April 12, 2024

## Non-consolidated Financial Results for the Three Months Ended February 29, 2024 <br> (Under Japanese GAAP)

Company name: T\&S inc.
Listing: Tokyo Stock Exchange
Securities code: 4055
URL:
https://www.tecsvc.co.jp/
Representative: Yoshihiro Takekawa, President and CEO
Inquiries: Hiroshi Kinoshita, Director, Executive Officer and General Manager of Corporate Division
Telephone: $\quad+81-45-263-8286$
Scheduled date to file quarterly securities report:
April 12, 2024
Scheduled date to commence dividend payments:
-
Preparation of supplementary material on quarterly financial results: Yes
Holding of quarterly financial results briefing:
None
(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Non-consolidated financial results for the three months ended February 29, 2024 (from December 1, 2023 to February 29, 2024)
(1) Non-consolidated operating results (cumulative)
(Percentages indicate year-on-year changes.)

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Three months ended | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| February 29, 2024 | 837 | 4.0 | 138 | $(3.7)$ | 138 | $(3.5)$ | 100 | $(0.2)$ |
| February 28, 2023 | 806 | 9.9 | 143 | 13.3 | 143 | 13.2 | 100 | 13.7 |


|  | Basic earnings <br> per share | Diluted earnings <br> per share |  |  |
| :---: | ---: | ---: | ---: | ---: |
| Three months ended |  | Yen |  | Yen |
| February 29, 2024 | 13.29 | 13.22 |  |  |
| February 28, 2023 | 13.37 | 13.24 |  |  |

## (2) Non-consolidated financial position

|  | Total assets | Net assets | Equity-to-asset ratio |
| :--- | ---: | ---: | ---: |
| As of | Millions of yen | Millions of yen | $\%$ |
| February 29, 2024 | 2,596 | 2,214 | 85.3 |
| November 30, 2023 | 2,616 | 2,163 | 82.7 |

Reference: Equity

| As of February 29,2024: | $¥ 2,214$ million |
| :--- | :--- |
| As of November 30,2023: | $¥ 2,163$ million |

## 2. Cash dividends

|  | Annual dividends per share |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total |
| Fiscal year ended <br> November 30, 2023 <br> Fiscal year ending <br> September 30, 2024 | Yen | Yen | Yen |  |  |
| Fiscal year ending <br> September 30, 2024 <br> (Forecast) | - | 0.00 |  |  |  |

Note: Revisions to the forecast of cash dividends most recently announced: None
3. Earnings Forecast of Fiscal year ending on September 30, 2024
(from December 1, 2023 to September 30, 2024)

|  | Net sales |  | $\begin{gathered} \text { Operating } \\ \text { profit } \\ \hline \end{gathered}$ |  | Ordinary profit |  | Profit |  | Basic earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| Full-year | 3,142 | - | 588 | - | 589 | - | 401 | - | 52.86 |

Note: Revisions to the earnings forecast most recently announced: None
Following the approval of the "Partial Amendment to the Articles of Incorporation" at the 8th Ordinary General Meeting of Shareholders to be held on February 28, 2024, the fiscal year end has changed. The current fiscal year, which is a transitional period, is an irregular settlement for 10 months from December 1, 2023 to September 30, 2024. For this reason, the percentage change from the previous fiscal year for the full year is not described.

## * Notes

(1) Adoption of accounting treatment specific to the preparation of quarterly non-consolidated financial statements: None
(2) Changes in accounting policies, changes in accounting estimates, and restatement
(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
(ii) Changes in accounting policies due to other reasons: None
(iii) Changes in accounting estimates: None
(iv) Restatement: None
(3) Number of issued shares (common shares)
(i) Total number of issued shares at the end of the period (including treasury shares)

| As of February 29, 2024 | $7,633,200$ shares |
| :--- | ---: |
| As of November 30, 2023 | $7,633,200$ shares |

(ii) Number of treasury shares at the end of the period

| As of February 29, 2024 | 54,840 shares |
| :--- | ---: |
| As of November 30, 2023 | 54,800 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Three months ended February 29, 2024 | $7,578,384$ shares |
| :--- | ---: |
| Three months ended February 28, 2023 | $7,547,787$ shares |

* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.


## Quarterly financial statements

Quarterly balance sheet

As of November 30, 2023 As of February 29, 2024

| Assets |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 1,721,266 | 1,637,665 |
| Accounts receivable - trade and contract assets | 434,644 | 407,032 |
| Work in process | 12,942 | 31,423 |
| Accounts receivable - other | 268,606 | 240,554 |
| Other | 16,485 | 15,988 |
| Allowance for doubtful accounts | $(1,800)$ | $(1,600)$ |
| Total current assets | 2,452,145 | 2,331,064 |
| Non-current assets |  |  |
| Property, plant and equipment | 19,481 | 18,634 |
| Intangible assets | 1,609 | 1,474 |
| Investments and other assets | 143,225 | 245,027 |
| Total non-current assets | 164,315 | 265,136 |
| Total assets | 2,616,461 | 2,596,201 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Accounts payable - trade | 170,884 | 160,362 |
| Income taxes payable | 79,732 | 30,132 |
| Provision for bonuses | 7,023 | 27,328 |
| Other | 138,179 | 105,639 |
| Total current liabilities | 395,820 | 323,462 |
| Non-current liabilities |  |  |
| Provision for retirement benefits | 57,392 | 58,477 |
| Total non-current liabilities | 57,392 | 58,477 |
| Total liabilities | 453,212 | 381,939 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Share capital | 340,783 | 340,783 |
| Capital surplus | 266,662 | 266,662 |
| Retained earnings | 1,629,556 | 1,680,661 |
| Treasury shares | $(73,753)$ | $(73,845)$ |
| Total shareholders' equity | 2,163,249 | 2,214,261 |
| Total net assets | 2,163,249 | 2,214,261 |
| Total liabilities and net assets | 2,616,461 | 2,596,201 |


|  | Three months ended February 28, 2023 | Three months ended February 29, 2024 |
| :---: | :---: | :---: |
| Net sales | 806,016 | 837,993 |
| Cost of sales | 559,687 | 595,460 |
| Gross profit | 246,328 | 242,533 |
| Selling, general and administrative expenses | 102,910 | 104,386 |
| Operating profit | 143,418 | 138,146 |
| Non-operating income |  |  |
| Interest income | 2 | 4 |
| Miscellaneous income | 0 | 297 |
| Total non-operating income | 2 | 301 |
| Non-operating expenses |  |  |
| Commission expenses | 173 | 188 |
| Other | 0 | 0 |
| Total non-operating expenses | 173 | 188 |
| Ordinary profit | 143,246 | 138,260 |
| Profit before income taxes | 143,246 | 138,260 |
| Income taxes - current | 14,570 | 30,133 |
| Income taxes - deferred | 27,759 | 7,383 |
| Total income taxes | 42,329 | 37,516 |
| Profit | 100,916 | 100,743 |

