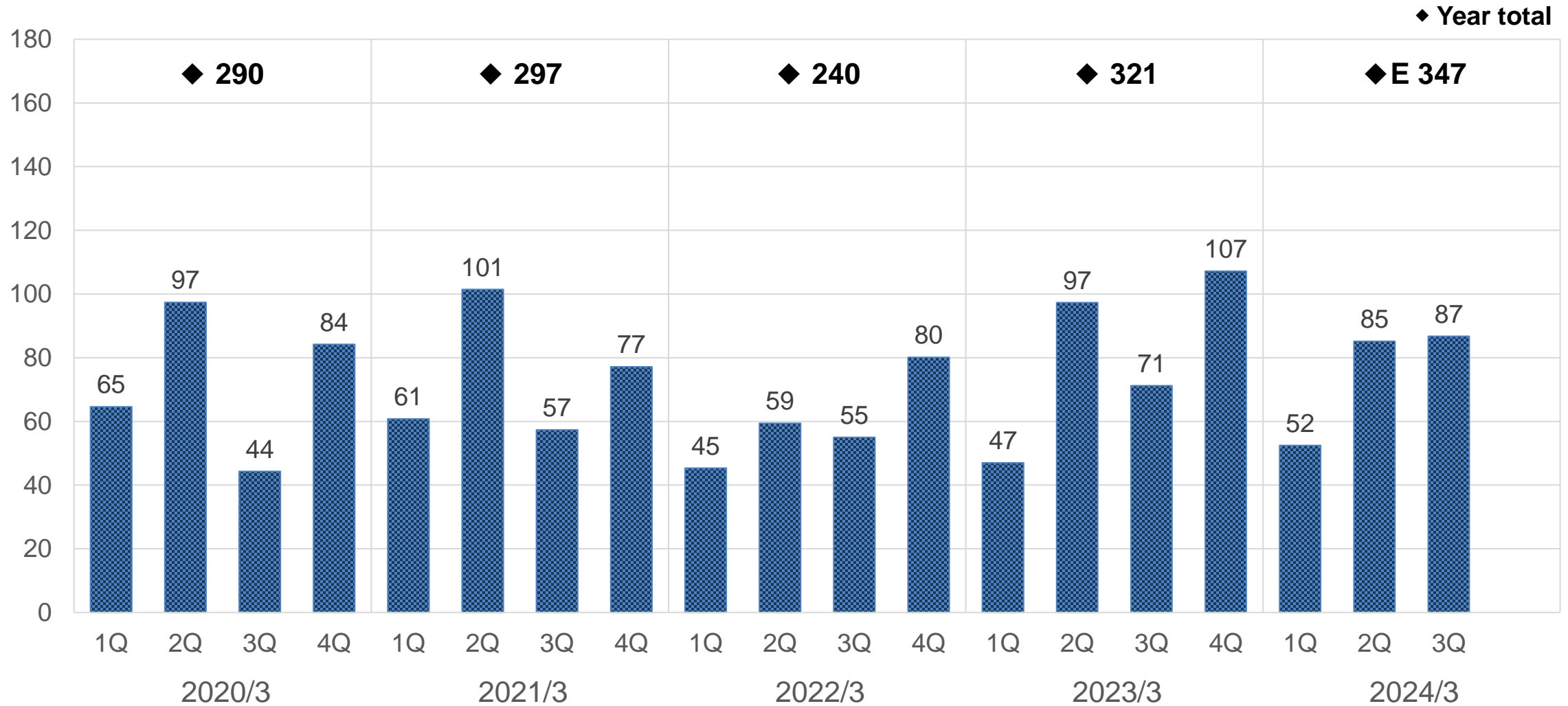


(100 million ¥)



