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## Consolidated Financial Results for the Nine Months Ended December 31, 2023 [Japanese GAAP]



February 13, 2024

Company name: GLOBERIDE, Inc.  
 Stock exchange listing: Tokyo Stock Exchange  
 Code number: 7990  
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 Scheduled date of filing quarterly securities report: February 14, 2024  
 Scheduled date of commencing dividend payments: –  
 Availability of supplementary explanatory materials on quarterly financial results: Not available  
 Schedule of quarterly financial results briefing session: Not scheduled

(Amounts of less than one million yen are rounded down.)

### 1. Consolidated Financial Results for the Nine Months Ended December 31, 2023 (April 1, 2023 - December 31, 2023)

(1) Consolidated Operating Results (Cumulative) (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended December 31, 2023	96,488	(8.9)	8,386	(34.1)	8,811	(33.4)	6,223	(35.4)
December 31, 2022	105,858	13.0	12,718	10.4	13,224	11.4	9,633	8.8

(Note) Comprehensive income: Nine months ended December 31, 2023: ¥10,553 million [(24.2)%]

Nine months ended December 31, 2022: ¥13,926 million [43.5%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2023	270.90	-
December 31, 2022	419.41	-

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of December 31, 2023	113,164	56,559	49.8
As of March 31, 2023	109,034	47,485	43.4

(Reference) Equity: As of December 31, 2023: ¥56,331 million

As of March 31, 2023: ¥47,296 million

## 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ended March 31, 2023	Yen -	Yen 30.00	Yen -	Yen 30.00	Yen 60.00
Fiscal year ending March 31, 2024	-	35.00	-		
Fiscal year ending March 31, 2024 (Forecast)				35.00	70.00

(Note) Revisions to the dividend forecast most recently announced: None

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024 (April 1, 2023 - March 31, 2024)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
Full year	Million yen 125,000	% (7.1)	Million yen 7,500	% (38.1)	Million yen 7,600	% (40.0)	Million yen 5,200	% (43.4)	Yen 226.37

(Note) Revisions to the financial results forecast most recently announced: None

**\* Notes:**

- (1) Changes in significant subsidiaries during the period under review: None  
(Changes in specified subsidiaries resulting in changes in scope of consolidation)  
Newly included: –  
Excluded: –
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes  
(Note) For details, please refer to “(Accounting policies adopted specially for the preparation of quarterly consolidated financial statements)” on page 8 of the Attachments.
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
- 1) Changes in accounting policies due to the revision of accounting standards: None
  - 2) Changes in accounting policies other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Retrospective restatement: None
- (4) Total number of issued shares (common shares)
- 1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2023:	24,000,000 shares
March 31, 2023:	24,000,000 shares
  - 2) Total number of treasury shares at the end of the period:

December 31, 2023:	1,020,543 shares
March 31, 2023:	1,028,404 shares
  - 3) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year):

Nine months ended December 31, 2023:	22,975,486 shares
Nine months ended December 31, 2022:	22,967,926 shares

\* These consolidated quarterly financial results are outside the scope of quarterly review by certified public accountants or an audit firm.

\* Explanation of the proper use of financial results forecast and other notes

The financial results forecast and other forward-looking statements herein are based on information that is currently available to the Company and certain assumptions that are deemed reasonable by the Company, and are not intended to guarantee the achievement. Actual business results may differ significantly due to various factors. For the conditions serving for the premise of the financial results forecast and the cautionary notes concerning the use of the financial results forecast, please refer to “Explanation of Consolidated Financial Results Forecast and Other Forward-Looking Information” on page 3 in the Attachments of the quarterly consolidated financial results.

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## 1. Qualitative Information on Quarterly Financial Results

### (1) Explanation of Operating Results

During the nine months ended December 31, 2023, the Japanese economy has seen a trend of gradual recovery, supported by strong consumer spending and demands from inbound tourists after the novel coronavirus infection (COVID-19) pandemic. However, mainly due to the impacts of continuously rising commodity and energy prices, as well as the yen depreciation in the foreign exchange market, the economic future remained unclear. The overseas economy has seen stagnation in recovery from the impact of the pandemic, due mainly to inflationary trends caused by the prolonged situation in Russia and Ukraine, an increase in geopolitical risks such as the situations in the Middle East, and prolonged monetary tightening policies in North America and Europe, as well as concern over the future of the Chinese economy.

Under these situations, the markets of the outdoor, sports, and leisure industry, in which the Group operates, remained stagnant, affected chiefly by the financial pressure on households from soaring commodity prices, as well as diversifying ways to spend leisure time with the increased popularity of travelling, shopping, and a variety of other sports and leisure activities.

In such conditions, as “A Lifetime Sports Company,” the Group has been providing attractive products and high-quality services for everyone who loves nature and sports. However, with impacts including the slowing demand for outdoor, sports, and leisure goods, such as fishing goods, and an increase in inventory levels, for the nine months ended December 31, 2023, net sales were 96,488 million yen (down 8.9% year on year). As for profit, due to a decrease in revenue which led to a decrease in gross profit and an increase in expenses, such as personnel expenses, operating profit was 8,386 million yen (down 34.1% year on year), ordinary profit was 8,811 million yen (down 33.4% year-on-year), and profit attributable to owners of parent was 6,223 million yen (down 35.4% year on year).

