

## Financial Results FY2023 Quarter 3

From 1<sup>st</sup> April, 2023 to 31<sup>st</sup> December, 2023

All forecasts and plan that are not historical facts in this document are future business result related forecast. These are showed by based on information and data currently available to the company. Various uncertain factors could cause actual results to differ.

8<sup>th</sup> February, 2024





## **Business Outlook FY2023 Q3**



Segments	FY2022 Q3	FY2023 Q3	Analysis				
Energy & Industrial plants			Maintenance for petroleum refining and petrochemical plants and demand for construction of refrigerated and frozen warehouses remained strong.				
Industrial products			Demand for sealing materials and fluoropolymer lining products for infrastructure in Japan remained strong.				
Advanced products			Demand for products for semiconductor manufacturing equipment declined.				
Autoparts			Automobile production by domestic automakers showed signs of recovery.				
Building materials			Demand for fire-resistant coating materials remained strong.				



## **Business Results FY2023 Q3**



(Unit: billion JPY)

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XX	FY2022				FY2023								
	H1	Q3	H2	Full Year	H1	Q3		H2		Full year			
		Res	ults		Results	Results	YoY	Forecast	YoY	Forecast	YoY		
Net sales	113.5	62.8	124.6	238.1	120.0	65.1	4%	128.0	3%	248.0	4%		
Operating income	<b>13.0</b> 11.4%	<b>8.8</b> 13.9%	<b>17.0</b> 13.6%	<b>30.0</b> 12.6%	<b>15.7</b> 13.1%	9.8 15.1%	12%	18.3 14.3%	8%	34.0 13.7%	14%		
Ordinary income	<b>16.4</b> 14.4%	<b>8.6</b> 13.6%	<b>16.7</b> 13.4%	<b>33.1</b> 13.9%	<b>18.5</b> 15.4%	<b>9.7</b> 15.0%	14%	18.0 14.1%	8%	<b>36.5</b> 14.7%	10%		
<b>Profit</b> Attributable to owners of the parent	<b>11.3</b> 10.0%	<b>6.1</b> 9.7%	<b>10.1</b> 8.1%	<b>21.4</b> 9.0%	<b>13.0</b> 10.8%	<b>6.7</b> 10.3%	10%	<b>12.5</b> 9.8%	24%	<b>25.5</b> 10.3%	19%		
(Unit : JPY)													
Basic earnings per share	170.50	91.78	152.09	<b>322.</b> <sup>59</sup>	<b>195</b> .65	101.04	10%	188.74	24%	384.38	19%		
<b>Dividend</b> (Dividend payout ratio)	<b>46</b> 27.0%		<b>46</b> 30.2%	<b>92</b> 28.5%	48 24.5%			<b>50</b> 26.5%	9%	98 25.5%	7%		



## Business Results FY2023 Q3 Group segment



(Unit: billion JPY)

XX		FY2022				FY2023							
		Н1	Q3	H2	Full Year	Н1	Q3		H2		Full year		
		Results				Results	Results	YoY	Forecast	YoY	Forecast	YoY	
Energy & Industrial plants	Net sales Operating income	30.7 3.6 11.8%	16.5 2.3 13.7%	34.6 4.8 13.9%	65.2 8.4 12.9%	33.7 4.4 13.0%	18.4 2.4 13.2%	11% 8%	38.8 5.4 13.9%	12% 12%	72.5 9.8 13.5%	11% 16%	
Industrial products	Net sales Operating income	24.4 4.0 16.3%	14.3 2.6 18.3%	27.2 5.0 18.4%	51.6 9.0 17.4%	25.1 5.1 20.4%	13.8 3.1 22.4%	△3% 18%	26.6 5.7 21.4%	△2% 14%	51.7 10.8 20.9%	0% 20%	
Advanced products	Net sales Operating income	21.6 5.0 23.1%	11.9 3.2 26.5%	23.6 6.0 25.3%	45.2 11.0 24.3%	21.2 4.8 22.7%	10.8 2.4 22.6%	△9% △23%		△ <b>11</b> % △ <b>25</b> %	42.2 9.3 22.0%	△ <b>7</b> % △ <b>15</b> %	
Autoparts	Net sales Operating income	23.1 0.7 2.9%	12.6 1.0 7.8%	23.7 1.8 7.5%	46.8 2.5 5.3%	24.7 1.7 6.7%	13.6 1.4 10.0%	8% 38%	25.3 2.3 9.3%	7% 31%	50.0 4.0 8.0%	7% 62%	
Building materials	Net sales Operating income	13.8 △0.3 △2.3%	<b>7.5</b> △ <b>0.3</b> △3.6%	<b>15.6</b> △ <b>0.6</b> △3.6%	29.4 △0.9 △3.0%	15.4 △0.3 △1.8%	8.4 0.5 5.6%	12% -	16.2 0.4 2.3%	4%	31.6 0.1 0.3%	<b>7</b> %	
Total	Net sales Operating income	113.5 13.0 11.4%	62.8 8.8 13.9%	124.6 17.0 13.6%	238.1 30.0 12.6%	120.0 15.7 13.1%	65.1 9.8 15.1%	4% 12%	128.0 18.3 14.3%	3% 8%	248.0 34.0 13.7%	4% 14%	