(Note) This is an English translation of the cover letter and attached reference documents for the annual general meeting of shareholders, which comprise a part of our notice of convocation of annual general meeting of shareholders originally written in Japanese, for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Securities code: 7846

Sending date: March 8, 2024

Start date of measures for electronic provision: March 6, 2024

To Our Shareholders with Voting Rights,

Shu Itoh, President and Director **PILOT Corporation** 6-21, Kyobashi 2-chome, Chuo-ku, Tokyo

Notice of Convocation of the 22nd (FY2023) Annual General Meeting of Shareholders

We are pleased to announce the 22nd (FY2023) Annual General Meeting of Shareholders of PILOT Corporation (the "Company") to be held as described below.

When convening this general meeting of shareholders, the Company takes measures for providing information that constitutes the content of Reference Documents for the General Meeting of Shareholders, etc. (items for which the measures for providing information in electronic format will be taken) in electronic format, and posts this information as "Notice of Convocation of the 22nd (FY2023) Annual General Meeting of Shareholders" on the Company's website. Please access the Company's website using the Internet address shown below to review the information. It is also posted on the website of Tokyo Stock Exchange, Inc. (TSE) and the Company's website dedicated to materials for the general meeting of shareholders.

[The Company's website]

https://www.pilot.co.jp/company/ir/stock/meeting.html (in Japanese)

[The website where materials for the general meeting of shareholders are posted] https://d.sokai.jp/7846/teiji/ (in Japanese)

[TSE website (Listed Company Search)]

https://www2.jpx.co.jp/tseHpFront/JJK010010Action.do?Show=Show (in Japanese)

Access the TSE website by using the Internet address shown above, enter "PILOT Corporation" in "Issue name (company name)" or the Company's securities code "7846" in "Code," and click "Search." Then, click "Basic information" and select "Documents for public inspection/PR information." Under "Filed information available for public inspection," click "Click here for access" under "[Notice of General Shareholders Meeting/Informational Materials for a General Shareholders Meeting]."

If you are unable to attend the meeting, you may exercise your voting rights by electromagnetic means (via the Internet, etc.) or in writing (by mail). Please review Reference Documents for the General Meeting of Shareholders and exercise your voting rights no later than 5:35 p.m. on Wednesday, March 27, 2024 (JST).

[Exercising voting rights via the Internet, etc.]

Please access the Company's designated website for exercising voting rights (https://evote.tr.mufg.jp/) (in Japanese only), use "voting right exercising code" and "password" listed on the enclosed Voting Rights Exercise Form and indicate your approval or disapproval of the proposal following the guidance on the screen.

[Exercising voting rights by mail]

Please indicate your approval or disapproval of the proposal on the Voting Rights Exercise Form sent out with this Notice of Convocation and return it by the end of exercise period on the previous page.

Details

1. Date and time: Thursday, March 28, 2024, at 10:00 a.m. (JST)

(The reception will commence at 9:00 a.m. (JST))

2. Venue: Conference Room, 6th floor, Head office of PILOT Corporation

6-21, Kyobashi 2-chome, Chuo-ku, Tokyo

3. Purpose of the meeting:

Matters to be reported:

- The Business Report, the Consolidated Financial Statements and Audit Reports on the Consolidated Financial Statements by the Financial Auditor and the Audit & Supervisory Committee for the 22nd fiscal year (from January 1, 2023 to December 31, 2023)
- 2. The Non-consolidated Financial Statements for the 22nd fiscal year (from January 1, 2023 to December 31, 2023)

Matters to be resolved:

Proposal 1: Election of Ten (10) Directors (Excluding Directors Who Are Audit & Supervisory

Committee Members)

Proposal 2: Election of Three (3) Directors Who Are Audit & Supervisory Committee Members

4. Matters to be determined upon convocation

- (1) Regardless of whether a request for the delivery of paper-based documents has been made, the delivered documents do not include the following items subject to measures for electronic provision, in accordance with the provisions of laws and regulations and Article 14 of the Articles of Incorporation of the Company.
 - (i) "Matters Related to Outside Officers, including Outline of Content of Liability Limitation Agreement and Outline of Content of Contract of Directors and Officers Liability Insurance, in the Status of the Company's Officers, Systems to Ensure Proper Business Activities and Outline of the Operational Status of those Systems, and Basic Policy on Control of the Stock Company" in the Business Report
 - (ii) "Notes to Consolidated Financial Statements"
 - (iii) "Notes to Non-consolidated Financial Statements"

