

ACQUISITION OF BENGO KAKUMEI INC.

弁護士ドットコム

Bengo4.com,Inc.

2024/4/17

Bengo Kakumei Inc. Joins Group

Offers Digital document Organization Tool for Lawyers

弁護士ドットコム



弁護革命

Key points of Bengo Kakumei Joining the Group

POINT

01

In 2026, IT-enabled judicial processes will be fully introduced.

It will be a catalyst for the legal industry and will accelerate the digital transformation in the practice of law.

POINT

02

Sales collaboration in products for lawyers

Offering overwhelming user benefits through sales of the trinity of BengoKakumei, Bengoshi.com and Hanrei Hisho services.

POINT

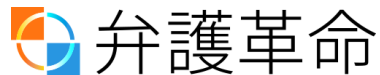
03

Data network effects among the products

Realizing data network effects among BengoKakumei, Bengoshi.com Library and Hanrei Hisho services.
Offering an overwhelming user experience.

Offering “BengoKakumei”, digital document organization tool for lawyers developed by a lawyer

Company Profile



Company
Bengo Kakumei Inc.

Location
134 Chudoji Minami-machi, Shimogyo-ku, Kyoto

Date of establishment
January 2019

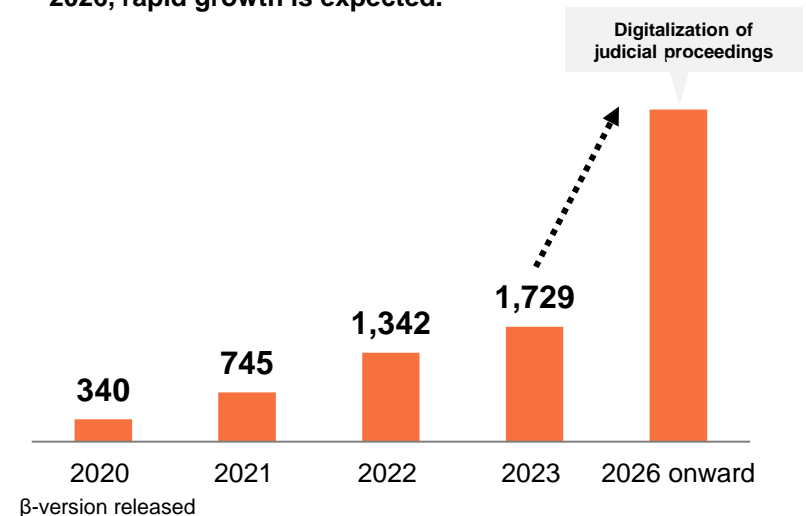
Representative
Ryosen Yamamoto (Lawyer)

Business
Development and provision of BengoKakumei,
a digital case recordkeeping tool

Business
32,993,000 yen
(fiscal period ended December 31, 2023; *tax-inclusive accounting method)

Change in Number of Users

- ✓ Since the launch of the product in 2021, the number of users has increased rapidly, with favorable industry word-of-mouth.
- ✓ With the introduction of IT-enabled civil procedures in 2026, rapid growth is expected.



01_What is IT-enabled civil procedure, which is seen as a catalyst in the legal industry?

With IT-enabled civil procedure to be fully introduced in 2026, judicial processes involving written documents and face-to-face trials will be replaced by online processes, web conferences, etc.

The digitalization of lawyers' practice will further accelerate.

Realization of "Three Es"

01

e-Filing

- Claims and evidence will be submitted only online.
- Court fees will be paid and settled through electronic means.
- Cases will be recorded only through electronic means.

02

e-Case Management

- Claims and evidence will be accessible online as necessary.
- Court dates will be arranged online.
- Parties or their agents will check the progress of court date scheduling and plans for proceedings.

03

e-Court

- Online conferences and video conferences will be introduced and popularized.
- Dates for oral arguments (date for the first argument) will be reviewed.
- IT tools will be used for the stage at which disputes need to be organized.

The utilization of IT for improving the efficiency

of legal services will accelerate.

Reference: Committee on IT-based Court Procedures, etc., March 30, 2018

01_What is the digitalized case record to be managed using BengoKakumei?

Neither **paper files** nor **PDF folders** are sufficient for lawyer work

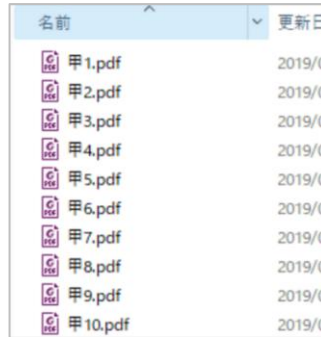


High-performance **digital document organization tool** solves

Written documents/Filing



PDF/File folder management



- ✓ Strong support for the advantages of easy reading and quick reference
- ✗ Searching, sharing, and transporting are far inferior to digital documents
- ✗ Easily impedes work-life balance
- ✗ Use of paper after IT-enabled judicial processes results in double management

- ✓ Digital advantages such as searching, sharing, transporting, etc.
- ✗ Lawyers refer to many documents many times, so accessibility is adversely affected
- ✗ Not optimal for legal services, limited search benefits, etc.
- ✗ Many lawyers have dual management of paper and digital documents

- ✓ Excellent UI that "gets into your head better than paper"
- ✓ High searchability and accessibility for instant document display
- ✓ Organizational functions just right for legal work
- ✓ Advanced security features
- ✓ Many lawyers were able to unify digitally for the first time with BengoKakumei

01_BengoKakumei has received overwhelming support from users.

