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**Monthly Sales Summary for fiscal year Sep. 1, 2023 through Aug. 31, 2024 (% YoY)**

■ Eyewear stores in Japan—year-on-year sales growth, number of stores (%)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
Sales	All Store Sales	10.4	14.4	4.5	14.0	8.1	17.1	13.2						9.7	12.6			11.2	13.2	11.4
	Existing Store Sales	9.4	12.1	2.3	11.4	5.4	14.5	9.9						7.8	10.0			8.9	9.9	9.0
Num. Of Stores	Num. of Stores (month-end)	474	478	481	484	485	483	486						481	483			483	486	486
	Net Increase	1	4	3	3	1	-2	3						8	2			10	3	13
	Openings	1	4	3	3	1	0	3						8	4			12	3	15
	Closures	0	0	0	0	0	2	0						0	2			2	0	2

Note 1: The figures above are based on preliminary operating data, and may differ from actual results.

Note 2: Existing store sales data is based on stores operating for at least 12 months as of the end of the month; data from stores that closed during the month are not included.

Note 3: JINS also generates revenue from wholesale, e-commerce, and other operations. Sales growth may thus differ from that reported on the income statement.

■ Topics

In March, sales across all of the company's eyewear stores in Japan increased 13.2% YoY, and sales at existing stores were up 9.9% YoY.

As in the previous month, we stepped up sales activities targeting every customer visiting our stores and saw more customers purchase optional lenses, including "JINS Goku-usu Lenses," double-sided aspherical lenses with the world's highest level of refractive index. Further, sales of high-priced frames, such as the "Combination Titanium" series of frames that have been well-received since launch, were brisk. As a result, sales at existing stores grew 9.9% YoY.

At the end of March, the number of eyewear stores in Japan was 486 (net increase of three stores).

■ Eyewear stores in Japan—openings and closures

Store openings:

JINS Lumine Shinjuku (Shinjuku-ku, Tokyo), JINS CURU-F Fukui (Fukui Prefecture), JINS Yoshizuya Tsushima Main Store (Aichi Prefecture)

Store closures:

There were no store closures.

■Additional information

Eyewear stores in Japan—year-on-year sales growth  
 Monthly sales summary from FY 8/2020 to FY 8/2023 (% YoY)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
All Store Sales	Sep. 2019–Aug. 2020	25.6	-2.1	6.9	6.9	18.0	15.7	-13.4	-72.3	-47.5	18.3	11.8	8.2	10.3	13.5	-43.8	12.6	12.0	-15.2	-2.7
	Sep. 2020–Aug. 2021	-7.5	10.6	1.0	-1.2	-0.1	4.0	17.9	243.2	69.8	-23.1	-7.5	-14.2	0.5	0.8	69.8	-15.0	0.7	12.5	6.3
	Sep. 2021–Aug. 2022	-11.6	7.2	8.4	7.6	3.7	-14.5	1.1	9.6	20.1	6.5	5.2	5.8	1.0	-0.7	9.8	5.8	0.1	7.8	3.9
	Sep. 2022–Aug. 2023	6.7	-0.7	5.4	-7.1	-0.8	10.2	3.3	6.2	6.2	11.4	15.2	14.0	3.7	-0.1	5.2	13.6	1.7	9.4	5.7
Existing Store Sales	Sep. 2019–Aug. 2020	20.3	-5.4	3.6	1.5	11.7	10.1	-17.4	-74.5	-51.1	11.8	5.5	2.2	6.4	7.8	-47.1	6.4	7.1	-19.8	-7.5
	Sep. 2020–Aug. 2021	-11.7	6.1	-3.4	-5.1	-4.1	0.9	13.4	232.9	62.9	-25.8	-10.4	-17.0	-3.8	-2.9	63.5	-17.8	-3.3	8.6	2.3
	Sep. 2021–Aug. 2022	-14.2	2.7	4.0	3.5	-0.7	-17.5	-1.8	5.0	13.5	1.4	0.2	0.7	-2.9	-4.5	5.2	0.7	-3.8	2.9	-0.4
	Sep. 2022–Aug. 2023	2.3	-3.1	2.0	-10.1	-3.6	8.1	1.8	3.6	3.1	9.4	13.3	12.2	0.3	-2.7	2.8	11.7	-1.3	7.2	3.0