

FOR IMMEDIATE RELEASE

Hitachi Announces Consolidated Financial Results for Fiscal 2023

Tokyo, April 26, 2024 --- Hitachi, Ltd. (TSE:6501) today announced its consolidated financial results for fiscal 2023, ended March 31, 2024.

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Summary

(Billions of yen)

	Year ended March 31, 2023 (A)	Year ended March 31, 2024 (B)	(B)/(A) (%)
1. Revenues	10,881.1	9,728.7	89
2. Adjusted operating income	748.1	755.8	101
3. Adjusted EBITA (Adjusted Earnings before interest, taxes and amortization)	884.6	918.1	104
4. Income before income taxes	819.9	825.8	101
5. Net income	703.8	626.7	89
6. Net income attributable to Hitachi, Ltd. stockholders	649.1	589.8	91
7. Earnings per share attributable to Hitachi, Ltd. stockholders	(Yen)	(Yen)	
Basic	684.55	634.57	93
Diluted	683.89	633.75	93

Notes: 1. The Company's consolidated financial statements are prepared based on IFRS.

2. "Adjusted operating income" is presented as revenues less cost of sales as well as selling, general and administrative expenses.

3. "Adjusted EBITA" = Adjusted operating income + Acquisition-related amortization + Share of profits(losses) of investments accounted for using the equity method.

4. The figures are for 573 consolidated subsidiaries and 369 equity-method associates and joint ventures.

1. Qualitative Information Concerning Consolidated Business Results

(1) Summary of Fiscal 2023 Consolidated Business Results

(Billions of yen)

	Year Ended March 31, 2024	Year over year change
Revenues	9,728.7	(11%)
Adjusted operating income	755.8	+7.6
Adjusted EBITA	918.1	+33.5
Income before income taxes	825.8	+5.8
Net income	626.7	(77.1)
Net income attributable to Hitachi, Ltd. stockholders	589.8	(59.2)

For fiscal 2023, the Hitachi's consolidated revenues were 9,728.7 billion yen, decreased 11% year over year. While decreased due to changing Hitachi Astemo to equity method affiliate, the revenues of three sectors increased due to robust domestic and oversea DX demand and Lumada business expansion in Digital Systems & Services sector, robust business performance in Hitachi Energy and Railway Systems in Green Energy & Mobility sector, and Connective Industries sector.

Adjusted operating income increased 7.6 billion yen year over year, to 755.8 billion yen. Digital Systems & Services sector, Green Energy & Mobility sector, and Connective Industries sector increased the profits.

Adjusted EBITA increased 33.5 billion yen year over year, to 918.1 billion yen. The increase was mainly due to the increase equity in earnings of affiliates as well as the increase in adjusted operating income.

Income before income taxes increased 5.8 billion yen year over year, to 825.8 billion yen. The increase was due to the increase in adjusted operating income, share selling of Hitachi Astemo, etc.

Net income decreased 77.1 billion yen year over year, to 626.7 billion yen due to income tax increase. Net income attributable to Hitachi, Ltd. stockholders decreased 59.2 billion yen year over year, to 589.8 billion yen.

(2) Business Results by Segments

Please refer to the presentation material, "Outline of Consolidated Financial Results for the Year Ended March 31, 2024."

(3) Outlook for Fiscal 2024

(Billions of yen)

	Year Ending March 31, 2025	Year over year change
Revenues	9,000.0	(7%)
Adjusted operating income	855.0	+99.1
Adjusted EBITA	1,035.0	+116.8
Income before income taxes	850.0	+24.1
Net income	630.0	+3.2
Net income attributable to Hitachi, Ltd. stockholders	600.0	+10.1

Reflecting these business environments, Hitachi forecasts the results shown above for fiscal 2024, the year ending March 31, 2025.

Projections for fiscal 2024 assume exchange rates of 140 yen to the U.S. dollar and 150 yen to the euro.

Hitachi will accelerate the global expansion of its Social Innovation Business through collaborative creation with customers, persist with its business structural reforms and pursue efforts to strengthen its business foundations by reviewing its business portfolio, with the aim of achieving sustainable growth.