# Net Sales in Japanese Market

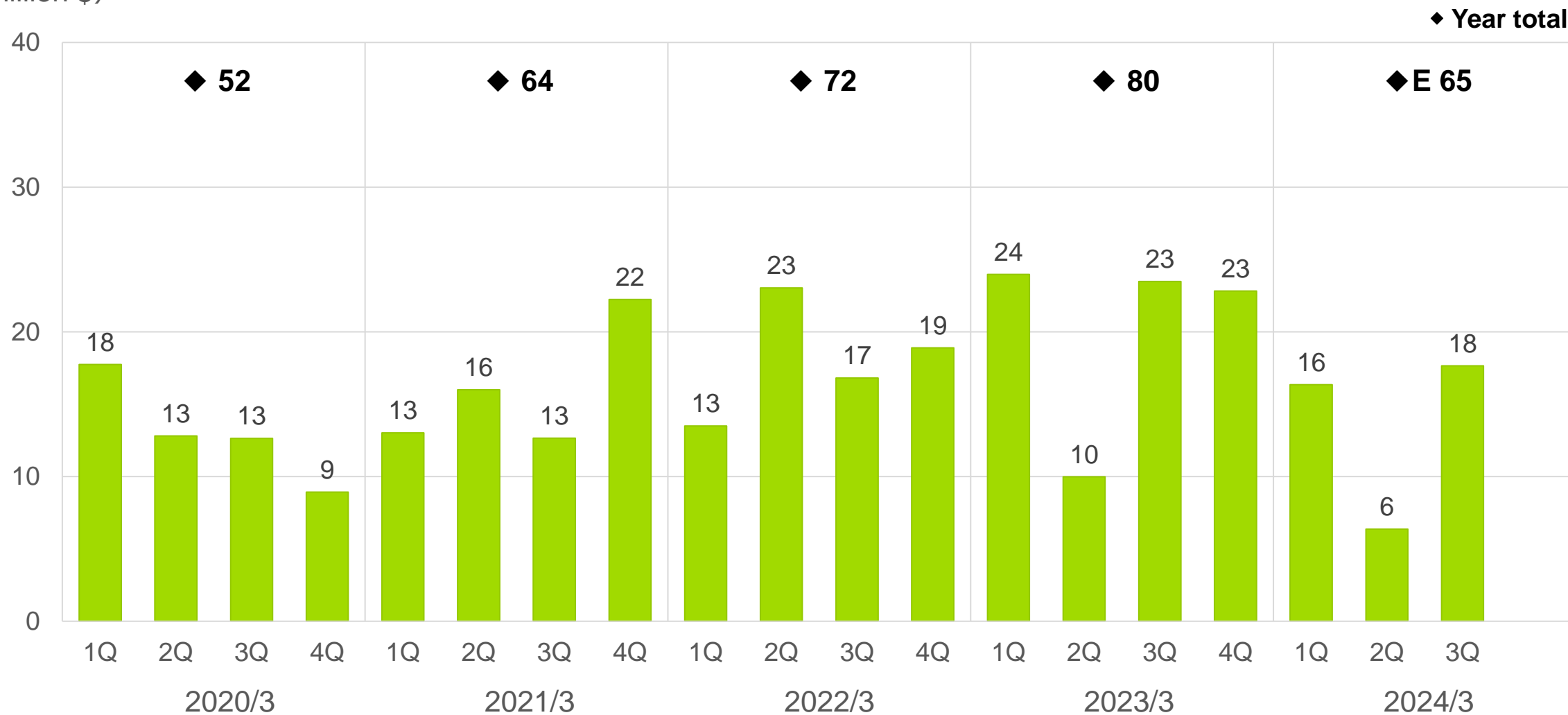
(100 million ¥)





