March 11, 2024

Company name Representative

The Monogatari Corporation Hisayuki Kato, President and Representative Director (3097 TSE Prime) Tsuyoshi Tsudera, Director, Managing Executive Officer, Inquiries In charge of Finance & Growth Strategy Section (TEL 0532-63-8001)

### Notice Regarding February 2024 Preliminary Monthly YoY Change in Sales and Number of Restaurants

### 1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
Il restaurants	Net sales	116.8%	122.5%	116.2%	118.6%	110.1%	119.3%	118.7%	116.0%	117.3%	
New restaurants	# of customers	113.1%	119.1%	116.5%	116.3%	110.1%	117.7%	116.4%	114.7%	115.5%	
included)	# of restaurants at end of period	648	653	656		658	660	669			
	Net sales	110.5%	116.2%	109.5%	112.2%	103.4%	112.0%	111.4%	108.9%	110.5%	
Existing	# of customers	105.9%	111.6%	107.8%	108.5%	101.6%	108.8%	107.5%	105.9%	107.2%	
restaurants	# of restaurants at end of period	581	581	584		590	593	597			
	Net sales	109.8%	113.2%	106.7%	110.0%	99.1%	107.1%	106.8%	104.3%	107.1%	
Yakiniku	# of customers	104.8%	107.9%	102.4%	105.1%	95.0%	102.3%	101.6%	99.6%	102.3%	
restaurants	# of restaurants at end of period	276	276	278		281	283	285			
	Net sales	112.5%	120.6%	119.8%	117.7%	111.1%	118.4%	115.8%	115.0%	116.3%	
Ramen	# of customers	106.7%	113.9%	113.5%	111.4%	106.0%	112.4%	111.0%	109.7%	110.5%	
restaurants	# of restaurants	183	183	183	111.478	186	187	188	109.778	110.078	
	at end of period			107.9%	108.9%			105.0%	104 4%	106.5%	
Okonomiyaki	Net sales # of customers	107.3% 98.2%	111.6% 101.0%	98.8%	99.3%	100.3% 91.9%	108.3% 99.0%	96.0%	104.4% 95.5%	97.3%	
restaurants	# of restaurants				99.0 /0				50.076	31.3/0	
	at end of period	20	19	19		19	19	20			
	Net sales	111.0%	122.5%	105.8%	113.2%	109.1%	123.0%	121.9%	117.9%	115.7%	
"Yuzu-An" restaurants	# of customers	108.6%	117.7%	104.5%	110.4%	108.4%	119.9%	115.9%	114.5%	112.6%	
restaurants	# of restaurants at end of period	91	92	93		93	93	93			
	Net sales	104.0%	111.8%	98.2%	105.0%	96.7%	100.6%	113.4%	104.7%	104.9%	
Specialty	# of customers	97.4%	100.9%	94.4%	97.7%	91.8%	96.9%	101.1%	96.8%	97.2%	
			10010 /0	0111/0	01.170						
restaurants	# of restaurants at end of period June 2024)	11	11	11		11	11	11	10		<b>F</b> ollow
	at end of period June 2024)	11 Jan.	11 Feb.		3Q				4Q	2Н	Full-ye
nuary 2024 -	at end of period June 2024) Net sales	11 Jan. 116.1%	11 Feb. 119.5%	11	3Q 117.6%	11	11	11	4Q	2н 117.6%	11
nuary 2024 -	at end of period June 2024) Net sales # of customers # of restaurants	Jan. 116.1% 113.1%	11 Feb. 119.5% 117.4%	11	3Q	11	11	11	4Q	2Н	11
nuary 2024 - Nil restaurants New restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period	Jan. 116.1% 113.1% 671	11 Feb. 119.5% 117.4% 676	11	3Q 117.6% 115.0%	11	11	11	4Q	2н 117.6% 115.0%	11 11
All restaurants New restaurants included)	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales	Jan. 116.1% 113.1% 671 109.4%	11 Feb. 119.5% 117.4% 676 112.5%	11	3Q 117.6% 115.0% 110.8%	11	11	11	4Q	2н 117.6% 115.0% 110.8%	11 11
nuary 2024 - Nil restaurants New restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period	Jan. 116.1% 113.1% 671 109.4% 105.1%	Feb.           119.5%           117.4%           676           112.5%           108.8%	11	3Q 117.6% 115.0%	11	11	11	4Q	2н 117.6% 115.0%	11 11 11
All restaurants New restaurants included) Existing	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan. 116.1% 113.1% 671 109.4% 105.1% 598	Feb.           119.5%           117.4%           676           112.5%           108.8%           600	11	3Q 117.6% 115.0% 110.8% 106.8%	11	11	11	4Q	2H 117.6% 115.0% 110.8% 106.8%	11 <sup>°</sup> 11 <sup>°</sup> 11 <sup>°</sup> 11 <sup>°</sup> 10 <sup>°</sup>