Operating results by segment are shown as follows. Net sales of each segment include inter-segment sales and transfers.

#### Japan

In Japan, the outdoor, sports, and leisure markets remained weak partially due to financial pressure on households from rising energy and commodity prices, as well as an increased variety of leisure consumption to include travel and others caused by the relaxation of movement restrictions. Under such circumstances, the Group launched new products and provided services to satisfy our customers, for example, a spinning reel “AIRITY” and a bass rod “STEEZ RC” in fishing, and “ONOFF KURO” in golf. However, net sales were 61,841 million yen (down 8.2% year on year), and segment profit was 4,985 million yen (down 36.7% year on year) due mainly to a decrease in revenue which led to a decrease in gross profit.

#### Americas

In the Americas, the continued high inflationary pressure has kept raising concerns regarding the resulting economic impact during normalization of the economy. Under such circumstances, although the Group made efforts for expanding sales mainly in bass fishing goods for the U.S. market, net sales were 10,134 million yen (down 11.5% year on year), while segment profit was 272 million yen (up 0.1% year on year).

#### Europe

In Europe, high inflationary levels arising from the prolonged situation in Russia and Ukraine have squeezed household economy, also affecting private consumption. Under such circumstances, since products that catered to local needs continued to be launched, net sales were 11,378 million yen (up 1.9% year on year). However, segment profit was 201 million yen (down 62.4% year on year), chiefly owing to an increase in expenses, such as personnel expenses.

#### Asia and Oceania

In the Asia and Oceania region, the socioeconomic situation varies among countries. However, the outdoor, sports, and leisure markets showed signs of a slowdown due to a downturn in consumer confidence as interest

rates and commodity prices notably increased also in Asia. Under such circumstances, although the Group worked to expand sales mainly in high-class Japanese-made products and goods exclusively for a local area, net sales were 37,357 million yen (down 14.3% year on year), and segment profit was 5,181 million yen (down 26.0% year on year).

(2) Explanation of Financial Position

Total assets at the end of the nine months ended December 31, 2023, amounted to 113,164 million yen, an increase of 4,130 million yen from 109,034 million yen at the end of the previous fiscal year. The increase is mainly due to increases in inventories and property, plant and equipment.

Net assets amounted to 56,559 million yen, an increase of 9,073 million yen from 47,485 million yen at the end of the previous fiscal year. The increase is due to recording profit attributable to owners of parent, as well as fluctuation in foreign currency translation adjustment.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-Looking Information

The financial results forecast for the fiscal year ending March 31, 2024 has not been revised from the forecast announced on August 9, 2023.

## 2. Quarterly Consolidated Financial Statements and Principal Notes

### (1) Quarterly Consolidated Balance Sheets

(Million yen)

	As of March 31, 2023	As of December 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	12,875	11,565
Notes and accounts receivable - trade	12,956	12,892
Electronically recorded monetary claims - operating	243	534
Merchandise and finished goods	34,274	37,598
Work in process	4,397	3,815
Raw materials and supplies	5,487	4,300
Other	3,998	3,880
Allowance for doubtful accounts	(494)	(614)
<b>Total current assets</b>	<b>73,738</b>	<b>73,972</b>
Non-current assets		
Property, plant and equipment		
Land	5,484	5,507
Other, net	17,671	20,995
<b>Total property, plant and equipment</b>	<b>23,156</b>	<b>26,502</b>
Intangible assets		
Other	1,725	1,582
<b>Total intangible assets</b>	<b>1,725</b>	<b>1,582</b>
Investments and other assets		
Investment securities	5,059	6,044
Retirement benefit asset	98	108
Other	5,296	4,993
Allowance for doubtful accounts	(39)	(39)
<b>Total investments and other assets</b>	<b>10,413</b>	<b>11,107</b>
<b>Total non-current assets</b>	<b>35,296</b>	<b>39,191</b>
<b>Total assets</b>	<b>109,034</b>	<b>113,164</b>

(Million yen)

	As of March 31, 2023	As of December 31, 2023
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	6,151	5,903
Electronically recorded obligations - operating	8,882	7,180
Short-term borrowings	18,414	16,117
Income taxes payable	1,325	1,122
Provision for bonuses	927	516
Provision for bonuses for directors (and other officers)	47	38
Other	8,941	8,953
Total current liabilities	44,690	39,833
Non-current liabilities		
Long-term borrowings	9,599	7,927
Retirement benefit liability	5,645	5,677
Other	1,612	3,167
Total non-current liabilities	16,857	16,772
Total liabilities	61,548	56,605
<b>Net assets</b>		
Shareholders' equity		
Share capital	4,184	4,184
Capital surplus	13	27
Retained earnings	38,190	42,920
Treasury shares	(884)	(880)
Total shareholders' equity	41,503	46,252
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,438	3,172
Deferred gains or losses on hedges	(16)	41
Revaluation reserve for land	1,977	1,977
Foreign currency translation adjustment	1,479	4,963
Remeasurements of defined benefit plans	(85)	(75)
Total accumulated other comprehensive income	5,793	10,079
Non-controlling interests	189	227
Total net assets	47,485	56,559
<b>Total liabilities and net assets</b>	<b>109,034</b>	<b>113,164</b>