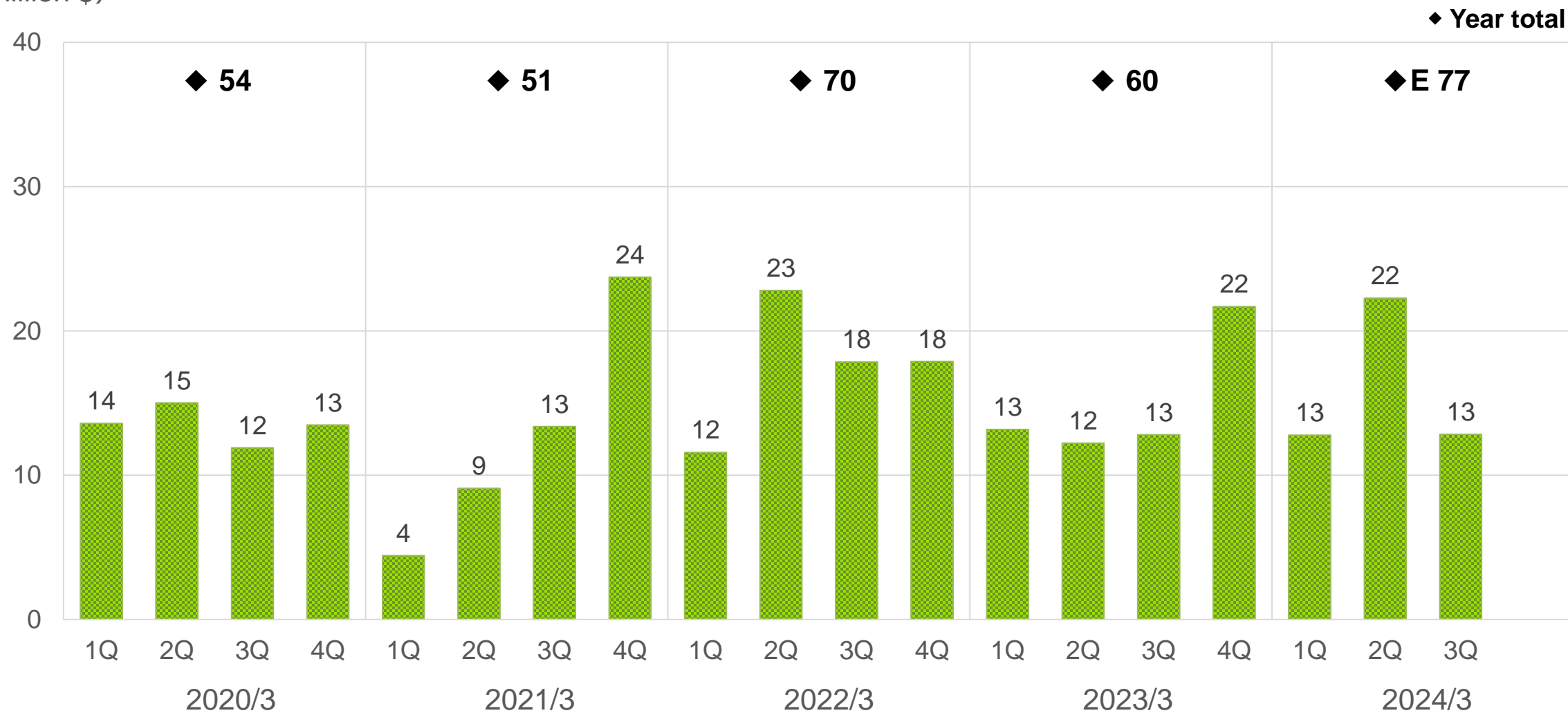
# Order Intake in North American Market

(million \$)



