# Supplementary Information to Financial Results for the Fiscal Year Ended February 29， 2024 

From March 1， 2023
to February 29， 2024
J．Front Retailing Co．，Ltd．
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## I. J. Front Retailing Consolidated Statements 【IFRS】

1-1. Consolidated business performance (comparison with previous year and forecast released in October 2023)


Notes: 1. Gross sales are calculated by converting sales from purchase recorded at the time of sale (shoka shiire) of the "Department Store Business",
which are recognized as revenue under IFRS, into a gross amount and converting the net amount of sales of the "SC Business" into tenant transaction volume (gross amount basis).
2. Business profit is calculated by subtracting cost of sales and SGA from revenue.
3. Profit attributable to owners of parent, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively

## 1-2. Consolidated business performance (forecast for next period)



Notes: 1. Gross sales are calculated by converting sales from shoka shiire of the "Department Store Business", which are recognized as revenue under IFRS, into a gross amount and converting the net amount of sales of the "SC Business" into tenant transaction volume (gross amount basis).
2. Business profit is calculated by subtracting cost of sales and SGA from revenue.
3. Profit attributable to owners of parent, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively.
4. YoY changes for six months ending August 31,2024 in Items $10,11,12$ and 13 are comparisons with the end of the previous period.

Due to the reorganization on March 1, 2023, the previous year's results for profit and loss items have been retroactively adjusted as if the real estate transferred from PARCO Co., Ltd. to J. Front City Development Co., Ltd. had been transferred from March 1, 2022.
<Results>

| Full year results (fiscal year ended February 29, 2024) |  |  |  |  |  |  |  | (Millions of yen, \%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  | Other | Total | Adjustments | Consolidated |
|  | Department Store Business | SC Business | Developer Business | Payment and Finance Business | Total |  |  |  |  |
| Gross sales $\quad$ Y $\quad$ YoY\% | 747,855 | 296,951 | 78,418 | 13,115 | 1,136,341 | 53,308 | 1,189,650 | $(37,677)$ | 1,151,972 |
|  | 13.7 | 16.3 | 45.1 | 1.8 | 15.9 | (7.1) | 14.7 | - | 15.3 |
| (1) Revenue to external customers <br> (2) Intersegment revenue | 238,629 | 56,864 | 66,859 | 6,148 | 368,501 | 38,505 | 407,006 | - | 407,006 |
|  | 496 | 1,080 | 11,559 | 6,967 | 20,103 | 13,420 | 33,523 | $(33,523)$ | - |
| Total revenue $\quad$ YoY\% | 239,125 | 57,944 | 78,418 | 13,115 | 388,604 | 51,925 | 440,530 | $(33,523)$ | 407,006 |
|  | 10.8 | 7.7 | 41.9 | 1.8 | 15.1 | (7.1) | 11.9 | - | 13.2 |
| Business profit $\begin{array}{ll} \\ & \\ & \text { YoY \% }\end{array}$ | 26,265 | 8,379 | 7,546 | 2,777 | 44,968 | 965 | 45,933 | $(1,602)$ | 44,330 |
|  | 104.6 | 43.1 | 204.7 | (20.4) | 82.4 | 4.4 | 79.6 | - | 78.4 |
| Segment profit $\begin{array}{ll} \\ & \\ & \text { YoY\% }\end{array}$ | 23,587 | 9,414 | 7,437 | 2,583 | 43,022 | 1,370 | 44,392 | $(1,343)$ | 43,048 |
|  | 213.3 | 121.8 | 133.5 | (25.9) | 133.3 | 52.3 | 129.5 | - | 125.9 |

## <Forecast for next period>

As of March 1 2024, PARCO Digital Marketing Co., Ltd. has been changed from Developer Business to SC Business.
The previous year's results, which are used as a comparison for forecast figures, have been retroactively adjusted the change had occurred at the beginning of the previous fiscal year.

Six months ending August 31, 2024 (Millions of yen, \%)

|  | Reportable segments |  |  |  |  | Other | Total | Adjustments | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Department Store Business | SC Business | Developer <br> Business | Payment and Finance Business | Total |  |  |  |  |
| $\begin{array}{ll}\text { Gross sales } & \\ & \mathrm{YOY} \%\end{array}$ | 386,600 | 145,900 | 32,500 | 6,638 | 571,638 | 27,500 | 599,138 | $(18,138)$ | 581,000 |
|  | 10.7 | 3.3 | (2.2) | (1.4) | 7.7 | (1.6) | 7.3 | - | 7.6 |
| (1) Revenue to external customers | 125,634 | 29,223 | 26,556 | 3,123 | 184,538 | 19,461 | 204,000 | - | 204,000 |
| (2) Intersegment revenue | 65 | 876 | 5,943 | 3,514 | 10,399 | 7,338 | 17,738 | $(17,738)$ | - |
| Total revenue  <br>  YoY \% | 125,700 | 30,100 | 32,500 | 6,638 | 194,938 | 26,800 | 221,738 | $(17,738)$ | 204,000 |
|  | 11.8 | 6.1 | (2.2) | (1.4) | 7.9 | (1.8) | 6.6 | - | 6.5 |
| Business profit  <br>  YoY \% | 16,100 | 5,500 | 3,400 | 1,131 | 26,131 | 400 | 26,531 | $(1,031)$ | 25,500 |
|  | 37.9 | 13.0 | 70.6 | (27.7) | 30.0 | (41.2) | 27.7 | - | 26.3 |
| $\begin{array}{\|cc\|}\text { Segment profit } & \\ & \\ & \text { YoY \% }\end{array}$ | 15,100 | 4,100 | 3,300 | 1,057 | 23,557 | 300 | 23,857 | (857) | 23,000 |
|  | 49.4 | (29.1) | 47.8 | (29.6) | 20.0 | (70.6) | 15.6 | - | 16.8 |


| (Millions of yen, \%) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  | Other | Total | Adjustments | Consolidated |
|  | Department Store Business | SC Business | Developer Business | Payment and Finance Business | Total |  |  |  |  |
| $\begin{array}{ll}\text { Gross sales } \\ \\ & \text { YoY \% }\end{array}$ | 799,800 | 298,400 | 67,100 | 13,508 | 1,178,808 | 59,700 | 1,238,508 | $(38,508)$ | 1,200,000 |
|  | 6.9 | 0.2 | (13.2) | 3.0 | 3.8 | 12.0 | 4.1 | - | 4.2 |
| (1) Revenue to external customers <br> (2) Intersegment revenue | 257,668 | $\begin{array}{r} 59,518 \\ 1,781 \end{array}$ | $\begin{aligned} & 53,950 \\ & 13,149 \end{aligned}$ | 5,958 7,549 | $\begin{array}{r} 377,095 \\ 22,613 \end{array}$ | $\begin{aligned} & 44,404 \\ & 13,795 \end{aligned}$ | $\begin{array}{r} 421,500 \\ 36,408 \end{array}$ | - $(36,408)$ | 421,500 |
| Total revenue | 257,800 | 61,300 | 67,100 | 13,508 | 399,708 | 58,200 | 457,908 | $(36,408)$ | 421,500 |
| YoY \% | 7.8 | 4.4 | (13.2) | 3.0 | 3.0 | 12.1 | 4.0 | - | 3.6 |
| Business profit | 28,200 | 8,500 | 5,900 | 2,400 | 45,000 | 1,100 | 46,100 | $(1,600)$ | 44,500 |
| YoY \% | 7.4 | 0.9 | (21.5) | (13.6) | 0.0 | 13.9 | 0.3 | - | 0.4 |
| Segment profit  <br>   <br>  YoY\% | 26,000 | 6,500 | 5,600 | 2,285 | 40,385 | 900 | 41,285 | $(3,785)$ | 37,500 |
|  | 10.2 | (31.3) | (24.4) | (11.6) | (6.2) | (34.3) | (7.0) | - | (12.9) |

