March 6, 2024

(Commencement of electronic provision measures: March 5, 2024)

#### To Shareholders with Voting Rights:

Hiromi Tazaki Chairman and CEO JAC Recruitment Co., Ltd. 14F Jinbocho Mitsui Building, 105 Kanda Jinbocho 1-Chome, Chiyoda-ku, Tokyo

### NOTICE OF

### THE 37TH ANNUAL GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

We would like to take this opportunity to express our sincere gratitude for your continued support and patronage.

We are pleased to announce the 37th Annual General Meeting of Shareholders of JAC Recruitment Co., Ltd. (the "Company") to be held for the purposes as described below.

In convening this General Meeting of Shareholders, the Company has taken measures for electronic provision. The Company is posting electronic provision measures matters as the "NOTICE OF THE 37TH ANNUAL GENERAL MEETING OF SHAREHOLDERS" on the following website on the Internet.

The Company's website

(https://ir.jac-recruitment.jp/ja/investors/stock/meeting.html)

In addition to the above, the information is also available on the following website on the Internet.

Tokyo Stock Exchange's website

(https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show)

Please access the above website, search by entering our company name or stock exchange code, and select "Basic information" and "Documents for public inspection/PR information" in that order.

You may opt to exercise your voting rights for this General Meeting of Shareholders via the Internet and by other means in addition to by postal mail.

When exercising your voting rights by postal mail or via the Internet or by other means, please refer to the following Information on Exercise of Voting Rights (in Japanese only) and the Reference Documents for the General Meeting of Shareholders, and exercise your voting rights by 5:30 p.m. (Japan time), Tuesday, March 26, 2024.

1. Date and Time: Wednesday, March 27, 2024 at 10:00 a.m. Japan time

(Reception opens at 9:30 a.m.)

2. Place: Conference Room of the Company, 14F Kanda Jinbocho Mitsui Building, 105

Jinbocho 1-Chome, Chiyoda-ku, Tokyo

#### 3. Meeting Agenda:

Matters to be reported: 1. The Business Report, Consolidated Financial Statements for the Company's

37th Fiscal Year (January 1, 2023 - December 31, 2023) and results of audits by the Accounting Auditor and the Audit & Supervisory Committee of the

Consolidated Financial Statements

2. Non-consolidated Financial Statements for the Company's 37th Fiscal Year (January 1, 2023 - December 31, 2023)

#### Proposals to be resolved:

**Proposal 1:** Appropriation of Surplus

Proposal 2: Election of 8 Directors Who Are Not Audit & Supervisory Committee Members Proposal 3: Election of 3 Directors Who Are Audit & Supervisory Committee Members

**Proposal 4:** Election of 1 Director Who Is a Substitute Audit & Supervisory Committee

Member

**Proposal 5:** Change in the Remuneration Framework and Issuance/Disposal Share Cap for

Share-based Remuneration for Directors (Excluding External Directors and

Directors Who Are Audit & Supervisory Committee Members)

**Proposal 6:** Setting of a Non-monetary Remuneration Cap for Full-time Directors

#### 4. Convocation Decisions:

\*The exercise of voting rights by proxy

If you wish to exercise your voting rights by proxy, you may appoint one other shareholder with voting rights as your proxy; in such case, however, the submission of a document proving your authorization of said shareholder as proxy is required.

\*If you do not indicate your vote of approval or disapproval for each proposal on the Voting Rights Exercise Form, we will consider you to have approved the proposal.

When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk of the venue.

Should electronic provision measures matters require revisions, the revised versions will be posted on the applicable websites.

\*We do not prepare gifts for the shareholders attending the General Meeting of Shareholders. Your kind understanding would be greatly appreciated.

### **Reference Documents for the General Meeting of Shareholders**

### **Proposal 1:** Appropriation of Surplus

The following dividends for the term are proposed in consideration of the business performance for the current fiscal year and business expansion moving forward.

1. Type of property dividend:

Cash

2. Details and amount of the allotment of property dividend: ¥90 per share of the Company's common stock

Total amount: ¥3,635,090,820

3. Effective date of dividends of surplus:

March 28, 2024

#### **Proposal 2:** Election of 8 Directors Who Are Not Audit & Supervisory Committee Members

Of the 8 Directors who are not Audit & Supervisory Committee Members, Mr. Shigeoki Togo retired by resignation effective as of December 31, 2023, and the terms of office of the remaining 7 Directors will expire at the conclusion of this Annual General Meeting of Shareholders. The election of 8 Directors who are not Audit & Supervisory Committee Members is proposed, increasing the number of Directors by 1 for the purpose of strengthening the management structure.

