

**Translation**

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## Summary of Consolidated Financial Results for the Year Ended March 31, 2024 (Based on Japanese GAAP)

April 23, 2024

Company name: KOMERI CO., LTD.  
 Stock exchange listing: Tokyo  
 Stock code: 8218 URL <https://www.komeri.bit.or.jp>  
 Representative: President, CEO and COO Yuichiro Sasage  
 Inquiries: Director and Managing Executive Officer Hiroshi Hayakawa TEL 025(371)4111  
 Scheduled date of ordinary general meeting of shareholders: June 21, 2024  
 Scheduled date to file Securities Report: June 21, 2024  
 Scheduled date to commence dividend payments: June 24, 2024  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

#### (1) Consolidated operating results

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2024	370,752	(2.3)	22,081	(15.2)	22,214	(13.9)	13,712	(19.8)
Year ended March 31, 2023	379,401	0.9	26,053	(6.4)	25,812	(8.6)	17,096	(4.5)

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/operating revenue
	Yen	Yen	%	%	%
Year ended March 31, 2024	286.06	–	5.9	6.1	6.0
Year ended March 31, 2023	351.62	–	7.8	7.2	6.9

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2024	372,851	236,248	63.4	4,935.94
As of March 31, 2023	361,387	227,347	62.9	4,675.08

#### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2024	21,364	(15,433)	(3,289)	16,547
Year ended March 31, 2023	19,873	(11,664)	(13,504)	13,905

### 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2023	–	25.00	–	25.00	50.00	2,464	14.2	1.1
Year ended March 31, 2024	–	26.00	–	26.00	52.00	2,516	18.2	1.1
Year ending March 31, 2025 (Forecast)	–	27.00	–	27.00	54.00		17.0	

3. Forecast of consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	202,100	4.0	15,700	13.5	15,700	13.6	10,500	13.6	219.38
Full year	388,000	4.7	24,300	10.0	24,500	10.3	15,200	10.8	317.57

4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2024

(changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

No

Changes in accounting policies due to other reasons:

No

Changes in accounting estimates:

No

Restatement of prior period financial statements:

No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	54,409,168 shares	As of March 31, 2023	54,409,168 shares
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Number of treasury shares at the end of the period

As of March 31, 2024	6,546,320 shares	As of March 31, 2023	5,779,475 shares
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Average number of shares during the period

Year ended March 31, 2024	47,935,065 shares	Year ended March 31, 2023	48,620,842 shares
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**Consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	14,111	16,753
Notes and accounts receivable - trade, and contract assets	25,527	27,428
Merchandise and finished goods	124,468	128,500
Raw materials and supplies	238	327
Prepaid expenses	2,149	1,752
Other	4,393	4,483
Allowance for doubtful accounts	(872)	(1,050)
<b>Total current assets</b>	<b>170,014</b>	<b>178,194</b>
<b>Non-current assets</b>		
<b>Property, plant and equipment</b>		
Buildings and structures	259,122	266,800
Accumulated depreciation	(143,130)	(150,148)
Buildings and structures, net	115,992	116,652
Machinery, equipment and vehicles	15,195	15,386
Accumulated depreciation	(13,113)	(13,511)
Machinery, equipment and vehicles, net	2,082	1,875
Land	37,337	38,224
Leased assets	8,858	8,935
Accumulated depreciation	(4,454)	(4,361)
Leased assets, net	4,403	4,574
Construction in progress	1,718	3,404
Other	15,495	16,208
Accumulated depreciation	(12,998)	(13,829)
Other, net	2,496	2,378
<b>Total property, plant and equipment</b>	<b>164,029</b>	<b>167,109</b>
<b>Intangible assets</b>		
Leasehold interests in land	5,847	5,895
Other	3,575	3,345
<b>Total intangible assets</b>	<b>9,423</b>	<b>9,241</b>
<b>Investments and other assets</b>		
Investment securities	1,544	1,648
Long-term prepaid expenses	966	976
Deferred tax assets	6,861	7,320
Leasehold and guarantee deposits	7,275	7,072
Other	1,272	1,290
Allowance for doubtful accounts	(1)	(1)
<b>Total investments and other assets</b>	<b>17,919</b>	<b>18,306</b>
<b>Total non-current assets</b>	<b>191,372</b>	<b>194,656</b>
<b>Total assets</b>	<b>361,387</b>	<b>372,851</b>