## 3-1. Performance by consolidated companies (results)

| Company name | Results for current period (fiscal year ended February 29, 2024) |  |  |  | Capital | Ownership percentage (\%) | Business |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revenue | Business profit | Operating profit | Profit |  |  |  |
| 1. J. Front Retailing Co., Ltd. | 16,512 | 8,747 | 17,695 | 18,998 | 31,974 |  |  |
| 2. Daimaru Matsuzakaya Department Stores Co. Ltd. | 220,081 | 25,532 | 24,232 | 16,675 | 10,000 | 100.0 | Department store |
| 3. The Hakata Daimaru, Inc. | 15,701 | 835 | 659 | 822 | 3,037 | 69.9 | Department store |
| 4. Kochi Daimaru Co., Ltd. | 3,366 | (101) | (772) | (594) | 300 | 100.0 | Department store |
| 5. PARCO Co., Ltd. | 57,872 | 8,367 | 9,416 | 5,408 | 34,367 | 100.0 | Shopping center |
| 6. PARCO (SINGAPORE) PTE LTD | 123 | 12 | 16 | 19 | SGD 4M | 100.0 | Shopping center |
| 7. PARCO SPACE SYSTEMS Co., Ltd. | 22,631 | 1,020 | 1,022 | 656 | 100 | 100.0 | Space engineering \& management |
| 8. J. Front Design \& Construction Co., Ltd. | 35,902 | 1,498 | 1,503 | 1,016 | 100 | 100.0 | Design \& construction contracting |
| 9. PARCO Digital Marketing Co., Ltd. | 1,196 | 28 | 29 | 19 | 10 | 100.0 | Interne-related business |
| 10. J. Front City Development Co.,Ltd. | 19,478 | 4,734 | 4,762 | 3,178 | 110 | 100.0 | Real estate |
| 11. JFR Card Co., Ltd. | 13,115 | 2,777 | 2,583 | 1,586 | 100 | 100.0 | Payment and finance |
| 12. Daimaru Kogyo, Ltd. | 34,905 | 799 | 1,210 | 1,066 | 1,800 | 100.0 | Wholesale |
| 13. Daimaru Kogyo International Trading (Shanghai) Co., Ltd. | 9,612 | 52 | 67 | 58 | USD 2M | 100.0 | Wholesale |
| 14. Daimaru Kogyo (Thailand) Co., Ltd. | 395 | (6) | (6) | 0 | THB 202M | 99.9 | Wholesale |
| 15. Consumer Product End-Use Research Institute Co., Ltd. | 1,084 | 71 | 60 | 37 | 100 | 100.0 | Merchandise test Quality control |
| 16. Angel Park Co., Ltd. | 1,094 | 499 | 500 | 361 | 400 | 50.2 | Parking |
| 17. JFR Service Co. Ltd. | 5,824 | (141) | (141) | (41) | 100 | 100.0 | Commissioned back-office <br> service <br> Leasing <br> Parking |
| 18. JFR Information Center Co., Ltd. | 8,072 | 489 | 491 | 319 | 10 | 100.0 | Information service |
| 19. Daimaru Matsuzakaya Tomonokai Co., Ltd. | 75 | (536) | (559) | 35 | 100 | 100.0 | Specified prepaid transaction service |
| 20. XENOZ Co., Ltd. | 260 | (182) | (184) | (184) | 100 | 51.6 | Management of e-sports teams <br> Event management business |



## 4. Consolidated capital expenditures (results and plan for next period)

(Millions of yen)

| Component | Results for current period (fiscal year ended February 29, 2024) | Plan for next period (fiscal year ending February 28, 2025) | Remarks |
| :---: | :---: | :---: | :---: |
| Daimaru Matsuzakaya Department Stores Hakata Daimaru <br> Kochi Daimaru <br> PARCO <br> J. Front City Development <br> Other <br> Intercompany eliminations | $\begin{array}{r} 5,493 \\ 482 \\ 73 \\ 2,062 \\ 5,125 \\ 1,887 \\ (389) \\ \hline \end{array}$ | $\begin{array}{r} 14,200 \\ 1,200 \\ 100 \\ 3,700 \\ 23,700 \\ 2,500 \\ (900) \end{array}$ | Sales floor renovation (Nagoya store, Kyoto store, Sapporo store and others) and others <br> Sales floor renovation and others <br> " <br> Sales floor renovation (Nagoya PARCO, Urawa PARCO and others) and others <br> Nagoya (tentative name) Nishiki 3-chome District 25 project and others |
| Total consolidated | 14,734 | 44,500 |  |
| Right-of-use assets | 1,460 | 400 |  |
| Total investment | 16,194 | 44,900 |  |

## 5. Components of SGA (results and forecast for next period)

| Component | Results for current period (fiscal year ended February 29, 2024) |  |  | Forecast for next period (fiscal year ending February 28, 2025) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | YoY \% | Ratio to sales | Amount | YoY \% | Ratio to sales |
| Personnel expenses | 50,067 | 5.9 | 12.3 | 52,300 | 4.5 | 12.4 |
| Advertising expenses | 10,639 | 1.4 | 2.6 | 11,200 | 5.3 | 2.7 |
| Packing and transportation costs | 2,626 | (8.6) | 0.6 | 2,900 | 10.4 | 0.7 |
| Depreciation | 25,053 | (6.9) | 6.2 | 25,900 | 3.4 | 6.1 |
| Operational costs | 11,274 | 17.7 | 2.8 | 11,600 | 2.9 | 2.8 |
| Other | 51,523 | 8.4 | 12.7 | 55,600 | 7.9 | 13.2 |
| Total | 151,185 | 4.5 | 37.1 | 159,500 | 5.5 | 37.8 |

Note: Depreciation is included in cost of sales as well as selling, general and administrative expenses.
[Cost of sales] Q4 results for current fiscal year: 21,439million yen / Q4 results previous fiscal year: 22,191million yen / Forecast for next period: 20,219million yen

## 6. Components of other operating income and other operating expenses (results and forecast for next period)

| (Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: |
| Component | Results for current period (fiscal year ended February 29, 2024) | Forecast for next period (fiscal year ending February 28, 2025) | Remarks |
| Other operating income | 3,673 | 500 |  |
| Gain on sale of fixed assets Gain on sale of shares of associates Other subsidies <br> Other | $\begin{array}{r} 757 \\ 760 \\ 150 \\ 2,005 \end{array}$ |  | Mainly PARCO 266, Daimaru Kogyo 262, and <br> J. Front City Development 228 <br> J. Front Retailing 760 <br> Mainly PARCO 150 |
| Other operating expenses | 4,955 | 7,500 |  |
| Loss on disposal of fixed assets Impairment losses <br> Other | $\begin{aligned} & 1,302 \\ & 2,310 \\ & 1,342 \end{aligned}$ | $\begin{array}{r} 3,000 \\ - \\ 4,500 \end{array}$ | Mainly Daimaru Matsuzakaya Department Stores 782 <br> Mainly Daimaru Matsuzakaya Department Stores 980, Kochi Daimaru 674 |

