

Monthly Sales Report for March(YoY)

April 5, 2024

Company Name: Axial Retailing Inc.

Securities code: 8255

Representative: Kazuhiko Hara, President and Representative Director, CE

Contact: Bungo Yamagishi, Vice President and Director, CFO

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The fiscal year ending March 2024 (from April 1, 2023 to March 31, 2024)

(%)

	Net sales ※1		Net sales (Previous Criteria)		Purchasing Customers		Ave. Spending per Customer	
	all stores	existing stores	all stores	existing stores	all stores	existing stores	all stores	existing stores
Apr.	105.80	104.92	105.84	104.95	102.28	101.48	103.45	103.38
May	104.20	103.59	104.24	103.63	101.36	100.79	102.80	102.78
Jun.	104.18	104.54	104.23	104.59	101.34	101.48	102.81	103.01
Apr. to Jun.	104.72	104.33	104.76	104.37	101.65	101.24	103.02	103.05
Jul.	104.89	104.17	104.94	104.22	101.88	101.10	102.96	103.04
Aug.	108.16	107.55	108.20	107.59	104.47	103.73	103.53	103.68
Sep.	105.32	104.54	105.36	104.58	102.74	101.88	102.51	102.61
First half	105.47	104.93	105.51	104.97	102.36	101.76	103.04	103.11
Oct.	106.46	105.15	106.49	105.18	103.77	102.48	102.59	102.61
Nov.	105.90	104.66	105.91	104.68	102.50	101.57	103.32	103.03
Dec.	104.07	102.42	104.07	102.43	103.79	102.51	100.27	99.92
Oct. to Dec.	105.37	103.95	105.38	103.96	103.37	102.19	101.94	101.71
Jan.	105.41	103.75	105.46	103.80	105.21	104.01	100.20	99.75
Feb.	109.56	107.76	109.65	107.85	108.44	107.23	101.04	100.49
Mar.	108.38	105.33	108.42	105.37	104.03	101.69	104.18	103.58
Second half	106.51	104.72	106.54	104.76	104.55	103.17	101.87	101.51
Fiscal year	106.00	104.82	106.03	104.86	103.44	102.45	102.47	102.31

•The above figures are totals for food supermarkets that are wholly owned subsidiaries of Axial Retailing.

•Store sales to which the "Accounting Standard for Revenue Recognition" and other standards have not been applied.

※1 Coupons and other discounts are deducted from net sales from October 2021.

For this reason, net sales when coupons, etc. are recorded as before are shown in the "Net sales (Previous Criteria)" column.

The fiscal year ending March 2023 (from April 1, 2022 to March 31, 2023)

(%)

	Net sales ※1		Net sales (Previous Criteria)		Purchasing Customers ※2		Ave. Spending per Customer ※2	
	all stores	existing stores	all stores	existing stores	all stores	existing stores	all stores	existing stores
Apr.	100.96	100.21	101.08	100.34	99.48	99.12	101.61	101.23
May	99.73	98.75	99.85	98.87	100.27	99.78	99.58	99.08
Jun.	102.66	100.37	102.78	100.50	101.63	100.18	101.13	100.31
Apr. to Jun.	101.08	99.75	101.20	99.87	100.46	99.70	100.74	100.18
Jul.	104.95	102.86	105.06	102.97	103.44	102.01	101.56	100.93
Aug.	101.94	99.80	102.06	99.92	100.98	99.50	101.07	100.42
Sep.	103.39	101.18	103.52	101.31	102.01	100.40	101.49	100.91
First half	102.26	100.51	102.37	100.63	101.31	100.17	101.05	100.46
Oct.	104.77	102.20	104.81	102.24	102.58	100.58	102.17	101.65
Nov.	105.46	102.84	105.52	102.89	103.77	101.35	101.69	101.52
Dec.	107.67	104.61	107.72	104.67	103.15	100.57	104.43	104.08
Oct. to Dec.	106.08	103.32	106.13	103.37	103.16	100.82	102.89	102.52
Jan.	103.39	100.54	103.52	100.66	101.46	98.92	102.03	101.76
Feb.	101.64	99.03	101.71	99.10	102.62	100.34	99.11	98.76
Mar.	102.93	100.73	102.94	100.74	102.48	100.37	100.46	100.37
Second half	104.42	101.75	104.48	101.81	102.68	100.36	101.75	101.45
Fiscal year	103.34	101.13	103.43	101.22	101.98	100.26	101.42	100.96