

**Non-consolidated Financial Results
for the Fiscal Year Ended January 31, 2024
[Japanese GAAP]**



March 15, 2024

Company name: coly Inc.

Stock exchange listing: Tokyo Stock Exchange

Code number: 4175

URL: <https://colyinc.com>

Representative: Anna Nakajima, CEO

Contact: Hirona Murakami, Executive Officer, General Manager of Administration Division

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Scheduled date of general shareholders' meeting: April 25, 2024

Scheduled date of commencing dividend payments: –

Scheduled date of filing securities report: April 26, 2024

Availability of supplementary explanatory materials on annual financial results: Available

Schedule of annual financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Financial Results for the Fiscal Year Ended January 31, 2024 (February 1, 2023 - January 31, 2024)

(1) Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal year ended January 31, 2024	5,064	(8.5)	(813)	–	(794)	–	(830)	–
January 31, 2023	5,537	(15.1)	(207)	–	(206)	–	(320)	–

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
Fiscal year ended January 31, 2024	(150.97)	–	(13.4)	(11.5)	(16.1)
January 31, 2023	(58.29)	–	(4.9)	(2.9)	(3.7)

(Reference) Equity in earnings of affiliated companies: Fiscal year ended January 31, 2024: ¥– million

Fiscal year ended January 31, 2023: ¥– million

(Note) Diluted earnings per share are not presented as diluted shares did not exist.

(2) Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of January 31, 2024	6,529	5,767	88.3	1,048.03
As of January 31, 2023	7,243	6,597	91.1	1,199.00

(Reference) Equity: As of January 31, 2024: ¥5,767 million

As of January 31, 2023: ¥6,597 million

(3) Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Million yen	Million yen	Million yen	Million yen
Fiscal year ended January 31, 2024	(517)	(493)	–	5,086
January 31, 2023	(683)	(115)	(3)	6,097

2. Dividends

	Annual dividends					Total dividends (Total)	Payout ratio	Ratio of dividends to net assets
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal year ended January 31, 2023	–	0.00	–	0.00	0.00	–	–	–
Fiscal year ended January 31, 2024	–	0.00	–	0.00	0.00	–	–	–
Fiscal year ending January 31, 2025 (Forecast)	–	0.00	–	0.00	0.00		–	

3. Financial Results Forecast for the Fiscal Year Ending January 31, 2025 (February 1, 2024 - January 31, 2025)

The consolidated financial results forecast for the fiscal year ending January 31, 2025 is not disclosed. For details, please see “1. Overview of Operating Results, etc. (4) Future Outlook” on page 3 of the Attachments (Written only in Japanese).

* Notes:

- (1) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: None
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (2) Total number of issued and outstanding shares (common shares)
 - 1) Total number of issued and outstanding shares at the end of the period (including treasury shares):

January 31, 2024:	5,502,900 shares
January 31, 2023:	5,502,900 shares
 - 2) Total number of treasury shares at the end of the period:

January 31, 2024:	80 shares
January 31, 2023:	80 shares
 - 3) Average number of shares during the period:

Year ended January 31, 2024:	5,502,820 shares
Year ended January 31, 2023:	5,502,842 shares

* These financial results are outside the scope of audit by certified public accountants or an audit firm.

* Explanation of the proper use of financial results forecast and other notes

(Note regarding forward-looking statements, etc.)

The consolidated financial results forecast for the fiscal year ending January 31, 2025 is not disclosed. For details, please see “1. Overview of Operating Results, etc. (4) Future Outlook” on page 3 of the Attachments (Written only in Japanese).

(Access to supplementary explanatory materials on financial results)

The Company is scheduled to hold a financial results briefing session for institutional investors and securities analysts on Friday, March 22, 2024. Supplementary explanatory materials on financial results to be used for the briefing session are scheduled to be posted on the Company’s website on Friday, March 15, 2024 (Written only in Japanese).