## 7. Components of finance income and finance costs and share of profit (loss) of investments

 accounted for using equity method (results and forecast for next period)| (Millions of yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Component | Results for current period (fiscal year ended February 29, 2024 | YoY | Forecast for next period (fiscal year ending February 28,2025 | YoY |
| Finance income | 1,609 | 738 | 1,000 | (609) |
| Interest and dividend income | 1,609 | 738 | 1,000 | (609) |
| Finance costs | 4,847 | (371) | 5,000 | 153 |
| Interest expenses on borrowings and bonds <br> Other | $\begin{array}{r} 4,333 \\ 513 \end{array}$ | (408) <br> 37 | $\begin{array}{r} 4,800 \\ 200 \end{array}$ | $\begin{gathered} 467 \\ (313) \end{gathered}$ |
| Share of profit (loss) of investments accounted for using equity method | 1,532 | (629) | 1,000 | (532) |

## 8. Main changes in consolidated statements of financial position

| (Millions of yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Item | End of current period (Feb 29, 2024) | End of previous period (Feb 28, 2025) | Change | Remarks |
| Current assets <br> Cash and cash equivalents <br> Notes and accounts receivable - trade | $\begin{aligned} & 71,342 \\ & 82,129 \end{aligned}$ | $\begin{aligned} & 39,874 \\ & 63,342 \end{aligned}$ | $\begin{aligned} & 31,468 \\ & 18,787 \end{aligned}$ | Mainly J. Front Retailing <br> Mainly JFR Card, Daimaru Matsuzakaya Department Stores and PARCO |
| Non-current assets Buildings and structures Right-of-use assets Investment property | $\begin{aligned} & 167,440 \\ & 107,623 \\ & 181,985 \end{aligned}$ | $\begin{aligned} & 177,454 \\ & 119,501 \\ & 187,247 \end{aligned}$ | $\begin{array}{r} (10,014) \\ (11,878) \\ (5,262) \end{array}$ | Mainly Daimaru Matsuzakaya Department Stores and PARCO " <br> Mainly Daimaru Matsuzakaya Department Stores and J. Front City Development |
| Current liabilities <br> Current portion of bonds payable <br> Short-term borrowings <br> Notes and accounts payable - trade | $\begin{aligned} & 20,000 \\ & 37,330 \\ & 97,187 \end{aligned}$ | $\begin{array}{r} - \\ 63,530 \\ 82,474 \end{array}$ | $\begin{gathered} 20,000 \\ (26,200) \\ 14,713 \end{gathered}$ | J. Front Retailing <br> Mainly J. Front Retailing <br> Mainly Daimaru Matsuzakaya Department Stores and PARCO |
| Non-current liabilities Long-term borrowings Bonds payable Long-term lease liabilities | $\begin{array}{r} 96,750 \\ 59,868 \\ 123,228 \end{array}$ | $\begin{array}{r} 105,780 \\ 79,813 \\ 136,414 \end{array}$ | $\begin{array}{r} (9,030) \\ (19,945) \\ (13,186) \end{array}$ | J. Front Retailing <br> " <br> Mainly Daimaru Matsuzakaya Department Stores and PARCO |

## 9. Number of employees of consolidated companies (results and forecast for next period)

| Component | Results for current period <br> (fiscal year ended February 29, 2024) |  |  |  | Forecast for next period <br> (fiscal year ending February 28, 2025) |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Regular | Dedicated | Fixed-term | Total | Regular | Dedicated | Fixed-term | Total |
|  | 185 | 4 | 12 | 201 | 201 | 4 | 9 | 214 |
| Department Store Business | 2,945 | 1,084 | 277 | 4,306 | 3,064 | 1,115 | 217 | 4,396 |
| [Of which: Daimaru Matsuzakaya Department Stores] | $[2,678]$ | $[1,041]$ | $[204]$ | $[3,923]$ | $[2,787]$ | $[1,068]$ | $[141]$ | $[3,996]$ |
| SC Business | 496 | 1 | 110 | 607 | 534 | - | 105 | 639 |
| Developer Business | 855 | 1 | 380 | 1,236 | 895 | 1 | 399 | 1,295 |
| Payment and Finance Business | 256 | 18 | 6 | 280 | 275 | 18 | 2 | 295 |
| Other | 540 | 62 | 137 | 739 | 572 | 63 | 133 | 768 |
| Total | 5,277 | 1,170 | 922 | 7,369 | 5,541 | 1,201 | 865 | 7,607 |

## II. Daimaru Matsuzakaya Department Stores Non-consolidated Statements 【IFRS】

## 1-1. Business performance (comparison with previous year and forecast released in October 2023)



Notes: 1. Gross sales are calculated by converting sales from purchases recorded at the time of sale (shoka shiire) of the "Department Store Business", which are recognized as revenue under IFRS, into a gross amount.
2. Business profit is calculated by subtracting cost of sales and SGA from revenue.
3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively.

## 1-2. Business performance (forecast for next period)

| Item | Forecast for next period (fiscal year ending February 28, 2025) |  |  |  |  | Results for current period <br> (fiscal year ended <br> February 29, 2024) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six months ending August 31, 2024 | YoY | Full year ending February 28, 2025 |  | YoY |  |
| 1. Gross sales <br> [Of which: real estate lease revenue] | 353,300 <br> [12,700] | $\begin{array}{r} 33,304 \\ {[853]} \end{array}$ | $\begin{array}{r} 731,300 \\ {[26,400]} \end{array}$ |  | $\begin{array}{r} 45,878 \\ {[1,352]} \end{array}$ | 685,422 <br> [25,048] |
| 2. Revenue | 115,500 | 12,200 | 237,100 |  | 17,019 | 220,081 |
| 3. Gross profit | 73,200 | 6,344 | 148,100 |  | 7,816 | 140,284 |
| 4. Gross margin ratio | 63.38\% | Difference (1.34)\% | 62.46\% | Difference | (1.28)\% | 63.74\% |
| 5. SGA | 57,800 | 2,482 | 121,500 |  | 6,748 | 114,752 |
| 6. Business profit | 15,400 | 3,862 | 26,600 |  | 1,068 | 25,532 |
| 7. Operating profit | 14,700 | 4,298 | 24,800 |  | 568 | 24,232 |
| 8. Profit before tax | 14,600 | 4,619 | 24,400 |  | 1,316 | 23,084 |
| 9. Profit | 10,200 | 3,177 | 17,000 |  | 325 | 16,675 |
| 10. Total assets | 420,000 | $(5,689)$ | 414,000 |  | $(11,689)$ | 425,689 |
| 11. Equity | 156,800 | 6,538 | 159,800 |  | 9,538 | 150,262 |
| 12. Equity ratio | 37.3\% | Difference $\quad 2.0 \%$ | 38.6\% | Difference | 3.3\% | 35.3\% |
| 13. Total interest-bearing liabilities <br> [Of which: lease liabilities] | $\begin{aligned} & 94,152 \\ & {[59,705]} \end{aligned}$ | $\begin{aligned} & (20,272) \\ & {[(8,452)]} \end{aligned}$ | $\begin{aligned} & 85,500 \\ & {[51,000]} \end{aligned}$ |  | $\begin{array}{r} (28,924) \\ {[(17,157)]} \end{array}$ | $\begin{array}{r} 114,424 \\ {[68,157]} \end{array}$ |
| 14. Financial balance | (100) | 321 | (400) |  | 747 | $(1,147)$ |
| 15. Cash flows from operating activities | 26,200 | 1,744 | 49,000 |  | $(3,855)$ | 52,855 |
| 16. Cash flows from investing activities | $(2,000)$ | 8,289 | $(12,100)$ |  | $(12,231)$ | 131 |
| 17. Cash flows from financing activities | $(24,200)$ | $(10,359)$ | $(36,900)$ |  | 15,459 | $(52,359)$ |
| 18. Return on equity (ROE) | $\square$ |  | 11.0\% | Difference | (0.5)\% | 11.5\% |
| 19. Return on assets (ROA) |  |  | 5.9\% | Difference | 0.3\% | 5.6\% |
| 20. Return on invested capital (ROIC) |  |  | 9.4\% | Difference | (0.4)\% | 9.8\% |