All restaurants New restaurants included) Existing restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales	Jan. 116.1% 113.1% 671 109.4% 105.1% 598 108.8%	Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%	11	3Q 117.6% 115.0% 110.8% 106.8% 111.0%	11	11	11	4Q	2H 117.6% 115.0% 110.8% 106.8% 111.0%	11 <sup>-</sup> 11: 11: 11: 10: 10:
All restaurants New restaurants included) Existing	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers	Jan. 116.1% 113.1% 671 109.4% 105.1% 598 108.8% 104.1%	Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%	11	3Q 117.6% 115.0% 110.8% 106.8%	11	11	11	4Q	2H 117.6% 115.0% 110.8% 106.8%	11 <sup>-</sup> 11: 11: 11: 11: 10 <sup>-</sup>
All restaurants New restaurants included) Existing restaurants Yakiniku	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales	11 Jan. 116.1% 113.1% 671 109.4% 105.1% 598 108.8% 104.1% 286	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288	11	3Q 117.6% 115.0% 110.8% 106.8% 111.0% 106.5%	11	11	11	4Q	2H 117.6% 115.0% 110.8% 106.8% 111.0% 106.5%	11 11 11 10 10 10
NI restaurants New restaurants included) Existing restaurants Yakiniku restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales	11 Jan. 116.1% 113.1% 671 109.4% 105.1% 598 108.8% 104.1% 286 108.0%	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288           112.4%	11	3Q 117.6% 115.0% 110.8% 106.8% 111.0% 106.5% 110.0%	11	11	11	4Q	2H 117.6% 115.0% 110.8% 106.8% 111.0% 106.5% 110.0%	111 111 111 10 100 100 100
All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	11 Jan. 116.1% 113.1% 671 109.4% 105.1% 598 108.8% 104.1% 286	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288	11	3Q 117.6% 115.0% 110.8% 106.8% 111.0% 106.5%	11	11	11	4Q	2H 117.6% 115.0% 110.8% 106.8% 111.0% 106.5%	11 11 11 10 10 10
NI restaurants New restaurants included) Existing restaurants Yakiniku restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales	11 Jan. 116.1% 113.1% 671 109.4% 105.1% 598 108.8% 104.1% 286 108.0%	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288           112.4%	11	3Q 117.6% 115.0% 110.8% 106.8% 111.0% 106.5% 110.0%	11	11	11	4Q	2H 117.6% 115.0% 110.8% 106.8% 111.0% 106.5% 110.0%	11 11 10 10 10 10
All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants	Jan.           116.1%           113.1%           671           109.4%           105.1%           598           108.8%           104.1%           286           108.0%           105.1%           188           103.5%	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288           112.4%           109.1%           188           104.4%	11	зод 117.6% 115.0% 110.8% 106.8% 106.8% 111.0% 106.5% 110.0% 106.9%	11	11	11	4Q	2н 117.6% 115.0% 110.8% 106.8% 111.0% 106.5% 110.0% 106.9% 103.9%	111 111 100 100 100 100 100 111 100 100
NI restaurants NI restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers	Jan.           116.1%           113.1%           671           109.4%           105.1%           598           108.8%           104.1%           286           108.0%           105.1%           188	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288           112.4%           109.1%           188	11	3Q 117.6% 115.0% 110.8% 106.8% 111.0% 106.5% 110.0% 106.9%	11	11	11	4Q	2н 117.6% 115.0% 110.8% 106.8% 111.0% 106.5% 110.0% 106.9%	111 111 10 10 10 10 10 10
