109.4%

102.9%

106.4%

99.1%

Company name The Monogatari Corporation

Hisayuki Kato, President and Representative Director (3097 TSE Prime) Representative

Tsuyoshi Tsudera, Director, Managing Executive Officer, Inquiries In charge of Finance & Growth Strategy Section

(TEL 0532-63-8001)

## Notice Regarding March 2024 Preliminary Monthly YoY Change in Sales and Number of Restaurants

## 1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
All restaurants	Net sales	116.8%	122.5%	116.2%	118.6%	110.1%	119.3%	118.7%	116.0%	117.3%	
New restaurants	# of customers	113.1%	119.1%	116.5%	116.3%	110.1%	117.7%	116.4%	114.7%	115.5%	
included)	# of restaurants at end of period	648	653	656		658	660	669			
	Net sales	110.5%	116.2%	109.5%	112.2%	103.4%	112.0%	111.4%	108.9%	110.5%	
Existing	# of customers	105.9%	111.6%	107.8%	108.5%	101.6%	108.8%	107.5%	105.9%	107.2%	
restaurants	# of restaurants at end of period	581	581	584		590	593	597			
	Net sales	109.8%	113.2%	106.7%	110.0%	99.1%	107.1%	106.8%	104.3%	107.1%	
Yakiniku	# of customers	104.8%	107.9%	102.4%	105.1%	95.0%	102.3%	101.6%	99.6%	102.3%	
restaurants	# of restaurants at end of period	276	276	278		281	283	285			
	Net sales	112.5%	120.6%	119.8%	117.7%	111.1%	118.4%	115.8%	115.0%	116.3%	
Ramen	# of customers	106.7%	113.9%	113.5%	111.4%	106.0%	112.4%	111.0%	109.7%	110.6%	
restaurants	# of restaurants at end of period	183	183	183		186	187	188			
	Net sales	107.3%	111.6%	107.9%	108.9%	100.3%	108.3%	105.0%	104.4%	106.5%	
Okonomiyaki	# of customers	98.2%	101.0%	98.8%	99.3%	91.9%	99.0%	96.0%	95.5%	97.3%	
restaurants	# of restaurants at end of period	20	19	19		19	19	20			
	Net sales	111.0%	122.5%	105.8%	113.2%	109.1%	123.0%	121.9%	117.9%	115.7%	
"Yuzu-An"	# of customers	108.6%	117.7%	104.5%	110.4%	108.4%	119.9%	115.9%	114.5%	112.6%	
restaurants	# of restaurants at end of period	91	92	93		93	93	93			
	Net sales	104.0%	111.8%	98.2%	105.0%	96.7%	100.6%	113.4%	104.7%	104.9%	
Specialty	# of customers	97.4%	100.9%	94.4%	97.7%	91.8%	96.9%	101.1%	96.8%	97.2%	
restaurants	# of restaurants at end of period	11	11	11		11	11	11			
nuary 2024 -	June 2024)					•	•		•		
		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-ye
III rootouronto	Net sales	116.1%	119.5%	118.1%	117.8%					117.8%	117
All restaurants New restaurants	# of customers	113.1%	117.4%	115.3%	115.1%					115.1%	11:
included)	# of restaurants at end of period	671	676	677							
	Net sales	109.4%	112.5%	111.6%	111.1%					111.1%	11
Existing restaurants	# of customers	105.1%	108.8%	107.3%	107.0%					107.0%	10
restaurants	# of restaurants at end of period	598	598	598							
	Net sales	108.8%	113.4%	112.0%	111.3%					111.3%	10
Yakiniku restaurants	# of customers	104.1%	109.3%	109.1%	107.5%					107.5%	10-
i estaurarits	# of restaurants at end of period	286	288	290							
		108.0%	112.4%	107.4%	109.1%					109.1%	11:
	Net sales									106.3%	10
Ramen	# of customers	105.1%	109.1%	105.0%	106.3%					100.576	10
Ramen restaurants	# of customers  # of restaurants at end of period	105.1% 188	188	188							
restaurants	# of customers  # of restaurants at end of period  Net sales	105.1% 188 103.5%	188 104.4%	188 105.0%	104.3%					104.3%	10:
restaurants Okonomiyaki	# of customers  # of restaurants at end of period  Net sales  # of customers	105.1% 188	188	188							10
restaurants	# of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	105.1% 188 103.5% 94.9% 20	188 104.4% 99.2% 20	188 105.0% 103.8% 20	104.3% 99.4%					104.3% 99.4%	10:
restaurants Okonomiyaki	# of customers  # of restaurants at end of period  Net sales  # of customers  # of restaurants	105.1% 188 103.5% 94.9%	188 104.4% 99.2%	188 105.0% 103.8%	104.3%					104.3%	109 98 119