 Accordingly, the Business Report, Consolidated Financial Statements, and Non-consolidated Financial Statements included in these documents are part of the documents included in the scope of audits by the Financial Auditor when preparing the financial audit report and the Audit & Supervisory Committee when preparing its audit report.
- (2) When voting rights are exercised in duplicate via the Internet, etc. and by a Voting Rights Exercise Form, the vote via the Internet, etc. is considered effective. Moreover, when voting rights are exercised multiple times via the Internet, etc., the last vote is considered effective.
- (3) If you indicate neither your approval nor disapproval of a proposal on a Voting Rights Exercise Form when exercising voting rights in writing (by mail), your answer will be deemed to be approval.

- * If you attend the meeting in person, please present the enclosed Voting Rights Exercise Form at the reception desk upon your arrival at the meeting.
- * If revisions to the items subject to measures for electronic provision arise, a notice of the revisions and the details of the items before and after the revisions will be posted on the following websites on the previous page: the Company's website, the TSE website, and the website where materials for the general meeting of shareholders are posted.

Reference Documents for the General Meeting of Shareholders

Proposal 1: Election of Ten (10) Directors (Excluding Directors Who Are Audit & Supervisory Committee Members)

The terms of office of all the current nine (9) Directors (excluding Directors who are Audit & Supervisory Committee Members) will expire at the conclusion of this meeting. Therefore, we request the election of ten (10) Directors (excluding Directors who are Audit & Supervisory Committee Members). The Audit & Supervisory Committee exchanged opinions regarding the nomination of the candidates for directors and determined them to be appropriate after deliberating on them.

The candidates for Directors (excluding Directors who are Audit & Supervisory Committee Members) are as follows:

No.	Name	Gender	Attribute of car	ndidate	Current positions in the Company	Attendance at Board of Directors meetings (FY2023)
1	Fumio Fujisaki	Male	Reappointment		Director	17/17
2	Masakazu Shirakawa	Male	Reappointment		Representative Director	17/17
3	Shu Itoh	Male	Reappointment		President and Representative Director	17/17
4	Toshio Araki	Male	Reappointment		Director	17/17
5	Kazuhiko Yokoyama	Male	Reappointment		Director	17/17
6	Katsuji Hatano	Male	Reappointment		Director	17/17
7	Takeshi Kodaira	Male	Reappointment		Director	17/17
8	Shinzo Masuda	Male	Reappointment Outside		Outside Director	17/17
9	Masanobu Muramatsu	Male	New appointment	Outside	Outside Director (Audit & Supervisory Committee Member)	17/17
10	Misuzu Shibata	Female	Reappointment	Outside	Outside Director	12/13

Note: Misuzu Shibata was elected at the Annual General Meeting of Shareholders held on March 30, 2023. Consequently, the status of her attendance at Board of Directors meetings differs from that of other Directors.

No.	Name (Date of birth)	Career summary, positions and responsibilities in the Company, and significant concurrent positions outside the Company	Number of the Company's shares held				
1	Reappointment Fumio Fujisaki (July 20, 1960)	Apr. 1984 Joined The Pilot Pen Co., Ltd. Sep. 2011 General Manager of Corporate Planning Office, the Company Mar. 2015 Executive Officer, the Company Mar. 2022 Director, the Company (present) (Responsibilities for the fiscal year) In charge of International Sales, Domestic Sales and Marketing	11,100				
1	The candidate possesses a international sales in the C international sales as Gene corporate value. He has be	Reasons for the nomination The candidate possesses a wealth of experience and achievements in the areas of accounting and finance, planning, and international sales in the Company, and after assuming the position of Executive Officer in 2015, he has led the area of international sales as General Manager of International Sales Division, making significant contributions to improving corporate value. He has been serving as the President of an overseas subsidiary since 2019. Accordingly, the Company judges him a suitable candidate based on his aforementioned achievements and requests that he be re-elected as Director.					
2	Reappointment Masakazu Shirakawa (August 15, 1956)	Apr. 1980 Joined The Pilot Pen Co., Ltd. Apr. 2004 General Manager of Accounting & Finance Department, the Company Mar. 2011 Executive Officer, the Company Mar. 2017 Director, the Company Mar. 2021 Representative Director, the Company (present) (Responsibilities for the fiscal year) In charge of Finance, Internal Control, Business Audit and Compliance	3,900				
	Reasons for the nomination The candidate possesses abundant experience and achievements gained in the areas of domestic sales, accounting and finance in the Company, and has contributed immensely to the Company. He also has extensive international experience as						

