

**Translation**

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## Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Based on Japanese GAAP)

February 9, 2024

Company name: PRESS KOGYO CO., LTD.  
 Stock exchange listing: Tokyo  
 Stock code: 7246 URL <https://www.presskogyo.co.jp/en/>  
 Representative: President & CEO Tetsushi Mino  
 Inquiries: General Manager, General Affairs Dept. Takanori Sasaoka TEL 044-276-3901  
 Scheduled date to file Quarterly Securities Report: February 9, 2024  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2023	151,446	10.3	10,823	20.2	11,413	18.4	6,748	62.3
Nine months ended December 31, 2022	137,288	23.9	9,004	12.6	9,642	22.1	4,156	2.8

Note: Comprehensive income For the nine months ended December 31, 2023: ¥12,699 million [22.2%]  
 For the nine months ended December 31, 2022: ¥10,391 million [64.9%]

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2023	66.27	–
Nine months ended December 31, 2022	40.05	–

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of December 31, 2023	190,822	118,912	55.9	1,052.31
As of March 31, 2023	178,402	111,087	56.2	972.37

Reference: Equity

As of December 31, 2023: ¥106,738 million  
 As of March 31, 2023: ¥100,267 million

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2023	–	10.50	–	10.50	21.00
Year ending March 31, 2024	–	13.00	–		
Year ending March 31, 2024 (Forecast)				13.00	26.00

Note: Revisions to the forecast of cash dividends most recently announced: No

3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	189,800	2.7	13,200	0.7	13,100	(4.5)	7,800	14.8	76.61

Note: Revisions to the forecast of financial results most recently announced: No

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2023  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	106,823,470 shares	As of March 31, 2023	108,594,270 shares
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Number of treasury shares at the end of the period

As of December 31, 2023	5,390,940 shares	As of March 31, 2023	5,477,784 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2023	101,827,927 shares	Nine months ended December 31, 2022	103,796,794 shares
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\* Quarterly financial summary is not subject to the quarterly review procedures by certified public accountants or auditing firms.

\* Explanation regarding appropriate use of business forecasts and other special instructions

The projections contained in this document are based on information currently available to the Company and certain assumptions that are deemed to be reasonable, and the Company does not intend to guarantee their achievement. Actual results may differ significantly as a consequence of various factors. Please refer to "1. Qualitative information on financial results for the nine months ended December 31, 2023, (1) Explanation of operating results" on page 2 of the attached materials for the conditions that form the assumptions for the business forecasts.

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# 1. Qualitative information on financial results for the nine months ended December 31, 2023

## (1) Explanation of operating results

In the nine months ended December 31, 2023, the outlook for the truck and construction machinery business environment in Japan and overseas remained uncertain, mainly as a result of the depreciation of the yen and concerns over global economic recession, although there were improvements in the situation regarding the shortage of parts such as semiconductors.

Under these circumstances, the Group continued to strengthen its responsiveness to changes in production and carry out rationalization activities, and strived to secure revenues.

As a result of the above, in the nine months ended December 31, 2023, the Company recorded net sales of 151,446 million yen (up 10.3% year on year), operating profit of 10,823 million yen (up 20.2% year on year), ordinary profit of 11,413 million yen (up 18.4% year on year) and profit attributable to owners of parent of 6,748 million yen (up 62.3% year on year).

Business performance by segment is as follows.

### (Automotive-Related Business)

The business environment and business performance in Japan and overseas in this segment was as follows.

[Japan]

Domestic demand for heavy- and medium-duty trucks increased by 11,500 vehicles year on year, to 50,200 vehicles, and domestic demand for light-duty trucks increased by 8,500 vehicles year on year, to 56,800 vehicles. Net sales increased, despite a year-on-year decrease in exports of heavy- and medium-duty trucks and light-duty trucks.

[Thailand]

Production for SUV, etc. at the TSPK Group increased year on year, with net sales increasing, despite the decrease in domestic demand for 1-ton pick-up trucks.

[U.S.A.]

Production at PK U.S.A., INC. decreased year on year, with net sales also decreasing, mainly due to the discontinued production of models for some customers, despite an increase in domestic demand.

[Indonesia]

Production at PT. PK Manufacturing Indonesia decreased year on year, with net sales also decreasing, mainly due to the decrease in domestic demand and exports of commercial vehicles.

[Sweden]

Production decreased year on year at PRESS KOGYO SWEDEN AB, with net sales also decreasing, although demand for commercial vehicles increased in Europe.

As a result of the above, net sales in this segment amounted to 125,243 million yen (up 11.8% year on year) and segment profit amounted to 13,052 million yen (up 17.7% year on year).