2. Financial Position

(1) Financial Position

(Billions of yen)

	As of March 31, 2024	Change From March 31, 2023
Total assets	12,221.2	(280.1)
Total liabilities	6,361.6	(804.1)
Interest-bearing debt	1,180.0	(1,033.3)
Total Hitachi, Ltd. stockholders' equity	5,703.7	+760.8
Non-controlling interests	155.8	(236.8)
Cash Conversion Cycle	54.2 days	3.9 days decrease
Total Hitachi, Ltd. stockholders' equity ratio	46.7%	7.2 points increase
D/E ratio (including non-controlling interests)	0.20 times	0.21 points decrease

Total assets decreased 280.1 billion yen from March 31, 2023, to 12,221.2 billion yen, mainly due to changing Hitachi Astemo to equity method affiliate, etc. Interest-bearing debt decreased 1,033.3 billion yen from March 31, 2023, to 1,180.0 billion yen, mainly due to changing Hitachi Astemo to equity method affiliate, reimbursement, etc. As of March 31, 2024, the total Hitachi, Ltd. stockholders' equity increased 760.8 billion yen from March 31, 2023, to 5,703.7 billion yen. As a result, the total Hitachi, Ltd. stockholders' equity ratio was 46.7%. The debt-to-equity ratio, including non-controlling interests, was 0.20 times and Cash Conversion Cycle was 54.2 days.

(2) Cash Flows

(Billions of yen)

	Year Ended March 31, 2024	Year over year change
Cash flows from operating activities	956.6	+129.5
Cash flows from investing activities	(131.5)	(282.6)
Free cash flows	825.0	(153.0)
Cash flows from financing activities	1,024.9	+118.0

Operating activities provided net cash of 956.6 billion yen, 129.5 billion yen more than in the previous fiscal year, mainly due to the improvement of working capital and net gain on business reorganization and others. Investing activities used net cash of negative 131.5 billion yen, 282.6 billion yen less than in the previous fiscal year, mainly due to the decrease of business divestures. Free cash flows were 825.0 billion yen, 153.0 billion yen less than in the previous fiscal year. Financing activities used net cash of negative 1,024.9 billion yen, 118.0 billion yen more than in the previous fiscal year, mainly due to the decrease of Purchase of shares of consolidated subsidiaries from non-controlling interests and others while the decrease of short-term debt.

Accordingly, cash and cash equivalents were 705.3 billion yen, down 127.9 billion yen from the end of the previous fiscal year.

Cautionary Statement

Certain statements found in this document may constitute “forward-looking statements” as defined in the U.S. Private Securities Litigation Reform Act of 1995. Such “forward-looking statements” reflect management’s current views with respect to certain future events and financial performance and include any statement that does not directly relate to any historical or current fact. Words such as “anticipate,” “believe,” “expect,” “estimate,” “forecast,” “intend,” “plan,” “project” and similar expressions which indicate future events and trends may identify “forward-looking statements.” Such statements are based on currently available information and are subject to various risks and uncertainties that could cause actual results to differ materially from those projected or implied in the “forward-looking statements” and from historical trends. Certain “forward-looking statements” are based upon current assumptions of future events which may not prove to be accurate. Undue reliance should not be placed on “forward-looking statements,” as such statements speak only as of the date of this report.

Factors that could cause actual results to differ materially from those projected or implied in any “forward-looking statement” and from historical trends include, but are not limited to:

- economic conditions, including consumer spending and plant and equipment investment in Hitachi’s major markets, as well as levels of demand in the major industrial sectors Hitachi serves;
- exchange rate fluctuations of the yen against other currencies in which Hitachi makes significant sales or in which Hitachi’s assets and liabilities are denominated;
- uncertainty as to Hitachi’s ability to access, or access on favorable terms, liquidity or long-term financing;
- uncertainty as to general market price levels for equity securities, declines in which may require Hitachi to write down equity securities that it holds;
- fluctuations in the price of raw materials including, without limitation, petroleum and other materials, such as copper, steel, aluminum, synthetic resins, rare metals and rare-earth minerals, or shortages of materials, parts and components;
- credit conditions of Hitachi’s customers and suppliers;
- general socioeconomic and political conditions and the regulatory and trade environment of countries where Hitachi conducts business, particularly Japan, Asia, the United States and Europe, including, without limitation, direct or indirect restrictions by other nations on imports and differences in commercial and business customs including, without limitation, contract terms and conditions and labor relations;
- uncertainty as to Hitachi’s ability to respond to tightening of regulations to prevent climate change;
- uncertainty as to Hitachi’s ability to maintain the integrity of its information systems, as well as Hitachi’s ability to protect its confidential information or that of its customers;
- uncertainty as to Hitachi’s ability to attract and retain skilled personnel;
- uncertainty as to Hitachi’s ability to continue to develop and market products that incorporate new technologies on a timely and cost-effective basis and to achieve market acceptance for such products;
- exacerbation of social and economic impacts of the spread of COVID-19;
- the possibility of disruption of Hitachi’s operations by natural disasters such as earthquakes and tsunamis, the spread of infectious diseases, and geopolitical and social instability such as terrorism and conflict;
- estimates, fluctuations in cost and cancellation of long-term projects for which Hitachi uses the percentage-of-completion method to recognize revenue from sales;
- increased commoditization of and intensifying price competition for products;
- fluctuations in demand of products, etc. and industry capacity;
- uncertainty as to Hitachi’s ability to implement measures to reduce the potential negative impact of fluctuations in demand of products, etc., exchange rates and/or price of raw materials or shortages of materials, parts and components;
- uncertainty as to the success of cost structure overhaul;
- uncertainty as to Hitachi’s ability to achieve the anticipated benefits of its strategy to strengthen its Social Innovation Business;
- uncertainty as to the success of acquisitions of other companies, joint ventures and strategic alliances and the possibility of incurring related expenses;
- uncertainty as to the success of restructuring efforts to improve management efficiency by divesting or otherwise exiting underperforming businesses and to strengthen competitiveness;
- the potential for significant losses on Hitachi’s investments in equity-method associates and joint ventures;
- uncertainty as to the outcome of litigation, regulatory investigations and other legal proceedings of which the Company, its subsidiaries or its equity-method associates and joint ventures have become or may become parties;
- the possibility of incurring expenses resulting from any defects in products or services of Hitachi;

- uncertainty as to Hitachi's access to, or ability to protect, certain intellectual property; and
- uncertainty as to the accuracy of key assumptions Hitachi uses to evaluate its employee benefit-related costs.

The factors listed above are not all-inclusive and are in addition to other factors contained elsewhere in this report and in other materials published by Hitachi.

*This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

3. Basic Stance on Accounting Standard Selection

Hitachi, Ltd. applied International Financial Reporting Standards (IFRS), starting with the consolidated financial statements in its annual securities report for fiscal 2014, the year ended March 31, 2015. IFRS was applied in response to globalization, with the primary goal of building a uniform standard for evaluating operating results, standardizing operations, and improving management efficiency of the Hitachi Group.

Consolidated Statement of Profit or Loss

(Millions of yen)

	Year ended March 31, 2023 (A)	Year ended March 31, 2024 (B)	(B)/(A) (%)
Revenues	10,881,150	9,728,716	89
Cost of sales	(8,192,063)	(7,146,629)	87
Gross profit	2,689,087	2,582,087	96
Selling, general and administrative expenses	(1,940,943)	(1,826,271)	94
Adjusted operating income	748,144	755,816	101
Other income	302,196	116,653	39
Other expenses	(245,016)	(97,184)	40
Financial income	7,878	17,388	221
Financial expenses	(20,417)	(10,015)	49
Share of profits (losses) of investments accounted for using the equity method	52,847	75,284	142
EBIT (Earnings before interest and taxes)	845,632	857,942	101
Interest income	25,652	38,781	151
Interest charges	(51,313)	(70,922)	138
Income before income taxes	819,971	825,801	101
Income taxes	(116,101)	(199,053)	171
Net income	703,870	626,748	89
Net income attributable to:			
Hitachi, Ltd. stockholders	649,124	589,896	91
Non-controlling interests	54,746	36,852	67
Earnings per share attributable to Hitachi, Ltd. stockholders	Yen	Yen	
Basic	684.55	634.57	93
Diluted	683.89	633.75	93