The candidates for Directors who are not Audit & Supervisory Committee Members are as follows:

	The candidates for Directors who are not Audit & Supervisory Committee Members are as			
	Name Past experience, positions and responsibilities in the Company			
No.	(Date of birth)	rast expe	(Significant concurrent positions)	shares of the
	(Date of offili)		(Significant concurrent positions)	Company held
		May 1981	Joined T. TAZAKI&Co Ltd	
		March 1987	Director at incorporation of JAC Singapore Pte Ltd (present	
			JAC Recruitment Pte Ltd)	
		March 1988	Director at incorporation of the Company	
		August 1991	Representative Director of T. TAZAKI&Co Ltd	
		December 1998	Representative Director at incorporation of JAC Strattons	
			Ltd	
		January 2000	Representative Director of the Company	
		November 2001	Representative Director at incorporation of JAC Financial Design Ltd	
		September 2002	Representative Director at incorporation of JAC	
		1	Recruitment (UK) Ltd	
		March 2005	Chairman and Director of the Company	
		August 2005	Director of JAC (Beijing) Business Consultation Co., Ltd.	
			Director of JAC Personnel Recruitment Ltd	
		December 2005	Director of JAC Recruitment (Malaysia) Sdn Bhd	
		July 2007	Director of JAC Strattons Ltd	
	Hiromi Tazaki	February 2008	Representative Director of JAC Strattons Ltd	
1	(December 23,	April 2008	Managing Director of the Company	5,179,600
	1950)	June 2008	Director of PT JAC Indonesia	-,,
		January 2011	Chairman, CEO and Representative Director of the Company	
		January 2011	Director of JAC Personnel Eastern Seaboard Ltd	
		July 2011	Director of JAC Recruitment Hong Kong Co., Ltd	
		July 2011	Director of JAC Recruitment Korea Co., Ltd	
		November 2011	Director of JAC Recruitment China (HK) Ltd	
		March 2012	Managing Director of JAC Recruitment Asia Ltd (present	
			JAC Recruitment International Ltd)	
		March 2012	Director of PT JAC Consulting Indonesia	
			Director of JAC International Recruitment Ltd	
		March 2013	Director of JAC Recruitment Guangzhou	
		May 2013	Director of JAC Recruitment Vietnam Co., Ltd	
		June 2013	Director of Shanghai Aoshi Recruitment Services Co., Ltd.	
			(present JAC Recruitment Shanghai)	
		March 2015	Chairman and Director of the Company	
		January 2016	Director of JAC Recruitment (UK) Ltd (to present)	
			Director of JAC Recruitment Hong Kong Co., Ltd	
			Director of JAC Recruitment China (HK) Ltd	
		January 2022	Chairman and CEO of the Company (to present)	
		March 2022	Founder and President of JAC Environmental & Animal	
			Protection Foundation (to present)	

No.	Name (Date of birth)	Past expe	erience, positions and responsibilities in the Company (Significant concurrent positions)	Number of shares of the Company held	
2	Tadayoshi Tazaki (July 16, 1943)	March 1988 January 2000 March 2005 March 2012 March 2012 September 2013	Director at incorporation of T. TAZAKI&Co Ltd Representative Director at incorporation of the Company Director of the Company Director and Adviser of the Company Director and Chief Adviser of the Company (to present) Director of JAC Recruitment Asia Ltd (present JAC Recruitment International Ltd) Director of JAC Strattons Ltd Chairman of The Tazaki Foundation (to present)	8,505,100	
3	Hiroki Yamada (May 11, 1973)	1 7			
4	Toshihiko Okino (March 24, 1970)	January 2012	Joined Memory-Tech Corporation Joined Pacific Holdings, Inc. Joined MTI Ltd. General Manager, Accounting Department; and General Manager, Legal Affairs Office, Corporate Support Division of MTI Ltd. Executive Officer; Vice President of Corporate Support Division; General Manager, Corporate Planning Office; General Manager, Accounting Department; and in charge of Legal Affairs Office and Public Relations and IR Office of MTI Ltd. Senior Executive Officer; Vice President of Corporate Support Division; and General Manager, Accounting Department of MTI Ltd. Senior Executive Officer; Head of Finance and Legal Affairs Division; and General Manager, Finance and Accounting Department of MTI Ltd. Joined the Company as Associate Director and CFO Director of VantagePoint K.K. (to present) Associate Director; Head of Administration Headquarters; and CFO of the Company Director of JAC International Co., Ltd. (to present) Director; Head of Administration Headquarters; CFO; and CHRO of the Company (to present)	6,925	