With "BengoKakumei," we were able to **achieve digital centralization for the first time**, which was impossible with cloud storage.

Finding documents that would have previously **taken 5 or 10 minutes became 3 seconds with "BengoKakumei"**.
I was very impressed.

It is essential to my "life" as well as my work.
I think it is an essential tool for lawyers.

It is a great tool for meetings with clients.
It's a tool that **"helps you get closer to your client."**

I was able to write a document in half the time it had taken me so far.

"BengoKakumei" is by far the best way to get started.

The written work written in "BengoKakumei" was **very highly praised by the client.**

"The comprehensiveness and depth of the book are excellent.

Very helpful in improving the work-life balance of the staff.

As management lawyers, we decided to adopt this tool.


This is the number one tool we have installed this year.

Thanks to the people who developed it.

01_ IT-enabled judicial procedures accelerates the spread of the BengoKakumei.

IT-enabled judicial procedures require that documents be converted to data and submitted electronically.

*Written motions submitted to courts will be stored in an electronic data format, in principle, and court decisions and written judgments, interrogation reports and Family Court Investigating Officers' reports will also be prepared and managed in an electronic data format.

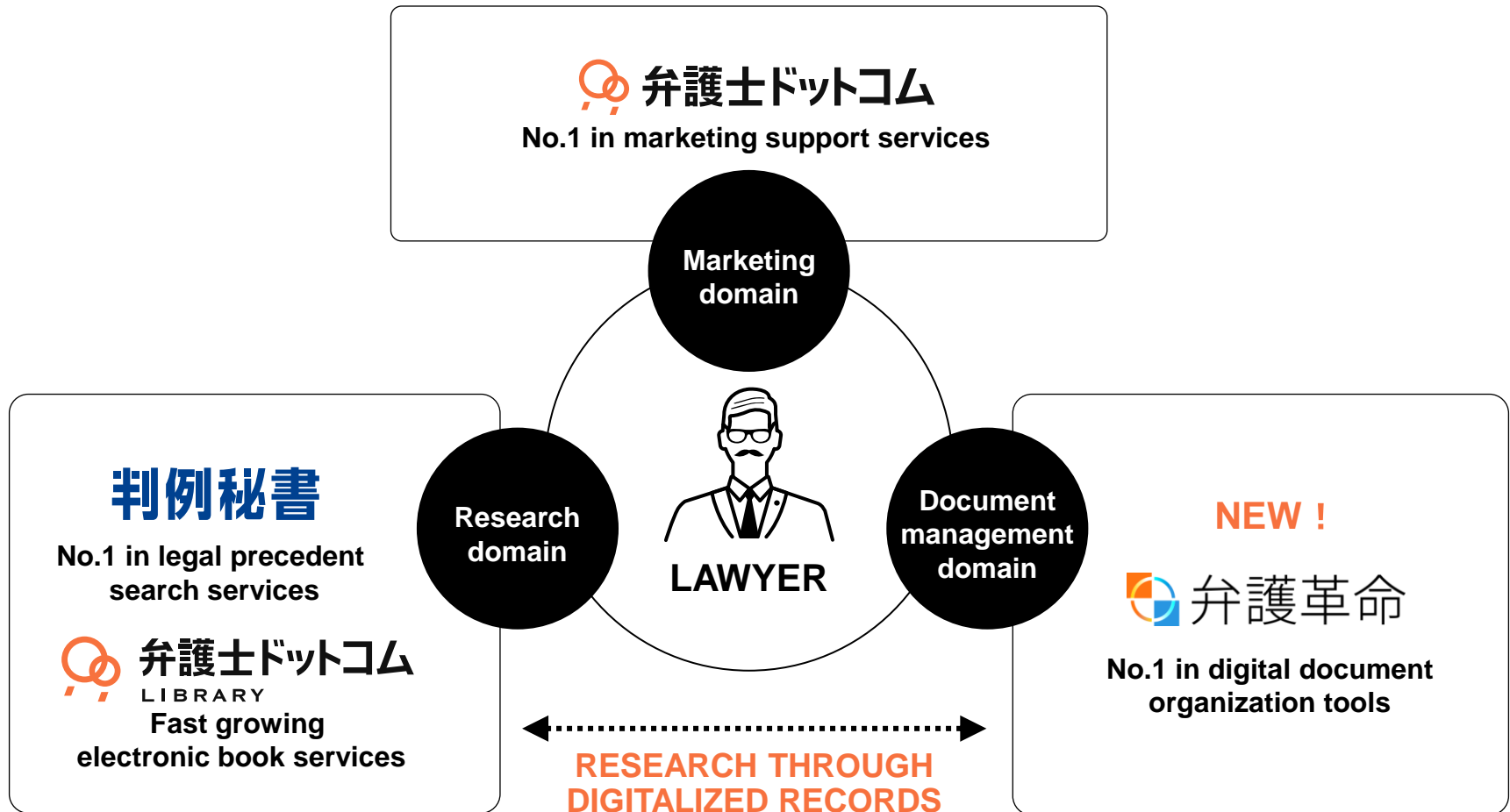
 弁護革命 supports transition of lawyers' practice style to one that makes efficient use of digitalized case records.

