



March 12th 2024
AS ONE CORPORATION

President : Takuji Iuchi

Security Code:7476

Contact: Keisuke Nishikawa Director

TEL: +81-6-6447-1210

February 2024 Operating Results (Flash Report)

1. Net Sales trends

Millions of yen

	Apr.	May	Jun.	Jul.	Aug.	Sep.
FY03/2023	6,520	6,483	7,518	6,985	6,752	7,108
FY03/2022	6,263	6,123	7,107	6,857	7,009	7,183
FY03/2023 % YoY	+4.1%	+5.9%	+5.8%	+1.9%	(3.7)%	(1.0)%

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023	7,609	7,673	7,678	7,694	8,587	
FY03/2022	7,000	7,238	7,589	7,337	8,015	8,997
FY03/2023 % YoY	+8.7%	+6.0%	+1.2%	+4.9%	+7.1%	

2. Business day

	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023	20	20	22	20	20	20	21	20	20	18	19	
YoY	± 0	+ 1	± 0	± 0	± 0	± 0	+ 1	± 0	± 0	± 0	± 0	
Sales per day % YoY*	+4.1%	+0.6%	+5.8%	+1.9%	(3.7)%	(1.0)%	+3.5%	+6.0%	+1.2%	+4.9%	+7.1%	

Note: AS ONE places particular emphasis on net sales per day, as sales of consumables used in research, industrial and medical fields tend to fluctuate according to variations in the total number of operating days.

3. The comments

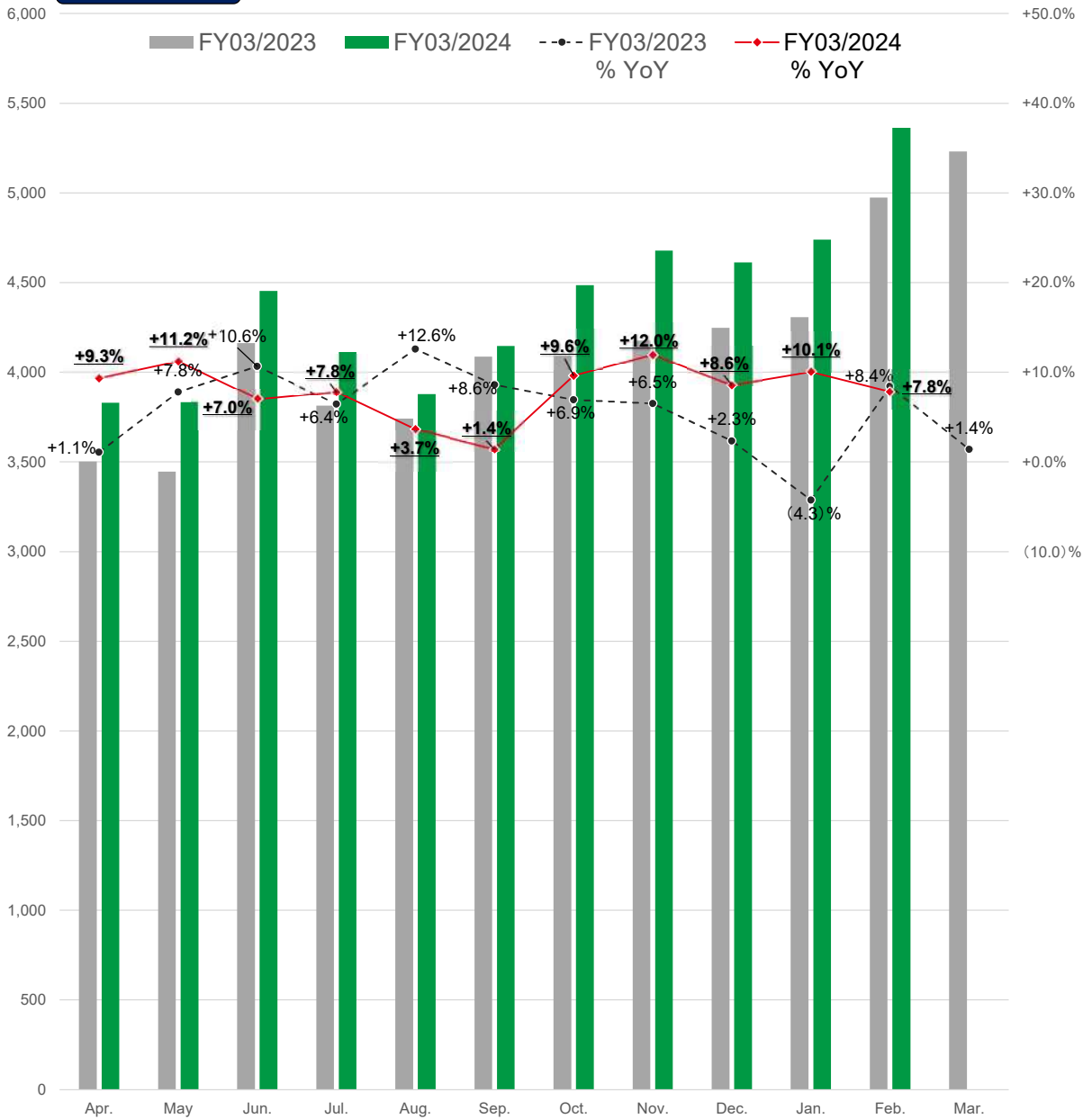
The laboratory and industry sectors continued to perform strongly, and as the impact of the reactionary decline due to the COVID-19 crisis eased, the medical sector showed a year-on-year increase.