(2) Quarterly Consolidated Statements of Income and Comprehensive Income  
Quarterly Consolidated Statements of Income  
Nine Months Ended December 31

(Million yen)

	For the nine months ended December 31, 2022	For the nine months ended December 31, 2023
Net sales	105,858	96,488
Cost of sales	66,514	60,041
Gross profit	39,344	36,446
Selling, general and administrative expenses	26,625	28,060
Operating profit	12,718	8,386
Non-operating income		
Interest income	26	44
Dividend income	92	106
Rental income from real estate	4	4
Foreign exchange gains	265	473
Other	506	332
Total non-operating income	895	962
Non-operating expenses		
Interest expenses	194	363
Loss on retirement of non-current assets	77	24
Other	117	148
Total non-operating expenses	389	536
Ordinary profit	13,224	8,811
Extraordinary income		
Gain on sale of non-current assets	5	1
Gain on sale of investment securities	18	-
Total extraordinary income	23	1
Extraordinary losses		
Loss on sale of non-current assets	9	10
Impairment losses	1	2
Other	0	0
Total extraordinary losses	11	12
Profit before income taxes	13,236	8,800
Income taxes - current	3,587	2,548
Profit	9,649	6,252
Profit attributable to non-controlling interests	16	28
Profit attributable to owners of parent	9,633	6,223

Quarterly Consolidated Statements of Comprehensive Income  
 Nine Months Ended December 31

(Million yen)

	For the nine months ended December 31, 2022	For the nine months ended December 31, 2023
Profit	9,649	6,252
Other comprehensive income		
Valuation difference on available-for-sale securities	(75)	733
Deferred gains or losses on hedges	(74)	58
Foreign currency translation adjustment	4,426	3,500
Remeasurements of defined benefit plans, net of tax	0	9
Total other comprehensive income	4,276	4,301
Comprehensive income	13,926	10,553
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	13,892	10,510
Comprehensive income attributable to non-controlling interests	33	43

### (3) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable.

(Notes in the case of significant changes in shareholders' equity)

For the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

Not applicable.

(Accounting policies adopted specially for the preparation of quarterly consolidated financial statements)

Calculation of tax expense

The Company calculates tax expense by multiplying profit before income taxes by an effective tax rate that was reasonably estimated after applying tax effect accounting to profit before income taxes for the fiscal year under review.

(Segment information, etc.)

[Segment information]

For the nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

#### 1. Information on net sales and profit (loss) and information on disaggregation of revenue by reportable segment (Million yen)

	Reportable segment				Total
	Japan	Americas	Europe	Asia and Oceania	
Net sales					
Revenue from contracts with customers	60,304	11,438	11,170	22,944	105,858
Other revenue	—	—	—	—	—
Net sales to outside customers	60,304	11,438	11,170	22,944	105,858
Inter-segment net sales or transfers	7,094	9	—	20,627	27,731
Total	67,399	11,447	11,170	43,571	133,589
Segment profit	7,878	272	535	6,998	15,685

#### 2. Difference between total amount of profit (loss) of reportable segments and amounts recorded in quarterly consolidated statements of income, and content thereof (matters related to difference adjustment)

(Million yen)

Profit	Amount
Reportable segment total	15,685
Inter-segment elimination and company-wide expenses (Note)	(2,966)
Operating profit in the quarterly consolidated statements of income	12,718

(Note) Company-wide expenses are mainly general and administrative expenses that are not attributable to reportable segments.

For the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

1. Information on net sales and profit (loss) and information on disaggregation of revenue by reportable segment  
(Million yen)

	Reportable segment				Total
	Japan	Americas	Europe	Asia and Oceania	
Net sales					
Revenue from contracts with customers	52,345	10,127	11,367	22,647	96,488
Other revenue	—	—	—	—	—
Net sales to outside customers	52,345	10,127	11,367	22,647	96,488
Inter-segment net sales or transfers	9,496	6	10	14,710	24,224
Total	61,841	10,134	11,378	37,357	120,712
Segment profit	4,985	272	201	5,181	10,641

2. Difference between total amount of profit (loss) of reportable segments and amounts recorded in quarterly consolidated statements of income, and content thereof (matters related to difference adjustment)

(Million yen)

Profit	Amount
Reportable segment total	10,641
Inter-segment elimination and company-wide expenses (Note)	(2,254)
Operating profit in the quarterly consolidated statements of income	8,386

(Note) Company-wide expenses are mainly general and administrative expenses that are not attributable to reportable segments.

(Matters related to revenue recognition)

The information on disaggregation of revenue from contracts with customers is described in “(Segment information, etc.)” of the notes.