Notes 1. Gross sales are calculated by converting sales from purchases recorded at the time of sale (shoka shiire ) of the "Department Store Business",
which are recognized as revenue under IFRS, into a gross amount.
2. Business profit is calculated by subtracting cost of sales and SGA from revenue.
3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively.
4. YoY changes for six months ending August 31, 2024 in Items 10, 11, 12 and 13 are comparisons with the end of the previous period

## 2. Summary of gross sales

(1)-1. Sales by store (comparison with previous year)

| (Millions of yen, \%) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Store | Results for current period (fiscal year ended February 29, 2024) | Results for previous period (fiscal year ended February 28, 2023) | YoY |  |
|  |  |  | Amount | \% |
| Daimaru Osaka Shinsaibashi | 95,731 | 70,805 | 24,926 | 35.2 |
| Osaka Umeda | 55,010 | 48,311 | 6,699 | 13.9 |
| Tokyo | 78,341 | 64,236 | 14,105 | 22.0 |
| Kyoto | 70,532 | 61,520 | 9,012 | 14.6 |
| Kobe | 91,849 | 83,954 | 7,895 | 9.4 |
| Suma | 6,379 | 6,314 | 65 | 1.0 |
| Ashiya | 4,303 | 4,204 | 99 | 2.4 |
| Sapporo | 75,473 | 62,068 | 13,405 | 21.6 |
| Shimonoseki | 7,816 | 8,360 | (544) | (6.5) |
| Matsuzakaya Nagoya | 126,852 | 117,737 | 9,115 | 7.7 |
| Ueno | 25,416 | 23,984 | 1,432 | 6.0 |
| Shizuoka | 17,724 | 17,517 | 207 | 1.2 |
| Takatsuki | 5,441 | 5,504 | (63) | (1.1) |
| Total all stores | 660,874 | 574,519 | 86,355 | 15.0 |
| Corporations, head office, etc. | 24,548 | 27,970 | $(3,422)$ | (12.2) |
| Total | 685,422 | 602,490 | 82,932 | 13.8 |
| [Of which: net sales of goods] | 660,374 | 580,831 | 79,543 | 13.7 |
| [Of which: real estate lease revenue] | 25,048 | 21,658 | 3,390 | 15.7 |

(1)-2. Sales by store (forecast for next period )

|  | Forecast for next period (fiscal year ending February 28, 2025) |  |  |  | Results for current period (fiscal year ended February 29, 2024) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c} \hline \text { Six months } \\ \text { ending } \\ \text { August } 31,2024 \\ \hline \end{array}$ | YoY \% | Full year ending February 28, 2025 | YoY \% |  |
| Daimaru Osaka Shinsaibashi | 52,670 | 21.3 | 106,460 | 11.2 | 95,731 |
| Osaka Umeda | 27,380 | 3.2 | 55,880 | 1.6 | 55,010 |
| Tokyo | 40,660 | 8.1 | 81,930 | 4.6 | 78,341 |
| Kyoto | 36,960 | 13.9 | 76,540 | 8.5 | 70,532 |
| Kobe | 46,610 | 7.3 | 97,300 | 5.9 | 91,849 |
| Suma | 3,050 | (2.2) | 6,470 | 1.4 | 6,379 |
| Ashiya | 2,090 | 0.5 | 4,450 | 3.4 | 4,303 |
| Sapporo | 39,090 | 18.1 | 83,650 | 10.8 | 75,473 |
| Shimonoseki | 3,740 | (1.8) | 7,950 | 1.7 | 7,816 |
| Matsuzakaya Nagoya | 61,840 | 3.8 | 129,180 | 1.8 | 126,852 |
| Ueno | 12,840 | 6.4 | 26,870 | 5.7 | 25,416 |
| Shizuoka | 8,840 | 4.2 | 19,010 | 7.3 | 17,724 |
| Takatsuki | 2,620 | (0.7) | 5,440 | (0.0) | 5,441 |
| Total all stores | 338,390 | 9.8 | 701,130 | 6.1 | 660,874 |
| Corporations, head office, etc. | 14,910 | 26.8 | 30,170 | 22.9 | 24,548 |
| Total | 353,300 | 10.4 | 731,300 | 6.7 | 685,422 |
| [Of which: net sales of goods] | 340,600 | 10.5 | 704,900 | 6.7 | 660,374 |
| [Of which: real estate lease revenue] | 12,700 | 7.2 | 26,400 | 5.4 | 25,048 |

(2) YoY percentage changes in monthly sales

| Month | 2023 |  |  |  |  |  | 1st half |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March | April | May | June | July | August |  |
| Total all stores | 17.1 | 16.1 | 11.6 | 13.4 | 11.7 | 17.8 | 14.5 |


| Month | 2023 |  |  |  | 2024 |  | 2nd half |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Full year |  |  |  |  |  |  |
|  | September | October | November | December | January | February |  |
| Total all stores | 17.5 | 14.4 | 11.1 | 7.3 | 11.5 | 21.9 | 13.1 |

(3) Sales classification
(i) Share of cash/credit sales

| (Millions of yen, \%) |  |  |  |
| :---: | ---: | :---: | ---: |
| Category | Amount | YoY \% | Share |
| Cash sales | 504,084 | 17.3 | 73.5 |
| Credit sales | 181,338 | 5.0 | 26.5 |
| Total | 685,422 | 13.8 | 100.0 |

(ii) Share of sales to corporate/individual customers (credit sales)

| $(\%)$ |  |  |  |  |
| :---: | ---: | ---: | ---: | :---: |
| Category | Current period | Previous period | Sales YoY |  |
| Corporate | 5.0 | 6.7 | $(21.9)$ |  |
| Individual | 95.0 | 93.3 | 6.9 |  |
| Total | 100.0 | 100.0 | 5.0 |  |