The candidate possesses abundant experience and achievements gained in the areas of domestic sales, accounting and finance in the Company, and has contributed immensely to the Company. He also has extensive international experience as the person in charge of the finance area. During his time as Executive Officer since 2011, he had served as vice president of an overseas subsidiary and as the person in charge of group management, and he has been a Representative Director of the Company since 2021. Accordingly, the Company judges him a suitable candidate based on his aforementioned achievements and requests that he be re-elected as Director.

No.	Name (Date of birth)	Career summary, positions and responsibilities in the Company, and significant concurrent positions outside the Company	Number of the Company's shares held
3	Reappointment Shu Itoh (October 31, 1956)	Apr. 1979 Joined The Pilot Pen Co., Ltd. Jul. 2005 General Manager of International Sales Department 1, the Company Mar. 2007 Executive Officer, the Company Mar. 2009 Director, the Company Mar. 2017 President and Representative Director, the Company (present) (Responsibilities for the fiscal year) General Supervisor	12,400
	international sales and ind since 2009, he had been in Representative Director in		time as Director he position of
4	Reappointment Toshio Araki (March 28, 1958)	Apr. 1980 Joined The Pilot Ink Co., Ltd. Jul. 2009 General Manager of Technology Department, The Pilot Ink Co., Ltd. Mar. 2011 Executive Officer, The Pilot Ink Co., Ltd. Mar. 2013 Director, The Pilot Ink Co., Ltd. Mar. 2015 Managing Director, The Pilot Ink Co., Ltd. Mar. 2016 President and Representative Director, The Pilot Ink Co., Ltd. Mar. 2016 Senior Executive Officer, the Company Mar. 2022 Managing Executive Officer, the Company (present) Mar. 2022 Director, the Company (present) (Responsibilities for the fiscal year) In charge of Production, Technology, Development, Intellectual Property, Quality Management (Significant concurrent positions outside the Company) Director, The Pilot Ink Co., Ltd.	15,800
	in the Company Group's p contribution to improving and a Director of the Com	bundant experience and achievements at The Pilot Ink Co., Ltd. and has played production activities since he assumed the position of President in 2016, making the Group's value. He was appointed as an Executive Officer of the Company in pany in 2022. Accordingly, the Company judges him a suitable candidate based ents and requests that he be re-elected as Director.	a significant n the same year