About this material

The figures in these materials are non-consolidated figures that contain some provisional numbers from early reporting. They are provided to show trends for the convenience of investors. Temporarily uncategorized net sales, and adjustments for intra-Group transactions and deductions in consolidated financials are not accounted for. For purposes of reference, in fiscal year ended March 2022, the total annual net sales under this method were 86,178million yen, annual net sales on a non-consolidated basis were 88,625 million yen, and consolidated net sales were 91,421 million yen.

The disclosure of this report in Jun., Sep., Dec. and Mar. will be made at the same time as the disclosure of the Summary of Financial Results.

Scientific sector



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2022	3,465	3,197	3,762	3,584	3,324	3,764	3,827	3,923	4,152	4,498	4,587	5,160
FY03/2023	3,502	3,446	4,162	3,815	3,742	4,087	4,092	4,177	4,249	4,307	4,974	5,232
FY03/2024	3,829	3,832	4,454	4,113	3,878	4,146	4,485	4,678	4,612	4,740	5,363	
FY03/2023 % YoY	+1.1%	+7.8%	+10.6%	+6.4%	+12.6%	+8.6%	+6.9%	+6.5%	+2.3%	(4.3)%	+8.4%	+1.4%
FY03/2024 % YoY	+9.3%	+11.2%	+7.0%	+7.8%	+3.7%	+1.4%	+9.6%	+12.0%	+8.6%	+10.1%	+7.8%	

