



February 28, 2024

Company name: Kinjiro Co.,Ltd.
Stock exchange listing: Tokyo Code number: 4013
URL: <https://www.kinjiro-e.com>
Representative: Kozo Kamura, President
Contact: Takeshi Maehata, Executive Officer
Phone: +81-52-485-9300

[Updated] Partial Correction of Financial Results Briefing (FY12/2023)

Since items have been found requiring partial amendment of the Financial results briefing (FY12/2023) announced on February 14, 2024, we have made amendments as shown below. Page 11 has been corrected. The amended parts are underlined in red. Figures in the related briefing materials posted on our website already have been altered to reflect these amendments.

1. Reason for amendments

After submission of the Financial results briefing (FY12/2023), items were found requiring partial amendment of the content.

2. Contents of amendments

As shown on the following page.



FY2024 Plan (Net Sales)

Before amendment

Net sales

(Unit: Million yen)

Business segment	Sales segment	FY2023 results	FY2024 plan	YoY change
Cloud Business	Cloud License	396	459	+16%
	Cloud Consultation Support	85	112	+32%
	Others	24	25	+5%
	Subtotal	506	598	+18%
On-Premises Business	Premium support	145	141	-3%
	Software Products	73	69	-5%
	Software Consultation Support	58	55	-4%
	Employment Information Devices	23	52	+123%
	Subtotal	300	319	+6%
Total of HRM Business		808	918	+14%
Real Estate Rental Business		-	48	-
Net sales		808	966	+20%
Recurring revenue*		548	607	+11%

* Includes revenue from cloud licensing, premium support, and other services.

FY2024 Plan (Net Sales)

Amendment

Net sales

(Unit: Million yen)

Business segment	Sales segment	FY2023 results	FY2024 plan	YoY change
Cloud Business	Cloud License	1,929	2,374	+23%
	Cloud Consultation Support	427	550	+26%
	Others	107	105	-2%
	Subtotal	2,474	3,030	+22%
On-Premises Business	Premium support	566	536	-5%
	Software Products	365	274	-25%
	Software Consultation Support	220	238	+8%
	Employment Information Devices	102	60	-42%
	Subtotal	1,255	1,108	-12%
Total of HRM Business		3,729	4,139	+11%
Real Estate Rental Business		193	160	-17%
Net sales		3,923	4,300	+10%
Recurring revenue*		2,520	2,936	+17%

* Includes revenue from cloud licensing, premium support, and other services.