(iii) Number of the company-issued cards, number of active cardholders and sales

| Category | Number of cards issued as of February 292024 | Number of active cardholders | Sales | YoY \% | \% of total sales to individual customers |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Otokuisama Gold Card | 303 | 226 | 175,435 | 7.0 | 26.9 |
| Daimaru Matsuzakaya Card <Gold> | 90 | 62 | 16,332 | (4.0) | 2.5 |
| Daimaru Matsuzakaya Card | 928 | 631 | 82,295 | (3.9) | 12.6 |
| Total | 1,323 | 920 | 274,063 | 2.8 | 42.0 |
| Point card for cash purchases | 2,941 | 1,246 | 96,193 | 13.6 | 14.7 |
| Other | 397 | 200 | 17,630 | (4.6) | 2.7 |
| Total | 4,661 | 2,116 | 378,366 | 5.0 | 57.9 |

Notes: 1. "Point card for cash purchases" includes sales from Daimaru Matsuzakaya app users (excluding when the company-issued credit cards are used, etc.) as well as Daimaru Matsuzakaya Point Card, Daimaru D Card, Matsuzakaya M Card, etc. "Other" includes the cards of membership organizations such as Tomonokai and Bridal Circle.
2. The total number of active cardholders and total sales differ from the total of these cards because some users hold more than one card.
3. "Daimaru Matsuzakaya Card <Gold>" includes Daimaru Card Gold and Matsuzakaya Card Gold.
"Daimaru Matsuzakaya Card" includes Daimaru Card and Matsuzakaya Card.
(iv) Number of the company app users and purchase amount

| Category | Number of effective users | Number of active users | Annual purchase amount | YoY\% |
| :---: | :---: | :---: | :---: | :---: |
| Daimaru Matsuzakaya app | 2,197 | 1,149 | 269,326 | 13.6 |

Notes: 1. The number of active users is the number of the effective users as of February 29,2024 who made purchases during the one-year period prior to that date.
2. Purchase amount is the total amount of purchases paid by effective app users with the company-issued credit cards, point cards for cash purchases, or by having the barcode on the app's screen scanned.
(4) Sales and gross margin ratio by merchandise category

| Merchandise category | Sales | YoY \% | Share | Share PY | Gross margin ratio | YoY RD |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Clothing | 310,382 | 17.0 | 47.0 | 45.7 | 20.91 | $(0.74)$ |
| Accessories | 33,752 | 11.7 | 5.1 | 5.2 | 27.25 | 0.12 |
| General goods | 127,411 | 18.4 | 19.3 | 18.5 | 22.74 | $(0.12)$ |
| Household goods | 18,586 | 5.3 | 2.8 | 3.0 | 23.39 | $(0.42)$ |
| Foods | 135,230 | 6.1 | 20.5 | 22.0 | 15.56 | $(0.20)$ |
| Other | 35,010 | 7.3 | 5.3 | 5.6 | 16.14 | $(2.19)$ |
| Total | 660,374 | 13.7 | 100.0 | 100.0 | 20.31 | $(0.44)$ |

(5) Number of business days and total number of customers by store

|  |  | Number of business days |  |  | Total number of customers |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current period | Previous period | Change | Current period | YoY |
| Daimaru |  | Days | Days | Days | Thousand people | \% |
|  | Osaka Shinsaibashi | 364 | 364 | - | 18,501 | 47.3 |
|  | Osaka Umeda | 364 | 364 | - | 31,446 | 22.8 |
|  | Tokyo | 365 | 364 | 1 | 32,649 | 23.4 |
|  | Kyoto | 364 | 364 | - | 11,897 | 6.6 |
|  | Kobe | 364 | 364 | - | 9,902 | 12.1 |
|  | Suma | 364 | 364 | - | 5,621 | (0.9) |
|  | Ashiya | 360 | 360 | - | 4,989 | 2.9 |
|  | Sapporo | 365 | 364 | 1 | 21,121 | 14.3 |
|  | Shimonoseki | 365 | 362 | 3 | 2,802 | (3.3) |
| Matsuzakaya | Nagoya | 364 | 364 | - | 15,885 | 9.6 |
|  | Ueno | 365 | 364 | 1 | 9,185 | 24.0 |
|  | Shizuoka | 365 | 363 | 2 | 5,524 | 7.1 |
|  | Takatsuki | 364 | 364 | - | 6,769 | 5.7 |
| Total |  |  |  | 8 | 176,297 | 17.6 |

(6) Duty-free sales

|  |  | Results for current period | YoY \% | Sales share |
| :---: | :---: | :---: | :---: | :---: |
| Daimaru | Osaka Shinsaibashi | 31,395 | 232.6 | 32.8 |
|  | Osaka Umeda | 3,892 | 334.5 | 7.1 |
|  | Tokyo | 5,668 | 196.6 | 7.2 |
|  | Kyoto | 8,623 | 414.1 | 12.2 |
|  | Kobe | 4,281 | 120.8 | 4.7 |
|  | Sapporo | 9,228 | 436.9 | 12.2 |
|  | Shimonoseki | 17 | 416.1 | 0.2 |
| Matsuzakaya | Nagoya | 3,487 | 157.1 | 2.7 |
|  | Ueno | 688 | 242.5 | 2.7 |
|  | Shizuoka | 92 | 489.4 | 0.5 |
|  | Total | 67,375 | 251.7 | 9.8 |

Note: Sales share is the duty-free sales percentage of total sales of each store.
(7) Average spend per customer / conversion rate

|  | Results for <br> current period | Results for <br> previous period | YoY \% |
| :--- | ---: | ---: | ---: |
| Average spend per customer (Yen) | 6,343 | 5,560 | 14.1 |
| Conversion rate (\%) | 42.7 | 48.3 | $(5.6)$ |


| Average spend |
| :---: |
| per customer |$=\frac{\text { Cash sales }}{\text { Number of receipts issued }}$

Conversion rate $=\frac{\text { Number of receipts issued }}{\text { Number of customers }}$

## 3. Components of SGA (results and forecast for next period)

(Millions of yen, \%)

| Component | Results for current period(fiscal year ended February 29, 2024) |  |  | Forecast for next period(fiscal year ending February 28, 2025) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | YoY \% | Ratio to sales | Amount | YoY \% | Ratio to sales |
| Personnel expenses | 29,675 | 3.5 | 13.5 | 30,500 | 2.8 | 12.9 |
| Advertising expenses | 9,360 | 3.9 | 4.3 | 9,500 | 1.5 | 4.0 |
| Packing and transportation costs | 2,285 | (7.4) | 1.0 | 2,500 | 9.4 | 1.1 |
| Depreciation | 20,781 | (4.1) | 9.4 | 20,800 | 0.1 | 8.8 |
| Operational costs | 11,519 | 2.7 | 5.2 | 13,400 | 16.3 | 5.7 |
| Other | 41,130 | 10.1 | 18.7 | 44,800 | 8.9 | 18.7 |
| Total | 114,752 | 3.9 | 52.1 | 121,500 | 5.9 | 51.2 |