All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of customers # of customers	Jan.           116.1%           113.1%           671           109.4%           105.1%           598           108.8%           104.1%           286           108.0%           105.1%           188           103.5%	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288           112.4%           109.1%           188           104.4%	11	зод 117.6% 115.0% 110.8% 106.8% 106.8% 111.0% 106.5% 110.0% 106.9%	11	11	11	4Q	2н 117.6% 115.0% 110.8% 106.8% 111.0% 106.5% 110.0% 106.9% 103.9%	11 11 10 10 10 10 11 11 10
NI restaurants NI restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales	111 Jan. 116.1% 113.1% 671 109.4% 105.1% 598 108.8% 104.1% 286 108.0% 105.1% 188 103.5% 94.9%	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288           112.4%           109.1%           188           104.4%           99.2%	11	зод 117.6% 115.0% 110.8% 106.8% 106.8% 111.0% 106.5% 110.0% 106.9%	11	11	11	4Q	2н 117.6% 115.0% 110.8% 106.8% 111.0% 106.5% 110.0% 106.9% 103.9%	11 11 10 10 10 10 11 11 10 9
All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants Okonomiyaki restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan.           116.1%           113.1%           671           109.4%           105.1%           598           108.8%           104.1%           286           108.0%           105.1%           188           103.5%           94.9%           20	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288           112.4%           109.1%           188           104.4%           99.2%           20	11	3Q 117.6% 115.0% 115.0% 106.8% 106.8% 111.0% 106.5% 106.9% 106.9% 96.9%	11	11	11	4Q	2H 117.6% 115.0% 115.0% 106.8% 106.8% 111.0% 106.5% 110.0% 106.9% 103.9% 96.9%	11 11 10 10 10 10 10 10 9 11
All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales	111 Jan. 116.1% 113.1% 671 109.4% 105.1% 598 108.8% 104.1% 286 108.0% 105.1% 188 103.5% 94.9% 20 114.3%	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288           112.4%           109.1%           188           104.4%           99.2%           20           110.7%	11	3Q 117.6% 115.0% 115.0% 106.8% 106.8% 106.5% 106.5% 106.9% 106.9% 96.9% 112.7%	11	11	11	4Q	2H 117.6% 115.0% 110.8% 106.8% 106.8% 111.0% 106.5% 110.0% 106.9% 103.9% 96.9% 112.7%	11 11 10 10 10 10 10 10 9 11
All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants Okonomiyaki restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period	111 Jan. 116.1% 113.1% 671 109.4% 105.1% 598 108.8% 104.1% 286 108.0% 105.1% 188 103.5% 94.9% 20 114.3% 111.0%	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288           112.4%           109.1%           188           104.4%           99.2%           20           110.7%           107.8%	11	3Q 117.6% 115.0% 115.0% 106.8% 106.8% 106.5% 106.5% 106.9% 106.9% 96.9% 112.7%	11	11	11	4Q	2H 117.6% 115.0% 110.8% 106.8% 106.8% 111.0% 106.5% 110.0% 106.9% 103.9% 96.9% 112.7%	11 11 10 10 10 10 11 11 10
All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants Okonomiyaki restaurants	at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan.           116.1%           113.1%           671           109.4%           105.1%           598           108.8%           104.1%           286           108.0%           105.1%           949%           20           114.3%           111.0%           93	11           Feb.           119.5%           117.4%           676           112.5%           108.8%           600           113.4%           109.3%           288           112.4%           109.1%           188           104.4%           99.2%           20           110.7%           107.8%           93	11	3Q 117.6% 115.0% 115.0% 106.8% 106.8% 111.0% 106.5% 110.0% 106.9% 103.9% 96.9% 112.7% 109.5%	11	11	11	4Q	2н 117.6% 115.0% 115.0% 106.8% 106.8% 111.0% 106.5% 110.0% 106.9% 96.9% 103.9% 96.9% 112.7% 109.5%	11 11 10 10 10 10 10 10 9 9 11 11 11

