

(Note) This English translation of the summary of the financial statement was prepared for reference only.
In the event of any discrepancy between this translation and the Japanese original, the original shall prevail.



Summary of Consolidated Financial Statements For the Nine Months of Fiscal Year Ending March 31, 2024 (Japanese GAAP)

February 9, 2024

Listed company name: UT Group Co., Ltd. Stock Exchange Listing: Tokyo
Code number: 2146 URL: <https://www.ut-g.co.jp>
Representative: Yoichi Wakayama, President, Representative Director & CEO
For inquiries: Takahito Yamada, Executive Officer, General Affairs Division Manager
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Scheduled date of filing securities report: February 13, 2024

Schedule date of cash dividend payment: —

Supplemental material for the financial results provided: Yes (Uploaded on the Company's website on February 9, 2024)

Results briefing for the period under review provided: Yes (To be held for institutional investors and analysts on February 9, 2024)

(All amounts are rounded down to the nearest million yen.)

1. Consolidated Results for the Nine Months of FY3/2024 (April 1, 2023 – December 31, 2023)

(1) Consolidated Earnings Results

(Percentages indicate year-on-year changes.)

	Sales		EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of the parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
3Q of FY3/2024	125,124	(2.3)	9,410	(22.1)	8,240	47.0	8,252	49.3	5,717	225.0
3Q of FY3/2023	128,092	12.4	12,082	124.9	5,606	26.2	5,526	24.9	1,758	(4.8)

(Note) Comprehensive income: 3Q of FY3/2024 6,128 million yen (162.1%); 3Q of FY3/2023 2,338million yen (11.1%)

	Net profit per share	Net profit per share, diluted
	Yen	Yen
3Q of FY3/2024	143.89	136.92
3Q of FY3/2023	43.58	—

EBITDA = Operating profit + Depreciation (Property, plant and equipment, and Intangible assets) + Amortization + Share-based payment expenses

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
3Q of FY3/2024	66,846	33,261	38.8
FY3/2023	71,630	29,928	31.8

(Reference) Equity capital: 3Q of FY3/2024 25,913 million yen; FY3/2023 22,752 million yen

2. Cash Dividends

(Record date)	Dividend per share				
	1Q-end	2Q-end	3Q-end	FY-end	Total
	Yen	Yen	Yen	Yen	Yen
FY3/2023	0.00	0.00	0.00	0.00	0.00
FY3/2024	0.00	0.00	0.00		
FY3/2024 (Plan)				93.03	93.03

(Notes) Revision of the dividend forecast disclosed recently: Yes

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3. Consolidated Forecasts for FY3/2024 (April 1, 2023 – March 31, 2024)

(Percentages indicate year-over-year changes.)

	Sales		EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of the parent		Profit per share Yen
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	
Full year	169,000	(1.0)	11,100	(29.4)	9,500	6.6	9,300	5.3	6,100	59.2	153.93

(Note) Revision of the earnings forecasts disclosed recently: None

EBITDA = Operating profit + Depreciation (Property, plant and equipment, and Intangible assets) + Amortization

* Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation): None

(2) Use of particular accounting procedures in preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies and accounting-based estimates, and restatements

- (a) Changes in accounting policies due to revisions in accounting standards and others: None
(b) Changes in accounting policies other than (a) above: None
(c) Changes in accounting-based estimates: None
(d) Restatements: None

(4) Number of outstanding shares (common stock)

- (a) Number of shares outstanding at the end of the period (including treasury shares):
3Q of FY3/2024 39,345,183 FY3/2023 40,363,067
(b) Number of treasury shares at the end of the period:
3Q of FY3/2024 78 FY3/2023 307
(c) Average number of shares outstanding during the period:
3Q of FY3/2024 39,733,427 3Q of FY3/2023 40,362,858

* The Summary of Quarterly Consolidated Financial Statements is not subject to be reviewed by certified public accountants and auditing firms.

* Cautionary statement with respect to forecasts of future performance and other special items

Forecasts regarding future performance and other forward-looking statements in these materials are based on certain assumptions judged to be valid and information currently available to the Company. These statements are not promises by the Company regarding future performance. Actual performance may differ significantly from these forecasts for a number of reasons. For precautions on usage of forecasts of future performance, please refer to the section "1. Qualitative Information on Financial Results for Current First Quarter, (3) Description of Consolidated Earnings Forecast and Other Forward-looking Information" on page 5 of the attachments.