No.	Name (Date of birth)	Career summary, positions and responsibilities in the Company, and significant concurrent positions outside the Company	Number of the Company's shares held			
	Reappointment Kazuhiko Yokoyama (January 6, 1961)	Apr. 1983 Joined The Pilot Pen Co., Ltd. Apr. 2004 General Manager of Tohoku Branch, the Company Mar. 2015 Executive Officer, the Company Mar. 2021 Director, the Company (present) (Responsibilities for the fiscal year) In charge of Human Resources, General Affairs and Public Relations	10,700			
5	Reasons for the nomination The candidate has made significant contributions to the Company with his abundant experience and achievements gained in the areas of domestic sales and planning in the Company. He has been in charge of the areas of development and general affairs as an Executive Officer since 2015 and has also served as the president of an overseas subsidiary. Accordingly, the Company judges him a suitable candidate based on his aforementioned achievements and requests that he be re-elected as Director.					
6	Apr. 1984 Joined The Pilot Pen Co., Ltd. Jul. 2011 General Manager of Planning and Operations Department, the Company Mar. 2015 Executive Officer, the Company Mar. 2022 Director, the Company (present) (Responsibilities for the fiscal year)		6,900			
	General Manager of Corporate Planning Department Reasons for the nomination The candidate possesses a wealth of experience and achievements in the areas of industrial materials sales, planning, and operations in the Company, and after assuming the position of Executive Officer in 2015, he has led the area of human resources as General Manager of the Human Resources Department, making significant contributions to improving corporate value. Accordingly, the Company judges him a suitable candidate based on his aforementioned achievements and requests that he be re-elected as Director.					
7	Reappointment Takeshi Kodaira (April 26, 1961)	Apr. 1985 Joined The Pilot Pen Co., Ltd. Mar. 2015 General Manager of Hiratsuka Plant, the Company Mar. 2015 Executive Officer, the Company Mar. 2022 Director, the Company (present) (Responsibilities for the fiscal year) In charge of Sales of Non-Writing Instruments (IS, Toys, Future Creations) and Information System	4,300			
Reasons for the nomination The candidate possesses a wealth of experience and achievements in the areas of production and planning in and after assuming the position of Executive Officer in 2015, he had led the area of production as General M Hiratsuka Plant, and then has served as General Manager of the Corporate Planning Office since 2016, making contributions to improving corporate value. Accordingly, the Company judges him a suitable candidate base aforementioned achievements and requests that he be re-elected as Director.						

No.	Name (Date of birth)	Career summary, positions and responsibilities in the Company, and significant concurrent positions outside the Company Number of the Company's shares held				
8	Reappointment Outside Director Shinzo Masuda (October 4, 1954)	Apr. 1979 Joined DENTSU INC. Jan. 1996 Account Director of Account Management Division 16, DENTSU INC. Jul. 2008 Director of Account Management Division 15, DENTSU INC. Jul. 2013 Standing Corporate Auditor, DENTSU TEC INC. Apr. 2016 Special Advisor, Kanko, Inc. Mar. 2017 Outside Director, the Company (present) (Significant concurrent positions outside the Company) No items to report.	1,100			
	Reasons for the nomination and outline of expected role The candidate has provided the Company with appropriate advice since his appointment as Outside Director of the Company in 2017 in order to utilize his extensive experience in marketing, etc. in private enterprise and broad insight. In addition, the Company wishes to continue benefitting from his contributions to strengthening the supervisory function of the Board of Directors and ensuring transparency, and accordingly requests that he be re-elected as Outside Director. After his election, we expect him to make use of his experience in private enterprise and broad insight mainly to strengthen the supervisory function concerning overall management.					
9	New appointment Outside Director Masanobu Muramatsu (September 9, 1955)	Mar. 2020 Outside Director (Audit & Supervisory Committee Member), the Company (Significant concurrent positions outside the Company) Standing Advisor, Azabu Partners Tax & Accounting Co. (Significant concurrent positions outside the Company) Standing Advisor, Azabu Partners Tax & Accounting Co. (Significant concurrent positions outside the Company) Standing Advisor, Azabu Partners Tax & Accounting Co.	800			
	He has provided the Compand Outside Director (Auc certified public accountant wishes to continue benefit and ensuring transparency For the reasons stated about After his election, we expe	n and outline of expected role bany with appropriate advice since he was appointed as Outside Director of the Olit & Supervisory Committee Member) of the Company in 2022 to utilize his ext and Audit & Supervisory Board Member of a business company. In addition, the ting from his contributions to strengthening the supervisory function of the Board, and accordingly requests that he be elected as Outside Director. We, the Company believes that he can appropriately perform his duties as an Outlet him to make use of his professional knowledge as a certified public accountation concerning overall management, mainly from an accounting perspective.	pertise as a ne Company rd of Directors			

