

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2024)

<Consolidated results>

(% : year on year)

	April	May	June	July	August	September
Consolidated Sales	107.0	107.7	107.4	108.8	111.7	115.7
Department Store Business	112.7	113.9	114.4	115.0	123.3	126.8
Supermarket Business	101.7	101.7	101.9	103.5	102.9	103.4

<Hankyu Hanshin Department Stores>

●Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Main Store	116.6	113.3	118.8	115.9	125.9	126.1
Hanshin Umeda Main Store	99.7	117.1	107.9	118.0	133.5	158.3
Branch Stores	112.3	115.6	109.6	114.9	118.4	116.3
Total stores	112.9	114.5	114.1	115.8	123.8	126.3

◆Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	100.0	105.4	102.8	103.9	105.8	109.0
Takatsuki Hankyu Square	108.1	114.8	100.9	114.4	115.7	108.0
Kawanishi Hankyu	100.1	104.2	96.4	101.3	100.9	103.5
Takarazuka Hankyu	99.4	99.2	79.0	111.2	118.1	122.3
Nishinomiya Hankyu	101.9	106.2	96.8	104.2	102.4	106.3
Kobe Hankyu	121.9	132.6	134.5	131.2	133.8	115.1
Hakata Hankyu	122.9	121.8	117.5	122.5	131.9	134.4
Hankyu Men's Tokyo	122.8	119.1	114.3	119.3	125.4	110.7
Oi Hankyu Food Hall	106.7	106.7	104.3	102.5	100.8	98.4
Tsuzuki Hankyu	100.5	104.3	99.9	100.3	96.9	97.8
Amagasaki Hanshin	100.5	104.1	100.8	101.4	103.6	108.6
Hanshin Nishinomiya	95.3	96.3	98.8	98.0	98.2	120.3
Hanshin Mikage	102.0	101.6	95.5	100.3	105.4	113.4

●Number of customers

(% : year on year)

	April	May	June	July	August	September
Total stores	110.6	113.2	108.8	119.8	121.4	124.5

●Sales of each category

(% : year on year)

	April	May	June	July	August	September
Men's clothing	119.4	112.4	111.4	119.1	121.7	119.0
Women's clothing	111.2	116.2	104.5	115.9	116.3	121.7
Children's clothing	103.7	111.9	106.0	114.8	127.0	118.7
Other clothing	94.6	107.8	98.9	106.5	112.2	161.0
Clothing	111.8	113.9	106.4	116.0	118.6	123.4
Accessories, bags and others	122.3	122.2	120.0	131.2	146.4	146.9
Household merchandise	122.6	123.8	108.0	112.6	116.3	116.9
Foods	105.4	110.6	105.5	105.5	112.0	111.1
Restaurant & café	113.2	114.2	108.4	130.3	136.1	133.8
General merchandise	112.9	108.1	128.1	112.6	120.4	126.8
Service	99.9	129.5	170.6	139.0	145.6	146.6
Other	119.1	132.6	113.8	141.0	138.3	124.0
Total	112.9	114.5	114.1	115.8	123.8	126.3

<Izumiya•Hankyu Oasis>

(% : year on year)

	April	May	June	July	August	September
Total stores	102.2	101.9	101.8	102.3	103.3	103.7
Existing stores	102.6	103.3	104.4	102.9	104.9	105.6

<Kansai Super Market>

(% : year on year)

	April	May	June	July	August	September
Total stores	101.7	102.1	104.5	106.5	102.5	104.1
Existing stores	102.6	103.1	105.6	107.7	103.5	105.1

* The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards from the beginning of the first quarter of FY2022. Non-consolidated monthly results shown above are reclassified on the basis before the application of the Accounting Standards.

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2024)

<Consolidated results>

(% : year on year)

	October	November	December	January	February	March
Consolidated Sales	107.3	110.8	107.2	107.8	113.3	
Department Store Business	113.0	118.0	112.7	116.2	124.7	
Supermarket Business	103.7	104.2	100.2	99.8	102.7	

<Hankyu Hanshin Department Stores>

●Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Main Store	116.7	116.1	115.1	120.2	132.0	
Hanshin Umeda Main Store	104.4	150.0	111.9	117.6	119.1	
Branch Stores	110.8	112.0	108.5	110.0	115.5	
Total stores	113.2	118.0	112.3	116.0	124.5	

◆Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu	99.3	106.5	100.8	103.5	106.2	
Takatsuki Hankyu Square	109.2	112.7	102.2	106.8	107.6	
Kawanishi Hankyu	94.9	103.6	98.4	101.7	103.1	
Takarazuka Hankyu	104.5	89.1	100.3	104.3	103.5	
Nishinomiya Hankyu	98.3	109.2	99.2	104.1	107.4	
Kobe Hankyu	118.1	120.1	115.6	116.2	118.6	
Hakata Hankyu	125.7	117.2	118.4	118.7	130.1	
Hankyu Men's Tokyo	107.0	106.4	107.1	103.1	124.4	
Oi Hankyu Food Hall	99.4	102.9	101.4	101.7	98.6	
Tsuzuki Hankyu	97.9	101.0	100.7	101.2	100.3	
Amagasaki Hanshin	96.8	109.2	99.5	103.3	101.0	
Hanshin Nishinomiya	97.4	120.8	105.4	88.1	90.4	
Hanshin Mikage	100.0	102.4	110.4	141.8	133.6	

●Number of customers

(% : year on year)

	October	November	December	January	February	March
Total stores	108.8	116.0	106.8	109.0	110.5	

●Sales of each category

(% : year on year)

	October	November	December	January	February	March
Men's clothing	103.8	115.8	105.2	102.5	122.7	
Women's clothing	105.4	114.5	106.7	111.0	124.4	
Children's clothing	99.2	112.8	101.4	99.8	108.1	
Other clothing	106.5	158.0	99.3	105.4	122.9	
Clothing	104.5	118.1	105.2	106.7	122.4	
Accessories, bags and others	129.2	137.3	129.5	127.6	147.1	
Household merchandise	99.0	102.1	94.6	99.0	102.8	
Foods	106.2	107.3	103.3	109.3	108.4	
Restaurant & café	111.6	117.3	110.0	112.5	116.5	
General merchandise	118.6	116.8	122.5	128.0	135.7	
Service	132.6	140.0	146.8	121.3	112.2	
Other	117.6	116.2	102.6	110.0	111.8	
Total	113.2	118.0	112.3	116.0	124.5	

<Izumiya•Hankyu Oasis>

(% : year on year)

	October	November	December	January	February	March
Total stores	103.6	105.6	99.9	101.0	103.8	
Existing stores	104.5	106.8	101.3	101.9	105.6	

<Kansai Super Market>

(% : year on year)

	October	November	December	January	February	March
Total stores	105.2	102.0	101.9	97.4	100.2	
Existing stores	106.2	103.0	102.9	98.4	101.2	

* The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards from the beginning of the first quarter of FY2022. Non-consolidated monthly results shown above are reclassified on the basis before the application of the Accounting Standards.