# of customers # of restaurants

at end of period

Net sales

# of customers

# of restaurants

at end of period

Specialty

restaurants

93

11

111.6%

105.5%

93

106.3%

103.9%

93

109.4%

102.9%

109.8%

99.2%

### 2. Monthly YoY change in sales (Domestic directly managed restaurants)

(July 2023 - December 2023)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
	Net sales	118.7%	124.6%	116.6%	120.1%	111.8%	121.6%	120.8%	118.1%	119.19
All restaurants New restaurants	# of customers	116.0%	122.3%	118.1%	118.9%	112.8%	121.2%	119.2%	117.6%	118.3
included)	# of restaurants at end of period	408	412	414		416	418	426		
	Net sales	110.0%	116.1%	108.2%	111.5%	103.1%	112.1%	111.2%	108.8%	110.1
Existing	# of customers	105.1%	111.1%	105.9%	107.4%	100.5%	108.5%	106.6%	105.1%	106.3
restaurants	# of restaurants at end of period	352	353	356		360	363	367		
	Net sales	109.3%	113.1%	106.4%	109.7%	99.1%	106.7%	105.8%	103.8%	106.8
Yakiniku	# of customers	103.9%	107.7%	101.9%	104.6%	94.8%	101.8%	100.5%	99.0%	101.8
restaurants	# of restaurants at end of period	167	167	169		171	173	175		
	Net sales	111.4%	120.0%	118.1%	116.6%	110.0%	118.6%	115.1%	114.4%	115.5
Ramen	# of customers	105.5%	113.2%	111.8%	110.2%	104.5%	112.2%	110.1%	108.9%	109.6
restaurants	# of restaurants at end of period	85	85	85		87	88	89		
	Net sales	109.3%	110.8%	104.9%	108.2%	101.2%	110.1%	105.0%	105.2%	106.6
Okonomiyaki	# of customers	99.2%	99.6%	95.6%	98.1%	92.4%	100.3%	95.6%	95.9%	96.9
restaurants	# of restaurants at end of period	14	14	14		14	14	15		
	Net sales	111.8%	123.3%	106.5%	114.0%	109.3%	124.4%	122.9%	118.8%	116.5
"Yuzu-An"	# of customers	109.3%	118.5%	105.0%	111.0%	108.4%	121.0%	116.6%	115.1%	113.2
restaurants	# of restaurants at end of period	75	76	77		77	77	77		
	Net sales	104.0%	111.8%	98.2%	105.0%	96.7%	100.6%	113.4%	104.7%	104.9
Specialty	# of customers	97.4%	100.9%	94.4%	97.7%	91.8%	96.9%	101.1%	96.8%	97.2
restaurants	# of restaurants at end of period	11	11	11		11	11	11		