The use of digital technologies makes lawyers' practice more efficient.

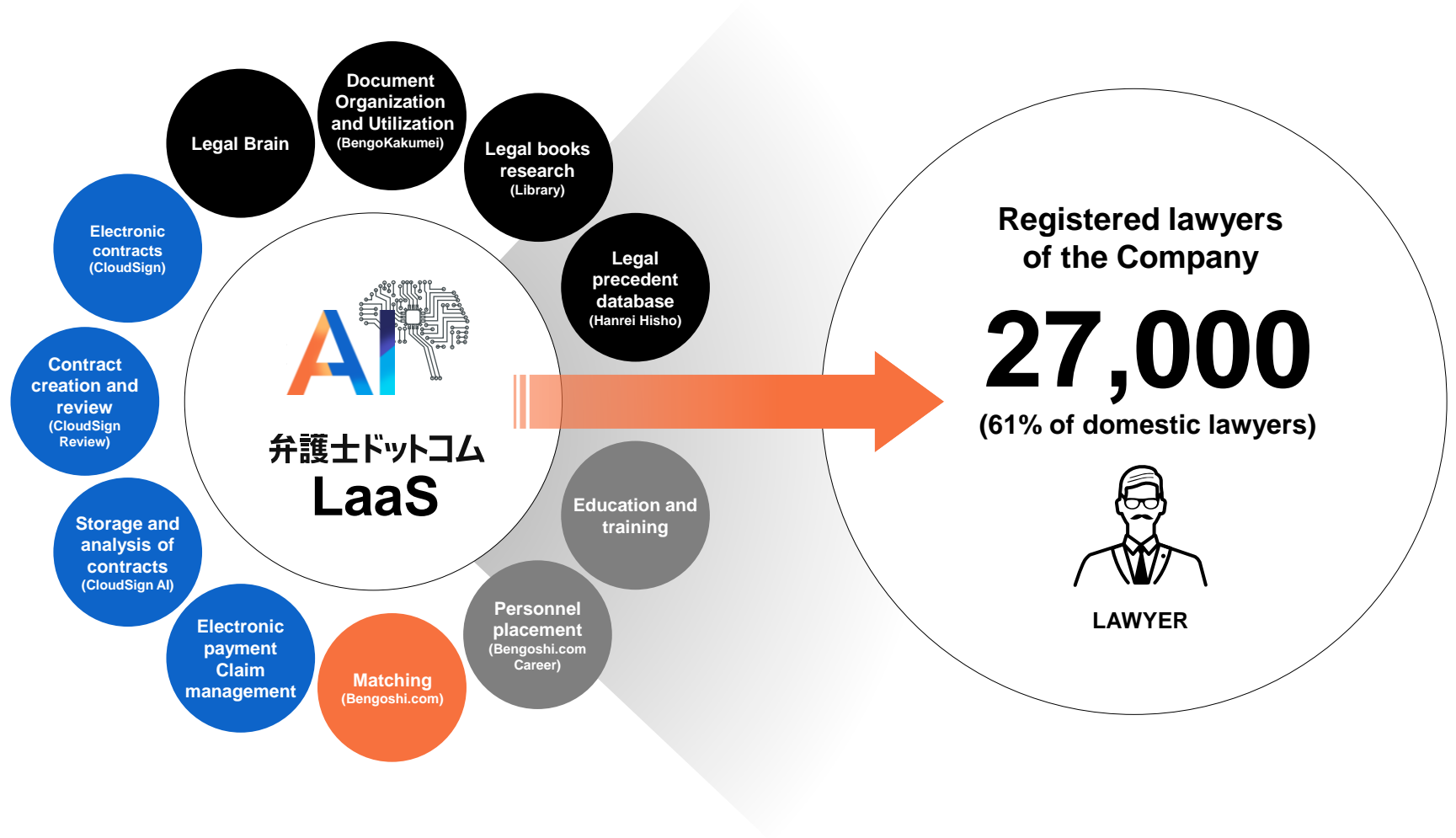
Supporting the lawyer's core business activities such as case analysis and document preparation.



02_ Strengthening collaborations in sales activities targeting lawyers



03_ Pursuing effects of data network among the products (mid- to long-term synergies)



● Important AI domain ● Contract domain ● Matching domain ● Human resources domain

Handling of this material

Forward-looking statements, etc. included in this material reflect the judgment of the Company based on currently available information and may vary due to macroeconomic trends, the market environment, trends in industries in which the Company is engaged, or other internal/external factors. Accordingly, it should be noted that there are risks and uncertainties about actual performance which may differ from the forward-looking statements described herein.