### 2. Monthly YoY change in sales (Domestic directly managed restaurants)

#### (July 2023 - December 2023)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
All restaurants	Net sales	118.7%	124.6%	116.6%	120.1%	111.8%	121.6%	120.8%	118.1%	119.1%	
New restaurants	# of customers	116.0%	122.3%	118.1%	118.9%	112.8%	121.2%	119.2%	117.6%	118.3%	
included)	# of restaurants at end of period	408	412	414		416	418	426			
	Net sales	110.0%	116.1%	108.2%	111.5%	103.1%	112.1%	111.2%	108.8%	110.1%	
Existing	# of customers	105.1%	111.1%	105.9%	107.4%	100.5%	108.5%	106.6%	105.1%	106.3%	
restaurants	# of restaurants at end of period	352	353	356		360	363	367			
	Net sales	109.3%	113.1%	106.4%	109.7%	99.1%	106.7%	105.8%	103.8%	106.8%	
Yakiniku restaurants	# of customers	103.9%	107.7%	101.9%	104.6%	94.8%	101.8%	100.5%	99.0%	101.8%	
	# of restaurants at end of period	167	167	169		171	173	175			
	Net sales	111.4%	120.0%	118.1%	116.6%	110.0%	118.6%	115.1%	114.4%	115.5%	
Ramen	# of customers	105.5%	113.2%	111.8%	110.2%	104.5%	112.2%	110.1%	108.9%	109.6%	
restaurants	# of restaurants at end of period	85	85	85		87	88	89			
	Net sales	109.3%	110.8%	104.9%	108.2%	101.2%	110.1%	105.0%	105.2%	106.6%	
Okonomiyaki	# of customers	99.2%	99.6%	95.6%	98.1%	92.4%	100.3%	95.6%	95.9%	96.9%	
restaurants	# of restaurants at end of period	14	14	14		14	14	15			
	Net sales	111.8%	123.3%	106.5%	114.0%	109.3%	124.4%	122.9%	118.8%	116.5%	
"Yuzu-An"	# of customers	109.3%	118.5%	105.0%	111.0%	108.4%	121.0%	116.6%	115.1%	113.2%	
restaurants	# of restaurants at end of period	75	76	77		77	77	77			
	Net sales	104.0%	111.8%	98.2%	105.0%	96.7%	100.6%	113.4%	104.7%	104.9%	
				94.4%	97.7%	91.8%	96.9%	101.1%	96.8%	97.2%	
Specialty	# of customers	97.4%	100.9%	34.470	51.1 /0	01.070					
restaurants	# of restaurants at end of period	97.4%	100.9%	11	51.178	11	11	11			
restaurants	# of restaurants at end of period June 2024)	11 Jan.	11 Feb.		3Q	1			4Q	2H	
restaurants	# of restaurants at end of period June 2024) Net sales	11 Jan. 118.0%	11 Feb. 121.2%	11	3Q 119.5%	11	11	11		119.5%	119
restaurants nuary 2024 - All restaurants New restaurants	# of restaurants at end of period June 2024) Net sales # of customers	11 Jan. 118.0% 116.1%	11 Feb. 121.2% 120.6%	11	3Q	11	11	11			119
restaurants nuary 2024 -	# of restaurants at end of period June 2024) Net sales	11 Jan. 118.0%	11 Feb. 121.2%	11	3Q 119.5%	11	11	11		119.5%	119
restaurants nuary 2024 - Il restaurants New restaurants	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants	11 Jan. 118.0% 116.1%	11 Feb. 121.2% 120.6%	11	3Q 119.5%	11	11	11		119.5%	119 118
restaurants nuary 2024 - NI restaurants New restaurants included) Existing	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period	11 Jan. 118.0% 116.1% 428	11 Feb. 121.2% 120.6% 433	11	3Q 119.5% 118.2%	11	11	11		119.5% 118.2%	119 118 110
restaurants nuary 2024 - Ni restaurants New restaurants included)	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants	Jan. 118.0% 116.1% 428 109.2%	11 Feb. 121.2% 120.6% 433 112.0%	11	3Q 119.5% 118.2% 110.5%	11	11	11		119.5% 118.2% 110.5%	119 118 110
restaurants nuary 2024 - NI restaurants New restaurants included) Existing	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan. 118.0% 116.1% 428 109.2% 104.5% 368	11 Feb. 121.2% 120.6% 433 112.0% 107.9% 370	11	3Q 119.5% 118.2% 110.5% 106.0%	11	11	11		119.5% 118.2% 110.5% 106.0%	119 118 110 100
restaurants nuary 2024 - NI restaurants New restaurants included) Existing	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales	11 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2%	11 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2%	11	за 119.5% 118.2% 110.5% 106.0% 110.6%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6%	119 118 110 100
restaurants nuary 2024 - NI restaurants New restaurants included) Existing restaurants	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan. 118.0% 116.1% 428 109.2% 104.5% 368	11 Feb. 121.2% 120.6% 433 112.0% 107.9% 370	11	3Q 119.5% 118.2% 110.5% 106.0%	11	11	11		119.5% 118.2% 110.5% 106.0%	119 118 110 100
restaurants nuary 2024 - NI restaurants Jew restaurants included) Existing restaurants Yakiniku	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers	11 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176	11 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2% 109.0%	11	3Q 119.5% 118.2% 110.5% 106.0% 110.6% 106.1%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6% 106.1%	11( 11( 11( 10( 10) 102
restaurants nuary 2024 - NI restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5%	11 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2% 109.0% 178	11	за 119.5% 118.2% 110.5% 106.0% 110.6%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6%	119 118 110 100 100 100 100 100
restaurants nuary 2024 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants at end of period	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6% 103.5%	Feb.           121.2%           120.6%           433           112.0%           107.9%           370           113.2%           109.0%           178           110.6%           107.3%	11	3Q 119.5% 118.2% 110.5% 106.0% 106.0% 106.1% 108.4%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6% 106.1% 108.4%	119 118 110 100 100 100 100 100