No.	Name	Past expe	Number of shares of the	
110.	(Date of birth)	(Significant concurrent positions)		Company held
		May 1970	Joined Nissho Iwai Corporation	Company nera
			President of Nissho Iwai New Zealand Corporation and	
			General Manager of Auckland Branch	
		April 1995	General Manager, Wood Products Department of Nissho Iwai	
		•	Corporation	
		June 1997	General Manager, Portland Branch of Nissho Iwai American	
			Corporation	
		January 1999	Group Executive, Consumer Life & Resources Business	
			Group of Nissho Iwai Corporation	
		June 2001	Executive Officer of Nissho Iwai Corporation	
			Executive Vice President of Nissho Iwai American	
			Corporation	
		April 2002	President, Chemicals & Forest Products Company of Nissho	
		. 12002	Iwai Corporation	
		April 2003	Director and Managing Executive Officer of Nissho Iwai	
		A mmil 2004	Corporation The composite name was shanged to Spiitz Composition due to	
		April 2004	The corporate name was changed to Sojitz Corporation due to the merger of Nichimen Corporation and Nissho Iwai	
	Yutaka Kase		Corporation	
5	(February 19,		Representative Director and Senior Managing Executive	
3	1947)		Officer of Sojitz Corporation	_
	1717)	August 2004	Representative Director and Executive Vice President of	
		11080012001	Sojitz Corporation	
		October 2005	The corporate name was changed to Sojitz Corporation due to	
			the merger of Sojitz Holdings Corporation and Sojitz	
			Corporation	
			Representative Director and Executive Vice President of	
			Sojitz Corporation	
		April 2007	Representative Director, President & CEO of Sojitz	
			Corporation	
		April 2012	Representative Director and Chairman of the Board of Sojitz	
		T 2012	Corporation	
		June 2013	External Director of Astellas Pharma Inc.	
		March 2016 June 2016	External Director of the Company (to present) External Director of Sekisui Chemical Co., Ltd.	
		June 2017	Special Adviser of Sojitz Corporation	
		June 2017  June 2018	Adviser of Sojitz Corporation (to present)	
		[Significant conc		
		Adviser of Sojitz		
			Joined Polaroid Corporation	
		July 1985	Joined Linotype-Hell AG	
		June 1991	Representative Director, President of Linotype-Hell K.K.	
		April 1998	Representative Director, President of Heidelberg France S.A.	
		April 2000	Chief Executive Officer of Heidelberg Asia Pacific	
		July 2005	Representative Director, President of DHL Japan, Inc.	
	Günter Zorn	April 2006	Representative Director, President of DHL Japan, Inc. and	
6	(March 23, 1953)	1	Executive Vice President for North Pacific in Pacific	_
	(		Region of DHL Express	
		April 2009	Representative Director, President of z-anshin K.K. (to	
			present)	
		June 2014	External Director of Nippon Sheet Glass Co., Ltd.	
		March 2020	External Director of the Company (to present)	
		[Significant conc		
		Representative D	birector, President of z-anshin K.K.	

No.	Name (Date of birth)	Past expe	Number of shares of the	
		April 1971	Joined Sumitomo Corporation	Company held
		October 1973	SUMITOMO DEUSCHLAND GMBH (assigned to work in	
		June 1992	Düsseldorf) General Manager, Machinery Systems Department of SUMITOMO DEUSCHLAND GMBH	
		June 1996	General Manager, Machinery and Electronics Business Unit of Sumitomo Corporation of America (New York, San	
		April 1998	Francisco) Corporate Officer of Sumitomo Corporation General Manager, Machinery and Electronics Business Unit	
		June 1998	of Sumitomo Corporation of America Director and Deputy General Manager, Electronics Division of Sumitomo Corporation	
		June 1999	Director and General Manager, Electronics Division of Sumitomo Corporation	
		April 2002	Representative Director; Managing Director; Assistant General Manager, Information Industry Business Unit; and General Manager, Network Business Division in charge of e	
		April 2004	Business of Sumitomo Corporation Representative Director; Senior Managing Executive Officer;	
	Nobuhide		and General Manager, Information Industry Business Unit of Sumitomo Corporation	
7	Nakaido (November 1,	April 2005	Representative Director; Executive Vice President; and Director in charge of Corporate Planning & Coordination,	-
	1946)	Luna 2000	Legal, Global Supervision, and Secretarial Departments of Sumitomo Corporation	
		June 2009	Retired from Representative Director and Executive Vice President of Sumitomo Corporation	
		June 2009	Chairman and President of Sumisho Computer Systems Corporation	
		October 2011	President of SCSK Corporation	
		June 2013 April 2016	Chairman & CEO of SCSK Corporation Director and Adviser of SCSK Corporation	
		June 2016	Adviser of SCSK Corporation	
		May 2017	Independent Director of Ichigo Inc. (to present)	
		October 2018	Chairman of Japan Association for Chief Human Resource	
		March 2019	Officers (to present) Independent Outside Director of eSOL Co., Ltd. (to present)	
		June 2020	Outside Director of Sourcenext Corporation (to present)	
		March 2022	External Director of the Company (to present)	
		[Significant conc	* -	
		*	ector of Ichigo Inc.	
		_	an Association for Chief Human Resource Officers	
			side Director of eSOL Co., Ltd.	
			of Sourcenext Corporation	
			Joined CLB Chartered Accountants Joined Delta Group plc as Assistant Group Financial	
	New	Schreinner 138/	Controller	
	appointment]	March 1989	Joined T. TAZAKI&Co Ltd	
	11	•	Finance Director and Group CFO of T. TAZAKI&Co Ltd	
8	Stephen	August 1995	Group CFO and Head of UK Operations of T.	_
	Blundell	August 1995	TAZAKI&Co Ltd Deputy Managing Director of JAC Strattons Ltd	
	(November 9,			
	1960)	November 2008 March 2012	Finance Director of Tazaki Foods Limited Finance Director and Group CFO of JAC Recruitment International Ltd (to present)	

(Notes)