The supplemental material for the financial results provided and the results briefing video are scheduled to be uploaded on the Company's website on February 9, 2024.

1. Qualitative Information on Financial Results for the Nine Months of FY3/2024

(1) Analysis of Operating Results

In the first nine months of FY3/2024 (April 1, 2023 to December 31, 2023), the Japanese economy was on a gradual recovery trend due to improvements in the employment environment and a pick-up in personal consumption against the backdrop of easing measures against COVID-19. However, in the midst of ongoing global monetary tightening, the risk that a downturn in overseas economies will exert downward pressure on Japan's economy, as well as the rise of prices, the situations in Ukraine and the Middle East, and the impact of fluctuations in financial and capital market continued to require close monitoring.

As for the environment surrounding UT Group, the number of new job openings in the manufacturing industry decreased*1 due to sluggish growth in industrial production. Under such circumstances, production activities of automobile-related manufacturers have been on a moderate recovery trend as the impact of the shortage of semiconductors and other components has eased. However, production activities of semiconductor manufacturing equipment (SME) makers and semiconductor makers have continued to stagnate due to the impact of inventory adjustments that have continued since the fall of 2022. The effective job openings-to-applicants ratio in the production process peaked at 2.07 times in December 2022 and has continued to decline, and in December 2023, the supply-demand balance of human resources in the production process has been on an easing trend to 1.74 times.

With these circumstances in the background, UT Group made advances in materializing its Fourth Medium-term Business Plan (FY3/2021 - FY3/2025). With a medium-term target of "creating a diversity & inclusion workstyle platform," the following three growth strategies were promoted: One-stop Strategy to provide personnel to large manufacturers; Area Platform Strategy; and Solution Strategy. In the core business of worker dispatch to large manufacturers, the Company aimed to enhance development of SME engineers so as to raise its share in all processes at client factories. The Company also sought to establish a stable employment environment in local workplaces via alliances with and M&As of local major companies, and to further expand and strengthen its business base by supporting personnel mobilization of large corporate groups.

In the first nine months of FY3/2024, sales decreased year-on-year on the back of stagnant demand for human resources in the manufacturing industry, particularly for SME makers and semiconductor makers. Driven by the containment of personnel expenses, such as by reviewing of personnel plans, and the absence of share-based payment expenses that were recorded in the third quarter of FY3/2023, expenses decreased year-on-year despite an increase in investments related to the construction of a system for hiring 2,000 employees for further business growth and an increase in hiring-related expenses to respond to a recovery in demand from existing clients and an increase in orders resulting from the development of new clients.

As a result, in the first nine months of FY3/2024, UT Group recorded net sales of 125,124 million yen (down 2.3% from 128,092 million yen in the same period of the previous year), operating profit of 8,240 million yen (up 47.0% from 5,606 million yen), EBITDA*2 of 9,410 million yen (down 22.1% from 12,082 million yen), ordinary profit of 8,252 million yen (up 49.3% from 5,526 million yen), and profit attributable to owners of the parent of 5,717 million yen (up 225.0% from 1,758 million yen). The number of technical employees was 47,432 (up 883 from 46,549).

*1. Source: Ministry of Health, Labour and Welfare, "General Employment Placement Status"

*2. EBITDA = Operating profit + Depreciation (Property, plant and equipment, and Intangible assets) + Amortization
+ Share-based payment expenses

UT Group Co., Ltd. (Code 2146): Summary of Consolidated Financial Statements for the Nine Months of FY3/2024
The operating results of each business segment are summarized below.

(Manufacturing Business)

In the Industrial and Commercial Machinery subsegment and the Electronics subsegment, demand for human resources remained weak due to the continued impact of semiconductor inventory adjustments and other factors. In the meantime, in the Transportation Equipment subsegment, production activities by automobile-related manufacturers recovered due to the alleviation of the impact of the shortage of components, and the hiring activities were strengthened from the third quarter.

In order to provide optimal services for our client companies, dispatched workplaces of some clients belonging to a business subsidiary of the Manufacturing Business have been transferred to a business subsidiary of the Area Business in the first quarter of FY3/2024. This has resulted in a move out of approximately 1,900 technical employees. For comparison information with past segment information regarding this matter, please refer to the supplemental material for the financial results ("Financial Results Briefing Material for the Third Quarter of the Fiscal Year Ending March 2024" posted on the Company's website).