No.	Name (Date of birth)	Career summary, positions and responsibilities in the Company, and significant concurrent positions outside the Company	Number of the Company's shares held
10	Reappointment Outside Director Misuzu Shibata (July 25, 1974)	Oct. 2000 Registered as an attorney at law Nov. 2001 Attorney at law, NS Law Office (present) Oct. 2007 Fixed-term civil servant, Deposit Insurance and Resolution Framework Office, Planning and Management Division, Supervision Bureau, Financial Services Agency Apr. 2017 Practicing-attorney-professor for civil advocacy, The Legal Training and Research Institute of Japan Jun. 2017 Outside Director, DELICA FOODS HOLDINGS CO., LTD. (present) Jun. 2020 Outside Director, Sompo Holdings, Inc. (present) Jun. 2020 Outside Director, SPACE VALUE HOLDINGS CO., LTD. Mar. 2023 Outside Director, the Company (present) (Significant concurrent positions outside the Company) Attorney at law, NS Law Office Outside Director, DELICA FOODS HOLDINGS CO., LTD. Outside Director, Sompo Holdings, Inc.	

Reasons for the nomination and outline of expected role

The candidate has provided the Company with appropriate advice since her appointment as Outside Director of the Company in 2023 in order to utilize her abundant knowledge, experience and broad insight as an attorney at law and outside director of industrial corporations. In addition, the Company wishes to continue benefitting from her contributions to strengthening the supervisory function of the Board of Directors and ensuring transparency, and accordingly requests that she be re-elected as Outside Director.

For the reasons stated above, the Company believes that she can appropriately perform her duties as an Outside Director. After her election, we expect her to make use of her professional knowledge as an attorney at law to strengthen the supervisory functions concerning overall management, mainly from a legal perspective.

Notes:

- 1. There are no special interests between the candidates and the Company.
- 2. Shinzo Masuda, Masanobu Muramatsu and Misuzu Shibata are candidates for Outside Directors.
- 3. Shinzo Masuda, Masanobu Muramatsu and Misuzu Shibata currently serve as Outside Directors of the Company, and Masuda's, Muramatsu's and Shibata's terms of office as Outside Directors will be seven (7) years, four (4) years and one (1) year, respectively, at the conclusion of this meeting.
- 4. Pursuant to the provisions of Article 427, paragraph (1) of the Companies Act, the Company has entered into an agreement with Shinzo Masuda, Masanobu Muramatsu and Misuzu Shibata to limit their liability for damages set forth in Article 423, paragraph (1) of the said act. According to the agreement, the limit of liability for damages shall be the minimum liability amount stipulated by laws and regulations. If they are re-elected, the Company will continue this agreement with them.
- 5. The Company has entered into a contract of directors and officers liability insurance with an insurance company, as set forth in Article 430-3, paragraph (1) of the Companies Act. The insurance premiums are fully borne by the Company. The insurance covers damages arising from liability borne by the insured persons in the course of execution of their duties as an officer, etc. or claims pertaining to the pursuit of such liability. If the election of each candidate for Director is approved and adopted in this proposal, each candidate will continue to be insured under the said insurance contract. The Company plans to renew the contract with the same terms and conditions at the next renewal.
- 6. The Company has reported Shinzo Masuda, Masanobu Muramatsu and Misuzu Shibata as independent directors under the provisions set forth by the Tokyo Stock Exchange. If they are re-elected, the Company will continue to designate them as independent directors.
- 7. The officially registered name of Misuzu Shibata is Misuzu Koyama.
- 8. At Sompo Japan Insurance Inc., a subsidiary of Sompo Holdings Co., Ltd., where Misuzu Shibata has been appointed as Outside Director from June 2020 to the present, during her time in office, an incident related to actions likely to have violated the Act on Prohibition of Private Monopolization and Maintenance of Fair Trade and inappropriate actions in light of the intent of the same occurred, as well as an incident concerning an inappropriate response by Sompo Japan Insurance Inc. to fraudulent automotive insurance claims by a second-hand car dealership. The details of these incidents are described in the content of the administrative sanctions by the Financial Services Agency and a report by an external investigation committee consisting of third parties established by the company, but Shibata has appropriately executed her responsibilities, including regularly offering suggestions concerning model initiatives related to ensuring group compliance as appropriate, and suggestions for compliance with laws and regulations and the prevention of recurrence after these incidents came to light.