- 1. No conflict of interest exists between each candidate and the Company.
- 2. Mr. Yutaka Kase, Mr. Günter Zorn, and Mr. Nobuhide Nakaido are candidates for External Directors.
- 3. Mr. Yutaka Kase, Mr. Günter Zorn, and Mr. Nobuhide Nakaido are independent candidates based on provisions of the Tokyo Stock Exchange.
- 4. The term of office of Mr. Yutaka Kase as a Director of the Company will be eight years at the conclusion of this General Meeting of Shareholders.
- 5. The term of office of Mr. Günter Zorn as a Director of the Company will be four years at the conclusion of this General Meeting of Shareholders.
- 6. The term of office of Mr. Nobuhide Nakaido as a Director of the Company will be two years at the conclusion of this General Meeting of Shareholders.
- 7. The reasons for nominating these candidates as External Directors, the reasons for determining that the candidates are able to carry out their duties as External Directors, the limited liability agreement with External Directors, and their expected roles are as follows:
  - (1) Mr. Yutaka Kase, Mr. Günter Zorn, and Mr. Nobuhide Nakaido have been nominated as candidates mainly for the reason that they will participate in management from a broad perspective in order to ensure adequacy and fairness based on their extensive experience as business managers. It was further determined that the Company can expect them to provide supervision and advice on corporate management as External Directors by taking the larger picture into account as they possess sufficient insight into company management from their many years of experience in corporate management.
  - (2) Limited liability agreement with External Directors The Company has entered into a limited liability agreement with Mr. Yutaka Kase, a candidate for External Director, Mr. Günter Zorn, a candidate for External Director, and Mr. Nobuhide Nakaido, a candidate for External Director.
    - 1) In the event that the Company assumes liability for damages as a result of the failure of an External Director to perform his or her duties, that liability shall be assumed at the minimum amount specified in Article 425, Paragraph 1 of the Companies Act.
    - 2) The aforementioned limitation of liability shall be applicable only when the performance of duties by an External Director that resulted in said liability were carried out in good faith and without gross negligence.
- 8. Reasons for nominating other candidates as Directors who are not Audit & Supervisory Committee Members:

Mrs. Hiromi Tazaki is the wife of Mr. Tadayoshi Tazaki, the founder of the Company, and has been a Director of the Company since its establishment. Since joining T. TAZAKI&Co Ltd of the U.K. in May 1981, Mrs. Tazaki has been involved in the management of the recruitment business in eleven countries. The Company has determined that she carries out her duties as Director in an appropriate manner.

Mr. Tadayoshi Tazaki is the founder of the Company and has been a Director since its establishment. Since establishing T. TAZAKI&Co Ltd in the U.K. in November 1974, Mr. Tazaki has developed the recruitment business in eleven countries. The Company has determined that he carries out his duties as Director in an appropriate manner.

Mr. Hiroki Yamada has gained experience consistently in the domestic recruitment business since he joined the Company in August 2003. Mr. Yamada was appointed as Associate Director in April 2016 and as General Manager of Business Headquarters in January 2017 for the enhancement of management of the said business. Mr. Yamada has demonstrated his achievements in the scope of the domestic recruitment business since being appointed as Director in March 2020. The Company has determined that he carries out his duties as Director in an appropriate manner.

Mr. Toshihiko Okino has extensive experience and achievements in overall operations in administrative divisions, particularly in the areas of accounting/finance, business planning, and M&As over many years. In January 2023, he was appointed as Head of Administration Headquarters of the Company. Since becoming a Director in March 2023, he has continued to accumulate achievements as the head of administrative divisions from a wide perspective. The Company has determined that he carries out his duties as Director in an appropriate manner.

Mr. Stephen Blundell joined T. TAZAKI&Co Ltd in 1989 and has extensive experience and achievements in operations in administrative divisions, particularly in the areas of accounting/finance, group company management, and human resources in countries outside Japan over many years. Since becoming Finance Director and Group CFO of the Company's subsidiary JAC Recruitment International Ltd in March 2012, he has continued to accumulate achievements while also serving concurrently as a director at JAC Recruitment International's subsidiaries in Malaysia, Indonesia, the UK, Germany, and other countries. The Company has determined that he carries out his duties as

- Director in an appropriate manner.
- 9. The Company has entered into a directors and officers liability insurance agreement, having all Directors insured. The insurance indemnifies the Directors, the insured, for any damages that may arise as a result of being held liable for the execution of their duties or receiving a claim to hold them liable. If they assume office as Directors, they will be insured under the said insurance agreement, and the Company plans to renew it during their terms of office.
- 10. The number of Company shares held by the aforementioned candidates for Director is as of December 31, 2023.

#### **Proposal 3:** Election of 3 Directors Who Are Audit & Supervisory Committee Members

The terms of office of all 3 Directors who are Audit & Supervisory Committee Members will expire at the conclusion of this Annual General Meeting of Shareholders. Accordingly, the election of 3 Directors who are Audit & Supervisory Committee Members is proposed. The Audit & Supervisory Committee has consented to this proposal.

The candidates for Directors who are Audit & Supervisory Committee Members are as follows:

	The candidates for Directors who are Audit & Supervisory Committee Members are as for			
NT.	Name	Past expe	erience, positions and responsibilities in the Company	
No.	(Date of birth)	T.	(Significant concurrent positions)	
	· ·			Company held
		April 1992	Joined Nippon Mining Co. (present ENEOS Corporation)	
		April 2007	Manager, Foreign Exchange Group of Nippon Mining Finance Co., Ltd.	
		Index 2010	Manager, Foreign Exchange Group of JX Finance Co., Ltd.	- ee
		July 2010 April 2012	Manager, Overseas Bases Support Group, Overseas Business	
		April 2012	Division of JX Energy Corporation	
		April 2014	Director, Secretary, and General Manager of Administration	
		11p111 201 1	Division of JX Nippon Oil & Energy Europe Limited	
		April 2017	Director, Secretary, and General Manager of Administration	
		•	Division of JX Nippon Oil & Energy Europe Limited, and	
			Director, Secretary, and General Manager of Administration	
	Toshiaki		Division of JX Nippon Oil & Energy (EMEA) Limited	shares of the Company held
1	Mukaiyama	February 2018	Chief Director, Finance Team, Finance Office, Corporate	
1	(November 16,		Service Platform of MISUMI Group Inc.	_
	1967)	January 2019	General Manager, General Planning Department, General	
		May 2021	Planning Division of FUJITEC CO., LTD., etc. Full-time Audit & Supervisory Board Member and External	
		May 2021	Audit & Supervisory Board Member of the Company	.td.
		September 2021	Audit & Supervisory Board Member of CareerCross Co., Ltd.	
		Septemoer 2021	(to present)	
		September 2021	Audit & Supervisory Board Member of VantagePoint K.K.	
		1	(to present)	
		March 2022	Director and Full-time Audit & Supervisory Committee	
			Member of the Company (to present)	
		March 2023	Audit & Supervisory Board Member of JAC International	
		A :1.1075	Co., Ltd. (to present)	
		April 1975	Joined Asahi & Co. (present KPMG AZSA LLC)	
		August 1979 May 2000	Registered as a certified public accountant Representative Partner of Asahi & Co. (present KPMG	
		May 2000	AZSA LLC)	
		October 2013	Chief of Naoto Yokoi Certified Public Accountant &	
		3010001 2013	Certified Tax Accountant Office	
		June 2014	External Director of TAKEEI CORPORATION	
		June 2014	External Audit & Supervisory Board Member of Nichiban	
	Naoto Volco:		Co., Ltd.	
2	Naoto Yokoi (April 27, 1951)	March 2015	External Audit & Supervisory Board Member of the	_
	(ripin 21, 1731)		Company	_
		June 2015	External Director of INAGEYA CORPORATION	
		March 2022	Director and Audit & Supervisory Committee Member of the	
		Inn a 2022	Company (to present)	
		June 2022	Outside Director and Audit & Supervisory Committee Member of TRE Holdings Corporation	
		July 2023	External Director of TAKEEI CORPORATION (to present)	
		-	current position]	
			or of TAKEEI CORPORATION	
	Di	October 2004	Registered as a lawyer (Dai-Ichi Tokyo Bar Association),	
	[New		joined Abe, Ikubo & Katayama	
	appointment]	June 2012	Seconded to Fujitsu Limited	
3	Nodoka	April 2013	Lecturer at Training Course of Specific Infringement Lawsuit	
	Nakamura	4 2016	Counsel at Japan Patent Attorneys Association	_
	(August 16,	August 2016	Partner, Abe, Ikubo & Katayama (to present) Examiner of Industrial Property Council (for Patent Attorney	
	1980)	December 2016	Examination; responsible for Design Act)	
	l		Zamanada, responsible for Design free,	

#### (Notes)

- 1. No conflict of interest exists between each candidate and the Company.
- 2. Mr. Toshiaki Mukaiyama, Mr. Naoto Yokoi, and Ms. Nodoka Nakamura are candidates for External Directors.
- 3. Mr. Toshiaki Mukaiyama, Mr. Naoto Yokoi, and Ms. Nodoka Nakamura are independent candidates based on provisions of the Tokyo Stock Exchange.
- 4. The term of office of Mr. Toshiaki Mukaiyama as an External Director who is an Audit & Supervisory Committee Member of the Company will be two years at the conclusion of this General Meeting of Shareholders.
- 5. The term of office of Mr. Naoto Yokoi as an External Director who is an Audit & Supervisory Committee Member of the Company will be two years at the conclusion of this General Meeting of Shareholders.
- 6. The reasons for nominating these candidates as External Directors who are Audit & Supervisory Committee Members, the reasons for determining that the candidates are able to carry out their duties as External Directors who are Audit & Supervisory Committee Members, the limited liability agreement with External Directors, and their expected roles are as follows:
  - (1) Mr. Toshiaki Mukaiyama has been nominated as a candidate for External Director who is an Audit & Supervisory Committee Member mainly for the reason that he will give advice and recommendations in order to ensure adequacy and fairness based on his extensive experience in administrative operations in general, including business planning, accounting/finance and the management of overseas subsidiaries. It was further determined that the Company can expect Mr. Toshiaki Mukaiyama to apply his expertise and experience to corporate management as an External Director as he possesses sufficient insight into company auditing operations from his many years of experience in administrative operations.
  - (2) Mr. Naoto Yokoi has been nominated as a candidate for External Director who is an Audit & Supervisory Committee Member mainly for the reason that he will provide advice and recommendations to ensure adequacy and fairness from his professional viewpoint as a certified public accountant. It was further determined that the Company can expect Mr. Naoto Yokoi to apply his expertise and experience to corporate management as an External Director as he possesses sufficient insight into the auditing operations of companies from the accounting knowledge and experience he has gained over many years as a certified public accountant, although he has not participated in corporate management in the past other than as an External Director or an External Audit & Supervisory Board Member.
  - (3) Ms. Nodoka Nakamura has been nominated as a candidate for External Director who is an Audit & Supervisory Committee Member mainly for the reason that she will provide advice and recommendations to ensure adequacy and fairness from her professional viewpoint as a lawyer. It was further determined that the Company can expect Ms. Nodoka Nakamura to apply her expertise and experience to corporate management as an External Director as she possesses sufficient insight into the auditing operations of companies from the legal knowledge and experience she has gained as a lawyer, although she has not participated in corporate management in the past other than as an External Director or an External Audit & Supervisory Board Member.
  - (4) Limited liability agreement with External Directors who are Audit & Supervisory Committee Members