restaurants nuary 2024 - NI restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of customers # of customers # of customers # of customers # of restaurants at end of period	111 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6% 103.5% 89	11 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2% 109.0% 178 110.6% 107.3% 89	11	3Q 119.5% 118.2% 110.5% 106.0% 106.0% 106.1% 108.4% 105.2%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6% 106.1% 108.4% 105.2%	119 118 110 100 100 100 100 100 100
restaurants nuary 2024 - NI restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales	111 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6% 103.5% 89 104.1%	11           Feb.           121.2%           120.6%           433           112.0%           107.9%           370           113.2%           109.0%           178           110.6%           107.3%           89           104.6%	11	3Q 119.5% 118.2% 118.2% 106.0% 106.0% 106.1% 108.4% 105.2% 104.3%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6% 106.1% 108.4% 105.2% 104.3%	119 118 110 100 100 100 100 100 100 100
restaurants nuary 2024 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of customers # of customers # of customers # of customers # of restaurants at end of period	111 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6% 103.5% 89 104.1% 95.0%	111 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3%	11	3Q 119.5% 118.2% 110.5% 106.0% 106.0% 106.1% 108.4% 105.2%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6% 106.1% 108.4% 105.2%	115 116 116 106 107 102 113 108 105
restaurants nuary 2024 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers	111 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 103.5% 176 106.6% 103.5% 89 104.1% 95.0%	11 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3% 15	11	3Q 119.5% 118.2% 110.5% 106.0% 106.0% 106.1% 108.4% 105.2% 104.3% 97.0%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6% 106.1% 108.4% 105.2% 104.3% 97.0%	119 118 110 100 107 102 113 108 105 96
restaurants nuary 2024 - II restaurants New restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers	111 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 103.5% 106.6% 103.5% 89 104.1% 95.0% 15 114.8%	111 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3% 15 111.3%	11	3Q 119.5% 118.2% 110.5% 106.0% 106.0% 106.1% 106.1% 108.4% 105.2% 104.3% 97.0% 1113.2%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6% 106.1% 108.4% 105.2% 104.3% 97.0% 113.2%	115 116 116 106 107 107 107 107 107 108 108 105 96 96
restaurants nuary 2024 - NI restaurants Vew restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers	111 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 103.5% 106.6% 103.5% 89 104.1% 95.0% 15 114.8% 111.4%	111 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3% 15 111.3% 108.3%	11	3Q 119.5% 118.2% 110.5% 106.0% 106.0% 106.1% 108.4% 105.2% 104.3% 97.0%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6% 106.1% 108.4% 105.2% 104.3% 97.0%	115 116 116 106 107 107 107 107 107 108 108 105 96 96
restaurants nuary 2024 - NI restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants "Yuzu-An"	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers	111 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 103.5% 106.6% 103.5% 89 104.1% 95.0% 15 114.8% 111.4% 77	111 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3% 15 111.3% 108.3% 77	11	3Q 119.5% 118.2% 110.5% 106.0% 106.0% 106.1% 108.4% 105.2% 104.3% 97.0% 113.2% 109.9%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6% 106.1% 108.4% 105.2% 104.3% 97.0% 1113.2% 109.9%	115 116 116 106 107 107 107 107 107 107 107 107 107 107
restaurants nuary 2024 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants 'Yuzu-An" restaurants	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales	111 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 103.5% 106.6% 103.5% 89 104.1% 95.0% 15 114.8% 111.4% 77 1111.6%	111 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3% 15 111.3% 108.3% 77 105.7%	11	3Q 119.5% 118.2% 110.5% 106.0% 106.0% 106.1% 108.4% 105.2% 104.3% 97.0% 113.2% 109.9% 108.8%	11	11	11		119.5% 118.2% 110.5% 106.0% 106.1% 108.4% 105.2% 104.3% 97.0% 1113.2% 109.9% 108.8%	115 116 116 106 107 102 113 108 105 96 115 112 105
restaurants Okonomiyaki restaurants ''Yuzu-An' restaurants Specialty restaurants nuary 2024 - All restaurants included) Existing restaurants Vakiniku restaurants Ramen restaurants Okonomiyaki restaurants ''Yuzu-An'	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers	111 Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 103.5% 106.6% 103.5% 89 104.1% 95.0% 15 114.8% 111.4% 77	111 Feb. 121.2% 120.6% 433 112.0% 107.9% 370 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3% 15 111.3% 108.3% 77	11	3Q 119.5% 118.2% 110.5% 106.0% 106.0% 106.1% 108.4% 105.2% 104.3% 97.0% 113.2% 109.9%	11	11	11		119.5% 118.2% 110.5% 106.0% 110.6% 106.1% 108.4% 105.2% 104.3% 97.0% 1113.2% 109.9%	Full-yee 115 116 110 106 107 107 102 105 96 115 112 105 99

