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Consolidated Financial Results for the Nine Months Ended December 31, 2023 [Japanese GAAP]



February 9, 2024

Company name: KOSAIDO Holdings Co., Ltd. Stock exchange listing: Tokyo Stock Exchange

Code number: 7868

URL: https://www.kosaido.co.jp/

Representative: Hiroshi Kurosawa, President and Representative Director

Contact: Makoto Tokiwa, Senior Executive Officer

Phone: +81-3-3453-0557

Scheduled date of filing quarterly securities report: February 13, 2024

Scheduled date of commencing dividend payments: –

Availability of supplementary briefing materials on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes (for Analysts and Institutional investors)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2023 (April 1, 2023 - December 31, 2023)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------|-------------|-------|------------------|------|-----------------|------|---|------|
| Nine months ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| December 31, 2023 | 25,076 | (4.3) | 3,631 | 50.3 | 3,650 | 53.7 | 2,931 | 54.1 |
| December 31, 2022 | 26,199 | 9.7 | 2,416 | 26.9 | 2,374 | 32.9 | 1,902 | 21.6 |

(Note) Comprehensive income: Nine months ended December 31, 2023: \(\pm\)3,323 million [83.0%] Nine months ended December 31, 2022: \(\pm\)1,816 million [29.5%]

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Nine months ended | Yen | Yen |
| December 31, 2023 | 21.35 | 19.77 |
| December 31, 2022 | 13.34 | 12.85 |

(Note) The Company implemented a 5-for-1 stock split of shares of common stock on December 1, 2023. Accordingly, the basic earnings per share and the diluted earnings per share are calculated on the assumption that the stock split was implemented at the beginning of the fiscal year ended March 31, 2023.

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio |
|-------------------------|--------------|-------------|--------------|
| | Million yen | Million yen | % |
| As of December 31, 2023 | 70,061 | 40,315 | 57.1 |
| As of March 31, 2023 | 71,134 | 41,434 | 58.0 |

(Reference) Equity: As of December 31, 2023: ¥40,034 million As of March 31, 2023: ¥41,247 million

2. Dividends

| | Annual dividends | | | | |
|--|------------------|-----------------|-----------------|----------|-------|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2023 | _ | 7.75 | - | 13.50 | 21.25 |
| Fiscal year ending March 31, 2024 | _ | 29.47 | _ | | |
| Fiscal year ending March 31, 2024 (Forecast) | | | | 5.89 | _ |

(Note 1) Revision to the dividend forecast announced most recently: None

(Note 2) The Company implemented a 5-for-1 stock split of shares of common stock on December 1, 2023. The amounts of the dividends per share for the fiscal year ended March 31, 2023 and the second quarter-end dividend per share for the fiscal year ending March 31, 2024 represent the actual amounts of the dividends before the stock split.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024 (April 1, 2023 - March 31, 2024)

(% indicates changes from the previous corresponding period.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share |
|-----------|-------------|-----|------------------|------|-----------------|------|---|------|--------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Full year | 39,841 | 8.7 | 6,128 | 43.2 | 6,081 | 45.3 | 4,900 | 21.2 | 35.83 |

(Note) Revision to the financial results forecast announced most recently: None

* Notes:

- (1) Changes in significant subsidiaries during the period under review (Changes in specified subsidiaries resulting in changes in scope of consolidation): None
- (2) Accounting methods adopted particularly for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates, and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: None
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (4) Total number of issued and outstanding shares (common stock)
 - 1) Total number of issued and outstanding shares at the end of the period (including treasury shares):

December 31, 2023: 143,366,845 shares March 31, 2023: 142,688,845 shares

2) Total number of treasury shares at the end of the period:

December 31, 2023: 8,080,935 shares March 31, 2023: 29,555 shares

3) Average number of shares during the period:

Nine months ended December 31, 2023: 137,338,448 shares Nine months ended December 31, 2022: 142,655,890 shares

- (Note) The Company implemented a 5-for-1 stock split of shares of common stock on December 1, 2023. Accordingly, the total number of issued and outstanding shares at the end of the period, the total number of treasury shares at the end of the period, and the average number of shares during the period are calculated on the assumption that the stock split was implemented at the beginning of the fiscal year ended March 31, 2023.
- * These quarterly financial results are outside the scope of quarterly review by certified public accountants or an audit firm.
- * Explanation of the proper use of financial results forecast and other notes

Financial results forecasts and other forward-looking statements contained herein are based on information currently available to the Company and certain assumptions that are deemed reasonable, and the Company does not in any way guarantee the achievement of the forecasts. Actual results may differ significantly due to various factors.