Proposal 2: Election of Three (3) Directors Who Are Audit & Supervisory Committee Members

The terms of office of all five (5) Directors who are Audit & Supervisory Committee Members will expire at the conclusion of this meeting. Therefore, we request the election of three (3) Directors who are Audit & Supervisory Committee Members. The Company has obtained the consent of the Audit & Supervisory Committee for this proposal.

The candidates for Directors who are Audit & Supervisory Committee Members are as follows:

No.	Name	Gender	Attribute of ca	ındidate	Current positions in the Company	Attendance at Audit & Supervisory Committee meetings (FY2023)
1	Yoshihiro Saimura	Male	Reappointment		Full-time Audit & Supervisory Committee Member	17/17
2	Toshizo Kamiyama	Male	Reappointment	Outside	Outside Director (Audit & Supervisory Committee Member)	17/17
3	Tsugukiyo Fujita	Male	Reappointment	Outside	Outside Director (Audit & Supervisory Committee Member)	17/17

No.	Name (Date of birth)	Career summary, positions and responsibilities in the Company, and significant concurrent positions outside the Company	Number of the Company's shares held			
1	Reappointment Yoshihiro Saimura (February 17, 1960)	Apr. 1983 Joined The Pilot Pen Co., Ltd. Jul. 2011 General Manager of Accounting Department, the Company Apr. 2015 General Manager of Accounting & Finance Department, The Pilot Ink Co., Ltd. Apr. 2018 General Manager of Group Management Office, the Company Jul. 2019 General Manager of Accounting Department, the Company Mar. 2020 Standing Audit & Supervisory Board Member, the Company Mar. 2022 Director (Audit & Supervisory Committee Member, Standing), the Company (present)	12,900			
	Reasons for the nomination The candidate possesses abundant experience and achievements having served in overseas-post and general- positions in the areas of accounting and finance in the Company. The Company judges it can make use of hi aforementioned experience and knowledge for the continual enhancement of the Company Group's corporat that the candidate has appropriately audited the Company's management since the candidate's appointment Audit & Supervisory Board Member of the Company in 2020 and Director (Audit & Supervisory Committe 2022. The Company accordingly requests that he be re-elected as Director who is an Audit & Supervisory C Member.					
2	Reappointment Outside Audit & Supervisory Committee Membet Toshizo Kamiyama (November 6, 1968)	Apr. 2001 Registered as a certified public accountant Nov. 2010 Registered as a certified public tax accountant Nov. 2010 Representative Partner, Kamiyama Accounting TAX CO. (present) Jul. 2013 Audit & Supervisory Board Member, ATL Systems, Inc. (present) Jul. 2015 Established Toshizo Kamiyama Certified Public Accountant Office Oct. 2015 Representative Partner, ALT Tsukiji Audit LLC (present) Mar. 2020 Outside Audit & Supervisory Board Member, the Company Mar. 2022 Outside Director (Audit & Supervisory Committee Member), the Company (present) Jun. 2023 Audit & Supervisory Board Member, Heibonsha Co., Ltd. (present) (Significant concurrent positions outside the Company) Representative Partner, Kamiyama Accounting TAX CO. Audit & Supervisory Board Member, ATL Systems, Inc. Representative Partner, ALT Tsukiji Audit LLC Audit & Supervisory Board Member, Heibonsha Co., Ltd.	300			

Reasons for the nomination and outline of expected role

The candidate has expertise as a certified public accountant and tax accountant as well as Audit & Supervisory Board Member of a business company, and has experience in international accounting practices. The candidate has appropriately fulfilled his duties as Director of the Company with his broad insight since his appointment as Outside Audit & Supervisory Board Member of the Company in 2020 and Outside Director (Audit & Supervisory Committee Member) of the Company in 2022, and accordingly, the Company requests that he be re-elected as Outside Director who is an Audit & Supervisory Committee Member.

For the reasons stated above, the Company believes that he can appropriately perform his duties as an Outside Director. After his election, we expect him to make use of his professional knowledge as a certified public accountant and a certified public tax accountant to strengthen the supervisory functions concerning overall management and conflicts of interest, mainly from the perspective of taxation and accounting.