(Note)

1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's business.

2. Existing restaurants are defined as those in operation for 18 months or more since opening.

3. Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.

4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.

5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.

6. The numbers presented are preliminary, and therefore not audited by an audit corporation.

7. The following table shows the number of restaurants that have been revised or excluded from the figures for existing restaurants for February 2024.

Number of restaurants: 4

Restaurant name:

Yakiniku King Fuchu (Due to renovation)

Yakiniku King Toyoyama (Due to renovation)

Yakiniku King Aizuwakamatsu (Due to renovation)

Yakiniku King Nagano Higashiwada (Due to renovation)

## 3. Number of restaurants at the end of month

(July 2023 - December 2023)

		Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	# of directly managed restaurants	190	191	192	193	195	19
Yakiniku	# of FC restaurants	116	117	118	118	118	1
restaurants	# of restaurants at end of period	306	308	310	311	313	3
	# of directly managed restaurants	102	105	105	105	105	1
Ramen restaurants	# of FC restaurants	102	103	103	103	103	1
restaurants	# of restaurants at end of period	204	208	208	208	208	2
	# of directly managed restaurants	16	16	16	16	16	
Okonomiyaki restaurants	# of FC restaurants	6	5	5	5	5	
restaurants	# of restaurants at end of period	22	21	21	21	21	
	# of directly managed restaurants	78	78	78	78	78	
"Yuzu-An" restaurants	# of FC restaurants	16	16	16	16	16	
rootaaranto	# of restaurants at end of period	94	94	94	94	94	
	# of directly managed restaurants	22	22	23	24	24	
Specialty restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period	22	22	23	24	24	
	# of restaurants in China	22	22	23	22	23	
Other restaurants	# of restaurants at end of period	22	22	23	22	23	
	# of directly managed restaurants	408	412	414	416	418	4
	# of FC restaurants	240	241	242	242	242	2
Total	# of restaurants in China	22	22	23	22	23	
	# of restaurants at end of period	670	675	679	680	683	6
anuary 2024 -	June 2024)						
		Jan.	Feb.	Mar.	Apr.	Мау	Jun.
	# of directly managed restaurants	198	199				
Yakiniku restaurants	# of FC restaurants	119	119				
restaurants	# of restaurants	217	210				

		100	100		
Yakiniku restaurants	# of FC restaurants	119	119		
restaurants	# of restaurants at end of period	317	318		
	# of directly managed restaurants	107	108		
Ramen restaurants	# of FC restaurants	103	103		
restaurants	# of restaurants at end of period	210	211		
	# of directly managed restaurants	16	16		
Okonomiyaki restaurants	# of FC restaurants	5	5		
restaurants	# of restaurants at end of period	21	21		
	# of directly managed restaurants	79	79		
"Yuzu-An" restaurants	# of FC restaurants	16	16		
restaurants	# of restaurants at end of period	95	95		
	# of directly managed restaurants	28	29		
Specialty restaurants	# of FC restaurants				
restaurants	# of restaurants at end of period	28	29		
	# of restaurants in China	23	20		
Other restaurants	# of restaurants at end of period	23	20		
	# of directly managed restaurants	428	431		
	# of FC restaurants	243	243		
Total	# of restaurants in China	23	20		
	# of restaurants at end of period	694	694		

# [Reference]

Fiscal year ended June 2023 Monthly YoY Change in Sales and Number of Restaurants

# 1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
	Net sales	126.7%	139.9%	152.1%	138.8%	123.2%	105.9%	107.1%	111.6%	123.6
All restaurants New restaurants	# of customers	123.5%	133.6%	141.0%	132.3%	121.1%	105.6%	107.3%	111.0%	120.7
included)	# of restaurants at end of period	610	612	613		613	615	622		
	Net sales	119.6%	131.7%	142.2%	130.5%	116.2%	100.6%	102.0%	105.8%	116.7
Existing	# of customers	116.5%	125.6%	132.4%	124.4%	114.8%	100.7%	102.1%	105.6%	114.2
restaurants	# of restaurants at end of period	536	540	546		547	551	556		
	Net sales	118.9%	128.7%	138.3%	128.2%	112.9%	97.3%	97.5%	102.1%	113.6
Yakiniku	# of customers	115.4%	119.8%	130.1%	121.4%	111.6%	97.2%	97.0%	101.5%	110.5
restaurants	# of restaurants at end of period	254	256	259		261	264	267		
	Net sales	125.8%	137.1%	141.4%	134.4%	125.6%	110.3%	114.7%	116.7%	124.8
Ramen	# of customers	120.6%	132.0%	134.1%	128.6%	121.3%	107.1%	109.8%	112.5%	120.1
restaurants	# of restaurants at end of period	165	166	168		168	169	172		
	Net sales	119.6%	139.4%	173.8%	140.2%	115.1%	89.6%	93.2%	98.5%	116.7
Okonomiyaki	# of customers	110.7%	124.4%	147.3%	125.2%	107.8%	86.3%	88.4%	93.6%	108.0
restaurants	# of restaurants at end of period	23	23	23		22	22	21		
	Net sales	110.1%	132.6%	151.8%	129.5%	115.7%	101.7%	103.2%	106.6%	116.2
"Yuzu-An"	# of customers	103.6%	119.5%	131.0%	117.1%	103.2%	91.8%	94.1%	96.3%	105.1
restaurants	# of restaurants at end of period	85	86	87		87	87	87		
	Net sales	147.3%	156.2%	203.7%	165.1%	115.5%	99.4%	100.8%	104.4%	124.9
Specialty	# of customers	118.0%	119.5%	126.5%	121.1%	101.9%	89.4%	92.9%	94.4%	105.5
restaurants	# of restaurants at end of period	9	9	9		9	9	9		