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable - trade	29,158	28,375
Electronically recorded obligations - operating	32,179	32,526
Short-term borrowings	6,000	8,500
Current portion of long-term borrowings	6,775	7,689
Accounts payable - other	8,858	9,415
Accrued expenses	238	276
Lease liabilities	1,558	1,666
Income taxes payable	4,492	3,911
Accrued consumption taxes	788	1,141
Contract liabilities	4,863	4,409
Provision for bonuses	1,687	1,525
Provision for bonuses for directors (and other officers)	19	23
Provision for point card certificates	161	177
Provision for loss on disaster	0	511
Notes payable - facilities	1,655	512
Other	3,054	2,960
<b>Total current liabilities</b>	<b>101,492</b>	<b>103,623</b>
<b>Non-current liabilities</b>		
Long-term borrowings	12,761	12,669
Lease liabilities	3,193	3,216
Provision for retirement benefits for directors (and other officers)	120	120
Provision for share awards for directors (and other officers)	207	228
Retirement benefit liability	6,401	6,681
Long-term guarantee deposits	1,451	1,418
Asset retirement obligations	7,878	8,169
Other	533	475
<b>Total non-current liabilities</b>	<b>32,547</b>	<b>32,979</b>
<b>Total liabilities</b>	<b>134,039</b>	<b>136,603</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Share capital	18,802	18,802
Capital surplus	25,260	25,260
Retained earnings	197,180	208,401
Treasury shares	(14,276)	(16,616)
<b>Total shareholders' equity</b>	<b>226,966</b>	<b>235,847</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	288	376
Remeasurements of defined benefit plans	93	24
<b>Total accumulated other comprehensive income</b>	<b>381</b>	<b>400</b>
<b>Total net assets</b>	<b>227,347</b>	<b>236,248</b>
<b>Total liabilities and net assets</b>	<b>361,387</b>	<b>372,851</b>

**Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income**

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Net sales	365,704	356,940
Cost of sales	247,335	243,540
Gross profit	118,369	113,399
Operating revenue		
Rent income of real estate and other	13,696	13,811
Operating gross profit	132,065	127,211
Selling, general and administrative expenses		
Advertising expenses	2,341	1,817
Sales supplies expenses	1,035	940
Provision for point card certificates	161	177
Salaries and allowances	35,659	36,300
Bonuses	1,803	1,072
Welfare expenses	6,399	6,290
Provision for bonuses	1,687	1,525
Provision for bonuses for directors (and other officers)	19	23
Retirement benefit expenses	726	777
Supplies expenses	1,010	1,270
Utilities expenses	5,707	5,014
Taxes and dues	3,080	3,252
Enterprise tax	992	957
Rent expenses	13,289	13,433
Depreciation	11,816	12,208
Store maintenance expenses	2,179	2,189
Other	18,102	17,878
Total selling, general and administrative expenses	106,012	105,129
Operating profit	26,053	22,081
Non-operating income		
Interest income	23	25
Dividend income	103	166
Hoard Profit Of Prepaid Card	91	121
Compensation income	22	97
Other	218	229
Total non-operating income	458	639
Non-operating expenses		
Interest expenses	72	52
Foreign exchange losses	479	153
Card reissue fee	–	141
Other	146	159
Total non-operating expenses	699	507
Ordinary profit	25,812	22,214

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Extraordinary income		
Gain on sale of investment securities	–	53
Insurance claim income	407	129
Settlement income	–	498
Total extraordinary income	407	680
Extraordinary losses		
Loss on disposal of non-current assets	227	205
Impairment losses	296	1,361
Loss on disaster	220	698
Loss on litigation	–	49
Total extraordinary losses	745	2,316
Profit before income taxes	25,474	20,579
Income taxes - current	7,943	7,332
Income taxes - deferred	434	(465)
Total income taxes	8,378	6,866
Profit	17,096	13,712
Profit attributable to owners of parent	17,096	13,712

## Consolidated statements of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Profit	17,096	13,712
Other comprehensive income		
Valuation difference on available-for-sale securities	(59)	87
Deferred gains or losses on hedges	(11)	–
Remeasurements of defined benefit plans, net of tax	(60)	(68)
Total other comprehensive income	(131)	18
Comprehensive income	16,964	13,731
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	16,964	13,731
Comprehensive income attributable to non-controlling interests	–	–

