

February 13, 2024

Core Concept Technologies Inc.

Securities Code: 4371 (Growth Marlet of TSE)

## <u>Launch of Full-scale ERP Solutions</u> <u>After the Conclusion of a Partnership Contract with SAP Japan Co., Ltd.</u> <u>Expansion of the Domain of Support for DX</u>

Core Concept Technologies Inc. (headquartered in Toshima City, Tokyo; Representative Director, President and CEO: Takeshi Kaneko; hereinafter referred to as "our company") will expand the domain of support for DX by concluding a "SAP® PartnerEdge®, Sell" contract with SAP Japan Co., Ltd. (headquartered in Chiyoda City, Tokyo; Representative Director and President: Hirofumi Suzuki; hereinafter referred to as "SAP Japan"), which excels at offering ERP solutions.

Our company concluded a partnership contract with SAP Japan in November 2023, which allows us to provide a one-stop service encompassing the sale of the license for SAP's cloud ERP solution "SAP S/4HANA® Cloud," and consulting, planning, design, development, maintenance and operation of the system in Japan.

Furthermore, in 2023, we adopted "SAP S/4HANA® Cloud" as the mission critical system utilizing our original resources and started operating it in January 2024. As we focused on training engineers and accumulating construction know-how for "SAP S/4HANA® Cloud" around that time, we believe that we can make convincing proposals to our client enterprises based on our own example.

We believe that we have developed a system for comprehensively addressing a wide variety of needs of our client enterprises by handling SAP's cloud ERP solution in addition to "Orizuru," a DX support solution for manufacturing and construction industries, which is our strength, and Salesforce, for which we have already made numerous achievements as an alliance partner.

We will keep expanding our cloud solution business through partnerships with enterprises that have competitive SaaS products.

We recognize that the impact on our business performance in the term ending December 2024 is minor. However, if there emerges any item that should be disclosed, we will notify you swiftly.

## **About SAP Japan**

SAP Japan was founded in 1992 as a Japanese subsidiary of SAP SE. SAP's strategy is to assist all kinds of companies in becoming intelligent enterprises. SAP supports the success of companies of all kinds of industries and sizes as a leader of the market for enterprise application software and 87% of business transaction sales in the world are generated by SAP clients. SAP's machine learning, IoT and advanced analytic technologies assist the transformation of all companies into intelligent enterprises. Moreover, SAP provides support to people and organizations for deepening insight to make accurate business judgments and promotes collaborations for achieving significant competitive advantages. SAP technologies, which are even simpler now, allow companies to utilize





software matching their objective to the fullest without being hindered by bottlenecks. SAP's end-to-end application suite and services are used at companies and public works in 25 industries in the world, achieving profit in business, adapting to never-ending changes and providing support for achieving differentiation on the market. SAP contributes to making the world better and improving the lives of people through their global network of customers, partners, employees and thought leaders. (www.sap.com/japan)

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