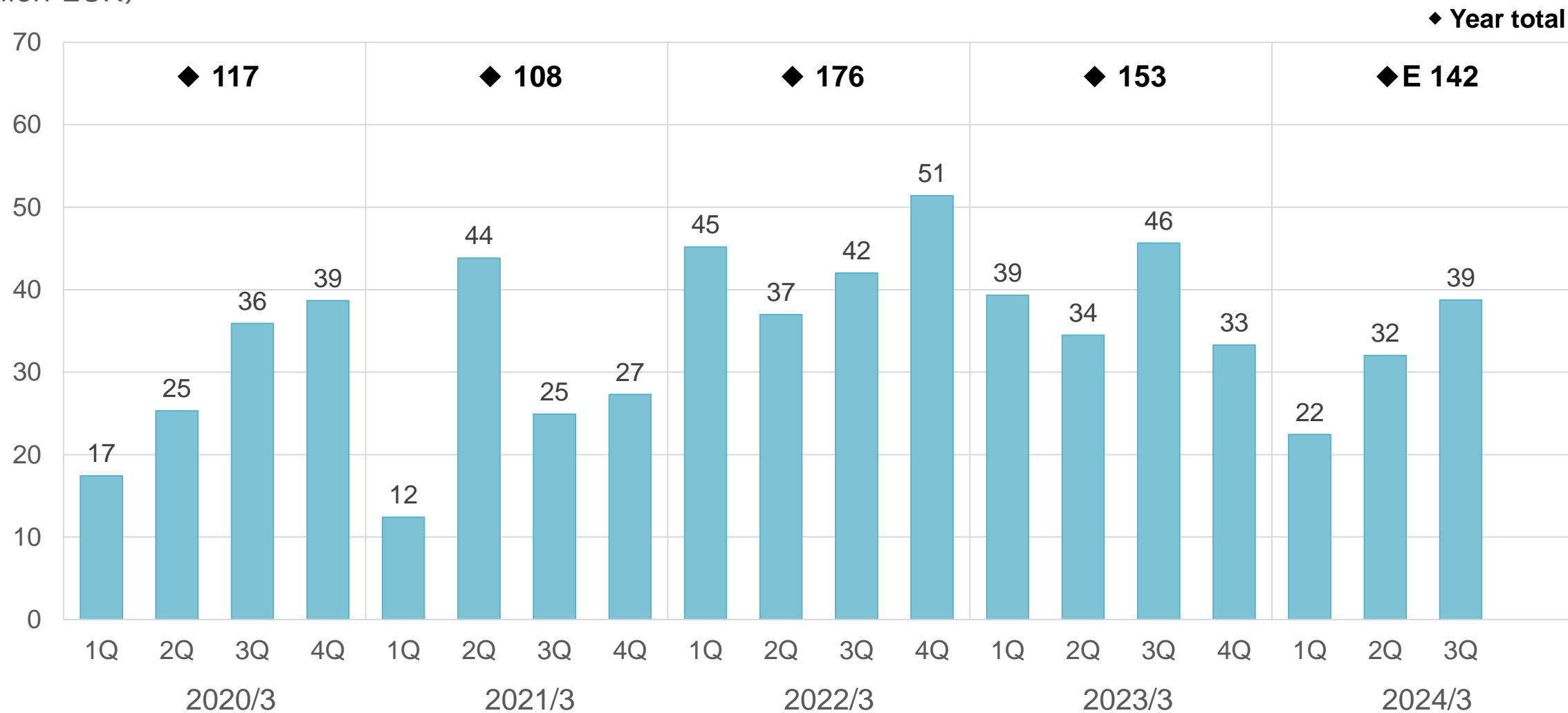
# Net Sales in North American Market

(million \$)