As a result, in the first nine months of FY3/2024, the segment recorded net sales of 49,522 million yen (down 20.5% from 62,274 million yen) and segment profit of 5,859 million yen (down 31.3% from 8,528 million yen), while the number of technical employees was 11,356 (down 3,241 from 14,597).

(Area Business)

Amid stagnant production activities in the manufacturing industry as a whole, the Area Business segment strengthened "inside sales" and focused on developing clients and strengthening its sales base in each area. The segment also focused on making our existing client companies offer more diversified job openings and promoted hiring activities based on these efforts. And, as mentioned above, in order to provide optimal services for our client companies, we have transferred dispatched workplaces of some clients from the Manufacturing Business to the Area Business. This has resulted in a move-in of approximately 1,900 technical employees and thereby an increase in the number of technical employees, which contributed to the increase in sales. Expenses increased due to factors such as an increase of personnel in order to strengthen the sales structure and the acceleration of hiring activities in line with the development of projects.

As a result, in the first nine months of FY3/2024, the segment recorded net sales of 47,650 million yen (up 24.6% from 38,254 million yen) and segment profit of 1,702 million yen (up 9.1% from 1,561 million yen), while the number of technical employees was 15,934 (up 2,839 from 13,095).

(Solution Business)

In addition to actively making proposals aimed at acquiring new solution projects, the Solution Business strived to develop new client companies and contracting projects in which technical employees of a wide range of ages can be expected to play an active role. However, net sales decreased due to the termination of some subcontracting projects and other factors.

As a result, in the first nine months of FY3/2024, the segment recorded net sales of 13,512 million yen (down 3.0% from 13,936 million yen) and segment profit of 0 million yen (down 99.7% from 156 million yen), while the number of technical employees was 3,298 (up 182 from 3,116).

(Engineering Business)

184 new graduates who joined UT Group in April 2023 were assigned and engaged in active operations at an early stage. In light of strong demand trends for Construction Engineers and IT Engineers, the segment made more aggressive efforts than usual to hire new graduates who will join UT Group in April 2024 and hiring-related expenses

UT Group Co., Ltd. (Code 2146): Summary of Consolidated Financial Statements for the Nine Months of FY3/2024 increased. In addition, personnel expenses increased due to reinforcement of the business structure such as sales and recruitment. In the field of Construction Engineers, 103 employees transferred to client companies during the first nine months of FY3/2024. This measure aims at strengthening relationships with client companies and supporting the career development of engineers.

As a result, in the first nine months of FY3/2024, the segment recorded net sales of 6,935 million yen (up 2.4% from 6,772 million yen) and segment profit of 750 million yen (down 5.0% from 790 million yen), while the number of technical employees was 1,548 (up 15 from 1,533).

(Overseas Business)

Production activities of Vietnam's major export industries stagnated due to the impact of the global economic slowdown, resulting in lower demand for human resources, particularly among manufacturing client companies. However, efforts to acquire projects in the service sector led to an increase in the number of technical employees. Furthermore, the segment expanded its business areas from the southern region centered on Ho Chi Minh City, where the segment has had offices, to the northern region centering on Hanoi, and focused on acquiring contracts from Japanese companies. In addition, as the total conditional consideration for the acquisition of shares of Green Speed Joint Stock Company in October 2020 was finalized, goodwill of 687 million yen was newly recorded from the first quarter of FY3/2024, and the goodwill amortization of 129 million yen corresponding to the period from the initial share acquisition date to the determination of the consideration for the acquisition was recorded at the determination date of acquisition price in the first quarter.

As a result, in the first nine months of FY3/2024, the segment recorded net sales of 7,536 million yen (up 9.7% from 6,871 million yen) and segment loss of 47 million yen (profit of 154 million yen), while the number of technical employees was 15,296 (up 1,088 from 14,208).

Please note that the Overseas Business recorded its results for the January-September 2023 period in the first nine months of FY3/2024 with a delay of three months because its settlement date was the last day of December.

(2) Analysis of Financial Position

(Assets)

Current assets as of the end of the current first nine months of the fiscal year decreased by 4,311 million yen from the end of the previous fiscal year to 51,473 million yen. This was mainly due to decreases in cash and deposits by 3,653 million yen and in notes and accounts receivable - trade by 607 million yen. Non-current assets amounted to 15,373 million yen, a decrease of 472 million yen from the end of the previous fiscal year. This was mainly due to a decrease of 1,025 million yen in investment securities attributable to sale of J-CEP Co., Ltd. exceeding an increase of 687 million yen in goodwill attributable to the determination of the total amount of conditional consideration for the acquisition of shares of Green Speed Joint Stock Company.