3. Financial Statements

(1) Balance Sheets

(Thousand yen)

	As of January 31, 2023	As of January 31, 2024
Assets		
Current assets		
Cash and deposits	6,097,511	5,086,068
Accounts receivable - trade	492,791	501,940
Merchandise	114,370	86,869
Supplies	219	542
Advance payments to suppliers	8,875	41,968
Prepaid expenses	55,584	68,089
Other	273,756	36,272
Total current assets	7,043,109	5,821,751
Non-current assets		
Property, plant and equipment		
Buildings, net	24,590	22,026
Tools, furniture and fixtures, net	15,067	8,608
Construction in progress	990	1,045
Total property, plant and equipment	40,647	31,681
Intangible assets		
Software	6,215	4,112
Total intangible assets	6,215	4,112
Investments and other assets		
Investment securities	1,853	438,476
Shares of subsidiaries and associates	100	30,100
Investments in capital	–	47,634
Leasehold deposits	151,981	155,771
Total investments and other assets	153,934	671,981
Total non-current assets	200,798	707,774
Total assets	7,243,907	6,529,526

(Thousand yen)

	As of January 31, 2023	As of January 31, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	93,942	214,096
Accounts payable - other	137,536	122,150
Accrued expenses	182,210	152,881
Income taxes payable	5,737	14,943
Contract liabilities	187,933	212,406
Deposits received	16,631	26,623
Provision for bonuses	22,049	19,037
Other	—	267
Total current liabilities	646,042	762,407
Total liabilities	646,042	762,407
Net assets		
Shareholders' equity		
Share capital	1,910,309	1,910,309
Capital surplus		
Legal capital surplus	1,905,309	1,905,309
Total capital surplus	1,905,309	1,905,309
Retained earnings		
Other retained earnings		
Retained earnings brought forward	2,782,449	1,951,703
Total retained earnings	2,782,449	1,951,703
Treasury shares	(203)	(203)
Total shareholders' equity	6,597,864	5,767,118
Total net assets	6,597,864	5,767,118
Total liabilities and net assets	7,243,907	6,529,526

(2) Statements of Income

Fiscal Year Ended January 31

(Thousand yen)

	For the fiscal year ended January 31, 2023	For the fiscal year ended January 31, 2024
Net sales	5,537,488	5,064,540
Cost of sales	3,398,286	3,226,884
Gross profit	2,139,202	1,837,656
Selling, general and administrative expenses	2,346,521	2,651,372
Operating loss	(207,318)	(813,715)
Non-operating income		
Interest income	68	55
Gain on sale of investment securities	–	16,622
Foreign exchange gains	73	–
Interest on refund of income taxes	40	1,331
Other	208	1,255
Total non-operating income	391	19,264
Non-operating expenses		
Interest expenses	12	–
Foreign exchange losses	–	107
Other	6	15
Total non-operating expenses	19	122
Ordinary loss	(206,946)	(794,573)
Extraordinary losses		
Loss on retirement of non-current assets	–	73
Impairment losses	12,367	33,049
Loss on valuation of investment securities	68,526	–
Total extraordinary losses	80,893	33,123
Loss before income taxes	(287,840)	(827,696)
Income taxes - current	2,847	3,050
Income taxes - deferred	30,093	–
Total income taxes	32,940	3,050
Loss	(320,780)	(830,746)

(3) Statements of Changes in Equity

Fiscal year ending January 31, 2023 (from February 1, 2022 to January 31, 2023)

(Thousand yen)

	Shareholders' equity				
	Share capital	Capital surplus		Retained earnings	
		Legal capital surplus	Total capital surplus	Other retained earnings	Total retained earnings
			Retained earnings brought forward		
Balance at beginning of period	1,910,309	1,905,309	1,905,309	3,103,230	3,103,230
Changes during period					
Loss				(320,780)	(320,780)
Purchase of treasury shares					
Total changes during period				(320,780)	(320,780)
Balance at end of period	1,910,309	1,905,309	1,905,309	2,782,449	2,782,449