1	January	2024	luno	2024)
١.	ianijarv	/11/4	- June	70741

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All restaurants	Net sales	118.0%	121.2%	120.1%	119.7%					119.7%	119.3
Ni restaurants New restaurants	# of customers	116.1%	120.6%	118.5%	118.3%					118.3%	118.3
included)	# of restaurants at end of period	428	433	434							
	Net sales	109.2%	112.0%	111.5%	110.9%					110.9%	110.4
Existing restaurants	# of customers	104.5%	107.9%	106.9%	106.3%					106.3%	106.3
	# of restaurants at end of period	368	368	366							
	Net sales	108.2%	113.2%	111.2%	110.8%					110.8%	108.2
Yakiniku	# of customers	103.5%	109.0%	108.2%	106.9%					106.9%	103.6
restaurants	# of restaurants at end of period	176	178	178							
	Net sales	106.6%	110.6%	106.0%	107.6%					107.6%	112.6
Ramen	# of customers	103.5%	107.3%	103.5%	104.7%					104.7%	107.8
restaurants	# of restaurants at end of period	89	89	89							
	Net sales	104.1%	104.6%	105.9%	104.9%					104.9%	105.9
Okonomiyaki	# of customers	95.0%	99.3%	104.9%	99.9%					99.9%	98.0
restaurants	# of restaurants at end of period	15	15	15							
	Net sales	114.8%	111.3%	117.6%	114.8%					114.8%	115.9
"Yuzu-An"	# of customers	111.4%	108.3%	111.8%	110.6%					110.6%	112.3
restaurants	# of restaurants at end of period	77	77	77							
	Net sales	111.6%	106.3%	109.8%	109.4%					109.4%	106.4
Specialty	# of customers	105.5%	103.9%	99.2%	102.9%					102.9%	99.1
restaurants	# of restaurants at end of period	11	9	7							

- 1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's
- 2. Existing restaurants are defined as those in operation for 18 months or more since opening.
- 3. Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.
- 4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.
- 5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.
- 6. The numbers presented are preliminary, and therefore not audited by an audit corporation.7. The following table shows the number of restaurants that have been revised or excluded from the figures for existing restaurants for March 2024.Number of restaurants: 4

Restaurant name: Yakiniku King Nagano Higashiwada (Due to renovation)

Yakiniku King Toyoyama (Due to renovation)
Yakiniku King Aizuwakamatsu (Due to renovation)
Marugen Ramen Kawachi Amami (Due to renovation)

## 3. Number of restaurants at the end of month

(July 2023 - December 2023)

		Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	# of directly managed restaurants	190	191	192	193	195	19
Yakiniku restaurants	# of FC restaurants	116	117	118	118	118	11
restaurants	# of restaurants at end of period	306	308	310	311	313	31
	# of directly managed restaurants	102	105	105	105	105	10
Ramen restaurants	# of FC restaurants	102	103	103	103	103	10
	# of restaurants at end of period	204	208	208	208	208	21
	# of directly managed restaurants	16	16	16	16	16	1
Okonomiyaki restaurants	# of FC restaurants	6	5	5	5	5	
restaurants	# of restaurants at end of period	22	21	21	21	21	2
	# of directly managed restaurants	78	78	78	78	78	7
"Yuzu-An" restaurants	# of FC restaurants	16	16	16	16	16	1
restaurants	# of restaurants at end of period	94	94	94	94	94	9
	# of directly managed restaurants	22	22	23	24	24	2
Specialty restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period	22	22	23	24	24	2
	# of overseas stores	22	22	23	22	23	2
Other restaurants	# of restaurants at end of period	22	22	23	22	23	2
	# of directly managed restaurants	408	412	414	416	418	42
	# of FC restaurants	240	241	242	242	242	24
Total	# of overseas stores	22	22	23	22	23	2
	# of restaurants at end of period	670	675	679	680	683	69

(January 2024 - June 2024)

		Jan.	Feb.	Mar.	Apr.	May	Jun.
	# of directly managed restaurants	198	199	200			
Yakiniku restaurants	# of FC restaurants	119	119	119			
restaurants	# of restaurants at end of period	317	318	319			
	# of directly managed restaurants	107	108	109			
Ramen restaurants	# of FC restaurants	103	103	103			
restaurants	# of restaurants at end of period	210	211	212			
	# of directly managed restaurants	16	16	16			
Okonomiyaki restaurants	# of FC restaurants	5	5	5			
restaurants	# of restaurants at end of period	21	21	21			
	# of directly managed restaurants	79	79	79			
"Yuzu-An" restaurants	# of FC restaurants	16	16	16			
restaurants	# of restaurants at end of period	95	95	95			
	# of directly managed restaurants	28	29	27			
Specialty restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period	28	29	27			
	# of overseas stores	23	20	19			
Other restaurants	# of restaurants at end of period	23	20	19			
	# of directly managed restaurants	428	431	431			
	# of FC restaurants	243	243	243			
Total	# of overseas stores	23	20	19			
	# of restaurants at end of period	694	694	693	·		