The Company has already entered into a limited liability agreement with the candidate, Mr. Naoto Yokoi. If the election of the candidate, Ms. Nodoka Nakamura, as a Director who is an Audit & Supervisory Committee Member is approved, the Company plans to conclude with her a limited liability agreement with the same content as the said limited liability agreement.

Details of the content of these agreements are as follows:

- 1) In the event that the Company assumes liability for damages as a result of the failure of an External Director to perform his or her duties, that liability shall be assumed at the minimum amount specified in Article 425, Paragraph 1 of the Companies Act.
- 2) The aforementioned limitation of liability shall be applicable only when the performance of duties by an External Director that resulted in said liability were carried out in good faith and without gross negligence.
- 7. The Company has entered into a directors and officers liability insurance agreement, having all Directors insured. The insurance indemnifies the Directors, the insured, for any damages that may arise as a result of being held liable for the execution of their duties or receiving a claim to hold them liable. If they assume office as Directors, they will be insured under the said insurance agreement, and the Company plans to renew it during their terms of office.
- 8. The number of Company shares held by the aforementioned candidates for Director is as of December 31, 2023.

#### **Proposal 4:** Election of 1 Director Who Is a Substitute Audit & Supervisory Committee Member

To prepare for any shortage in the number of Directors who are Audit & Supervisory Committee Members from the number provided for in laws and regulations, it is proposed that 1 Director who is a Substitute Audit & Supervisory Committee Member be elected in advance. The Audit & Supervisory Committee has consented to this proposal.

The candidate for Director who is a Substitute Audit & Supervisory Committee Member is as follows:

Name	Past ev	perience, positions and responsibilities in the Company	Number of shares
(Date of birth)	1 ust CA	of the Company	
(Bate of oftin)		(Significant concurrent positions)	held
	April 1992	Registered as a lawyer	
	October 1996	Assistant to the Office of Practicing Attorney Professor for Civil	
		Advocacy of The Legal Training and Research Institute of Japan	
	September 2004	Joint establishment and Partner of Nijinohashi Law Offices	
		(to present)	
Masataka Iwasaki	April 2010	Practicing Attorney Professor for Civil Advocacy of The Legal	
(November 28, 1964)		Training and Research Institute of Japan	_
(November 26, 1904)	April 2013	Professor at Sophia Law School (Professor with practical	
		experience) (to present)	
	February 2021	ary 2021 External Audit & Supervisory Board Member of the Company	
	[Significant concu	rrent positions]	
	Lawyer (Partner o	f Nijinohashi Law Offices)	
	Professor at Sophi	a Law School (Professor with practical experience)	

#### (Notes)

- 1. No conflict of interest exists between the candidate and the Company.
- 2. The candidate fulfills the requirements for External Director who is an Audit & Supervisory Committee Member, and is nominated as an External Director who is a Substitute Audit & Supervisory Committee Member.
- 3. The candidate fulfills the requirements for independent director/auditor based on provisions of the Tokyo Stock Exchange, and is nominated as a substitute independent director/auditor.
- 4. Mr. Masataka Iwasaki has been nominated as a candidate for External Director who is a Substitute Audit & Supervisory Committee Member mainly for the reason that he will provide advice and recommendations to ensure adequacy and fairness from his professional viewpoint as a lawyer. It was further determined that the Company can expect Mr. Masataka Iwasaki to apply his expertise and experience to corporate management as an External Director who is an Audit & Supervisory Committee Member as he possesses sufficient insight into the auditing operations of companies from the legal knowledge and experience he has gained over many years as a lawyer.
- 5. The Company has entered into a directors and officers liability insurance agreement, having all Directors insured. The insurance indemnifies the Directors, the insured, for any damages that may arise as a result of being held liable for the execution of their duties or receiving a claim to hold them liable. If the candidate assumes office as a Director who is an Audit & Supervisory Committee Member, he will be insured under the said insurance agreement.
- 6. Limited liability agreement with the candidate for External Director
  If the candidate assumes office of a Director who is an Audit & Supervisory Committee Member, the
  Company plans to conclude a limited liability agreement with the candidate.
  Details of the content of the agreement are as follows:
  - 1) In the event that the Company assumes liability for damages as a result of the failure of an External Director to perform his or her duties, that liability shall be assumed at the minimum amount specified in Article 425, Paragraph 1 of the Companies Act.
  - 2) The aforementioned limitation of liability shall be applicable only when the performance of duties by an External Director that resulted in said liability were carried out in good faith and without gross negligence.

