



2024/4/2

ABC-MART, INC.

Monthly Sales Report for March 2024, FY 2025

*** *ABC-MART* Sales Summary fiscal period from MAR 1, 2023 to FEB 29, 2024 (% change compare with last year)

		(%)									
		2024									
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	
Existing Stores	Sales	10.7									
	Number of Customers	2.3									
	Sales per customer	8.3									
All Stores	Sales	9.7									
	Number of Customers	1.2									
	Sales per customer	8.4									
		SEP	OCT	NOV	3Q	DEC	2025 JAN	FEB	4Q	2nd Half	Full Year
Existing Stores	Sales										
	Number of Customers										
	Sales per customer										
All Stores	Sales										
	Number of Customers										
	Sales per customer										

Sales Report for FY 2024

		(%)									
		2022									
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	
Sales	Existing Stores	23.2	22.8	15.6	20.4	19.5	24.2	20.8	21.6	20.9	
	All Stores	25.0	23.7	16.3	21.6	19.8	24.4	22.0	22.2	21.8	
		SEP	OCT	NOV	3Q	DEC	2023 JAN	FEB	4Q	2nd Half	Full Year
Sales	Existing Stores	19.3	7.6	14.1	13.1	10.3	11.3	18.1	12.7	12.9	16.8
	All Stores	19.2	8.1	14.7	13.6	9.8	10.7	17.7	12.1	12.8	17.2

◇ Sales Summary

In March, had one more Saturday and one more Sunday than last year.

Sales were strong despite many days of bad weather conditions.

By product, new spring sneakers and apparel performed well.

All stores sales grew 9.7% to a year ago in this month.

Existing stores sales also showed a year on year growth of 10.7% compared to the same period in the previous year.

Store Openings and Closings

Opened: 5 stores

Closed: 2 stores

Number of stores: 1,084 stores