

VERITÉ February 2024 Flash Report vs. LY

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Total		2023												2024						
		Apr.	May	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	100.1%	93.5%	100.6%	98.0%	92.7%	105.2%	91.3%	95.5%	96.6%	103.8%	100.2%	97.4%	100.2%	101.5%	94.7%		98.3%	99.5%	98.0%
	Footfall	93.4%	93.5%	97.5%	94.8%	97.3%	103.0%	98.4%	99.4%	97.2%	98.4%	99.9%	99.4%	99.3%	101.1%	102.9%		101.9%	100.3%	98.7%
	Ave. Customer Spend	107.2%	100.1%	103.1%	103.4%	95.3%	102.2%	92.8%	96.1%	99.4%	105.4%	100.3%	98.0%	100.9%	100.3%	92.0%		96.4%	99.2%	99.3%
Existing Store	Sales	95.8%	89.6%	96.7%	93.9%	92.6%	102.2%	89.8%	94.1%	94.0%	102.4%	99.6%	95.3%	98.8%	100.4%	92.7%		96.8%	98.0%	95.9%
	Footfall	89.8%	89.4%	92.9%	90.7%	96.2%	97.9%	95.6%	96.5%	93.7%	94.7%	93.9%	95.2%	94.7%	99.4%	99.6%		99.5%	96.5%	95.0%
	Ave. Customer Spend	106.7%	100.2%	104.2%	103.6%	96.2%	104.4%	94.0%	97.5%	100.4%	108.2%	106.1%	100.1%	104.4%	101.0%	93.1%		97.3%	101.5%	100.9%

(Unit : store) Upper part : # stores in 2023/24 Lower part : increase/decrease vs same month LY

The Number of Stores	2023										2024			Store Summary
	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.		
Number of stores as of the end of month	101	101	102	101	102	102	103	104	104	104	104	104		· January 31st ; VERITE Sendai-Izumi Ario store closed. · February 22nd ; VERITE LaLaport Shonan Hiratsuka store opened.
	+3	+3	+3	+2	+3	+3	+3	+4	+4	+4	+6			
	82	82	84	83	84	84	85	86	86	86	86		Monthly Summary	
	+3	+3	+4	+3	+4	+4	+4	+5	+5	+5	+6			
	3	3	3	3	3	3	3	3	3	3	3			
	0	0	0	0	0	0	0	0	0	0	1			
MIMIKAZARI	1	1	1	1	1	1	1	1	1	1	1			
	0	0	0	0	0	0	0	0	0	0	0			
	15	15	14	14	14	14	14	14	14	14	14			
	+0	+0	-1	-1	-1	-1	-1	-1	-1	-1	-1			
Number of existing stores	92	95	95	95	94	95	95	95	95	95	94			

(Note) The revenue recognition standard has been changed from the fiscal year ending March 31, 2022. This data has been calculated using the method before the application of the new standard.