

March 5, 2024

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**Monthly Sales Summary for fiscal year Sep. 1, 2023 through Aug. 31, 2024 (% YoY)**

■ Eyewear stores in Japan—year-on-year sales growth, number of stores (%)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
Sales	All Store Sales	10.4	14.4	4.5	14.0	8.1	17.1							9.7	12.6			11.2		11.2
	Existing Store Sales	9.4	12.1	2.3	11.4	5.4	14.5							7.8	10.0			8.9		8.9
Num. Of Stores	Num. of Stores (month-end)	474	478	481	484	485	483							481	483			483		483
	Net Increase	1	4	3	3	1	-2							8	2			10		10
	Openings	1	4	3	3	1	0							8	4			12		12
	Closures	0	0	0	0	0	2							0	2			2		2

Note 1: The figures above are based on preliminary operating data, and may differ from actual results.

Note 2: Existing store sales data is based on stores operating for at least 12 months as of the end of the month; data from stores that closed during the month are not included.

Note 3: JINS also generates revenue from wholesale, e-commerce, and other operations. Sales growth may thus differ from that reported on the income statement.

■ Topics

In February, sales across all of the company's eyewear stores in Japan increased 17.1% YoY, and sales at existing stores were up 14.5% YoY.

The upgraded version of "JINS PROTECT" series of anti-pollen, anti-respiratory droplet, and anti-dryness eyeglasses that can block over 99% of pollen from entering the eyes, the highest level of protection in JINS' history, was launched on January 25 and well-received. Further, as in the previous month, we stepped up sales activities targeting every customer visiting our stores and saw more customers purchase optional lenses, including "JINS Goku-usu Lenses," double-sided aspherical lenses with the world's highest level of refractive index. As a result, sales at existing stores grew 14.5% YoY.

To help those who had lost their eyeglasses or whose eyeglasses were damaged due to the Noto Peninsula Earthquake on January 1, 2024, we dispatched "JINS GO," a mobile eyeglass sales and service vehicle equipped with functions to provide eye exam assistance and lens fitting, as well as a wheelchair lift, to eight evacuation centers in Wajima, Ishikawa Prefecture and provided repair and adjustment services as well as free eyeglasses to about 500 evacuees.

At the end of February, the number of eyewear stores in Japan was 483 (net decrease of two stores).

■ Eyewear stores in Japan—openings and closures

Store openings:

There were no store openings.

Store closures:

JINS Ariake Garden (Koto-ku, Tokyo), JINS SEIBU Fukui (Fukui Prefecture)

■Additional information

Eyewear stores in Japan—year-on-year sales growth  
 Monthly sales summary from FY 8/2020 to FY 8/2023 (% YoY)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
All Store Sales	Sep. 2019–Aug. 2020	25.6	-2.1	6.9	6.9	18.0	15.7	-13.4	-72.3	-47.5	18.3	11.8	8.2	10.3	13.5	-43.8	12.6	12.0	-15.2	-2.7
	Sep. 2020–Aug. 2021	-7.5	10.6	1.0	-1.2	-0.1	4.0	17.9	243.2	69.8	-23.1	-7.5	-14.2	0.5	0.8	69.8	-15.0	0.7	12.5	6.3
	Sep. 2021–Aug. 2022	-11.6	7.2	8.4	7.6	3.7	-14.5	1.1	9.6	20.1	6.5	5.2	5.8	1.0	-0.7	9.8	5.8	0.1	7.8	3.9
	Sep. 2022–Aug. 2023	6.7	-0.7	5.4	-7.1	-0.8	10.2	3.3	6.2	6.2	11.4	15.2	14.0	3.7	-0.1	5.2	13.6	1.7	9.4	5.7
Existing Store Sales	Sep. 2019–Aug. 2020	20.3	-5.4	3.6	1.5	11.7	10.1	-17.4	-74.5	-51.1	11.8	5.5	2.2	6.4	7.8	-47.1	6.4	7.1	-19.8	-7.5
	Sep. 2020–Aug. 2021	-11.7	6.1	-3.4	-5.1	-4.1	0.9	13.4	232.9	62.9	-25.8	-10.4	-17.0	-3.8	-2.9	63.5	-17.8	-3.3	8.6	2.3
	Sep. 2021–Aug. 2022	-14.2	2.7	4.0	3.5	-0.7	-17.5	-1.8	5.0	13.5	1.4	0.2	0.7	-2.9	-4.5	5.2	0.7	-3.8	2.9	-0.4
	Sep. 2022–Aug. 2023	2.3	-3.1	2.0	-10.1	-3.6	8.1	1.8	3.6	3.1	9.4	13.3	12.2	0.3	-2.7	2.8	11.7	-1.3	7.2	3.0