Note: Depreciation is included in cost of sales and other operating expenses as well as SGA
[Cost of sales]: Q4 results for current fiscal year: 5,522 million yen / Q4 results for previous fiscal year: 5,366 million yen / Forecast for next fiscal year: 5,600 million yen

## 4. Components of other operating income and other operating expenses (results and forecast for next period)

| Component | Results for <br> current period <br> (fiscal year ended <br> February 29, 2024) | Forecast for <br> next period <br> (fiscal year ending <br> February 28, 2025) |  |
| :--- | ---: | ---: | :--- |
| Other operating income | 958 | 300 |  |
| Other | 958 | 300 |  |
| Other operating expenses | 2,258 | 2,100 |  |
| Loss on disposal of fixed assets | 928 | 1,830 |  |
| Impairment losses | 980 | - | Shimonoseki store |
| Other | 349 | 270 |  |

5. Components of finance income and finance costs (results and forecast for next period)

| (Millions of yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Component | Results for current period (fiscal year ended February 29, 2024) |  | Forecast for next period (fiscal year ending February 28, 2025) |  |
|  | Amount | YoY | Amount | YoY |
| Finance income | 831 | (72) | 700 | (131) |
| Interest and dividend income | 831 | (72) | 700 | (131) |
| Finance costs | 1,979 | (359) | 1,100 | (879) |
| Interest expenses | 1,979 | (359) | 1,100 | (879) |

* Due to the reorganization on March 1, 2023, the previous year's results for profit and loss items have been retroactively adjusted
as if the real estate transferred from PACRO Co., Ltd. to J. Front City Development Co., Ltd. had been transferred from March 1, 2022
1-1. Business performance (comparison with previous year and forecast released in October 2023)


Notes: 1. Gross sales are the total value of the tenant transaction volume of PARCO stores and sales from the entertainment business.
2. Business profit is calculated by subtracting operating costs and SGA from operating revenue.
3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively.

## 1-2. Business performance (forecast for next period)

| Item | Forecast for next period(fiscal year ending February 28, 2025) |  |  |  |  | Results for current period (fiscal year ended February 29, 2024) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six months ending <br> August 31, 2024 | YoY | Full year ending February 28, 2025 | YoY |  |  |
| 1. Gross sales | 145,467 | 4,552 | 297,395 |  | 444 | 296,951 |
| 2. Operating revenue <br> [Of which: real estate lease revenue] | 29,682 <br> [15,546] | $\begin{aligned} & 1,724 \\ & {[463]} \end{aligned}$ | $\begin{gathered} 60,242 \\ {[31,753]} \end{gathered}$ |  | $2,370$ <br> [389] | $\begin{gathered} 57,872 \\ {[31,364]} \end{gathered}$ |
| 3. Operating costs | 19,211 | 537 | 41,517 |  | 1,277 | 40,240 |
| 4. Operating gross profit | 10,471 | 1,188 | 18,725 |  | 1,093 | 17,632 |
| 5. Gross margin ratio | 35.28\% | Difference $\quad 2.07 \%$ | 31.08\% | Difference | 0.61\% | 30.47\% |
| 6. SGA | 5,004 | 569 | 10,325 |  | 1,060 | 9,265 |
| 7. Business profit | 5,467 | 619 | 8,400 |  | 33 | 8,367 |
| 8. Operating profit | 4,095 | $(1,681)$ | 6,400 |  | $(3,016)$ | 9,416 |
| 9. Profit before tax | 3,294 | $(1,634)$ | 4,541 |  | $(2,946)$ | 7,487 |
| 10. Profit | 1,980 | $(1,423)$ | 2,845 |  | $(2,563)$ | 5,408 |
| 11. Total assets | 296,352 | $(4,355)$ | 293,177 |  | $(7,530)$ | 300,707 |
| 12. Equity | 74,174 | (349) | 73,446 |  | $(1,077)$ | 74,523 |
| 13. Equity ratio | 25.0\% | Difference $0.2 \%$ | 25.1\% | Difference | 0.3\% | 24.8\% |
| 14. Total interest-bearing liabilities [Of which: lease liabilities] | $\begin{aligned} & 163,916 \\ & {[64,554]} \end{aligned}$ | $\begin{array}{r} (2,854) \\ {[(1,297)]} \\ \hline \end{array}$ | $\begin{aligned} & 159,950 \\ & {[61,988]} \end{aligned}$ |  | $\begin{array}{r} (6,820) \\ {[(3,863)]} \end{array}$ | $\begin{aligned} & 166,770 \\ & {[65,851]} \end{aligned}$ |
| 15. Financial balance | (801) | 47 | $(1,858)$ |  | 70 | $(1,928)$ |
| 16. Cash flows from operating activities | 7,506 | 1,121 | 15,273 |  | (366) | 15,639 |
| 17. Cash flows from investing activities | $(1,431)$ | $(1,860)$ | $(3,402)$ |  | $(2,987)$ | (415) |
| 18. Cash flows from financing activities | $(6,115)$ | 525 | $(11,903)$ |  | 3,231 | $(15,134)$ |
| 19. Return on equity (ROE) |  |  | 3.8\% | Difference | (1.2)\% | 5.0\% |
| 20. Return on assets (ROA) |  |  | 2.2\% | Difference | (0.4)\% | 2.6\% |
| 21. Return on invested capital (ROIC) |  |  | 3.4\% | Difference | 0.7\% | 2.7\% |
| Notes: 1. Gross sales are the total value of the tenant transaction volume of PARCO stores and sales from the entertainment business. <br> 2. Business profit is calculated by subtracting operating costs and SGA from operating revenue. <br> 3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively. <br> 4. YoY changes for six months ending August 31, 2024 in Items 11, 12, 13 and 14 are comparisons with the end of the previous period. |  |  |  |  |  |  |

## 2. Summary of gross sales (PARCO stores)

Gross sales are the total value of the tenant transaction volume of PARCO stores
"Total comparable stores" does not include the transaction volume of Tsudanuma PARCO, which closed in the previous year.
Shintokorozawa PARCO closed on February 29,2024.
(1) Tenant transaction volume by store

|  |  |  | (Millions of yen, \%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Store | Results for current period (fiscal year ended February 29, 2024) |  | Store | Results for current period (fiscal year ended February 29, 2024) |  |
|  | Amount | YoY \% |  | Amount | YoY \% |
| Sapporo PARCO | 13,522 | 35.5 | Shintokorozawa PARCO | 7,835 | 3.5 |
| Sendai PARCO | 19,906 | 15.0 | Hibarigaoka PARCO | 7,291 | 7.3 |
| Urawa PARCO | 28,440 | 10.0 | Matsumoto PARCO | 4,039 | 0.5 |
| Ikebukuro PARCO | 25,510 | 21.5 | Total all stores | 290,266 | 16.8 |
| PARCO_ya Ueno | 8,432 | 30.1 | Total comparable stores | 290,266 | 21.6 |
| Kichijoji PARCO | 8,367 | 22.1 |  |  |  |
| Shibuya PARCO | 35,898 | 57.3 |  |  |  |
| Kinshicho PARCO | 10,428 | 19.7 |  |  |  |
| Chofu PARCO | 18,851 | 8.3 |  |  |  |
| Shizuoka PARCO | 7,249 | (5.5) |  |  |  |
| Nagoya PARCO | 30,942 | 15.0 |  |  |  |
| Shinsaibashi PARCO | 25,951 | 46.1 |  |  |  |
| Hiroshima PARCO | 13,225 | 10.9 |  |  |  |
| Fukuoka PARCO | 24,371 | 23.5 |  |  |  |