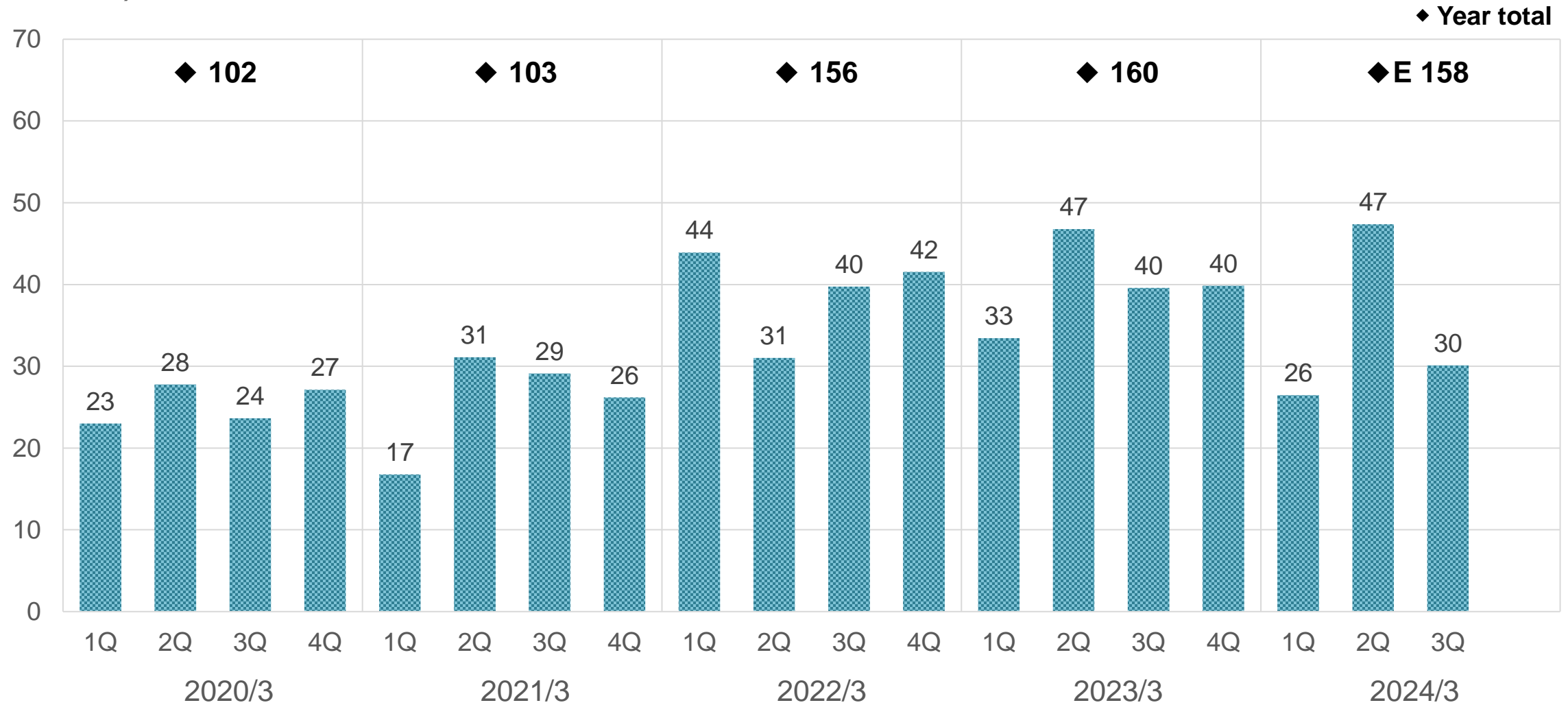
# Order Intake in European Market

(million EUR)