(January 2023 - June 2023)

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
	Net sales	125.6%	143.7%	126.2%	130.6%	125.8%	117.3%	117.6%	120.2%	125.2%	124.49
All restaurants (New restaurants	# of customers	124.9%	134.7%	122.6%	126.8%	119.4%	112.5%	114.4%	115.3%	120.9%	120.8
included)	# of restaurants at end of period	622	623	627		630	633	644			
	Net sales	119.4%	136.5%	120.0%	124.2%	118.4%	110.7%	111.5%	113.5%	118.6%	117.7
Existing	# of customers	118.8%	128.4%	116.7%	120.7%	113.2%	106.0%	107.1%	108.7%	114.6%	114.4
restaurants	# of restaurants at end of period	559	564	566		570	571	577			
	Net sales	115.2%	133.3%	115.0%	119.9%	119.9%	109.8%	111.6%	113.7%	116.7%	115.2
Yakiniku	# of customers	114.0%	127.0%	111.2%	116.5%	113.8%	102.4%	105.7%	107.2%	111.8%	111.2
restaurants	# of restaurants at end of period	269	272	272		273	274	275			
	Net sales	129.3%	132.9%	129.9%	130.6%	121.4%	116.6%	115.7%	117.9%	124.0%	124.4
Ramen	# of customers	125.6%	127.3%	123.2%	125.3%	115.9%	111.1%	110.0%	112.4%	118.6%	119.3
restaurants	# of restaurants at end of period	172	173	175		177	178	181			
	Net sales	109.8%	138.3%	123.7%	122.4%	111.3%	111.3%	106.8%	110.0%	115.9%	116.3
Okonomiyaki	# of customers	103.5%	124.5%	109.2%	111.3%	102.9%	100.6%	96.1%	100.0%	105.6%	106.8
restaurants	# of restaurants at end of period	20	20	20		20	20	20			
	Net sales	121.4%	154.8%	125.2%	130.9%	110.4%	106.2%	106.9%	107.8%	118.9%	117.6
"Yuzu-An"	# of customers	110.5%	141.8%	115.0%	120.0%	102.8%	99.2%	103.1%	101.6%	110.5%	107.9
restaurants	# of restaurants at end of period	89	89	89		89	88	90			
	Net sales	119.5%	158.3%	128.2%	132.9%	106.2%	101.4%	102.9%	103.5%	116.4%	120.3
Specialty	# of customers	104.7%	116.9%	102.7%	107.5%	97.6%	93.7%	95.4%	95.5%	100.9%	102.9
restaurants	# of restaurants at end of period	9	10	10		11	11	11			