(2) YoY percentage changes in monthly tenant transaction volume

| Month | 2023 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March | April | May | June | July | August | 1st half |
| Total all stores | 18.8 | 14.9 | 13.3 | 14.2 | 21.3 | 26.6 | 18.2 |
| Total comparable stores | 23.8 | 19.6 | 17.8 | 18.9 | 26.1 | 31.4 | 22.9 |


| Month | 202 |  |  |  | 2024 |  | 2nd half | Full year |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | September | October |  |  | November | December |  |  |
| Total all stores | 22.8 | 14.1 | 17.1 | 10.7 | 12.0 | 19.9 | 15.6 | 16.8 |
| Total comparable stores | 27.5 | 18.4 | 21.5 | 14.5 | 16.3 | 27.6 | 20.3 | 21.6 |

(3) Tenant transaction volume by merchandise category

| (Millions of yen, \%) |  |  |  |
| :--- | ---: | ---: | ---: |
| Merchandise category | Amount | YoY \% | Share |
| Womenswear | 25,378 | 3.3 | 8.7 |
| Menswear | 6,043 | $(5.6)$ | 2.1 |
| General clothing | 47,548 | 22.4 | 16.4 |
| Other clothing | 6,689 | 17.0 | 2.3 |
| Total clothing | 85,660 | 13.4 | 29.5 |
| Shoes | 9,400 | 33.4 | 3.2 |
| Bags | 6,805 | 37.7 | 2.3 |
| Jewelry | 6,576 | 18.5 | 2.3 |
| Cosmetics | 11,479 | 14.1 | 4.0 |
| Other accessories | 15,488 | 20.8 | 5.3 |
| Total accessories | 49,750 | 23.1 | 17.1 |
| General goods | 67,659 | 30.0 | 23.3 |
| Foods | 21,681 | 10.7 | 7.5 |
| Restaurants | 31,411 | 23.0 | 10.8 |
| Other | 34,102 | 33.0 | 11.7 |
| Total comparable stores | 290,266 | 21.6 | 100.0 |

(4) Change in number of paying customers and average spend per customer (comparable stores)

| Category | YoY \% |
| :--- | ---: |
| Number of paying customers | 12.9 |
| Average spend per customer | 7.6 |

(5) Cashless payment (comparable stores)

| Category | Transaction <br> volume | YoY \% | Share |
| :--- | ---: | ---: | ---: |
| Cashless transaction volume | 159,774 | 25.3 | 55.0 |
| Transaction volume on which PARCO points are given | 27,697 | $(8.0)$ | 9.5 |

Note:Cashless transaction volume includes credit card, electronic money, and code payments (including POKEPARU PAYMENT).
(6) Renovation

| Number of sections | 220 |
| :--- | ---: |
| Renovated area $\left(\mathrm{m}^{2}\right)$ | 26,118 |
| YoY change in zone transaction volume (\%) | 183.0 |

(7) Share of inbound tenant transaction volume of main stores


Notes: Inbound tenant transaction volume is calculated based on the sum of purchases made with overseas-issued credit cards and Chinese mobile payment methods.
3. Components of operating costs (results and forecast for next period)
(Millions of yen, \%)

| Component | Results for current period (fiscal year ended February 29, 2024) |  |  | Forecast for next period (fiscal year ending February 28, 2025) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | YoY \% | Ratio to sales | Amount | YoY \% | Ratio to sales |
| Personnel expenses | 1,749 | 5.4 | 3.0 | 1,751 | 0.1 | 2.9 |
| Rent expenses on land and buildings | 1,399 | 9.6 | 2.4 | 1,443 | 3.1 | 2.4 |
| Advertising expenses | 2,884 | 4.3 | 5.0 | 3,494 | 21.1 | 5.8 |
| Outsourcing expenses | 4,755 | (1.8) | 8.2 | 4,587 | (3.5) | 7.6 |
| Depreciation | 12,048 | (5.1) | 20.8 | 11,441 | (5.0) | 19.0 |
| Utilities expenses | 5,136 | 1.4 | 8.9 | 4,991 | (2.8) | 8.3 |
| Repair expenses | 1,883 | (4.3) | 3.3 | 2,263 | 20.2 | 3.8 |
| Other | 10,382 | 9.7 | 17.9 | 11,543 | 11.2 | 19.2 |
| Total | 40,240 | 1.2 | 69.5 | 41,517 | 3.2 | 68.9 |

## 4. Components of SGA (results and forecast for next period)

| Component |  |  |  | (Millions of yen, \%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results for current period (fiscal year ended February 29, 2024) |  |  | Forecast for next period (fiscal year ending February 28, 2025) |  |  |
|  | Amount | YoY \% | Ratio to sales | Amount | YoY \% | Ratio to sales |
| Personnel expenses | 3,906 | 17.0 | 6.8 | 3,790 | (3.0) | 6.3 |
| Advertising expenses | 193 | (5.5) | 0.3 | 520 | 169.3 | 0.9 |
| Outsourcing expenses | 1,746 | 26.4 | 3.0 | 2,241 | 28.3 | 3.7 |
| Depreciation | 967 | (3.5) | 1.7 | 889 | (8.0) | 1.5 |
| Taxes and dues | 428 | 6.2 | 0.7 | 388 | (9.4) | 0.6 |
| Other | 2,022 | 13.4 | 3.5 | 2,494 | 23.3 | 4.1 |
| Total | 9,265 | 14.2 | 16.0 | 10,325 | 11.4 | 17.1 |

5. Components of other operating income and other operating expenses (results and forecast for next period)

| Component | Results for <br> current period <br> (fiscal year ended <br> February 29, 2024) | Forecast for <br> next period <br> (fiscal year ending <br> February 28, 2025) |  |
| :--- | ---: | ---: | :--- |
| Other operating income | 1,733 | 319 |  |
| Gain on sale of fixed assets | 643 | - | Partial sale of Beneficial interests in real estate trust of <br> Fukuoka PARCO store, sale of Tsudanuma PARCO store, <br> etc. |
| Other Subsidies | 150 | 10 |  |
| Other | 938 | 309 |  |
| Other operating expenses | 684 | 2,319 |  |
| Loss on disposal of fixed assets | 484 | 1,118 |  |
| Impairment losses | 29 | - | Matsumoto PARCO |
| Other | 170 | 1,201 |  |

6. Components of finance income and finance costs (results and forecast for next period)

| (Millions of yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Component | Results for current period(fiscal year ended February 29, 2024) |  | Forecast for next period(fiscal year ending February 28, 2025) |  |
|  | Amount | YoY | Amount | YoY |
| Finance income | 389 | 101 | 375 | (14) |
| Interest and dividend income | 389 | 101 | 375 | (14) |
| Finance costs | 2,317 | 76 | 2,233 | (84) |
| Interest expenses | 2,317 | 76 | 2,233 | (84) |

## IV. J. Front City Development Non-consolidated Statements 【IFRS】

* Due to the reorganization on March 1, 2023, the previous year's results for profit and loss items have been retroactively adjusted as if the real estate transferred from PACRO Co., Ltd. to J. Front City Development Co., Ltd. had been transferred from March 1, 2022


## 1-1. Business performance (comparison with previous year and forecast released in October 2023)



Notes: 1. Gross sales are the total value of real estate lease revenue, proceeds from sale of property, etc.
3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively.