### (Construction Machinery-Related Business)

The business environment and business performance in Japan and overseas in this segment was as follows.

[Japan]

Domestic cabin production increased year on year, with net sales also increasing, mainly due to firm domestic demand for construction machinery and the start-up of production of automobile models newly ordered at the Onomichi Plant.

[China]

Production at PRESS KOGYO MINI CABIN (SUZHOU) CO., LTD. decreased year on year, with net sales also decreasing, due to sluggish domestic demand.

PM CABIN MANUFACTURING CO., LTD. was dissolved on September 28, 2021, and is currently in liquidation.

As a result of the above, net sales in this segment amounted to 25,987 million yen (up 2.7% year on year) and segment profit amounted to 460 million yen (down 0.1% year on year).

**(2) Explanation of financial position**

Total assets as of December 31, 2023 were 190,822 million yen, an increase of 12,420 million yen from the end of the previous fiscal year. The main factor was an increase in notes and accounts receivable - trade and machinery, equipment and vehicles.

Total liabilities were 71,910 million yen, an increase of 4,595 million yen from the end of the previous fiscal year. The main factor was an increase in notes and accounts payable - trade.

Net assets were 118,912 million yen, an increase of 7,825 million yen from the end of the previous fiscal year. The main factor was an increase in retained earnings and foreign currency translation adjustment.

As a result, the equity ratio was 55.9%.

**(3) Explanation of consolidated financial results forecast and other forward-looking statements**

Consolidated forecasts for the fiscal year ending March 31, 2024 are unchanged from the forecast announced on May 11, 2023.

## 2. Quarterly consolidated financial statements

### (1) Consolidated balance sheets

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	22,344	24,799
Notes and accounts receivable - trade	44,088	48,312
Merchandise and finished goods	1,662	2,030
Work in process	11,993	9,889
Raw materials and supplies	2,011	2,269
Income taxes refund receivable	20	7
Other	4,958	5,427
Allowance for doubtful accounts	(14)	(5)
Total current assets	87,065	92,731
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	11,172	12,245
Machinery, equipment and vehicles, net	17,531	22,734
Land	32,441	32,600
Other, net	16,649	15,707
Total property, plant and equipment	77,794	83,287
Intangible assets		
Other	538	503
Total intangible assets	538	503
Investments and other assets		
Deferred tax assets	1,388	1,311
Retirement benefit asset	3,561	3,638
Investments and other assets	8,129	9,378
Allowance for doubtful accounts	(76)	(29)
Total investments and other assets	13,003	14,299
Total non-current assets	91,336	98,090
<b>Total assets</b>	<b>178,402</b>	<b>190,822</b>
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	31,486	35,247
Short-term borrowings	6,441	5,920
Income taxes payable	956	934
Provision for bonuses	3,486	2,109
Provisions	130	96
Other	9,144	11,304
Total current liabilities	51,646	55,613
Non-current liabilities		
Long-term borrowings	2,511	2,248
Deferred tax liabilities	2,198	2,938
Deferred tax liabilities for land revaluation	7,601	7,601
Provisions	140	139
Retirement benefit liability	2,276	2,448
Asset retirement obligations	405	405
Other	533	516
Total non-current liabilities	15,668	16,297
<b>Total liabilities</b>	<b>67,315</b>	<b>71,910</b>

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
Net assets		
Shareholders' equity		
Share capital	8,070	8,070
Capital surplus	2,074	2,074
Retained earnings	67,980	71,627
Treasury shares	(1,936)	(2,183)
Total shareholders' equity	76,189	79,588
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,219	3,148
Revaluation reserve for land	17,255	17,255
Foreign currency translation adjustment	3,858	6,083
Remeasurements of defined benefit plans	745	660
Total accumulated other comprehensive income	24,078	27,149
Non-controlling interests	10,819	12,173
Total net assets	111,087	118,912
Total liabilities and net assets	178,402	190,822

**(2) Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net sales	137,288	151,446
Cost of sales	117,231	129,014
Gross profit	20,057	22,432
Selling, general and administrative expenses	11,052	11,608
Operating profit	9,004	10,823
Non-operating income		
Interest income	18	89
Dividend income	275	371
Rental income from non-current assets	42	38
Foreign exchange gains	460	344
Other	61	115
Total non-operating income	858	959
Non-operating expenses		
Interest expenses	187	325
Other	32	43
Total non-operating expenses	219	368
Ordinary profit	9,642	11,413
Extraordinary income		
Gain on sale of non-current assets	21	15
Economic compensation benefits from abandonment of land use rights	232	537
Gain on sale of investment securities	–	0
Gain on liquidation of subsidiaries and associates	885	–
Total extraordinary income	1,138	553
Extraordinary losses		
Loss on sale of non-current assets	0	–
Loss on retirement of non-current assets	86	32
Impairment losses	1,981	–
Loss on valuation of investment securities	154	–
Total extraordinary losses	2,222	32
Profit before income taxes	8,558	11,934
Income taxes - current	1,986	2,575
Income taxes - deferred	553	589
Total income taxes	2,539	3,164
Profit	6,019	8,769
Profit attributable to non-controlling interests	1,862	2,021
Profit attributable to owners of parent	4,156	6,748



## Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Profit	6,019	8,769
Other comprehensive income		
Valuation difference on available-for-sale securities	(34)	929
Foreign currency translation adjustment	4,508	3,084
Remeasurements of defined benefit plans, net of tax	(101)	(84)
Total other comprehensive income	4,372	3,929
Comprehensive income	10,391	12,699
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,393	9,819
Comprehensive income attributable to non-controlling interests	2,998	2,880

### (3) Notes to quarterly consolidated financial statements

#### (Notes on premise of going concern)

Not applicable.

#### (Notes on significant changes in the amount of shareholders' equity)

##### 1) Acquisition of treasury shares

The Company acquired 1,770,800 treasury shares in accordance with a resolution at the Board of Directors meeting held on May 11, 2023. As a result, treasury shares increased by 1,000 million yen in the nine months ended December 31, 2023, including acquisitions by purchase of shares less than one unit.

##### 2) Cancellation of treasury shares

The Company canceled 1,770,800 treasury shares on September 29, 2023 in accordance with a resolution at the Board of Directors meeting held on May 11, 2023. As a result, during the nine months ended December 31, 2023, capital surplus, retained earnings and treasury shares decreased by 17 million yen, 699 million yen and 717 million yen, respectively.

As a result of the above, as of December 31, 2023, capital surplus, retained earnings and treasury shares were 2,074 million yen, 71,627 million yen and 2,183 million yen, respectively.

#### (Segment information)

[Segment information]

I Nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

##### 1. Information on the amounts of net sales, and profit or loss by reportable segment

	Reportable segments			Other (Note 1)	Total	Adjustments (Note 2)	Amount recorded on the quarterly consolidated statements of income (Note 3)
	Automotive- Related Business	Construc- tion Machinery- Related Business	Total				
Net sales							
Sales to external customers	111,586	23,749	135,336	1,952	137,288	–	137,288
Intersegment sales or transfers	447	1,560	2,008	–	2,008	(2,008)	–
Total	112,033	25,310	137,344	1,952	139,296	(2,008)	137,288
Segment profit	11,086	461	11,547	56	11,603	(2,599)	9,004

Notes: 1. "Other" segment is a business segment that is not included in the reportable segments and includes the automated parking system business, etc.

2. Adjustments to segment profit of (2,599) million yen include intersegment transaction eliminations of 2 million yen and corporate expenses not allocated to each reportable segment of (2,601) million yen. Corporate expenses mainly consist of general and administrative expenses of holding companies not attributable to the reportable segments.

3. Segment profit is adjusted to the operating profit recorded on the quarterly consolidated statements of income.

##### 2. Information about impairment losses of non-current assets or goodwill, etc. for each reportable segment

(Significant impairment losses of non-current assets)

Impairment losses of 1,981 million yen were recorded in Construction Machinery-Related Business segment.

II Nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

1. Information on the amounts of net sales, and profit or loss by reportable segment

(Millions of yen)

	Reportable segments			Other (Note 1)	Total	Adjustments (Note 2)	Amount recorded on the quarterly consolidated statements of income (Note 3)
	Automotive- Related Business	Construc- tion Machinery- Related Business	Total				
Net sales							
Sales to external customers	124,883	24,354	149,238	2,208	151,446	–	151,446
Intersegment sales or transfers	360	1,633	1,993	–	1,993	(1,993)	–
Total	125,243	25,987	151,231	2,208	153,439	(1,993)	151,446
Segment profit	13,052	460	13,512	101	13,614	(2,791)	10,823

Notes: 1. “Other” segment is a business segment that is not included in the reportable segments and includes the automated parking system business, etc.

2. Adjustments to segment profit of (2,791) million yen include intersegment transaction eliminations of 1 million yen and corporate expenses not allocated to each reportable segment of (2,792) million yen. Corporate expenses mainly consist of general and administrative expenses of holding companies not attributable to the reportable segments.

3. Segment profit is adjusted to the operating profit recorded on the quarterly consolidated statements of income.

2. Information about impairment losses of non-current assets or goodwill, etc. for each reportable segment

(Significant impairment losses of non-current assets)

Not applicable.