# [Reference]

# Fiscal year ended June 2023 Monthly YoY Change in Sales and Number of Restaurants

## 1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
	Net sales	126.7%	139.9%	152.1%	138.8%	123.2%	105.9%	107.1%	111.6%	123.6%
All restaurants (New restaurants	# of customers	123.5%	133.6%	141.0%	132.3%	121.1%	105.6%	107.3%	111.0%	120.7%
included)	# of restaurants at end of period	610	612	613		613	615	622		
	Net sales	119.6%	131.7%	142.2%	130.5%	116.2%	100.6%	102.0%	105.8%	116.7%
Existing	# of customers	116.5%	125.6%	132.4%	124.4%	114.8%	100.7%	102.1%	105.6%	114.2%
restaurants	# of restaurants at end of period	536	540	546		547	551	556		
	Net sales	118.9%	128.7%	138.3%	128.2%	112.9%	97.3%	97.5%	102.1%	113.6%
Yakiniku	# of customers	115.4%	119.8%	130.1%	121.4%	111.6%	97.2%	97.0%	101.5%	110.5%
restaurants	# of restaurants at end of period	254	256	259		261	264	267		
	Net sales	125.8%	137.1%	141.4%	134.4%	125.6%	110.3%	114.7%	116.7%	124.8%
Ramen	# of customers	120.6%	132.0%	134.1%	128.6%	121.3%	107.1%	109.8%	112.5%	120.1%
restaurants	# of restaurants at end of period	165	166	168		168	169	172		
	Net sales	119.6%	139.4%	173.8%	140.2%	115.1%	89.6%	93.2%	98.5%	116.7%
Okonomiyaki	# of customers	110.7%	124.4%	147.3%	125.2%	107.8%	86.3%	88.4%	93.6%	108.0%
restaurants	# of restaurants at end of period	23	23	23		22	22	21		
	Net sales	110.1%	132.6%	151.8%	129.5%	115.7%	101.7%	103.2%	106.6%	116.2%
"Yuzu-An"	# of customers	103.6%	119.5%	131.0%	117.1%	103.2%	91.8%	94.1%	96.3%	105.1%
restaurants	# of restaurants at end of period	85	86	87		87	87	87		
	Net sales	147.3%	156.2%	203.7%	165.1%	115.5%	99.4%	100.8%	104.4%	124.9%
Specialty	# of customers	118.0%	119.5%	126.5%	121.1%	101.9%	89.4%	92.9%	94.4%	105.5%
restaurants	# of restaurants at end of period	9	9	9		9	9	9		
nuary 2023 -	June 2023)									
		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H
All restaurants	Net sales	125.6%	143.7%	126.2%	130.6%	125.8%	117.3%	117.6%	120.2%	125.2%
New restaurants	# of customers	124.9%	134.7%	122.6%	126.8%	119.4%	112.5%	114.4%	115.3%	120.9%
included)	# of restaurants at end of period	622	623	627		630	633	644		
F	Net sales	119.4%	136.5%	120.0%	124.2%	118.4%	110.7%	111.5%	113.5%	118.6%
Existing	# of customers	118.8%	128.4%	116.7%	120.7%	113.2%	106.0%	107.1%	108.7%	114.6%

			Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
	All restaurants	Net sales	125.6%	143.7%	126.2%	130.6%	125.8%	117.3%	117.6%	120.2%	125.2%	124.4%
	New restaurants	# of customers	124.9%	134.7%	122.6%	126.8%	119.4%	112.5%	114.4%	115.3%	120.9%	120.8%
_	included)	# of restaurants at end of period	622	623	627		630	633	644			
		Net sales	119.4%	136.5%	120.0%	124.2%	118.4%	110.7%	111.5%	113.5%	118.6%	117.7%
	Existing	# of customers	118.8%	128.4%	116.7%	120.7%	113.2%	106.0%	107.1%	108.7%	114.6%	114.4%
	restaurants	# of restaurants at end of period	559	564	566		570	571	577			
		Net sales	115.2%	133.3%	115.0%	119.9%	119.9%	109.8%	111.6%	113.7%	116.7%	115.2%
	Yakiniku	# of customers	114.0%	127.0%	111.2%	116.5%	113.8%	102.4%	105.7%	107.2%	111.8%	111.2%
	restaurants	# of restaurants at end of period	269	272	272		273	274	275			
		Net sales	129.3%	132.9%	129.9%	130.6%	121.4%	116.6%	115.7%	117.9%	124.0%	124.4%
	Ramen	# of customers	125.6%	127.3%	123.2%	125.3%	115.9%	111.1%	110.0%	112.4%	118.6%	119.3%
	restaurants	# of restaurants at end of period	172	173	175		177	178	181			
		Net sales	109.8%	138.3%	123.7%	122.4%	111.3%	111.3%	106.8%	110.0%	115.9%	116.3%
	Okonomiyaki	# of customers	103.5%	124.5%	109.2%	111.3%	102.9%	100.6%	96.1%	100.0%	105.6%	106.8%
	restaurants	# of restaurants at end of period	20	20	20		20	20	20			
		Net sales	121.4%	154.8%	125.2%	130.9%	110.4%	106.2%	106.9%	107.8%	118.9%	117.6%
	"Yuzu-An"	# of customers	110.5%	141.8%	115.0%	120.0%	102.8%	99.2%	103.1%	101.6%	110.5%	107.9%
	restaurants	# of restaurants at end of period	89	89	89		89	88	90			
		Net sales	119.5%	158.3%	128.2%	132.9%	106.2%	101.4%	102.9%	103.5%	116.4%	120.3%
	Specialty	# of customers	104.7%	116.9%	102.7%	107.5%	97.6%	93.7%	95.4%	95.5%	100.9%	102.9%
	restaurants	# of restaurants at end of period	9	10	10		11	11	11			