As a result, total assets decreased by 4,784 million yen from the end of the previous fiscal year to 66,846 million yen.

(Liabilities)

Current liabilities at the end of the first nine months of the fiscal year decreased by 4,223 million yen from the end of the previous fiscal year to 23,680 million yen. This was mainly due to an increase of 2,233 million yen in deposits received and accrued expenses as the end of this period was a holiday, and decreases of 3,375 million yen in income taxes payable and 1,739 million yen in accrued consumption taxes. Non-current liabilities amounted to 9,904 million yen, down 3,894 million yen from the end of the previous fiscal year. This was mainly due to a decrease of 3,712 million yen in

UT Group Co., Ltd. (Code 2146): Summary of Consolidated Financial Statements for the Nine Months of FY3/2024 long-term borrowings.

In sum, total liabilities were 33,584 million yen, down 8,117 million yen from the end of the previous fiscal year.

(Net assets)

Net assets as of the end of the current first nine months was 33,261 million yen, up 3,333 million yen from the end of the previous fiscal year. This was mainly due to that 5,717 million yen recorded as profit attributable to owners of the parent was more than offset by share buybacks of 2,817 million yen as shareholder returns. As a result, the equity ratio was 38.8%, compared to 31.8% at the end of the previous fiscal year.

(3) Description of Consolidated Earnings Forecast and Other Forward-looking Information

Being affected by the impact of the global economic slowdown that started from the fall of 2022, production activities in the manufacturing industry have been stagnant from the start of FY3/2024. And, as demand has been below expectations, mainly from semiconductor-related client companies, and a further delay of six months to one year is most likely to occur before a full-scale recovery, we have decided to review the ongoing Fourth Medium-term Business Plan (FY3/2021 to FY3/2025, the "Initial Plan") and formulated its Rolling Plan (the Plan) as follows.

(1) Concept

The aggregation of the personal growth of each employee leads to the growth of UT Group. This is the concept at the roots of UT Group's human capital management. By continuing to expand the multiplication of "diversity (creating workplaces where diverse people can work comfortably), market value (improving the value of each individual), and engagement (building long-term relationships with workers)," UT Group will be able to achieve sustainable growth and the purpose of the Group.

Against the backdrop of a decline in the working-age population due to the declining birthrate and aging population, the increasing severity of Japan's labor shortage is requiring our client manufacturers to work harder to secure a sufficient labor force and improve productivity. As a result, these manufacturers' way of utilizing dispatched workers is changing from securing the conventional temporary labor force to the use of dispatched workers who would replace regular employees. For dispatching companies, it is not sufficient to only have the function of a conventional hiring agency that gathers and dispatches workers. Also, it is becoming increasingly important for dispatching companies to create an environment in which diverse people can work and increase productivity through career development. Expectations that dispatching companies that can shift to this mode of operation will rise even further.

These various large-perspective changes represent a major turning point for UT Group. "What should we do to be chosen by the people who work in manufacturing?" This is the core of all our thinking for the Rolling Plan. We view the "dispatch" workstyle as a service we provide to workers, and by making it more convenient, we will sharpen our focus on creating a situation wherein we are chosen by workers, with the aim of becoming the most preferred company in the manufacturing dispatch market. We plan to increase the number of our technical employees in Japan from the current 32,000 to around 50,000 by the final year of the Rolling Plan. Moreover, we are committed to creating a new form of manufacturing dispatch. This is the proper role of UT Group as a leader in manufacturing dispatch and this is our commitment.

(2) Strategy (outline)

We will make the "dispatch" workstyle more convenient and achieve the target of regular monthly hiring of 2,000 employees. UT Group's core operations of the Manufacturing Business and the Area Business will be drivers of growth in our efforts to expand our share in the manufacturing dispatch market. In the Manufacturing Business we aim to maximize our share in the client companies' factories by increasing the value of our workers there. In the Area Business we aim at becoming the "best local outlet" in various parts of Japan by responding to the needs of people working locally. In other businesses, we intend to develop a business that will become the third pillar of business, in addition to the

UT Group Co., Ltd. (Code 2146): Summary of Consolidated Financial Statements for the Nine Months of FY3/2024 existing two pillars of the Manufacturing Business and the Area Business, so that we can provide working opportunities for a greater number of diverse workers, such as by increasing the utilization of Nikkei (Japanese origin) workers. In addition, while we will continue to focus on expanding the scale of the business through M&As, the key of our strategy is to make it meaningful to “those working in manufacturing dispatch in Japan.”