	Shareholders' equity		Total net assets
	Treasury shares	Total shareholders' equity	
Balance at beginning of period	(133)	6,918,716	6,918,716
Changes during period			
Loss		(320,780)	(320,780)
Purchase of treasury shares	(70)	(70)	(70)
Total changes during period	(70)	(320,851)	(320,851)
Balance at end of period	(203)	6,597,864	6,597,864

Fiscal year ended January 31, 2024 (from February 1, 2023 to January 31, 2024)

(Thousand yen)

	Shareholders' equity				
	Share capital	Capital surplus		Retained earnings	
		Legal capital surplus	Total capital surplus	Other retained earnings	Total retained earnings
				Retained earnings brought forward	
Balance at beginning of period	1,910,309	1,905,309	1,905,309	2,782,449	2,782,449
Changes during period					
Loss				(830,746)	(830,746)
Purchase of treasury shares					
Total changes during period				(830,746)	(830,746)
Balance at end of period	1,910,309	1,905,309	1,905,309	1,951,703	1,951,703

	Shareholders' equity		Total net assets
	Treasury shares	Total shareholders' equity	
Balance at beginning of period	(203)	6,597,864	6,597,864
Changes during period			
Loss		(830,746)	(830,746)
Purchase of treasury shares	—	—	—
Total changes during period		(830,746)	(830,746)
Balance at end of period	(203)	5,767,118	5,767,118

(4) Statements of Cash Flows

(Thousand yen)

	For the fiscal year ended January 31, 2023	For the fiscal year ended January 31, 2024
Cash flows from operating activities		
Profit (loss) before income taxes	(287,840)	(827,696)
Depreciation	11,872	16,332
Amortization of lease deposits	1,664	1,235
Loss (gain) on sale of investment securities	–	(16,622)
Loss (gain) on valuation of investment securities	68,526	–
Impairment losses	12,367	33,049
Interest and dividend income	(68)	(55)
Interest expenses	12	–
Loss on retirement of property, plant and equipment	–	73
Decrease (increase) in trade receivables	(62,358)	(9,149)
Decrease (increase) in merchandise	(49,602)	27,501
Decrease (increase) in prepaid expenses	(2,366)	(12,505)
Increase (decrease) in trade payables	55,207	120,154
Increase (decrease) in accounts payable - other	59,514	(14,814)
Increase (decrease) in accrued expenses	54,764	(29,328)
Increase (decrease) in contract liabilities	(199,153)	24,472
Increase (decrease) in accrued consumption taxes	(80,545)	35,577
Increase (decrease) in provision for bonuses	8,795	(3,011)
Decrease (increase) in investment	–	(47,634)
Decrease (increase) in other assets	69,599	(38,100)
Increase (decrease) in other liabilities	(37,156)	5,070
Subtotal	(376,764)	(735,451)
Interest and dividends received	68	55
Interest paid	(12)	–
Income taxes paid	(306,672)	(8)
Income taxes refund	–	217,780
Net cash provided by (used in) operating activities	(683,381)	(517,623)
Cash flows from investing activities		
Purchase of property, plant and equipment	(41,379)	(32,623)
Purchase of intangible assets	(717)	–
Purchase of investment securities	(70,380)	(772,622)
Proceeds from sale of investment securities	–	352,622
Purchase of shares of subsidiaries and associates	–	(30,000)
Payments for contributions in lease deposits	(2,802)	(11,196)
Net cash provided by (used in) investing activities	(115,278)	(493,819)
Cash flows from financing activities		
Repayments of long-term borrowings	(3,000)	–
Purchase of treasury shares	(70)	–
Net cash provided by (used in) financing activities	(3,070)	–
Net increase (decrease) in cash and cash equivalents	(801,729)	(1,011,443)
Cash and cash equivalents at beginning of period	6,899,241	6,097,511
Cash and cash equivalents at end of period	6,097,511	5,086,068