## 2. Monthly YoY change in sales (Domestic directly managed restaurants)

uly 2022 - Dec	ember 2022)				40	0.		5	00	411	
		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
All restaurants	Net sales	130.6%	142.6%	156.9%	142.6%	126.2%	107.5%	108.6%	113.5%	126.3%	
(New restaurants included)	# of customers # of restaurants	126.2%	134.9%	143.7%	134.5%	122.8%	106.6%	109.1%	112.5%	122.5%	
included)	at end of period	374	377	376		377	378	385			
	Net sales	121.1%	131.7%	142.7%	131.2%	116.2%	99.8%	101.2%	105.3%	116.6%	
Existing	# of customers	116.2%	123.6%	131.1%	123.3%	112.8%	98.7%	100.4%	103.7%	112.6%	
restaurants	# of restaurants at end of period	318	321	327		328	331	335			
	Net sales	121.9%	128.1%	136.4%	128.5%	113.8%	97.1%	97.1%	102.1%	113.7%	
Yakiniku	# of customers	117.3%	117.9%	127.4%	120.6%	111.9%	97.0%	96.4%	101.2%	110.0%	
restaurants	# of restaurants at end of period	153	154	157		158	160	162			
	Net sales	125.5%	137.7%	141.2%	134.5%	123.4%	108.9%	114.9%	115.5%	124.2%	
Ramen	# of customers	120.1%	132.2%	133.8%	128.4%	118.9%	105.6%	109.5%	111.1%	119.2%	
restaurants	# of restaurants at end of period	73	74	76		76	77	79			
	Net sales	121.4%	137.5%	178.6%	141.6%	114.8%	87.5%	91.6%	96.9%	116.2%	
Okonomiyaki	# of customers	111.0%	120.9%	148.6%	124.6%	106.4%	83.6%	85.9%	91.2%	106.3%	
restaurants	# of restaurants at end of period	15	15	15		15	15	15			
	Net sales	111.9%	135.2%	156.2%	132.3%	118.1%	103.0%	104.4%	108.2%	118.1%	
	# of customers	104.6%	120.8%	133.3%	118.6%	105.0%	93.0%	95.2%	97.6%	106.5%	
restaurants	# of restaurants at end of period	68	69	70		70	70	70			
	Net sales	147.3%	156.2%	203.7%	165.1%	115.5%	99.4%	100.8%	104.4%	124.9%	
0		118.0%	119.5%	126.5%	121.1%	101.9%	89.4%	92.9%	94.4%	105.5%	
Yakiniku restaurants  Ramen restaurants  Okonomiyaki restaurants  "Yuzu-An" restaurants  Specialty restaurants  nuary 2023 -	# of customers	110.076	110.070								
	# of customers  # of restaurants at end of period	9	9	9		9	9	9			
	# of restaurants at end of period	9	9	9							
restaurants	# of restaurants at end of period  June 2023)	9 Jan.	9 Feb.	9 Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
restaurants	# of restaurants at end of period  June 2023)  Net sales	Jan. 125.9%	9 Feb. 145.0%	9 Mar. 128.0%	131.8%	Apr. 127.5%	May 118.9%	Jun. 119.5%	121.9%	126.7%	126.5%
anuary 2023 -  All restaurants (New restaurants	# of restaurants at end of period  June 2023)  Net sales # of customers	Jan. 125.9% 125.3%	9 Feb. 145.0% 135.7%	9 Mar. 128.0% 123.8%		Apr. 127.5% 121.7%	May 118.9% 114.7%	Jun. 119.5% 117.8%			
anuary 2023 -  All restaurants (New restaurants	# of restaurants at end of period  June 2023)  Net sales	Jan. 125.9%	9 Feb. 145.0%	9 Mar. 128.0%	131.8%	Apr. 127.5%	May 118.9%	Jun. 119.5%	121.9%	126.7%	126.5%
anuary 2023 -  All restaurants (New restaurants	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants	Jan. 125.9% 125.3%	9 Feb. 145.0% 135.7%	9 Mar. 128.0% 123.8%	131.8%	Apr. 127.5% 121.7%	May 118.9% 114.7%	Jun. 119.5% 117.8%	121.9%	126.7%	126.5%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period  Net sales # of customers	Jan. 125.9% 125.3% 385	Feb. 145.0% 135.7% 387	9 Mar. 128.0% 123.8% 390	131.8% 127.7%	Apr. 127.5% 121.7% 392	May 118.9% 114.7% 395	Jun. 119.5% 117.8% 405	121.9% 118.0%	126.7% 122.7%	126.5% 122.6%
restaurants  anuary 2023 -  All restaurants (New restaurants included)	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period Net sales # of customers # of orestaurants # of orestaurants	Jan. 125.9% 125.3% 385 116.7%	9 Feb. 145.0% 135.7% 387 134.7%	9 Mar. 128.0% 123.8% 390 119.1%	131.8% 127.7% 122.4%	Apr. 127.5% 121.7% 392 117.3%	May 118.9% 114.7% 395 109.6%	Jun. 119.5% 117.8% 405 110.9%	121.9% 118.0%	126.7% 122.7% 117.3%	126.5% 122.6% 117.0%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period  Net sales # of customers	Jan. 125.9% 125.3% 385 116.7% 115.3%	9 Feb. 145.0% 135.7% 387 134.7% 125.5%	9 Mar. 128.0% 123.8% 390 119.1% 114.4%	131.8% 127.7% 122.4%	Apr. 127.5% 121.7% 392 117.3% 111.8%	May 118.9% 114.7% 395 109.6% 104.5%	Jun. 119.5% 117.8% 405 110.9% 106.5%	121.9% 118.0%	126.7% 122.7% 117.3%	126.5% 122.6% 117.0%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing restaurants  Yakiniku	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period at end of period  Net sales # of customers # of restaurants at end of period	Jan. 125.9% 125.3% 385 116.7% 115.3% 337	Feb. 145.0% 135.7% 387 134.7% 125.5% 340	9 Mar. 128.0% 123.8% 390 119.1% 114.4% 341	131.8% 127.7% 122.4% 117.8%	Apr. 127.5% 121.7% 392 117.3% 111.8%	May 118.9% 114.7% 395 109.6% 104.5% 345	Jun. 119.5% 117.8% 405 110.9% 106.5% 350	121.9% 118.0% 112.5% 107.5%	126.7% 122.7% 117.3% 112.6%	126.5% 122.6% 117.0% 112.6%