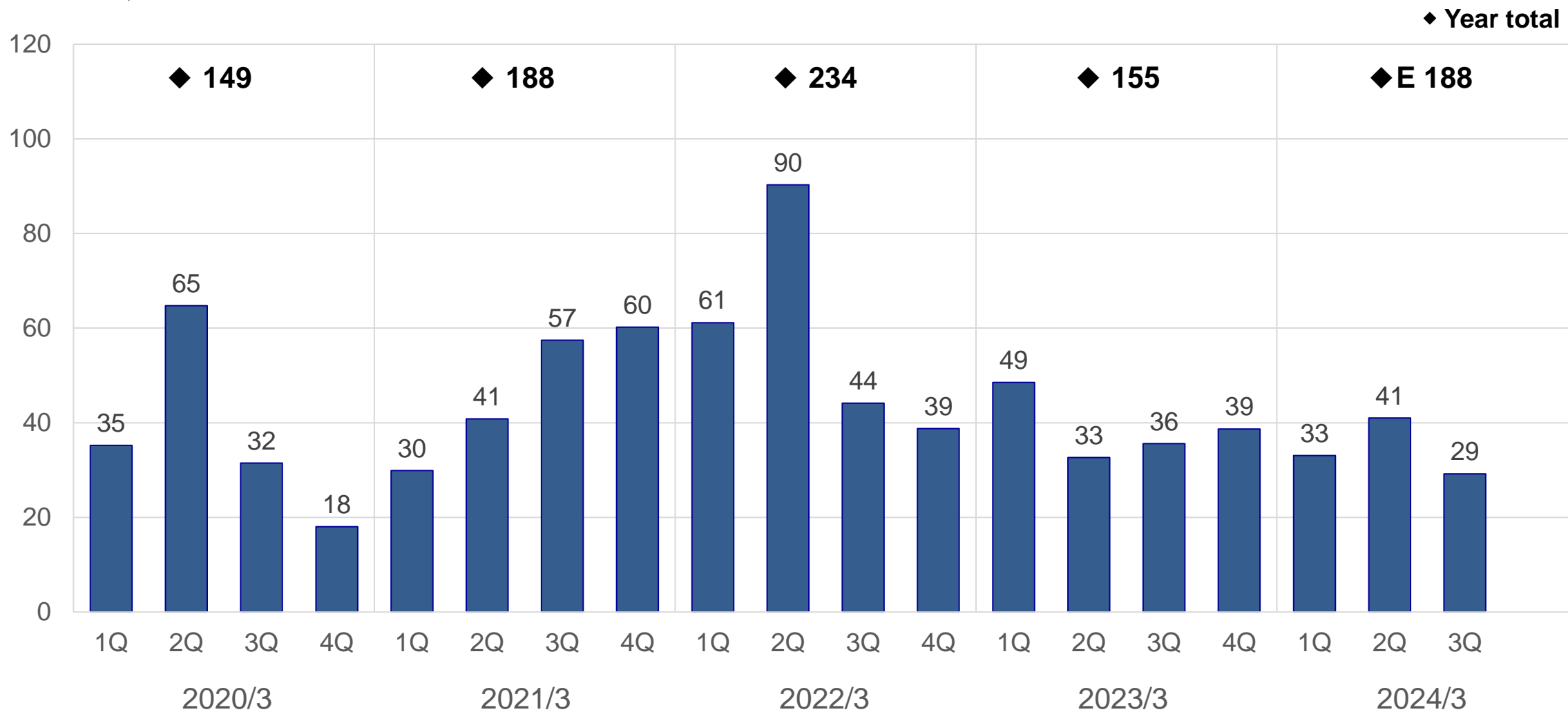
# Net Sales in European Market

(million EUR)



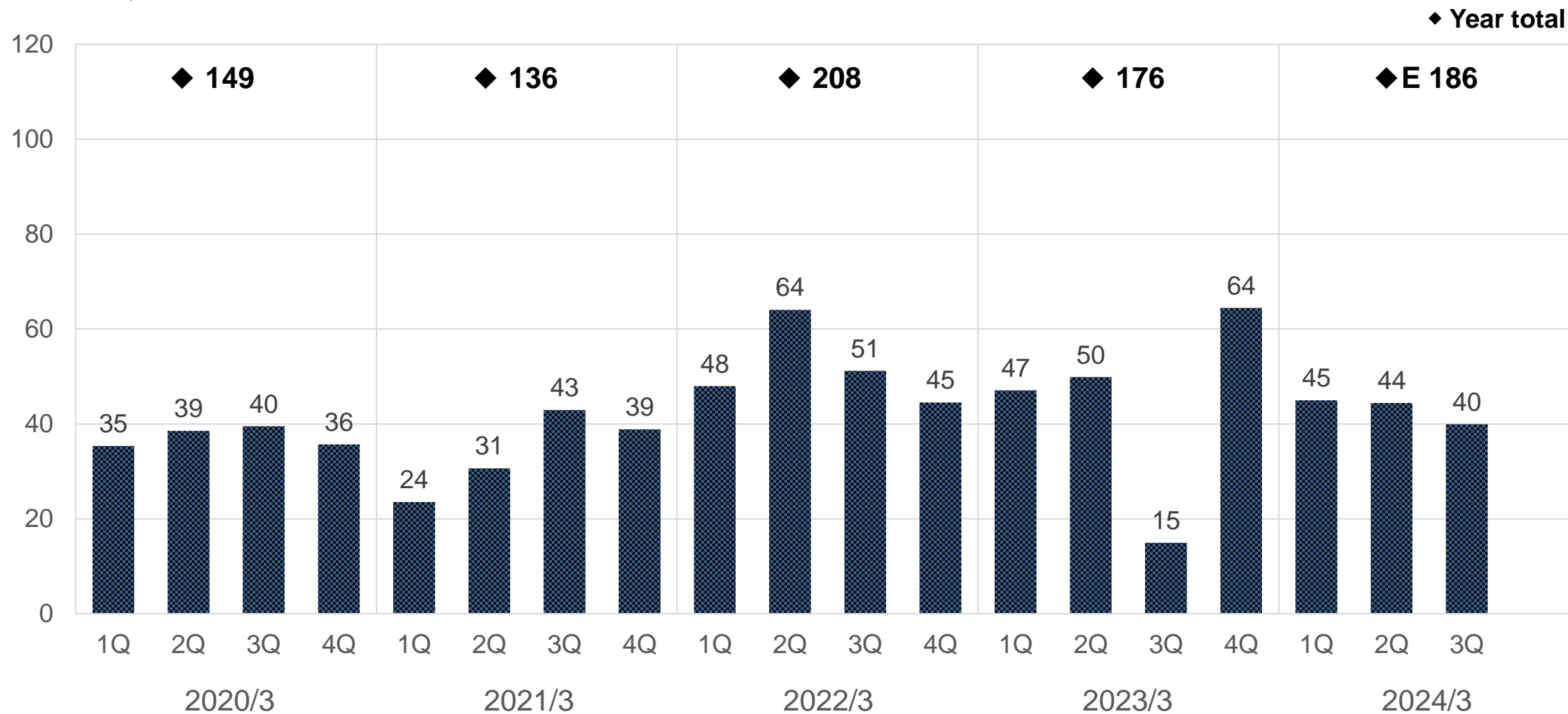
# Order Intake in Greater China Market

(100 million ¥)