Millions of yen · %

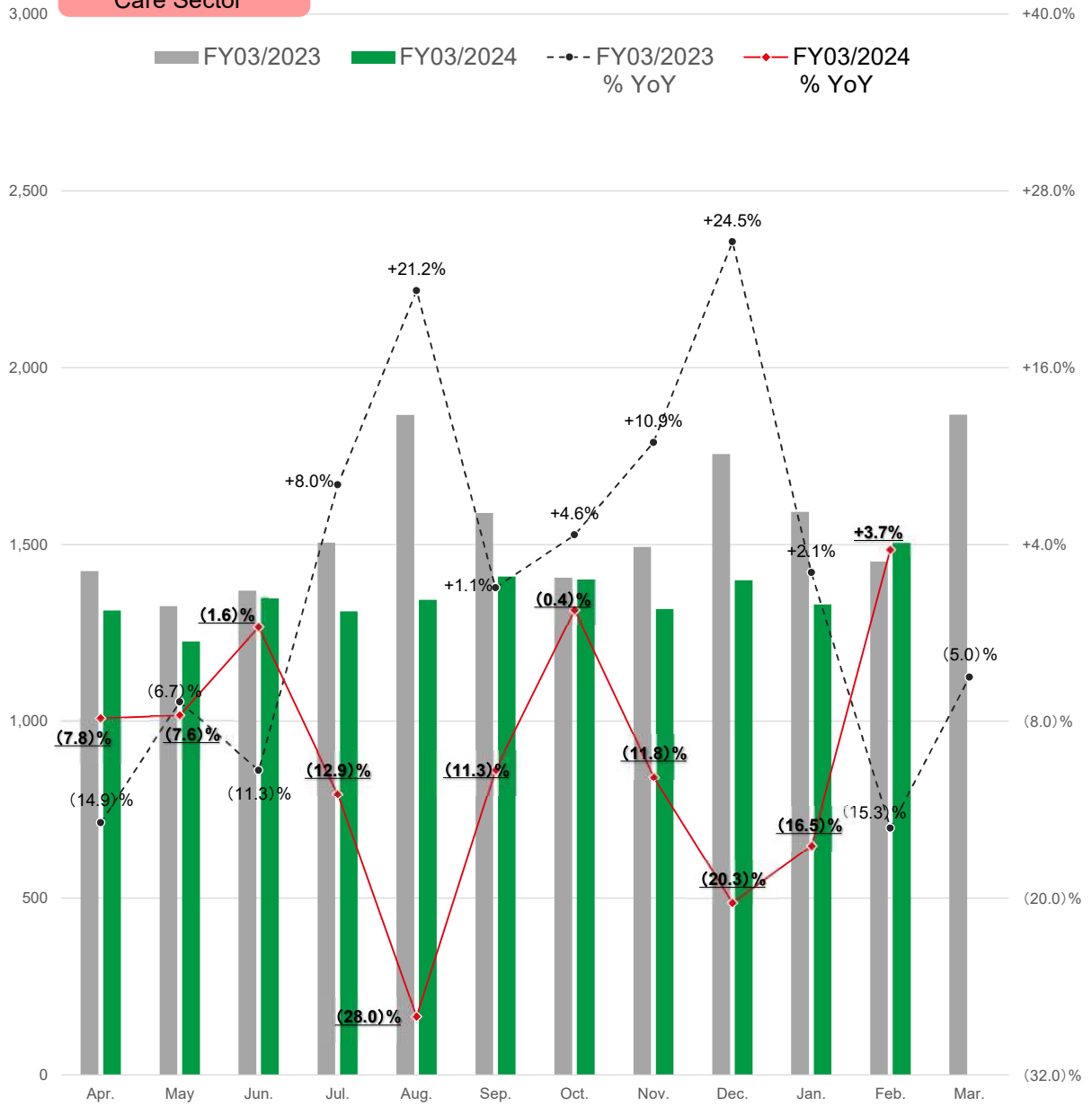
Industrial sector



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2022	1,354	1,242	1,446	1,403	1,304	1,355	1,410	1,438	1,444	1,387	1,427	1,742
FY03/2023	1,336	1,351	1,576	1,537	1,400	1,507	1,502	1,567	1,584	1,438	1,590	1,899
FY03/2024	1,377	1,425	1,717	1,561	1,530	1,552	1,723	1,678	1,667	1,623	1,719	
FY03/2023 % YoY	(1.3)%	+8.8%	+8.9%	+9.5%	+7.4%	+11.2%	+6.5%	+9.0%	+9.8%	+3.6%	+11.4%	+9.0%
FY03/2024 % YoY	+3.1%	+5.5%	+8.9%	+1.6%	+9.3%	+3.0%	+14.8%	+7.1%	+5.2%	+12.9%	+8.1%	

Millions of yen · %

Hospital and Nursing Care Sector



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2022	1,674	1,421	1,544	1,393	1,540	1,572	1,344	1,346	1,410	1,560	1,713	1,965
FY03/2023	1,425	1,326	1,369	1,505	1,867	1,589	1,406	1,493	1,756	1,593	1,451	1,867
FY03/2024	1,314	1,225	1,347	1,311	1,344	1,410	1,400	1,317	1,399	1,331	1,504	
FY03/2023 % YoY	(14.9)%	(6.7)%	(11.3)%	+8.0%	+21.2%	+1.1%	+4.6%	+10.9%	+24.5%	+2.1%	(15.3)%	(5.0)%
FY03/2024 % YoY	(7.8)%	(7.6)%	(1.6)%	(12.9)%	(28.0)%	(11.3)%	(0.4)%	(11.8)%	(20.3)%	(16.5)%	+3.7%	