

February 27, 2024

Company name Rakuten Group, Inc.
Representative Hiroshi Mikitani
Chairman and CEO
(Stock Code: 4755
Tokyo Stock Exchange Prime Market)

**Notice Regarding Differences in Non-Consolidated Financial Results between
FY2022 and FY2023**

Rakuten Group, Inc. (hereafter “the Company”) announces that at a Board of Directors meeting held today, it approved non-consolidated financial results for the fiscal year ended December 31, 2023. Due to the significant differences with the fiscal year ended December 31, 2022, the Company is providing an overview as follows.

1. Non-Consolidated Results for the Fiscal Year ended December 31, 2023
(January 1 – December 31, 2023)

Non-Consolidated Operating Results (J-GAAP)

	Net Sales	Operating Income	Net Income or Loss	Basic Earnings per Share
Fiscal year ended December 31, 2022 (A)	Millions of yen 749,420	Millions of yen 17,857	Millions of yen (87,211)	Yen (54.96)
Fiscal year ended December 31, 2023 (B)	860,578	7,489	226,040	118.03
Amount change YoY (B-A)	111,158	(10,368)	313,251	173
% change YoY	+14.8%	(58.1%)	-	-

2. Reasons for Differences

In the fiscal year ended December 31, 2023, due to the steady growth of the domestic e-commerce business, revenue amounted to 860,578 million yen (an increase of 14.8% from the previous fiscal year).

Operating income was 7,489 million yen (a decrease of 58.1% from the previous fiscal year) due to the increase in personnel, outsourcing, and subcontracting expenses as a result of optimization of personnel allocation among group companies, as well as an increase in point expenses in line with the expansion of transaction volume.

In addition, net income for the current fiscal year was 226,040 million yen (an increase of 313,251 million yen from the previous fiscal year), reflecting the absence of the extraordinary loss on valuation of investment securities booked in FY 2022 resulting from the impairment loss

on shares of Lyft, Inc. (U.S.), a company in which we had invested, as well as the extraordinary gain on sales of shares of subsidiaries resulting from the listing of Rakuten Bank, Inc. in FY2023, resulting in the difference between the results of the previous fiscal year and the current fiscal year.