No.	Name (Date of birth)	Career summary, positions and responsibilities in the Company, and significant concurrent positions outside the Company	Number of the Company's shares held
3	Reappointment Outside Audit & Supervisory Committee Member Tsugukiyo Fujita (October 17, 1969)	Apr. 2000 Registered as an attorney at law Apr. 2000 Attorney at law, Nagatacho Law Office (present) Mar. 2022 Outside Director (Audit & Supervisory Committee Member), the Company (present) (Significant concurrent positions outside the Company) Attorney at law, Nagatacho Law Office	300

Reasons for the nomination and outline of expected role

The candidate possesses abundant experience and high level of insight as a legal professional. He has appropriately fulfilled his duties as Director of the Company with his broad insight since his appointment as Outside Director (Audit & Supervisory Committee Member) of the Company in 2022, and accordingly, the Company requests that he be re-elected as Outside Director who is an Audit & Supervisory Committee Member.

For the reasons stated above, the Company believes that he can appropriately perform his duties as an Outside Director. After his election, we expect him to make use of his professional knowledge as an attorney at law to strengthen the supervisory functions concerning overall management and conflicts of interest, mainly from a legal perspective.

Notes:

- 1. There are no special interests between the candidates and the Company.
- Toshizo Kamiyama and Tsugukiyo Fujita are candidates for Outside Directors (Audit & Supervisory Committee Members).
- 3. Toshizo Kamiyama and Tsugukiyo Fujita currently serve as Outside Directors of the Company, and Kamiyama's and Fujita's terms of office as Outside Directors will be two (2) years and two (2) years, respectively, at the conclusion of this meeting.
- 4. Pursuant to the provisions of Article 427, paragraph (1) of the Companies Act, the Company has entered into an agreement with Toshizo Kamiyama and Tsugukiyo Fujita to limit their liability for damages set forth in Article 423, paragraph (1) of the said act. According to the agreement, the limit of liability for damages shall be the minimum liability amount stipulated by laws and regulations. If this proposal is approved and adopted as proposed and they are elected, the Company will continue this agreement with them.
- 5. The Company has entered into a contract of directors and officers liability insurance with an insurance company, as set forth in Article 430-3, paragraph (1) of the Companies Act. The insurance premiums are fully borne by the Company. The insurance covers damages arising from liability borne by the insured persons in the course of execution of their duties as an officer, etc. or claims pertaining to the pursuit of such liability. If the election of each candidate for Director who is an Audit & Supervisory Committee Member is approved and adopted in this proposal, each candidate will be insured under the said insurance contract. The Company plans to renew the contract with the same terms and conditions at the next renewal.
- 6. The Company has reported Toshizo Kamiyama and Tsugukiyo Fujita as independent directors under the provisions set forth by the Tokyo Stock Exchange. If this proposal is approved and adopted as proposed and they are elected, the Company will continue to designate them as independent directors.

Criteria for Judging Independence of Outside Officers

The Company has set forth "Criteria for Independence of Outside Officers" as follows.

If none of the following items apply to an Outside Director (including a candidate thereof), that outside officer shall be deemed to possess independence from the Company and to be free from the risk of a conflict of interest arising with the general shareholders.

- (1) A person who executes business of the Company or its subsidiaries or affiliates (collectively, the "Company Group") as of now or during the past ten years.
- (2) A person whose principal business partner is the Company Group (a supplier that provides products or services to the Company Group in a case where the transaction amount is equivalent to over 2% of annual consolidated net sales of that supplier in the most recent fiscal year) or a person who executes business of a company whose principal business partner is the Company Group.
- (3) A principal business partner of the Company (a customer receiving products or services from the Company in a case where the transaction amount is equivalent to over 2% of annual consolidated net sales of the Company in the most recent fiscal year) or a person who executes business of a principal business partner of the Company.
- (4) A person who receives \(\frac{\pmathbb{10}}{10} \) million or more of monetary consideration or other property from the Company Group annually for services as a professional such as consultant, certified public accountant, attorney at law, that is outside the remuneration received as a Director from the Company Group. Or a person belonging to an organization that receives \(\frac{\pmathbb{100}}{100} \) million or more annually from the Company Group.
- (5) A person belonging to an auditing firm that conducts statutory audits of the Company Group.
- (6) A major shareholder of the Company (a person who directly or indirectly holds 5% or more of the Company's total voting rights), or a person who executes business of a major shareholder of the Company.
- (7) A person who executes business of a company of which the Company Group holds directly or indirectly 5% or more of the total voting rights.
- (8) A person to whom any of the above items (2) to (7) have applied during the past five years.
- (9) A spouse, relative within the second degree, or other relatives if sharing the same residence, of the persons prescribed in any of the items (1) to (8) above; providing however that a person who executes business refers only to directors, executive officers, corporate officers, a person who executes business of general manager level or higher, or a person who executes business with authority equivalent thereof.
- (10) Any other person at risk of having a permanent and substantial conflict of interest with all general shareholders of the Company due to circumstances not considered in items (1) to (9) above.