The Calculation of the indicators is based on the figures as of February 29, 2024

1-2. Business performance (forecast for next period)


Notes 1. Gross sales are the total value of real estate lease revenue, proceeds from sale of property, etc.
2. Business profit is calculated by subtracting operating costs and SGA from operating revenue.
3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively.

The Calculation of the indicators is based on the figures as of February 29, 2024.

## 2. Components of operating costs (results and forecast for next period)

| Component | Results for current period (fiscal year ended February 29, 2024) |  |  | Forecast for next period (fiscal year ending February 28, 2025) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | YoY \% | Ratio to sales | Amount | YoY \% | Ratio to sales |
| Outsourcing expenses | 198 | (9.3) | 1.0 | 288 | 45.4 | 2.5 |
| Depreciation | 3,229 | 0.0 | 16.6 | 3,177 | (1.6) | 27.8 |
| Utilities expenses | 831 | 11.8 | 4.3 | 891 | 7.3 | 7.8 |
| Repair expenses | 50 | (25.5) | 0.3 | 66 | 31.5 | 0.6 |
| Other | 7,862 | - | 40.4 | 738 | (90.6) | 6.5 |
| Total | 12,172 | 149.1 | 62.5 | 5,162 | (57.6) | 45.1 |

3. Components of SGA (results and forecast for next period)

| Component | Results for current period (fiscal year ended February 29, 2024) |  |  | Forecast for next period (fiscal year ending February 28, 2025) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | YoY \% | Ratio to sales | Amount | YoY \% | Ratio to sales |
| Personnel expenses | 858 | 5.6 | 4.4 | 1,029 | 19.9 | 9.0 |
| Advertising expenses | 53 | 241.5 | 0.3 | 12 | (77.6) | 0.1 |
| Outsourcing expenses | 793 | 67.2 | 4.1 | 700 | (11.8) | 6.1 |
| Depreciation | 87 | (28.0) | 0.4 | 89 | 2.7 | 0.8 |
| Taxes and dues | 258 | 163.7 | 1.3 | 227 | (12.3) | 2.0 |
| Other | 519 | (25.3) | 2.7 | 925 | 78.2 | 8.1 |
| Total | 2,571 | 15.9 | 13.2 | 2,984 | 16.1 | 26.1 |

## 4. Components of other operating income and other operating expenses (results and forecast for next period)

| Component | Results for <br> current period <br> (fiscal year ended <br> February 29, 2024) | Forecast for <br> next period <br> (fiscal year ending <br> February 28, 2025) | Remark |
| :--- | ---: | ---: | :--- |
| Other operating income | 388 | 29 | - |
| Gain on sale of fixed assets | 373 | Gain from sale of Shinsaibashi PLAZA |  |
| Other | 14 | 29 |  |
| Other operating expenses | 360 | 344 |  |
| Loss on disposal of fixed assets | 0 | 143 |  |
| Impairment losses | 179 | - | Hiroshima ZERO GATE |
| Other | 180 | 201 |  |

5. Components of finance income and finance costs (results and forecast for next period)

| Component | Results for current period (fiscal year ended February 29, 2024) |  | Forecast for next period (fiscal year ending February 28, 2025) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | YoY | Amount | YoY |
| Finance income | 18 | (2) | 15 | (3) |
| Interest and dividend income | 18 | (2) | 15 | (3) |
| Finance costs | 267 | (38) | 370 | 103 |
| Interest expenses | 267 | (38) | 370 | 103 |

1-1. Business performance (comparison with previous year and forecast released in October 2023)

|  |  |  |  |  |  | (Millions of yen, \%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Results for current period <br> (fiscal year ended <br> February 29, 2024) | Results for previous period <br> (fiscal year ended <br> February 28, 2023) |  |  | Forecast released in October 2023 | Vs. forecast |
|  |  |  | YoY |  |  |  |
|  |  |  | Amount | \% |  |  |
| 1. Gross sales | 13,115 | 12,889 | 226 | 1.8 | 13,550 | (435) |
| 2. Operating revenue | 13,115 | 12,889 | 226 | 1.8 | 13,550 | (435) |
| 3. SGA | 10,338 | 9,403 | 935 | 10.0 | 10,297 | 41 |
| 4. Business profit | 2,777 | 3,486 | (709) | (20.4) | 3,252 | (475) |
| 5. Operating profit | 2,583 | 3,485 | (902) | (25.9) | 3,157 | (574) |
| 6. Profit before tax | 2,450 | 3,352 | (902) | (26.9) | 3,024 | (574) |
| 7. Profit | 1,586 | 2,422 | (836) | (34.5) | 1,806 | (220) |

Note: Business profit is calculated by subtracting SGA from operating revenue.

## 1-2. Business performance (forecast for next period)

| Item | Forecast for next period (fiscal year ending February 28, 2025) |  |  |  | Results for current period <br> (fiscal year ended <br> February 29, 2024) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six months ending August 31, 2024 | YoY | Full year ending February 28, 2025 | YoY |  |
| 1. Gross sales | 6,638 | (95) | 13,508 | 393 | 13,115 |
| 2. Operating revenue | 6,638 | (95) | 13,508 | 393 | 13,115 |
| 3. SGA | 5,506 | 338 | 11,108 | 770 | 10,338 |
| 4. Business profit | 1,131 | (433) | 2,400 | (377) | 2,777 |
| 5. Operating profit | 1,057 | (445) | 2,285 | (298) | 2,583 |
| 6. Profit before tax | 976 | (465) | 2,110 | (340) | 2,450 |
| 7. Profit | 597 | (289) | 1,369 | (217) | 1,586 |

## 2. Summary of results for current period

(1) Components of operating revenue

| Item | Results for <br> current period | Results for <br> previous period | YoY \% |  |
| :--- | ---: | ---: | ---: | :---: |

Note: "Merchant fee" includes the points granted on credit card payment, which are accounted for under IFRS (negative operating revenue)
(2) Transaction inside/outside the Group

| Category | Amount | YoY \% | Share |  |
| :--- | ---: | ---: | ---: | :---: |
| Inside the Group | 229,307 | 4.8 | 48.4 |  |
| Outside the Group | 244,883 | 5.2 | 51.6 |  |
| Total | 474,190 | 5.0 | 100.0 |  |

(3) Number of cards issued, credit transaction volume

| (Thousand cards, millions of yen, \%) |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | :---: | :---: | :---: |
|  | Number of <br> cards issued |  | Credit transaction <br> volume |  | YoY \% |  |
| Total | 1,328 | 474,190 | 5.0 |  |  |  |

(4) Finance receivables

|  | (Millions of yen, \%) |  |  |  |
| :---: | ---: | ---: | ---: | :---: |
| Total | Results for <br> current period | Results for <br> previous period | YoY \% |  |
| 24,628 | 23,505 | 4.8 |  |  |