#### **Proposal 5:**

Change in the Remuneration Framework and Issuance/Disposal Share Cap for Share-based Remuneration for Directors (Excluding External Directors and Directors Who Are Audit & Supervisory Committee Members)

To give the Company's Directors (excluding Directors who are Audit & Supervisory Committee Members and External Directors; hereinafter referred to as "Eligible Directors") an incentive to pursue sustainable increase in corporate value, the Company, as part of a revision of officer remuneration systems, proposes to change the remuneration framework for granting restricted stock to Eligible Directors and the issuance/disposal share cap associated with this remuneration as indicated below.

The 35th Annual General Meeting of Shareholders, held on March 24, 2022, approved that the amount of annual installment-type restricted stock compensation, which is a portion of share-based remuneration for the Company's Eligible Directors, shall be "40 million yen or less per year," and the total number of common shares of the Company issued or disposed of shall be "20 thousand shares or less per year."

We propose to revise this remuneration framework from "40 million yen or less per year" to "200 million yen or less per year" in order to expand the proportion of share-based remuneration for Eligible Directors going forward. We also propose to revise the cap on the number of shares to be issued/disposed of from "20 thousand shares or less per year" to "186 thousand shares or less per year," in light of the 4-for-1 stock split of the Company's common stock, effective January 1, 2024, and medium-term rises in stock prices.

If this proposal is approved, the Company plans to amend its Policy on Determination of the Details of Individual Remuneration, etc. for Eligible Directors. The content of this proposal has been determined by the Board of Directors following deliberation by the board of independent directors, in light of the purpose of the changes mentioned above, and it is deemed reasonable. The Audit & Supervisory Committee has no particular opinion on this proposal.

The number of Eligible Directors subject to this remuneration will be five if the proposal "Election of 8 Directors Who Are Not Audit & Supervisory Committee Members" is approved as proposed.

#### **Proposal 6:** Setting of a Non-monetary Remuneration Cap for Full-time Directors

For full-time Directors, the Company proposes to set a cap on non-monetary remuneration to facilitate swift and smooth execution of business operations. Non-monetary remuneration refers to providing company housing using ordinary standard properties, to which said remuneration shall be allocated. In light of differences in domestic and overseas housing circumstances and recent rises in prices, the Company proposes an annual upper limit of 50 million yen (excluding employee salaries of Directors who also serve as employees).

After the resolution of Proposal 5 and this proposal, the Company plans to amend its Policy on Determination of the Details of Individual Remuneration, etc. for Eligible Directors.

The content of this proposal has been determined by the Board of Directors following deliberation by the board of independent directors, in light of the purpose of the changes mentioned above, and it is deemed reasonable.

The Audit & Supervisory Committee has no particular opinion on this proposal.

The number of Eligible Directors subject to this remuneration will be six if the proposal "Election of 8 Directors Who Are Not Audit & Supervisory Committee Members" and the proposal "Election of 3 Directors Who Are Audit & Supervisory Committee Members" are approved as proposed.

### Consolidated Balance Sheet (As of December 31, 2023)

(Millions of yen)

(Assets)		(Millions of yen) (Liabilities)		
Item	Amount	Item	Amount	
Current assets	19,370	Current liabilities	6,052	
Cash and deposits	16,767	Lease obligations	0	
Accounts receivable - trade	1,928	Accounts payable - other	504	
Supplies	0	Accrued expenses	2,760	
Prepaid expenses	384	Income taxes payable	1,318	
Other	314	Accrued consumption taxes	688	
Allowance for doubtful accounts	(24)	Deposits received	297	
Non-current assets	4,147	Unearned revenue	36	
Property, plant and equipment	788	Provision for stocks payment	204	
Buildings	289	Refund liabilities	59	
Machinery and equipment	21	Other	181	
Tools, furniture and fixtures	144	Non-current liabilities	248	
Leased assets	1	Lease obligations	0	
Other	331	Deferred tax liabilities	2	
Intangible assets	1,426	Other	245	
Goodwill	721	Total liabilities	6,301	
Software	550	(Net Assets)		
Software in progress	154	Shareholders' equity	16,930	
Investments and other assets	1,933	Capital stock	672	
Investment securities	0	Capital surplus	1,516	
Investments in capital	0	Retained earnings	17,722	
Lease and guarantee deposits	928	Treasury shares	(2,980)	
Claims provable in bankruptcy, claims provable in rehabilitation and other	10	Accumulated other comprehensive income	286	
Long-term prepaid expenses	24	Foreign currency translation adjustment	286	
Deferred tax assets	980	-		
Long-term accounts receivable - other	1			
Allowance for doubtful accounts	(12)	Total net assets	17,217	
Total assets	23,518	Total liabilities and net assets	23,518	

<u>Consolidated Statement of Income</u> (From January 1, 2023 to December 31, 2023)

(Millions of yen)

Item	Amo	ount (Millions of yen
Net sales		
Domestic recruitment business income	30,475	
Domestic job offer advertising business income	322	
Overseas business income	3,677	34,475
Cost of sales		
Domestic recruitment business cost	1,951	
Domestic job offer advertising business cost	2	
Overseas business cost	700	2,654
Gross profit		31,821
Selling, general and administrative expenses		23,606
Operating income		8,215
Non-operating income		
Interest income	9	
Gain on cancellation of leases	17	
Insurance fee income	5	
Rental income from facilities	5	
Other	2	41
Non-operating expenses		
Interest expenses	22	
Foreign exchange losses	9	
Loss on cancellation of rental contracts	13	
Other	1	46
Ordinary income		8,209
Extraordinary losses		
Loss on retirement of non-current assets	1	1
Profit before income taxes		8,207
Income taxes - current	2,218	
Income taxes - deferred	11	2,229
Profit		5,978
Profit attributable to owners of parent		5,978