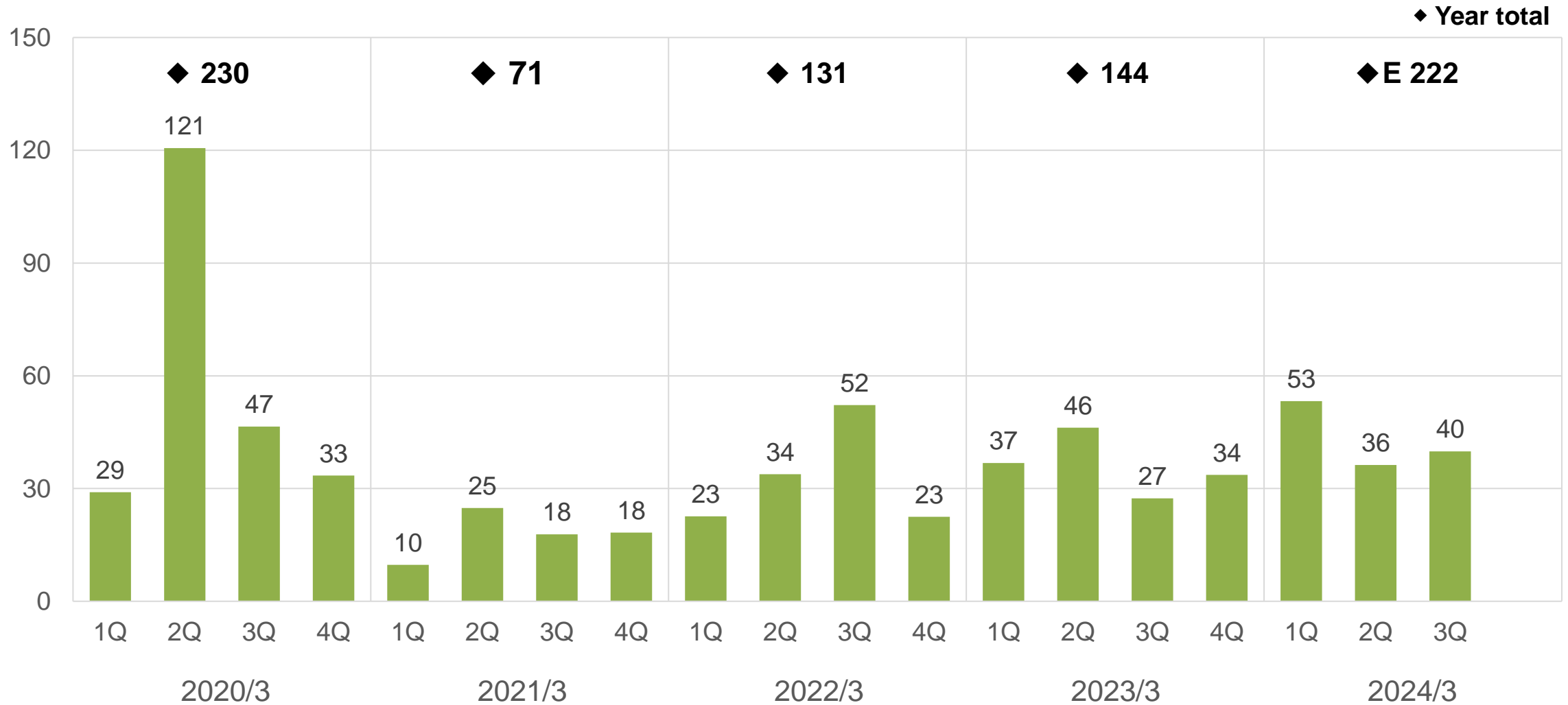
# Net Sales in Greater China Market

(100 million ¥)