The numerical targets are stated in 4) below. Our aim is to improve profitability and achieve sustainable EPS growth by consolidating management and other operations in line with the expansion of the scale of the dispatch business.

(3) Period of the Plan

The final year will be FY3/2026, one year later than the Initial Plan.

(4) Numerical targets

[100 million yen]

	FY3/2024 (Current year forecast)		FY3/2025		FY3/2026 (Final year of the Plan)	
	Forecasts	% of total	Plan	% of total	Plan	% of total
Net sales	1,690	100.0%	2,150	100.0%	2,765	100.0%
EBITDA	111	6.5%	160	7.4%	250	9.0%
Operating Profit	95	5.6%	136	6.3%	224	8.1%
Profit attributable to owners of parent	61	3.6%	130	6.1%	145	5.3%
EPS [yen]	153	-	275	-	306	-
(Reference indicator) Technical employees (Domestic)	-	-	44,641	-	54,478	-
(Reference indicator) ROE [%]	-	-	23%	-	23%	-

Note: Profit attributable to owners of parent for FY3/2025 is incorporated the rough estimate of the impact of the Extraordinary Income as announced in “Notice Regarding Recording of Extraordinary Income (Gain on Sale of Shares of Subsidiaries and Associates)” released today.

Note: EPS for FY3/2025 and FY3/2026 are fully diluted.

Note: ROE for FY3/2025 and FY3/2026 are calculated based on an increased shareholders' equity as stock acquisition rights are fully exercised.

(5) Approach to profit distribution and change in shareholder return policy

We will appropriately manage cash allocation with an emphasis on balancing the improvement of capital efficiency, the maintenance of financial soundness, and the enhancement of shareholder return. We also aim to optimize internal reserves by taking into account the cost of capital and business investment plans including M&As. The Plan's numerical targets and target levels are as follows.

- Goodwill equity ratio: 50% or less
- Net D/E ratio: Less than 0.5 times
- Dividend payout ratio: 60%

We have reconsidered the shareholder return policy. We expect to be able to secure a sufficient cash position even after taking into account the balance of business investments including M&A activities, which are necessary for the sustainable growth of the Group, as well as financial soundness. Therefore, we have decided to provide a stable dividend payout ratio of 60%, instead of a total return ratio of 30% through dividends or share buybacks. For details, please refer to the “Notice Regarding Change in Shareholder Return Policy, Decision on Shareholder Return Method for FY3/2024, and Dividend Forecast for FY3/2024” announced on February 9, 2024.

For details of the Plan, please refer to “Rolling Plan for the Fourth Medium-term Business Plan” posted on our website.

2. Quarterly Consolidated Financial Statements and Significant Notes
(1) Quarterly Consolidated Balance Sheets

(Million yen)

	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	31,969	28,316
Notes and accounts receivable - trade	21,851	21,243
Merchandise and finished goods	13	—
Work in process	7	65
Raw materials and supplies	84	105
Other	1,992	1,979
Allowance for doubtful accounts	(133)	(237)
Total current assets	55,784	51,473
Non-current assets		
Property, plant and equipment	1,309	1,265
Intangible assets		
Goodwill	5,414	5,755
Leased assets	2	1
Software	1,935	2,036
Other	3,452	3,614
Total intangible assets	10,804	11,408
Investments and other assets		
Investment securities	1,033	7
Long-term loans receivable	11	8
Long-term prepaid expenses	169	123
Deferred tax assets	2,001	2,121
Other	516	448
Allowance for doubtful accounts	(1)	(9)
Total investments and other assets	3,731	2,700
Total non-current assets	15,846	15,373
Total assets	71,630	66,846

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(Million yen)

