February 9, 2024

To whom it may concern,

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Announcement of Revisions to Full-Year Consolidated Earnings Forecasts and Year-End Dividend Forecast (Dividend Increase)

The Nisshin OilliO Group, Ltd. is pleased to announce that it has decided at the Board of Directors meeting convened on February 9, 2024, to revise the consolidated earnings forecasts for FY2023 (fiscal year ending March 31, 2024), previously revised on November 8, 2023, and to revise the year-end dividend forecast announced on May 12, 2023, as follows:

1. Revision of FY2023 Consolidated Earnings Forecasts (April 1, 2023 – March 31, 2024)

	Net sales (million yen)	Operating profit (million yen)	Ordinary profit (million yen)	Profit attributable to owners of parent (million yen)	Basic earnings per share (yen)
Previous forecasts (A)	510,000	18,000	17,500	12,500	385.65
Revised forecasts (B)	510,000	20,500	19,500	13,500	416.51
Change (B – A)	0	2,500	2,000	1,000	—
Change (%)	0.0	13.9	11.4	8.0	—
(Reference) FY2022 Results	556,565	16,186	16,242	11,157	344.25

Reasons for the Revision

In the consolidated earnings for the first nine months of the fiscal year ending March 31, 2024, we were able to form appropriate sales prices thanks to efforts of expanding sales of value-added products and strengthening solution proposals in the Oil and Meal business. As a result, all measures of profit including operating profit, ordinary profit, and profit attributable to owners of parent exceeded the full-year earnings forecast announced previously. Therefore, we have decided to revise our full-year consolidated earnings forecasts for FY2023.

2. Revision of Year-End Dividend Forecast

	Annual dividend (yen)		
	End of Q2	End of fiscal year	Total
Previous forecast (May 12, 2023)		60.00	120.00
Revised forecast		90.00	150.00
Current term	60.00		
(Reference) Previous term (FY2022)	45.00	75.00	120.00

Reasons for the Revision

The Nisshin OilliO Group recognizes that the return of profits to shareholders is a key priority in management.

In the Value Up+ medium-term management plan, we set our return on equity (ROE) target at 8% for our performance goal. To realize this, we have been endeavoring to achieve growth and improve return on capital (ROC) through proactive investment. Furthermore, we established an ROE target of 10% for fiscal 2030. To ensure that the results of improved ROC derived from profit growth are returned to shareholders, we have positioned the consolidated payout ratio as an important indicator. Thus, we will pay the above dividends toward a consolidated dividend payout ratio of 40% for fiscal 2024, the final year of Value Up+.

Therefore, the year-end dividend for the current fiscal year will be increased by 30 yen to 90 yen, bringing full-year dividend to 150 yen per share.