Consolidated Statement of Comprehensive Income

(Millions of yen)

	Year ended March 31, 2023 (A)	Year ended March 31, 2024 (B)	(B)/(A) (%)
Net income	703,870	626,748	89
Other comprehensive income (OCI)			
Items not to be reclassified into net income			
Net changes in financial assets measured at fair value through OCI	21,484	45,156	210
Remeasurements of defined benefit plans	40,202	13,872	35
Share of OCI of investments accounted for using the equity method	1,511	1,437	95
Total items not to be reclassified into net income	63,197	60,465	96
Items that can be reclassified into net income			
Foreign currency translation adjustments	232,360	354,395	153
Net changes in cash flow hedges	7,265	14,915	205
Share of OCI of investments accounted for using the equity method	14,595	22,025	151
Total items that can be reclassified into net income	254,220	391,335	154
Other comprehensive income (OCI)	317,417	451,800	142
Comprehensive income	1,021,287	1,078,548	106
Comprehensive income attributable to:			
Hitachi, Ltd. stockholders	905,819	1,013,811	112
Non-controlling interests	115,468	64,737	56

Consolidated Statement of Financial Position

(Millions of yen)

	As of March 31, 2023 (A)	As of March 31, 2024 (B)	(B)-(A)
Assets			
Current assets			
Cash and cash equivalents	833,283	705,367	(127,916)
Trade receivables and contract assets	2,874,987	2,991,316	116,329
Inventories	1,646,188	1,510,647	(135,541)
Investments in securities and other financial assets	346,916	331,280	(15,636)
Other current assets	227,161	315,987	88,826
Total Current assets	5,928,535	5,854,597	(73,938)
Non-current assets			
Investments accounted for using the equity method	478,620	816,434	337,814
Investments in securities and other financial assets	496,897	320,101	(176,796)
Property, plant and equipment	1,700,471	1,221,842	(478,629)
Goodwill	2,165,350	2,371,678	206,328
Other intangible assets	1,244,688	1,178,750	(65,938)
Other non-current assets	486,853	457,882	(28,971)
Total Non-current assets	6,572,879	6,366,687	(206,192)
Total Assets	12,501,414	12,221,284	(280,130)
Liabilities			
Current liabilities			
Short-term debt	777,650	37,827	(739,823)
Current portion of long-term debt	141,861	187,486	45,625
Other financial liabilities	263,748	266,245	2,497
Trade payables	1,548,497	1,399,699	(148,798)
Accrued expenses	720,961	697,471	(23,490)
Contract liabilities	1,241,366	1,658,435	417,069
Other current liabilities	472,095	555,437	83,342
Total Current liabilities	5,166,178	4,802,600	(363,578)
Non-current liabilities			
Long-term debt	1,293,837	954,709	(339,128)
Retirement and severance benefits	323,264	246,231	(77,033)
Other non-current liabilities	382,568	358,141	(24,427)
Total Non-current liabilities	1,999,669	1,559,081	(440,588)
Total Liabilities	7,165,847	6,361,681	(804,166)
Equity			
Hitachi, Ltd. stockholders' equity			
Common stock	462,817	463,417	600
Capital surplus	-	-	-
Retained earnings	3,637,184	4,084,729	447,545
Accumulated other comprehensive income	846,392	1,160,550	314,158
(Foreign currency translation adjustments)	635,260	984,432	349,172
(Remeasurements of defined benefit plans)	87,967	103,039	15,072
(Net changes in financial assets measured at fair value through OCI)	115,355	50,378	(64,977)
(Net changes in cash flow hedges)	7,810	22,701	14,891
Treasury stock, at cost	(3,539)	(4,991)	(1,452)
Total Hitachi, Ltd. stockholders' equity	4,942,854	5,703,705	760,851
Non-controlling interests	392,713	155,898	(236,815)
Total Equity	5,335,567	5,859,603	524,036
Total Liabilities and Equity	12,501,414	12,221,284	(280,130)

Consolidated Statement of Changes in Equity

(Millions of yen)

