

Translation

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February 8, 2024

To Whom it May Concern:

Company name: BASE, Inc.
 Representative: Representative Director and CEO Yuta Tsuruoka
 (Code: 4477, Tokyo Stock Exchange Growth Market)
 Director and CFO Ken Harada
 TEL 03-6441-2075
 Inquiries:

Notice Regarding Differences Between Full-Year Consolidated Earnings Forecasts and Actual Results

BASE, Inc. (the “Company”), hereby announces that differences have arisen between the consolidated earnings forecast for the full fiscal year ending December 31, 2023 announced on November 7, 2023, and the actual results announced today.

Differences from Full-Year Consolidated Earnings Forecasts

(Unit: million yen)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Earnings per share
Forecast in the previous announcement (A)	11,500	(1,000)	(1,000)	(1,100)	(9.64) yen
Actual results (B)	11,680	(425)	(409)	(606)	(5.31) yen
Amount of increase or decrease (B-A)	180	574	593	493	—
Rate of increase or decrease (%)	1.6%	—	—	—	—
(Reference) Results of the previous fiscal year (Year ended December 2022)	9,739	(1,508)	(1,495)	(1,732)	(15.46) yen

Reason for the difference

Actual results of consolidated earnings for the fiscal year ended December 2023 all surpassed the consolidated earnings forecast. As a result, a gap between the forecast and actual figures for operating loss, recurring loss and net income has arisen and is disclosed.

Net sales surpassed the consolidated earnings forecast due to higher-than-expected GMV for both the BASE and PAY.JP Businesses. Furthermore, all the profit lines exceeded forecasts because SG&A expenses were lower than expected due to some unaccounted-for expenses, such as contracting sales promotion support in response to the strong GMV trend.

Regarding the details, please also refer to “Q4 of Fiscal Year Ending December 31, 2023, Materials for Financial Results Presentation” disclosed today.

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