All restaurants (New restaurants included)  Existing restaurants	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers	Jan. 125.9% 125.3% 385 116.7% 115.3% 337	Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8%	9 Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1%	131.8% 127.7% 122.4% 117.8%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9%	121.9% 118.0% 112.5% 107.5%	126.7% 122.7% 117.3% 112.6%	126.5% 122.6% 117.0% 112.6%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing restaurants  Yakiniku	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of oustomers # of restaurants at end of period  Net sales # of customers	Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 111.2%	9  Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7%	9 Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5%	131.8% 127.7% 122.4% 117.8%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6%	121.9% 118.0% 112.5% 107.5%	126.7% 122.7% 117.3% 112.6%	126.5% 122.6% 117.0% 112.6%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing restaurants  Yakiniku restaurants  Ramen	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of customers # of period	9  Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 111.2% 163	9  Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165	9 Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165	131.8% 127.7% 122.4% 117.8% 117.8% 113.7%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167	121.9% 118.0% 112.5% 107.5% 112.8% 106.0%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9%	126.5% 122.6% 117.0% 112.6% 114.5% 109.9%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing restaurants  Yakiniku restaurants	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants	Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 163 127.3%	9  Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2%	9 Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1%	131.8% 127.7% 122.4% 117.8% 113.7%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5%	121.9% 118.0% 112.5% 107.5% 112.8% 106.0%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9%	126.5% 122.6% 117.0% 112.6% 114.5% 109.9%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing restaurants  Yakiniku restaurants  Ramen	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of customers	9  Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 163 127.3% 123.8%	9  Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1%	9 Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1% 121.7%	131.8% 127.7% 122.4% 117.8% 113.7%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2%	121.9% 118.0% 112.5% 107.5% 112.8% 106.0%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9%	126.5% 122.6% 117.0% 112.6% 114.5% 109.9%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing restaurants  Yakiniku restaurants  Ramen restaurants  Okonomiyaki	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	9  Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 163 127.3% 123.8% 79	9  Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1% 79	9 Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1% 80	131.8% 127.7% 122.4% 117.8% 117.8% 113.7% 128.1% 123.2%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2% 82	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2% 84	121.9% 118.0% 112.5% 107.5% 112.8% 106.0% 118.7% 113.1%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9% 123.3% 118.0%	126.5% 122.6% 117.0% 112.6% 114.5% 109.9% 123.7% 118.6%
All restaurants  All restaurants (New restaurants included)  Existing restaurants  Yakiniku restaurants  Ramen restaurants	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants # of restaurants # of customers # of restaurants	Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 163 127.3% 123.8% 79 106.0%	Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1% 79 129.3%	9 Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1% 80 121.4%	131.8% 127.7% 122.4% 117.8% 117.8% 113.7% 128.1% 123.2%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2% 82 107.5%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7% 82 110.2%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2% 84 106.7%	121.9% 118.0% 112.5% 107.5% 107.5% 112.8% 106.0% 118.7% 113.1%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9% 123.3% 118.0%	126.5% 122.6% 117.0% 112.6% 114.5% 109.9% 123.7% 118.6%
restaurants  All restaurants (New restaurants included)  Existing restaurants Yakiniku restaurants  Ramen restaurants  Okonomiyaki restaurants	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers	9  Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 163 127.3% 123.8% 79 106.0% 99.6%	Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1% 79 129.3% 116.7%	9 Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1% 80 121.4% 105.8%	131.8% 127.7% 122.4% 117.8% 117.8% 113.7% 128.1% 123.2%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2% 82 107.5% 99.4%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7% 82 110.2% 99.0%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2% 84 106.7% 95.2%	121.9% 118.0% 112.5% 107.5% 107.5% 112.8% 106.0% 118.7% 113.1%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9% 123.3% 118.0%	126.5% 122.6% 117.0% 112.6% 114.5% 109.9% 123.7% 118.6%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing restaurants  Yakiniku restaurants  Ramen restaurants  Okonomiyaki restaurants  "Yuzu-An"	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period Net sales # of customers	9  Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 163 127.3% 123.8% 79 106.0% 99.6% 14	9  Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1% 79 129.3% 116.7% 14	9 Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1% 121.7% 80 121.4% 105.8% 14	131.8% 127.7% 122.4% 117.8% 117.8% 113.7% 128.1% 123.2% 117.9% 106.6%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2% 82 107.5% 99.4%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7% 82 110.2% 99.0%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2% 84 106.7% 95.2%	121.9% 118.0% 112.5% 107.5% 107.5% 112.8% 106.0% 118.7% 113.1% 108.3% 98.1%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9% 123.3% 118.0% 112.9% 102.3%	126.5% 122.6% 117.0% 112.6% 114.5% 109.9% 123.7% 118.6% 114.5% 104.3%
restaurants  All restaurants (New restaurants included)  Existing restaurants Yakiniku restaurants  Ramen restaurants  Okonomiyaki restaurants	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales	9  Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 111.2% 163 127.3% 123.8% 79 106.0% 99.6% 14	9 Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1% 79 129.3% 116.7% 14	9  Mar.  128.0%  123.8%  390  119.1%  114.4%  341  114.1%  109.5%  165  128.1%  121.7%  80  121.4%  105.8%  14  126.6%	131.8% 127.7% 122.4% 117.8% 117.8% 113.7% 128.1% 123.2% 117.9% 106.6%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2% 82 107.5% 99.4% 14	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7% 82 110.2% 99.0% 14	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2% 84 106.7% 95.2% 14	121.9% 118.0% 112.5% 107.5% 107.5% 112.8% 106.0% 118.7% 113.1% 108.3% 98.1%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9% 123.3% 118.0% 112.9% 102.3%	126.5% 122.6% 117.0% 112.6% 112.6% 114.5% 109.9% 123.7% 118.6% 104.3%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing restaurants  Yakiniku restaurants  Ramen restaurants  Okonomiyaki restaurants  "Yuzu-An"	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants # of outsomers # of restaurants # of customers # of restaurants	9  Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 163 127.3% 123.8% 79 106.0% 99.6% 14 121.1% 110.2%	9 Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1% 79 129.3% 116.7% 14 154.9% 141.4%	9  Mar.  128.0%  123.8%  390  119.1%  341  114.1%  109.5%  165  128.1%  80  121.4%  105.8%  14  126.6%  116.2%	131.8% 127.7% 122.4% 117.8% 117.8% 113.7% 128.1% 123.2% 117.9% 106.6%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2% 82 107.5% 99.4% 14 111.1% 103.4%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7% 82 110.2% 99.0% 14 106.6% 99.5%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2% 84 106.7% 95.2% 14 108.0% 104.1%	121.9% 118.0% 112.5% 107.5% 107.5% 112.8% 106.0% 118.7% 113.1% 108.3% 98.1%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9% 123.3% 118.0% 112.9% 102.3%	126.5% 122.6% 117.0% 112.6% 112.6% 114.5% 109.9% 123.7% 118.6% 104.3%
restaurants  anuary 2023 -  All restaurants (New restaurants included)  Existing restaurants  Yakiniku restaurants  Ramen restaurants  Okonomiyaki restaurants  "Yuzu-An"	# of restaurants at end of period  June 2023)  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of customers # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants at end of period  Net sales # of restaurants # of restaurants at end of period	9  Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 111.2% 163 127.3% 123.8% 79 106.0% 99.6% 14 121.1% 110.2% 72	9 Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1% 79 129.3% 116.7% 14 154.9% 141.4% 72	9  Mar.  128.0%  123.8%  390  119.1%  341  114.1%  109.5%  165  128.1%  121.7%  80  121.4%  105.8%  14  126.6%  116.2%	131.8% 127.7% 122.4% 117.8% 117.8% 113.7% 128.1% 123.2% 117.9% 106.6% 131.3% 120.2%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2% 82 107.5% 99.4% 14 111.1% 103.4%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7% 82 110.2% 99.0% 14 106.6% 99.5% 72	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2% 84 106.7% 95.2% 14 108.0% 104.1% 74	121.9% 118.0% 112.5% 107.5% 107.5% 112.8% 106.0% 118.7% 113.1% 108.3% 98.1%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9% 123.3% 118.0% 112.9% 102.3%	126.5% 122.6% 117.0% 112.6% 114.5% 109.9% 123.7% 118.6% 104.3% 118.8% 108.8%

- 1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's business.
- $2. \ {\sf Existing} \ {\sf restaurants} \ {\sf are} \ {\sf defined} \ {\sf as} \ {\sf those} \ {\sf in} \ {\sf operation} \ {\sf for} \ {\sf 18} \ {\sf months} \ {\sf or} \ {\sf more} \ {\sf since} \ {\sf opening}.$
- 3. Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.

  4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.
- 5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.
- 6. The numbers presented are preliminary, and therefore not audited by an audit corporation.