# <u>Consolidated Statement of Changes in Shareholders' Equity</u> (From January 1, 2023 to December 31, 2023)

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	672	1,514	15,022	(1,793)	15,415
Changes of items during period					
Dividends of surplus			(3,278)		(3,278)
Profit attributable to owners of parent			5,978		5,978
Purchase of treasury shares				(1,369)	(1,369)
Disposal of treasury shares		1		182	184
Net changes in items other than shareholders' equity					
Total changes of items during period	_	1	2,699	(1,187)	1,514
Balance at end of period	672	1,516	17,722	(2,980)	16,930

	Accumulated other co	Accumulated other comprehensive income		
	Foreign currency translation adjustment	Total accumulated other comprehensive income	Total net assets	
Balance at beginning of period	169	169	15,585	
Changes of items during period				
Dividends of surplus			(3,278)	
Profit attributable to owners of parent			5,978	
Purchase of treasury shares			(1,369)	
Disposal of treasury shares			184	
Net changes in items other than shareholders' equity	117	117	117	
Total changes of items during period	117	117	1,631	
Balance at end of period	286	286	17,217	

Figures less than one million are rounded down. Note:

## Non-Consolidated Balance Sheet (As of December 31, 2023)

(Millions of yen)

(Assets)		(Liabilities)		
Item	Amount	Item	Amount	
Current assets	16,975	Current liabilities	5,275	
Cash and deposits	14,947	Lease obligations	0	
Accounts receivable - trade	1,528	Accounts payable - other	445	
Supplies	0	Accrued expenses	2,454	
Prepaid expenses	278	Income taxes payable	1,208	
Other	221	Accrued consumption taxes	616	
Allowance for doubtful accounts	(1)	Deposits received	275	
Non-current assets	6,745	Unearned revenue	5	
Property, plant and equipment	372	Provision for stocks payment	201	
Buildings	246	Refund liabilities	30	
Machinery and equipment	21	Other	35	
Tools, furniture and fixtures	103	Non-current liabilities	83	
Leased assets	1	Lease obligations	0	
Intangible assets	585	Other	82	
Software	527	Total liabilities	5,358	
Software in progress	58	(Net Assets)		
Investments and other assets	5,787	Shareholders' equity	18,362	
Shares of subsidiaries and associates	4,008	Capital stock	672	
Investment securities	0	Capital surplus	1,516	
Investments in capital	0	Legal capital surplus	647	
Lease and guarantee deposits	826	Other capital surplus	869	
Claims provable in bankruptcy, claims provable in rehabilitation and other	10	Retained earnings	19,154	
Long-term prepaid expenses	24	Legal retained earnings	1	
Deferred tax assets	927	Other retained earnings	19,152	
Long-term accounts receivable - other	1	Retained earnings brought forward	19,152	
Allowance for doubtful accounts	(12)	Treasury shares	(2,980)	
		Total net assets	18,362	
Total assets	23,720	Total liabilities and net assets	23,720	

# <u>Non-Consolidated Statement of Income</u> (From January 1, 2023 to December 31, 2023)

(Millions of yen)

Item	Amo	ount
Net sales		29,170
Cost of sales		1,900
Gross profit		27,269
Selling, general and administrative expenses		19,256
Operating income		8,012
Non-operating income		
Interest income	0	
Outsourcing income	17	
Rental income from facilities	8	
Other	1	27
Non-operating expenses		
Interest expenses	0	
Foreign exchange losses	1	
Loss on cancellation of rental contracts	13	
Other	1	16
Ordinary income		8,024
Extraordinary losses		
Loss on retirement of non-current assets	1	1
Profit before income taxes		8,022
Income taxes - current	2,075	
Income taxes - deferred	23	2,098
Profit		5,924

## Non-Consolidated Statement of Changes in Shareholders' Equity (From January 1, 2023 to December 31, 2023)

(Millions of yen)

	Shareholders' equity							
		Capital surplus			Retained earnings			
	Capital stock	Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings Retained earnings brought forward	Total retained earnings	
Balance at beginning of period	672	647	867	1,514	1	16,507	16,508	
Changes of items during period								
Dividends of surplus						(3,278)	(3,278)	
Profit						5,924	5,924	
Purchase of treasury shares								
Disposal of treasury shares			1	1				
Total changes of items during period	_	_	1	1	_	2,645	2,645	
Balance at end of period	672	647	869	1,516	1	19,152	19,154	

	Sharehold			
	Treasury shares	Total shareholders' equity	Total net assets	
Balance at beginning of period	(1,793)	16,902	16,902	
Changes of items during period				
Dividends of surplus		(3,278)	(3,278)	
Profit		5,924	5,924	
Purchase of treasury shares	(1,369)	(1,369)	(1,369)	
Disposal of treasury shares	182	184	184	
Total changes of items during period	(1,187)	1,460	1,460	
Balance at end of period	(2,980)	18,362	18,362	