	As of March 31, 2023	As of December 31, 2023
Liabilities		
Current liabilities		
Notes and accounts payable - trade	246	192
Short-term borrowings	403	688
Current portion of long-term borrowings	3,589	3,390
Accounts payable - other	1,783	1,871
Accrued expenses	8,879	9,914
Lease liabilities	10	10
Income taxes payable	4,112	736
Accrued consumption taxes	4,215	2,476
Provision for bonuses	2,558	1,245
Provision for bonuses for directors (and other officers)	77	0
Deposits received	1,897	3,096
Other	128	54
Total current liabilities	27,903	23,680
Non-current liabilities		
Long-term borrowings	12,400	8,687
Lease liabilities	17	15
Retirement benefit liability	772	690
Deferred tax liabilities	554	458
Other	53	52
Total non-current liabilities	13,798	9,904
Total liabilities	41,702	33,584
Net assets		
Shareholders' equity		
Share capital	686	725
Capital surplus	338	377
Retained earnings	21,430	24,329
Treasury shares	(0)	(0)
Total shareholders' equity	22,454	25,432
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(0)	0
Foreign currency translation adjustment	297	481
Total accumulated other comprehensive income	297	481
Share acquisition rights	6,161	6,139
Non-controlling interests	1,014	1,208
Total net assets	29,928	33,261
Total liabilities and net assets	71,630	66,846

UT Group Co., Ltd. (Code 2146): Summary of Consolidated Financial Statements for the Nine Months of FY3/2024
(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income(Quarterly Consolidated Statements of Income)

(Million yen)

	For Nine Months ended December 31, 2022	For Nine Months ended December 31, 2023
Net sales	128,092	125,124
Cost of sales	102,945	101,756
Gross profit	25,147	23,368
Selling, general and administrative expenses	19,540	15,127
Operating profit	5,606	8,240
Non-operating income		
Interest income	7	12
Foreign exchange gains	56	—
Gain on valuation of derivatives	—	9
Subsidies for employment adjustment	69	100
Dividend income of insurance	22	0
Surrender value of insurance policies	—	29
Refund income	1	—
Other	58	41
Total non-operating income	215	194
Non-operating expenses		
Interest expenses	84	101
Foreign exchange losses	—	34
Commission expenses	3	33
Loss on valuation of derivatives	38	—
Share of loss of entities accounted for using equity method	126	—
Other	43	13
Total non-operating expenses	296	182
Ordinary profit	5,526	8,252
Extraordinary income		
Gain on sale of non-current assets	0	3
Gain on sale of shares of subsidiaries and associates	86	528
Gain on reversal of share acquisition rights	0	—
Total extraordinary income	86	532
Extraordinary losses		
Loss on retirement of non-current assets	35	0
Loss on sale of non-current assets	3	0
Loss on termination of retirement benefit plan	—	13
Settlement payments	—	75
Restructuring cost	86	—
Loss on COVID19	4	—

	For Nine Months ended December 31, 2022	For Nine Months ended December 31, 2023
Total extraordinary losses	129	89
Profit before income taxes	5,483	8,695
Income taxes	3,474	2,804
Profit	2,009	5,890
Profit attributable to non-controlling interests	250	173
Profit attributable to owners of parent	1,758	5,717

(Quarterly Consolidated Statements of Comprehensive Income)

(Million yen)

	For Nine Months ended December 31, 2022	For Nine Months ended December 31, 2023
Profit	2,009	5,890
Other comprehensive income		
Valuation difference on available-for-sale securities	(0)	0
Foreign currency translation adjustment	329	236
Share of other comprehensive income of entities accounted for using equity method	(0)	0
Total other comprehensive income	329	237
Comprehensive income	2,338	6,128
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,011	5,901
Comprehensive income attributable to non-controlling interests	327	226

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(3) Notes to the Quarterly Consolidated Financial Statements

(Note on the Assumption as a Going Concern)

Not applicable

(Notes in Case of Significant Change in the Amount of Shareholders' Equity)

1. First nine months of FY3/2023 (from April 1, 2022 to December 31, 2022)

(1) Items concerning dividend

Resolved	Type of stock	Total amount of dividends (Million yen)	Dividend per share (Yen)	Record date	Effective date	Dividend source
Board of Directors meeting, held on May 13, 2022	Common stock	968	24.00	March 31, 2022	June 27, 2022	Retained earnings

Note: The dividend per share is comprised of 24.00 yen in ordinary dividend.