## Consolidated statements of changes in equity

Fiscal year ended March 31, 2023

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	18,802	25,260	182,463	(13,197)	213,327
Changes during period					
Dividends of surplus			(2,379)		(2,379)
Profit attributable to owners of parent			17,096		17,096
Disposal of treasury shares				422	422
Purchase of treasury shares				(1,501)	(1,501)
Net changes in items other than shareholders' equity					
Total changes during period	–	–	14,717	(1,078)	13,638
Balance at end of period	18,802	25,260	197,180	(14,276)	226,966

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	347	11	154	513	213,840
Changes during period					
Dividends of surplus					(2,379)
Profit attributable to owners of parent					17,096
Disposal of treasury shares					422
Purchase of treasury shares					(1,501)
Net changes in items other than shareholders' equity	(59)	(11)	(60)	(131)	(131)
Total changes during period	(59)	(11)	(60)	(131)	13,506
Balance at end of period	288	–	93	381	227,347



Fiscal year ended March 31, 2024

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	18,802	25,260	197,180	(14,276)	226,966
Changes during period					
Dividends of surplus			(2,491)		(2,491)
Profit attributable to owners of parent			13,712		13,712
Disposal of treasury shares		0		362	362
Purchase of treasury shares				(2,702)	(2,702)
Net changes in items other than shareholders' equity					
Total changes during period	–	0	11,221	(2,339)	8,881
Balance at end of period	18,802	25,260	208,401	(16,616)	235,847

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	288	–	93	381	227,347
Changes during period					
Dividends of surplus					(2,491)
Profit attributable to owners of parent					13,712
Disposal of treasury shares					362
Purchase of treasury shares					(2,702)
Net changes in items other than shareholders' equity	87	–	(68)	18	18
Total changes during period	87	–	(68)	18	8,900
Balance at end of period	376	–	24	400	236,248

## Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before income taxes	25,474	20,579
Depreciation	11,816	12,208
Impairment losses	296	1,361
Loss on disaster	218	698
Insurance claim income	(411)	(130)
Settlement income	–	(498)
Increase (decrease) in provision for bonuses	(162)	(162)
Increase (decrease) in provision for bonuses for directors (and other officers)	(2)	3
Increase (decrease) in provision for share awards for directors (and other officers)	22	20
Increase (decrease) in retirement benefit liability	152	180
Increase (decrease) in provision for point card certificates	22	16
Increase (decrease) in allowance for doubtful accounts	88	178
Interest and dividend income	(126)	(191)
Interest expenses	72	52
Loss (gain) on disposal of property, plant and equipment	227	205
Decrease (increase) in trade receivables	(2,295)	(1,901)
Decrease (increase) in inventories	(8,862)	(4,192)
Decrease (increase) in accounts receivable - other	1	40
Decrease (increase) in deposits paid	88	42
Increase (decrease) in trade payables	892	(435)
Increase (decrease) in accounts payable - other	(592)	444
Increase (decrease) in accrued consumption taxes	(1,025)	353
Other, net	835	(337)
Subtotal	26,732	28,537
Interest and dividends received	123	191
Interest paid	(78)	(52)
Income taxes paid	(7,077)	(7,874)
Subsidies received	140	53
Proceeds from insurance income	411	130
Settlement received	–	498
Payments associated with disaster loss	(378)	(118)
Net cash provided by (used in) operating activities	19,873	21,364

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from investing activities		
Purchase of property, plant and equipment	(9,859)	(14,488)
Proceeds from sale of property, plant and equipment	6	25
Purchase of intangible assets	(1,419)	(843)
Net Decrease (increase) in lease and guarantee deposits	156	202
Other, net	(547)	(329)
Net cash provided by (used in) investing activities	(11,664)	(15,433)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	6,000	2,500
Proceeds from long-term borrowings	–	8,000
Repayments of long-term borrowings	(14,334)	(7,177)
Repayments of lease liabilities	(1,711)	(1,781)
Purchase of treasury shares	(1,501)	(2,702)
Proceeds from disposal of treasury shares	422	362
Dividends paid	(2,379)	(2,490)
Net cash provided by (used in) financing activities	(13,504)	(3,289)
Effect of exchange rate change on cash and cash equivalents	0	0
Net increase (decrease) in cash and cash equivalents	(5,295)	2,641
Cash and cash equivalents at beginning of period	19,201	13,905
Cash and cash equivalents at end of period	13,905	16,547