| | As of March 31, 2023 | As of December 31, 2023 |
|--|----------------------|-------------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 18,699 | 10,854 |
| Notes and accounts receivable - trade | 5,810 | 4,034 |
| Securities | _ | 4,000 |
| Merchandise and finished goods | 90 | 124 |
| Work in process | 279 | 837 |
| Raw materials and supplies | 185 | 236 |
| Other | 3,016 | 5,403 |
| Allowance for doubtful accounts | (82) | (84) |
| Total current assets | 27,998 | 25,406 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 13,758 | 14,097 |
| Machinery, equipment and vehicles, net | 4,012 | 3,782 |
| Land | 14,473 | 14,562 |
| Tools, furniture and fixtures, net | 2,553 | 2,682 |
| Other, net | 1,009 | 2,288 |
| Total property, plant and equipment | 35,807 | 37,413 |
| Intangible assets | 886 | 736 |
| Investments and other assets | | |
| Investment securities | 3,002 | 3,535 |
| Other | 3,570 | 3,101 |
| Allowance for doubtful accounts | (132) | (132) |
| Total investments and other assets | 6,440 | 6,504 |
| Total non-current assets | 43,134 | 44,655 |
| Deferred assets | 1 | |
| Total assets | 71,134 | 70,061 |

| | As of March 31, 2023 | As of December 31, 2023 |
|---|----------------------|-------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 1,978 | 2,115 |
| Short-term borrowings | 1,400 | 1,400 |
| Current portion of long-term borrowings | 5,917 | 6,141 |
| Current portion of bonds payable | 90 | _ |
| Income taxes payable | 325 | 659 |
| Provision for bonuses | 387 | 98 |
| Provision for bonuses for directors (and other | 24 | |
| officers) | 24 | _ |
| Other | 2,320 | 2,096 |
| Total current liabilities | 12,443 | 12,511 |
| Non-current liabilities | | |
| Long-term borrowings | 15,788 | 16,047 |
| Deferred tax liabilities | 141 | 156 |
| Deferred tax liabilities for land revaluation | 139 | 139 |
| Retirement benefit liability | 16 | 17 |
| Other | 1,170 | 873 |
| Total non-current liabilities | 17,256 | 17,234 |
| Total liabilities | 29,699 | 29,745 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 100 | 181 |
| Capital surplus | 10,404 | 10,486 |
| Retained earnings | 30,561 | 32,311 |
| Treasury shares | (6) | (3,486) |
| Total shareholders' equity | 41,060 | 39,493 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 678 | 1,018 |
| Revaluation reserve for land | (459) | (459) |
| Foreign currency translation adjustment | (31) | (17) |
| Total accumulated other comprehensive income | 187 | 540 |
| Share acquisition rights | 11 | 67 |
| Non-controlling interests | 175 | 213 |
| Total net assets | 41,434 | 40,315 |
| Total liabilities and net assets | 71,134 | 70,061 |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income

Nine Months Ended December 31

(Million yen)

| | For the nine months ended December 31, 2022 | For the nine months ended December 31, 2023 |
|---|---|---|
| Net sales | 26,199 | 25,076 |
| Cost of sales | 17,595 | 15,935 |
| Gross profit | 8,603 | 9,140 |
| Selling, general and administrative expenses | 6,187 | 5,509 |
| Operating profit | 2,416 | 3,631 |
| Non-operating income | | |
| Interest income | 5 | 180 |
| Dividend income | 50 | 53 |
| Recoveries of written off receivables | 75 | _ |
| Other | 178 | 148 |
| Total non-operating income | 308 | 382 |
| Non-operating expenses | | |
| Interest expenses | 190 | 179 |
| Commission expenses | 119 | 127 |
| Other | 40 | 56 |
| Total non-operating expenses | 350 | 363 |
| Ordinary profit | 2,374 | 3,650 |
| Extraordinary losses | | |
| Loss on sale of non-current assets | 1 | _ |
| Loss on retirement of non-current assets | 6 | 9 |
| Cost of the infection control under COVID19 | 8 | _ |
| Expenses related to litigation cases and other | 24 | _ |
| Other | 0 | 0 |
| Total extraordinary losses | 41 | 9 |
| Profit before income taxes | 2,333 | 3,640 |
| Income taxes | 453 | 676 |
| Profit | 1,880 | 2,964 |
| Profit (loss) attributable to non-controlling interests | (22) | 32 |
| Profit attributable to owners of parent | 1,902 | 2,931 |

Quarterly Consolidated Statements of Comprehensive Income Nine Months Ended December 31

(Million yen)

| | | • • • | |
|--|---|---|--|
| | For the nine months ended December 31, 2022 | For the nine months ended December 31, 2023 | |
| Profit | 1,880 | 2,964 | |
| Other comprehensive income | | | |
| Valuation difference on available-for-sale securities | (97) | 339 | |
| Foreign currency translation adjustment | 34 | 19 | |
| Total other comprehensive income | (63) | 359 | |
| Comprehensive income | 1,816 | 3,323 | |
| Comprehensive income attributable to | | | |
| Comprehensive income attributable to owners of parent | 1,828 | 3,284 | |
| Comprehensive income attributable to non-controlling interests | (12) | 38 | |