Year ended March 31, 2023								
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total Hitachi, Ltd. stockholders' equity	Non-controlling interests	Total equity
Balance at beginning of year	461,731	46,119	3,197,725	639,263	(3,002)	4,341,836	1,013,441	5,355,277
Changes in equity								
Reclassified into retained earnings	-	-	72,970	(72,970)	-	-	-	-
Net income	-	-	649,124	-	-	649,124	54,746	703,870
Other comprehensive income	-	-	-	256,695	-	256,695	60,722	317,417
Dividends to Hitachi, Ltd. stockholders	-	-	(129,148)	-	-	(129,148)	-	(129,148)
Dividends to non-controlling interests	-	-	-	-	-	-	(34,828)	(34,828)
Acquisition of treasury stock	-	-	-	-	(200,212)	(200,212)	-	(200,212)
Sales of treasury stock	-	(94)	-	-	258	164	-	164
Cancellation of treasury stock	-	(199,417)	-	-	199,417	-	-	-
Issuance of new shares	1,086	1,086	-	-	-	2,172	-	2,172
Transfer to capital surplus from retained earnings	-	153,487	(153,487)	-	-	-	-	-
Changes in non-controlling interests	-	(1,181)	-	23,404	-	22,223	(701,368)	(679,145)
Total changes in equity	1,086	(46,119)	439,459	207,129	(537)	601,018	(620,728)	(19,710)
Balance at end of year	462,817	-	3,637,184	846,392	(3,539)	4,942,854	392,713	5,335,567

(Millions of yen)

Year ended March 31, 2024								
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total Hitachi, Ltd. stockholders' equity	Non-controlling interests	Total equity
Balance at beginning of year	462,817	-	3,637,184	846,392	(3,539)	4,942,854	392,713	5,335,567
Changes in equity								
Reclassified into retained earnings	-	-	110,653	(110,653)	-	-	-	-
Net income	-	-	589,896	-	-	589,896	36,852	626,748
Other comprehensive income	-	-	-	423,915	-	423,915	27,885	451,800
Dividends to Hitachi, Ltd. stockholders	-	-	(144,461)	-	-	(144,461)	-	(144,461)
Dividends to non-controlling interests	-	-	-	-	-	-	(30,580)	(30,580)
Acquisition of treasury stock	-	-	-	-	(100,458)	(100,458)	-	(100,458)
Sales of treasury stock	-	(151)	-	-	213	62	-	62
Cancellation of treasury stock	-	(98,793)	-	-	98,793	-	-	-
Issuance of new shares	600	600	-	-	-	1,200	-	1,200
Transfer to capital surplus from retained earnings	-	105,689	(105,689)	-	-	-	-	-
Changes in non-controlling interests	-	(7,345)	(2,854)	896	-	(9,303)	(270,972)	(280,275)
Total changes in equity	600	-	447,545	314,158	(1,452)	760,851	(236,815)	524,036
Balance at end of year	463,417	-	4,084,729	1,160,550	(4,991)	5,703,705	155,898	5,859,603

Consolidated Statement of Cash Flows

(Millions of yen)