If the candidates listed in this Notice of Convocation are elected as proposed, the skill matrix expected of the Board of Directors will be as follows:

([Legend] ●: Particularly expected item, ○: Expected item)

Name	Positions in the Company (Planned)	Long-term strategic thinking	Sustaina- bility	Human resources manage- ment	Global manage- ment	Marketing and sales	Manufac- turing, technology, develop- ment, intellectual property	DX, IT	Risk manage- ment	Group governance
Fumio Fujisaki	President and Representative Director	•	•	•	•	•	•	•	•	•
Masakazu Shirakawa	Representative Director	•	•	•	•	0		0	•	•
Shu Itoh	Director	0	0	0	0	0	0	0	0	0
Toshio Araki	Director	•	•	•			•		•	•
Kazuhiko Yokoyama	Director	•		•	0	0	0	0	•	
Katsuji Hatano	Director	•	•	0		0			0	•
Takeshi Kodaira	Director	•	0			•	0	•	0	
Shinzo Masuda	Outside Director	•		0		0			•	•
Masanobu Muramatsu	Outside Director	•			0				•	•
Misuzu Shibata	Outside Director	•	0	0					•	•
Yoshihiro Saimura	Director (Full-time Audit & Supervisory Committee Member)				0				•	•
Toshizo Kamiyama	Outside Director (Audit & Supervisory Committee Member)				0				•	•
Tsugukiyo Fujita	Outside Director (Audit & Supervisory Committee Member)		0						•	•

Long-term strategic thinking	The skill of envisioning long-term management strategy from a broad perspective to achieve our purpose, and engaging in comprehensive corporate management with a growth story that includes taking on new challenges
Sustainability	The skill of possessing knowledge about sustainability management, and engaging in long-term and stable sustainable management while coexisting with stakeholders
Human resources management	The skill of creating human resource strategies to enhance the corporate value of the Company, including human resources to act as management successors, and being able to develop human resources to achieve those strategies
Global management	The skill of having the experience of developing businesses on a broad global basis, and being able to enhance the presence of the Company in global markets
Marketing and sales	The skill of possessing broad knowledge and insight related to markets and distribution, and being able to broadly offer added value to society and customers
Manufacturing, technology, development, intellectual property	The skill of possessing wide-ranging understanding related to technology held by the Company as a manufacturer, as well as quality and intellectual property, and creating systems capable of developing high-quality services and products
DX, IT	The skill of responding flexibly to social changes and being able to achieve operational reform and stable operation at the Company with advanced literacy concerning digital technologies and IT
Risk management	The skill of being able to create systems and mechanisms for appropriately implementing a response to management risks in areas such as legal affairs, financial affairs, and accounting, as well as information security
Group governance	The skill of building a business portfolio for the Group as a whole and being able to lead the Group with a governance system that includes organizational design

Note:

In order to achieve our purpose, "Our Creations Inspire Creativity," and ensure the sustainable growth and development of the Group, the Company believes that the Board of Directors should consist of persons who possess knowledge and pride concerning technology and quality, which are the backbone of the Group, and who are resourceful enough to enable them to utilize abundant management and practical experience to enhance the engagement of employees and promote advanced business management.

The Company has set forth these personal criteria and the expected skills that Directors should exercise to fulfill their roles in the form of the "skill matrix expected of the Board of Directors."