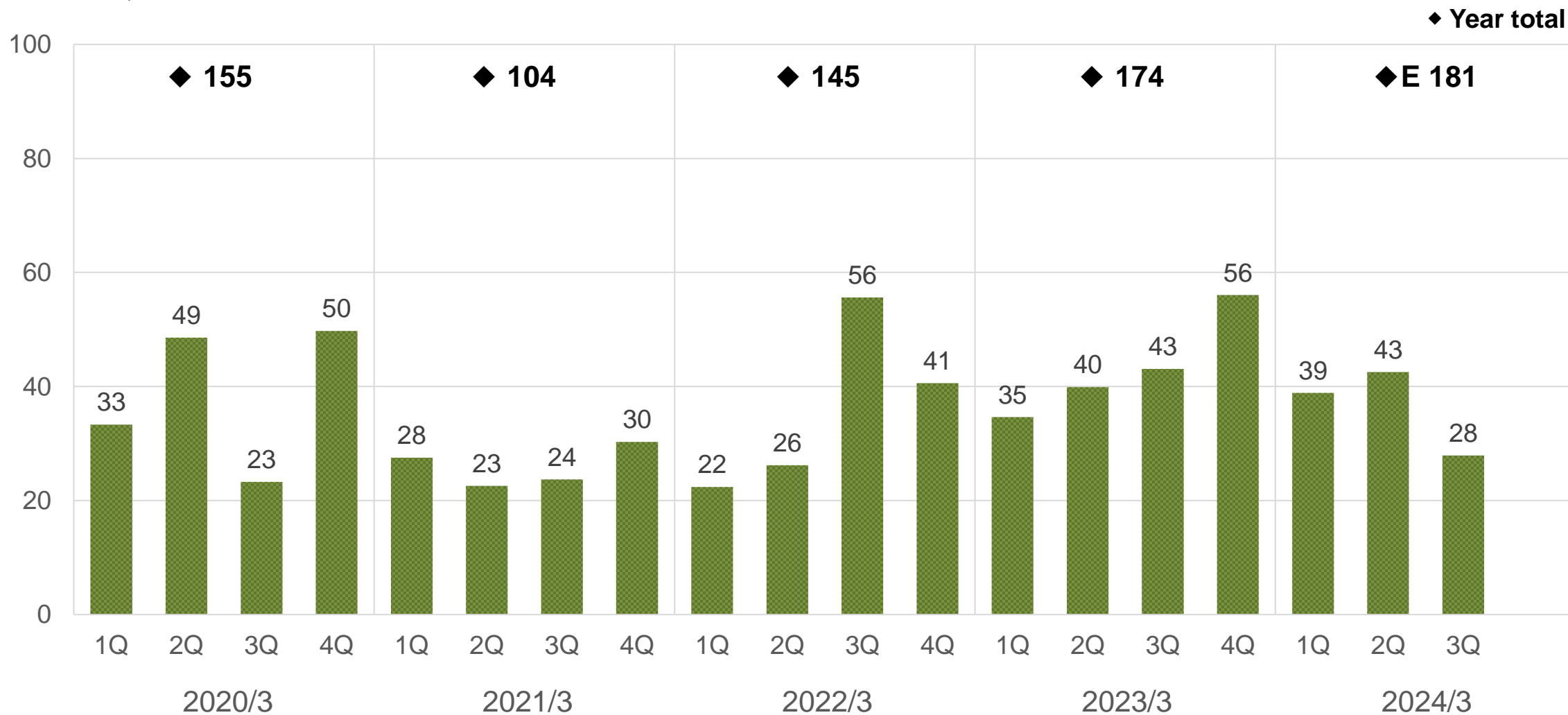
# Order Intake in Other Regions' Markets

(100 million ¥)



# Net Sales in Other Regions' Markets

(100 million ¥)





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Caution Regarding Forward-Looking Statements

The forecasts in this material are based on management's assumptions and beliefs held in light of information currently available to it and accordingly involve risks and uncertainties that may cause actual results to differ materially from forecasts. These uncertainties include, but are not limited to, changes in economic conditions, market trends, changes in foreign currency exchange rates and other factors.