	Year ended March 31, 2023 (A)	Year ended March 31, 2024 (B)	(B)-(A)
Cash flows from operating activities			
Net Income	703,870	626,748	(77,122)
Adjustments to reconcile net income to net cash provided by operating activities			
Depreciation and amortization	526,310	451,525	(74,785)
Impairment losses	129,894	29,668	(100,226)
Income taxes	116,101	199,053	82,952
Share of (profits) losses of investments accounted for using the equity method	(52,847)	(75,284)	(22,437)
Financial income and expenses	18,204	21,824	3,620
Net (gain) loss on business reorganization and others	(297,351)	(97,048)	200,303
(Gain) loss on sale of property, plant and equipment	(2,465)	(17,857)	(15,392)
Change in trade receivables and contract assets	(60,673)	40,206	100,879
Change in inventories	(244,346)	(88,320)	156,026
Change in trade payables	43,964	7,327	(36,637)
Change in accrued expenses	36,826	54,016	17,190
Change in retirement and severance benefits	49,935	(5,193)	(55,128)
Other	28,182	(34,598)	(62,780)
Subtotal	995,604	1,112,067	116,463
Interest received	25,675	38,655	12,980
Dividends received	26,419	29,963	3,544
Interest paid	(49,770)	(69,165)	(19,395)
Income taxes paid	(170,883)	(154,908)	15,975
Net cash provided by (used in) operating activities	827,045	956,612	129,567
Cash flows from investing activities			
Purchase of property, plant and equipment	(252,638)	(232,874)	19,764
Purchase of intangible assets	(157,947)	(152,271)	5,676
Proceeds from sale of property, plant and equipment, and intangible assets	55,580	45,048	(10,532)
Purchase of investments in securities and other financial assets (including investments in subsidiaries and investments accounted for using the equity method)	(106,069)	(70,622)	35,447
Proceeds from sale of investments in securities and other financial assets (including investments in subsidiaries and investments accounted for using the equity method)	616,317	265,693	(350,624)
Other	(4,180)	13,483	17,663
Net cash provided by (used in) investing activities	151,063	(131,543)	(282,606)
Free cash flows	978,108	825,069	(153,039)
Cash flows from financing activities			
Change in short-term debt, net	(277,685)	(550,170)	(272,485)
Proceeds from long-term debt	80,062	105,130	25,068
Payments on long-term debt	(288,795)	(301,507)	(12,712)
Proceeds from payments from non-controlling interests	310	487	177
Dividends paid to Hitachi, Ltd. stockholders	(129,005)	(144,343)	(15,338)
Dividends paid to non-controlling interests	(52,217)	(32,345)	19,872
Acquisition of common stock for treasury	(200,212)	(100,458)	99,754
Proceeds from sales of treasury stock	164	62	(102)
Purchase of shares of consolidated subsidiaries from non-controlling interests	(274,687)	(1,763)	272,924
Other	(901)	-	901
Net cash provided by (used in) financing activities	(1,142,966)	(1,024,907)	118,059
Effect of exchange rate changes on cash and cash equivalents	29,314	71,922	42,608
Change in cash and cash equivalents	(135,544)	(127,916)	7,628
Cash and cash equivalents at beginning of year	968,827	833,283	(135,544)
Cash and cash equivalents at end of year	833,283	705,367	(127,916)

Segment Information
(1) Business Segments

(Millions of yen)

	Year ended March 31, 2023 (A)	Year ended March 31, 2024 (B)	(B)/(A) (%)
Digital Systems & Services	2,389,095 21%	2,598,659 25%	109
Green Energy & Mobility	2,469,919 21%	3,052,302 29%	124
Connective Industries	2,975,272 26%	3,057,960 30%	103
Automotive Systems	1,920,067 17%	1,164,384 11%	61
Hitachi Construction Machinery	475,114 4%	-	-
Hitachi Metals	847,726 7%	-	-
Others	495,618 4%	507,796 5%	102
Subtotal	11,572,811 100%	10,381,101 100%	90
Corporate items & Eliminations	(691,661)	(652,385)	-
Total Revenues	10,881,150	9,728,716	89
Digital Systems & Services	293,729 32%	333,433 37%	114
Green Energy & Mobility	163,505 18%	199,184 22%	122
Connective Industries	312,183 34%	320,681 35%	103
Automotive Systems	73,447 8%	50,694 5%	69
Hitachi Construction Machinery	43,226 5%	-	-
Hitachi Metals	43,054 5%	-	-
Others	(15,215) (2%)	6,780 1%	-
Subtotal	913,929 100%	910,772 100%	100
Corporate items & Eliminations	(29,323)	7,412	-
Total Adjusted EBITA	884,606	918,184	104

Notes: 1. Revenues by business segment include intersegment transactions.

2. Effective from April 1, 2023, a portion of the business previously included in the Green Energy & Mobility segment has been transferred to Business Management Reinforcement Division, and included in Others. Figures for the year ended March 31, 2023 have been restated on the basis of the reclassification.

