

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Based on Japanese GAAP)

February 14, 2024

Company name: Human Holdings Co., Ltd.
 Stock exchange listing: Tokyo
 Stock code: 2415 URL <https://www.athuman.com/>
 Representative: Representative Director, President and CEO Tomonari Sato
 Inquiries: Director, Corporate Planning Division Yasuhiro Sato TEL 03-6846-8002
 Scheduled date to file Quarterly Securities Report: February 14, 2024
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2023	71,467	5.2	2,031	49.5	2,080	34.4	1,196	40.0
Nine months ended December 31, 2022	67,945	5.6	1,359	(24.0)	1,548	(20.9)	854	(25.2)

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2023	111.12		–	
Nine months ended December 31, 2022	78.54		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2023	49,842	15,171	30.4
As of March 31, 2023	48,694	14,716	30.2

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2023	–	0.00	–	27.00	27.00
Year ending March 31, 2024	–	0.00	–		
Year ending March 31, 2024 (Forecast)				42.50	42.50

3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	97,053	6.0	2,697	19.7	2,632	4.6	1,537	5.8	141.31

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2023
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	10,377,999 shares	As of March 31, 2023	10,987,200 shares
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Number of treasury shares at the end of the period

As of December 31, 2023	0 shares	As of March 31, 2023	109,201 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2023	10,767,090 shares	Nine months ended December 31, 2022	10,877,999 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	27,169,621	29,412,092
Notes and accounts receivable - trade, and contract assets	11,073,129	10,561,081
Merchandise	843,219	642,795
Supplies	21,846	17,330
Other	1,387,226	940,830
Allowance for doubtful accounts	(4,088)	(3,932)
Total current assets	40,490,953	41,570,198
Non-current assets		
Property, plant and equipment	3,009,024	2,903,909
Intangible assets		
Goodwill	52,786	35,867
Other	1,294,341	1,473,967
Total intangible assets	1,347,127	1,509,834
Investments and other assets		
Guarantee deposits	2,133,681	2,143,407
Other	2,029,418	1,850,684
Allowance for doubtful accounts	(315,342)	(135,769)
Total investments and other assets	3,847,757	3,858,322
Total non-current assets	8,203,909	8,272,066
Total assets	48,694,862	49,842,264
Liabilities		
Current liabilities		
Accounts payable - trade	344,320	214,279
Current portion of long-term borrowings	3,332,487	3,499,742
Contract liabilities	10,310,915	8,120,152
Accounts payable - other	6,649,768	8,358,857
Income taxes payable	461,588	307,116
Provision for bonuses	884,437	539,106
Asset retirement obligations	—	2,193
Other	2,663,861	4,157,415
Total current liabilities	24,647,378	25,198,862
Non-current liabilities		
Long-term borrowings	7,938,026	8,045,469
Provision for retirement benefits for directors (and other officers)	558,577	575,112
Asset retirement obligations	363,405	367,919
Other	471,184	483,606
Total non-current liabilities	9,331,193	9,472,107
Total liabilities	33,978,571	34,670,970

(Thousands of yen)

	As of March 31, 2023	As of December 31, 2023
Net assets		
Shareholders' equity		
Share capital	1,299,900	1,299,900
Capital surplus	734,737	734,737
Retained earnings	12,744,362	13,123,307
Treasury shares	(66,834)	–
Total shareholders' equity	14,712,166	15,157,944
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,447	2,560
Foreign currency translation adjustment	2,677	10,789
Total accumulated other comprehensive income	4,124	13,349
Total net assets	14,716,291	15,171,294
Total liabilities and net assets	48,694,862	49,842,264

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net sales	67,945,227	71,467,347
Cost of sales	51,223,156	53,282,067
Gross profit	16,722,071	18,185,279
Selling, general and administrative expenses	15,362,694	16,153,514
Operating profit	1,359,376	2,031,764
Non-operating income		
Interest income	8,631	8,254
Dividend income	130	130
Subsidy income	186,671	59,673
Other	93,431	86,305
Total non-operating income	288,865	154,363
Non-operating expenses		
Interest expenses	21,069	27,049
Provision of allowance for doubtful accounts	57,689	34,973
Commission for purchase of treasury shares	–	25,063
Other	21,461	18,509
Total non-operating expenses	100,220	105,595
Ordinary profit	1,548,021	2,080,533
Extraordinary income		
Gain on sale of non-current assets	7,000	–
Gain on sale of businesses	–	27,107
Gain on sale of shares of subsidiaries and associates	28,335	–
Total extraordinary income	35,335	27,107
Extraordinary losses		
Loss on retirement of non-current assets	37	1,124
Loss on valuation of shares of subsidiaries and associates	46,221	–
Loss on sale of shares of subsidiaries and associates	–	8,924
Impairment losses	48,862	31,439
Loss on liquidation of subsidiaries and associates	42,174	0
Total extraordinary losses	137,297	41,488
Profit before income taxes	1,446,060	2,066,152
Income taxes	591,662	869,667
Profit	854,397	1,196,484
Profit attributable to owners of parent	854,397	1,196,484

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Profit	854,397	1,196,484
Other comprehensive income		
Valuation difference on available-for-sale securities	788	1,112
Foreign currency translation adjustment	27,993	8,112
Total other comprehensive income	28,782	9,224
Comprehensive income	883,180	1,205,709
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	883,180	1,205,709
Comprehensive income attributable to non-controlling interests	—	—