(2) Significant change in the amount of shareholders' equity

Not applicable

2. First nine months of FY3/2024 (from April 1, 2023 to December 31, 2023)

(1) Items concerning dividend

Not applicable

(2) Significant change in the amount of shareholders' equity

(Stock Acquisition)

Based on the resolution of the Board of Directors' meeting held on May 15, 2023, the Company acquired 1,047,100 shares of its common shares. As a result, including the repurchase of shares less than one unit, treasury shares increased by 2,817 million yen in the first half of FY3/2024.

(Cancellation of Treasury Shares)

Based on the resolution of the Board of Directors' meeting held on September 29, the Company cancelled 1,047,484 shares of treasury shares.

As a result, retained earnings and treasury shares each decreased by 2,817 million yen, reaching 24,329 million yen of retained earnings and (0) million yen of treasury shares at the end of the first nine months of FY3/2024.

(Application of special accounting methods for presenting consolidated financial statements)

(Calculation of tax expenses)

Taxes are calculated by multiplying profit before income taxes by the reasonably estimated effective tax rate after adjustments for tax effect accounting to the profit income before income taxes for the current consolidated fiscal year ending March 31, 2024 including the third quarter.

In case that the tax expenses calculated by the estimated effective tax rate result in a significantly unreasonable amount, the legal effective tax rate is used.

UT Group Co., Ltd. (Code 2146): Summary of Consolidated Financial Statements for the Nine Months of FY3/2024
(Segment Information)

I For the Nine-Month Period of FY3/2023 (from April 1, 2022 to December 31, 2022)

1. Sales and profit (loss) by segment

(Million yen)

	Reportable Business Segments						Adjustment amount ¹	Amounts on the consolidated statements ²
	Manufacturing Business	Area Business	Solution Business	Engineering Business	Oversea Business	Total		
Sales								
Dispatching	49,596	33,738	7,426	6,245	4,401	101,407	—	101,407
Contracting	10,805	3,972	6,464	399	2,464	24,106	—	24,106
Other	1,869	529	46	127	4	2,578	—	2,578
Revenue from contracts with customers	62,271	38,240	13,936	6,772	6,871	128,092	—	128,092
Sales to clients	62,271	38,240	13,936	6,772	6,871	128,092	—	128,092
Inter-segment sales or transfers	3	13	—	—	—	16	(16)	—
Total	62,274	38,254	13,936	6,772	6,871	128,109	(16)	128,092
Segment profit	8,528	1,561	156	790	154	11,192	(5,585)	5,606

Notes: (1) Adjustment to segment profit of -5,585 million yen consists of 16 million yen of elimination of inter-segment transactions and 5,568 million yen of share-based payment expenses that are company-wide expenses that are not allocated to each reportable business segment.

(2) Segment profit is adjusted to correspond to operating profit in the consolidated statements of income.

2. Impairment losses of non-current assets or goodwill, etc. by reportable segment

Not applicable

II For the Nine-Month Period of FY3/2024 (from April 1, 2023 to December 31, 2023)

2. Sales and profit (loss) by segment

(Million yen)

	Reportable Business Segments						Adjustment amount ¹	Amounts on the consolidated statements ²
	Manufacturing Business	Area Business	Solution Business	Engineering Business	Oversea Business	Total		
Sales								
Dispatching	38,857	43,523	7,443	6,275	5,986	102,085	—	102,085
Contracting	9,109	3,167	5,993	446	1,465	20,182	—	20,182
Other	1,550	938	67	213	85	2,856	—	2,856
Revenue from contracts with customers	49,517	47,629	13,504	6,935	7,536	125,124	—	125,124
Sales to clients	49,517	47,629	13,504	6,935	7,536	125,124	—	125,124
Inter-segment sales or transfers	4	21	7	—	—	33	(33)	—
Total	49,522	47,650	13,512	6,935	7,536	125,158	(33)	125,124
Segment profit (loss)	5,859	1,702	0	750	(47)	8,266	(26)	8,240

Notes: (1) Adjustment to segment profit (loss) of -26 million yen is elimination of inter-segment transactions.

(2) Segment profit (loss) is adjusted to correspond to operating profit in the consolidated statements of income.

2. Impairment losses of non-current assets or goodwill, etc. by reportable segment

(Significant change in the amount of goodwill)

In the Oversea Business segment, Goodwill was newly recorded due to the determination of the total amount of conditional consideration for the acquisition of shares of Green Speed Joint Stock Company in October 2020. And an increase of goodwill regarding this matter was 687 million yen in the first nine months of FY3/2024.