3. In August 2022, the Company sold a certain number of shares of Hitachi Construction Machinery Co., Ltd. (Hitachi Construction Machinery). As a result, Hitachi Construction Machinery and its subsidiaries, which were included in the Hitachi Construction Machinery segment, became equity-method associates of the Company. In January 2023, the Company sold all shares of Hitachi Metals, Ltd. (currently Proterial, Ltd.). As a result, Hitachi Metals, Ltd. was deconsolidated. In October 2023, the Company sold a certain number of shares of Hitachi Astemo, Ltd. (Hitachi Astemo). As a result, Hitachi Astemo and its subsidiaries, which were included in the Automotive Systems segment, became equity-method associates of the Company. Accordingly, the Hitachi Construction Machinery segment, the Hitachi Metals segment and the Automotive Systems segment ceased to be business segments, but the segment figures for the year ended March 31, 2023 and 2024 are disclosed individually to enhance fair disclosure. The Company includes its share of profits (losses) of investments accounted for using the equity method of Hitachi Construction Machinery and its subsidiaries after the transfer of shares from the second quarter of the fiscal year ended March 31, 2023, and its share of profits (losses) of investments accounted for using the equity method of Hitachi Astemo and its subsidiaries after the transfer of shares from the third quarter of the fiscal year ended March 31, 2024, respectively, in Corporate items & Eliminations.

(2) Revenues by Market

(Millions of yen)

	Year ended March 31, 2023 (A)	Year ended March 31, 2024 (B)	(B)/(A) (%)
Japan	4,118,244 38%	3,773,383 39%	92
Asia	2,635,114 24%	2,151,544 22%	82
North America	1,877,992 17%	1,582,916 16%	84
Europe	1,535,948 14%	1,550,878 16%	101
Other Areas	713,852 7%	669,995 7%	94
Overseas Revenues Subtotal	6,762,906 62%	5,955,333 61%	88
Total Revenues	10,881,150 100%	9,728,716 100%	89

Notes

(1) Notes Regarding Going Concern

Not applicable.

(2) Subsequent Events

(a) Repurchase of Shares of Common Stock

The Board of Directors decided to repurchase shares of its own common stock pursuant to Article 459, Paragraph 1 of the Companies Act of Japan and Article 32 of the Company's Articles of Incorporation, as follows.

(i) Reason for repurchase

The Company views the return of profits to shareholders through enhancing corporate value from mid- and long-term perspective and paying dividends continuously as an important managerial issue. The Company has decided to repurchase its own shares this time, taking into consideration its financial condition and the progress of the asset sales.

(ii) Outline of the Repurchase

1) Class of shares to be repurchased

Common stock of the Company

2) Aggregate number of shares to be repurchased

Up to 21 million shares(*)

(2.27% of the number of outstanding shares (excluding treasury stocks))

(*)Aggregate number of shares to be repurchased after the effective date (July 1, 2024) of the Stock Split that described below (b) will be 105 million shares.

3) Aggregate amount of repurchase

Up to 200 billion yen

4) Period of the repurchase

From April 30, 2024 to March 31, 2025

5) Method of repurchase

Expected open market purchase through the Tokyo Stock Exchange

(b) Stock Split and Partial Amendment of Articles of Incorporation

The Company hereby announces that the Company has decided at a meeting held on April 26, 2024 to implement a stock split and partially amend its Articles of Incorporation. Please refer to the News Release announced today for more information.

Per share information

	Years ended March 31	
	2023	2024
	(Yen)	(Yen)
Hitachi, Ltd. stockholders' equity per share	5,271.97	6,155.38
Earnings per share attributable to Hitachi, Ltd. stockholders		
Basic	684.55	634.57
Diluted	683.89	633.75

The reconciliations of the numbers and the amounts used in the basic and diluted earnings per share attributable to Hitachi, Ltd. stockholders computations are as follows:

	Years ended March 31	
	2023	2024
	(Number of shares)	(Number of shares)
Weighted average number of shares on which basic earnings per share is calculated	948,247,986	929,605,301
Effect of dilutive securities		
Stock options	417,340	387,620
Restricted stock	493,790	784,832
Restricted stock units	5,419	24,405
Number of shares on which diluted earnings per share is calculated	949,164,535	930,802,158
	(Millions of yen)	(Millions of yen)
Net income attributable to Hitachi, Ltd. stockholders		
Basic	649,124	589,896
Effect of dilutive securities	-	-
Diluted	649,124	589,896