

Treasure Factory Announces Monthly Sales Summary (January 2024) (Non-Consolidated)

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| Name | Treasure Factory Co., Ltd. (Securities Code: 3093) |
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| | | Net Sales (%) | | No. of Stores | | |
|-------------------|------------------|---------------|-----------------|---------------------|---------------|--------------|
| | | All Stores | Existing Stores | Stores Newly Opened | Stores Closed | Total Stores |
| | Mar. 2023 | 122.7 | 113.6 | 1 | 0 | 172 (4) |
| | Apr. 2023 | 124.0 | 114.0 | 3 | 0 | 175 (4) |
| | May 2023 | 116.2 | 107.6 | 1 | 0 | 176 (4) |
| | Jun. 2023 | 119.0 | 108.6 | 3 | 0 | 179 (4) |
| | Jul. 2023 | 126.2 | 113.5 | 2 | 0 | 181 (4) |
| | Aug. 2023 | 123.5 | 111.6 | 0 | 0 | 181 (4) |
| | First Half Total | 121.8 | 111.5 | 10 | 0 | 181 (4) |
| | Sep. 2023 | 117.7 | 107.8 | 1 | 0 | 182 (4) |
| | Oct. 2023 | 113.9 | 104.2 | 1 | 0 | 183 (4) |
| | Nov. 2023 | 121.1 | 111.2 | 2 | 0 | 185 (4) |
| | Dec. 2023 | 117.8 | 107.4 | 3 | 0 | 188 (4) |
| | Jan. 2024 | 118.5 | 108.3 | 2 | 0 | 190 (4) |
| Feb. 2024 | | | | | | |
| Second Half Total | | | | | | |
| Fiscal Year Total | | | | | | |

*Figures for net sales indicate the year-on-year comparison.

*Figures in parentheses indicate the number of franchise stores.

[Monthly comment]

In January, net sales totaled 108.3% for existing stores compared with the previous year and 118.5% for all stores.

Due to factors including favorable sales of winter apparel given the temperature drop at the end of the month despite warmer temperatures during the month compared with the past, continued favorable sales of brand items with abundant inbound demand, and favorable sales of small articles, sales for both existing stores and all stores increased year on year.

[Information on opening and closing stores]

Treasure Factory Style (fashion): One store opened in Inadazutsumi on January 20.

Treasure Factory (general): One store opened in Moriya on January 27.

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