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Consolidated Financial Results for the Nine Months Ended December 31, 2023 [Japanese GAAP]

February 13, 2024

Company name: NSW Inc. Stock exchange listing: Tokyo

Code number: 9739

URL: https://www.nsw.co.jp/ Representative: Shoji Tada Contact: Yuzuru Suka

President (Representative Director)
Senior Executive Corporate Officer and Member of the Board

Phone: +81-3-3770-1111

Scheduled date of filing quarterly securities report: February 14, 2024

Scheduled date of commencing dividend payments: -

Availability of supplementary briefing material on quarterly financial results: No

Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2023 (April 1, 2023 to December 31, 2023)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sale	es	Operating profit		Ordinary profit		Profit attribution owners of	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
December 31, 2023	34,908	9.9	4,147	22.3	4,198	22.0	2,937	26.4
December 31, 2022	31,757	4.3	3,392	(0.2)	3,441	0.1	2,323	(1.8)

(Note) Comprehensive income: Nine months ended December 31, 2023: ¥ 2,835 million [20.6%]

Nine months ended December 31, 2022: ¥ 2,350 million [(4.5)%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2023	197.17	-
December 31, 2022	155.96	-

(2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio
As of	Millions of yen	Millions of yen	%
December 31, 2023	41,666	31,820	76.4
March 31, 2023	40,663	29,878	73.5

(Reference) Equity: As of December 31, 2023: ¥ 31,820 million
As of March 31, 2023: ¥ 29,878 million

2. Dividends

	Annual dividends					
	1st quarter-end	2nd quarter-end	3rd quarter-end	Total		
	Yen	Yen	Yen	Yen	Yen	
Fiscal year ended March 31, 2023	-	25.00	-	30.00	55.00	
Fiscal year ending March 31, 2024	-	30.00	-			
Fiscal year ending March 31, 2024 (Forecast)				30.00	60.00	

(Note) Revision to the forecast for dividends announced most recently:

(Note) Breakdown of the 3rd quarter dividend for the fiscal year ending March 31, 2024:

Commemorative dividend - yen Special dividend - yen

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024(April 1, 2023 to March 31, 2024)

(% indicates changes from the previous corresponding period.)

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	Net sale	S	Operating 1	profit	Ordinary p	rofit	Profit attribu		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	48,500	5.0	5,600	3.9	5,650	3.8	3,950	(3.4)	265.11

(Note) Revision to the financial results forecast announced most recently: No

- * Notes:
- (1) Changes in significant subsidiaries during the nine months ended December 31, 2023

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name:)
Exclusion: - (Company name:)

- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2023: 14,900,000 shares March 31, 2023: 14,900,000 shares

2) Number of treasury shares at the end of the period:

December 31, 2023: 537 shares March 31, 2023: 537 shares

3) Average number of shares outstanding during the period:

Nine months ended December 31, 2023: 14,899.463 shares
Nine months ended December 31, 2022: 14,899,463 shares

*This Consolidated Financial Report is not subject to audit procedures by certified public accountants or auditing firm.

The consolidated financial results forecasts are based on information currently available to The Company and on certain assumption deemed to be reasonable. As a result of various factor that may arise in the future, actual results may deffer from the Company's forecast.

		(Millions of yen)
	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	15,352	17,194
Notes receivable - trade	28	1
Accounts receivable - trade	12,376	9,308
Electronically recorded monetary claims - operating	285	206
Merchandise	918	1,085
Work in process	1,278	2,763
Supplies	1	1
Other	427	840
Total current assets	30,669	31,401
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	2,038	1,882
Tools, furniture and fixtures, net	297	337
Land	3,861	3,861
Other, net	7	6
Total property, plant and equipment	6,205	6,087
Intangible assets		
Software	40	34
Software in progress	92	192
Goodwill	148	128
Other		20
Total intangible assets	301	375
Investments and other assets		
Investment securities	158	710
Deferred tax assets	1,705	1,510
Other	1,635	1,593
Allowance for doubtful accounts	(12)	(12)
Total investments and other assets	3,486	3,801
Total non-current assets	9,993	10,264
Total assets	40,663	41,666

		(Millions of yen)
	As of March 31, 2023	As of December 31, 2023
Liabilities		
Current liabilities		
Accounts payable - trade	3,478	3,253
Income taxes payable	1,020	299
Accrued consumption taxes	373	292
Provision for bonuses	1,374	500
Provision for loss on construction contracts	-	16
Other	1,727	2,611
Total current liabilities	7,974	6,972
Non-current liabilities		
Provision for retirement benefits for directors (and other officers)	2	2
Retirement benefit liability	2,602	2,687
Other	204	183
Total non-current liabilities	2,809	2,872
Total liabilities	10,784	9,845
Net assets		
Shareholders' equity		
Share capital	5,500	5,500
Capital surplus	86	86
Retained earnings	24,175	26,218
Treasury shares	(0)	(0)
Total shareholders' equity	29,760	31,804
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	98	(15)
Foreign currency translation adjustment	30	40
Remeasurements of defined benefit plans	(10)	(7)
Total accumulated other comprehensive income	118	16
Total net assets	29,878	31,820
Total liabilities and net assets	40,663	41,666

Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income (For the nine months)

	For the nine months ended December 31, 2022	For the nine months ended December 31, 2023
Net sales	31,757	34,908
Cost of sales	25,408	27,677
Gross profit	6,348	7,231
Selling, general and administrative expenses		
Remuneration for directors (and other officers)	114	131
Corporate officer' compensations	146	142
Salaries and bonuses	1,185	1,221
Retirement benefit expenses	52	59
Welfare expenses	233	244
Communication and transportation expenses	104	151
Outsourcing expenses	210	235
Rent expenses	212	233
Other	695	664
Total selling, general and administrative expenses	2,956	3,083
Operating profit	3,392	4,147
Non-operating income		·
Interest income	1	16
Foreign exchange gains	8	3
Dividend income of insurance	10	7
Other	30	25
Total non-operating income	50	53
Non-operating expenses	_	
Loss on sale of receivables	0	0
Loss on disaster	-	1
Loss on cancellation of insurance policies	0	-
Other	0	0
Total non-operating expenses	1	2
Ordinary profit	3,441	4,198
Extraordinary income		·
Gain on sale of non-current assets	0	2
Gain on sale of investment securities	-	135
Total extraordinary income	0	138
Extraordinary losses		
Loss on retirement of non-current assets	2	32
Total extraordinary losses	2	32
Profit before income taxes	3,438	4,305
Income taxes - current	722	1,122
Income taxes - deferred	392	244
Total income taxes	1,115	1,367
Profit	2,323	2,937
Profit attributable to owners of parent	2,323	2,937

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

		(Millions of yen)
	For the nine months ended December 31, 2022	For the nine months ended December 31, 2023
Profit	2,323	2,937
Other comprehensive income		
Valuation difference on available-for-sale securities	9	(114)
Foreign currency translation adjustment	14	9
Remeasurements of defined benefit plans, net of tax	2	2
Total other comprehensive income	26	(101)
Comprehensive income	2,350	2,835
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,350	2,835

		(Millions of yen)
	For the nine months ended December 31, 2022	For the nine months ended December 31, 2023
Cash flows from operating activities		
Profit before income taxes	3,438	4,305
Depreciation	310	326
Amortization of goodwill	22	20
Increase (decrease) in provision for bonuses	(870)	(874)
Increase (decrease) in provision for loss on construction contracts	3	16
Increase (decrease) in retirement benefit liability	83	88
Interest and dividend income	(1)	(17)
Loss (gain) on sale of investment securities	-	(135)
Loss on retirement of non-current assets	2	32
Decrease (increase) in trade receivables	1,960	3,175
Decrease (increase) in inventories	(1,931)	(1,651)
Increase (decrease) in trade payables	538	(217)
Increase (decrease) in advances received	16	157
Increase (decrease) in accrued consumption taxes	(446)	(80)
Decrease (increase) in prepaid expenses	(433)	(291)
Increase (decrease) in accounts payable - other	49	(41)
Increase (decrease) in accrued expenses	314	232
Increase (decrease) in income taxes payable - factor based tax	(99)	(68)
Increase (decrease) in deposits received	390	450
Other, net	(2)	(4)
Subtotal	3,346	5,421
Interest and dividends received	1	0
Income taxes paid	(2,024)	(1,783)
Net cash provided by (used in) operating activities	1,323	3,637
Cash flows from investing activities		
Payments into time deposits	-	(8,000)
Purchase of property, plant and equipment	(278)	(140)
Purchase of intangible assets	(84)	(86)
Payments for asset retirement obligations	(4)	(26)
Purchase of investment securities	-	(732)
Proceeds from sale of investment securities	-	149
Payments of leasehold and guarantee deposits	(405)	(17)
Proceeds from refund of leasehold and guarantee deposits	7	100
Purchase of insurance funds	(10)	(10)
Purchase of long-term prepaid expenses	(140)	(165)
Other, net	4	8
Net cash provided by (used in) investing activities	(912)	(8,919)
Cash flows from financing activities		
Dividends paid	(811)	(886)
Net cash provided by (used in) financing activities	(811)	(886)
Effect of exchange rate change on cash and cash equivalents	14	9
Net increase (decrease) in cash and cash equivalents	(385)	(6,157)
Cash and cash equivalents at beginning of period	15,176	15,352
Cash and cash equivalents at end of period	14,791	9,194