### 2. Monthly YoY change in sales (Domestic directly managed restaurants)

#### (July 2022 - December 2022)

			Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
		Net sales	130.6%	142.6%	156.9%	142.6%	126.2%	107.5%	108.6%	113.5%	126.3%	
	restaurants w restaurants	# of customers	126.2%	134.9%	143.7%	134.5%	122.8%	106.6%	109.1%	112.5%	122.5%	
	ncluded)	# of restaurants at end of period	374	377	376		377	378	385			
		Net sales	121.1%	131.7%	142.7%	131.2%	116.2%	99.8%	101.2%	105.3%	116.6%	
	Existing	# of customers	116.2%	123.6%	131.1%	123.3%	112.8%	98.7%	100.4%	103.7%	112.6%	
_	restaurants	# of restaurants at end of period	318	321	327		328	331	335			
		Net sales	121.9%	128.1%	136.4%	128.5%	113.8%	97.1%	97.1%	102.1%	113.7%	
L	Yakiniku	# of customers	117.3%	117.9%	127.4%	120.6%	111.9%	97.0%	96.4%	101.2%	110.0%	
	restaurants	# of restaurants at end of period	153	154	157		158	160	162			
		Net sales	125.5%	137.7%	141.2%	134.5%	123.4%	108.9%	114.9%	115.5%	124.2%	
Ramen	# of customers	120.1%	132.2%	133.8%	128.4%	118.9%	105.6%	109.5%	111.1%	119.2%		
	restaurants	# of restaurants at end of period	73	74	76		76	77	79			
		Net sales	121.4%	137.5%	178.6%	141.6%	114.8%	87.5%	91.6%	96.9%	116.2%	
	Okonomiyaki	# of customers	111.0%	120.9%	148.6%	124.6%	106.4%	83.6%	85.9%	91.2%	106.3%	
	restaurants	# of restaurants at end of period	15	15	15		15	15	15			
		Net sales	111.9%	135.2%	156.2%	132.3%	118.1%	103.0%	104.4%	108.2%	118.1%	
	"Yuzu-An" restaurants	# of customers	104.6%	120.8%	133.3%	118.6%	105.0%	93.0%	95.2%	97.6%	106.5%	
	restaurants	# of restaurants at end of period	68	69	70		70	70	70			
		Net sales	147.3%	156.2%	203.7%	165.1%	115.5%	99.4%	100.8%	104.4%	124.9%	
	Specialty	# of customers	118.0%	119.5%	126.5%	121.1%	101.9%	89.4%	92.9%	94.4%	105.5%	
	restaurants	# of restaurants at end of period	9	9	9		9	9	9			
nι	uary 2023 -	June 2023)										
			Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-yea
	restaurants	Net sales	125.9%	145.0%	128.0%	131.8%	127.5%	118.9%	119.5%	121.9%	126.7%	126.
	w restaurants	# of customers	125.3%	135.7%	123.8%	127.7%	121.7%	114.7%	117.8%	118.0%	122.7%	122.
ir	ncluded)	# of restaurants at end of period	385	387	390		392	395	405			
		Net sales	116.7%	134.7%	119.1%	122.4%	117.3%	109.6%	110.9%	112.5%	117.3%	117.
	Existing	# of customers	115.3%	125.5%	114.4%	117.8%	111.8%	104.5%	106.5%	107.5%	112.6%	112
_	restaurants	# of restaurants at end of period	337	340	341		344	345	350			
		Net sales	112.7%	129.8%	114.1%	117.8%	118.9%	108.9%	110.9%	112.8%	115.3%	114.
I	Yakiniku	# of customers	111.2%	122.7%	109.5%	113.7%	112.6%	101.1%	104.6%	106.0%	109.9%	109
	restaurants	# of restaurants at end of period	163	165	165		165	166	167			
	Neteslas	127.3%	129.2%	128.1%	128.1%	122.3%	117.1%	116.5%	118.7%	123.3%	123	
		Net sales	127.3%	129.2 /0	120.1 /0	120.1 /0	122.3 /0	117.1/0	110.3%	110.7 /0	120.070	123
	Ramen restaurants	# of customers	123.8%	129.2 %	120.1%	123.2%	116.2%	111.7%	111.2%	113.1%	118.0%	118

114.5%

104.3%

118.8%

108.8%

120.3%

102.9%

(Note)

restaurants

Okonomivaki

restaurants

"Yuzu-An"

restaurants

Specialty

restaurants

# of restaurants

at end of period

Net sales

# of customers

# of restaurants

at end of period Net sales

# of customers

# of restaurants

at end of period

Net sales

# of customers

# of restaurants

at end of period

1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's business.

117.9%

106.6%

131.3%

120.2%

132.9%

107.5%

82

14

72

11

107.5%

111.1%

103.4%

106.2%

97.6%

99.4%

82

14

72

11

110.2%

99.0%

106.6%

99.5%

101.4%

93.7%

84

14

74

11

108.3%

98.1%

108.6%

102.2%

103.5%

95.5%

112.9%

102.3%

119.5%

110.9%

116.4%

100.9%

106.7%

108.0%

104.1%

102.9%

95.4%

95.2%

2. Existing restaurants are defined as those in operation for 18 months or more since opening.

79

14

72

9

106.0%

99.6%

121.1%

110.2%

119.5%

104.7%

79

14

72

10

129.3%

116.7%

154.9%

141.4%

158.3%

116.9%

3. Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.

80

14

72

10

121.4%

105.8%

126.6%

116.2%

128.2%

102.7%

4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.

5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.

6. The numbers presented are preliminary, and therefore not audited by an audit corporation.